

Getting organized: It takes some doing, 1C



Basketball results, 1B

After nearly 30 years, couple returns, 3A

Plymouth Observer

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Woman dies in crash after seeing grandchild



BILL BRESLER/staff photographer

Police examine the car driven by Jenevieve Szewczul, 63, of Canton, who was killed late Monday afternoon in a collision with a pickup

truck driven by Keneth Swindle, 32, of Westland. She had just visited a grandchild.

By M.B. Dillon
Staff writer

Jenevieve Szewczul, 63, of Canton was killed late Monday afternoon when the car she was driving collided with an eastbound 1990 gray Dodge pickup truck driven by Kenneth Swindle, 32, of Westland.

ACCORDING TO Plymouth Township police, preliminary indications are that Szewczul was pulling out of Holiday Park subdivision attempting to go on Joy, when she failed to yield to Swindle.

Szewczul was taken by a Canton Township EMS unit to St. Mary Hospital in Livonia where she was pronounced dead.

It appears she was attempting to make a left turn off of Holly Drive onto westbound Joy and failed to yield, causing a collision, a police spokesperson said. The exact cause of the crash is still under investigation.

It's believed Szewczul was visiting her daughter and grandchildren, who live in Holiday Park.

Szewczul lived alone on Brook Park Drive in Canton.

She was driving a 1985 Dodge and was wearing her seat belt. Neither alcohol nor drugs were a factor in the accident.

It was overcast and drizzling when the crash occurred at 4:53 p.m. on the two-lane road just east of I-275.

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BILL BRESLER/staff photographer

Jenevieve Szewczul, 63, of Canton died Monday when the car she was driving was struck by a pickup truck on Joy Road.

'That traffic light does more harm than good. It's there to give them relief down the road, but the people here have no relief.'

— Richard Wisniewski

Hunting tradition celebrated

THE COMMUNITY buck pole is a tradition in northern Michigan. Each fall successful hunters bring their deer into town and hang them on a pole in a park or town square. It's a celebration of the annual deer harvest. And we at the Plymouth Observer want to revive that tradition.

But to do that, we need your help. No, we're not asking hunters to hang their dead deer in front of our office, although several of us do like the taste of venison.

We're asking that you call us with your hunting success story. We'll publish your name, the size of the

deer and where it was taken.

We're not limiting our buck pole to just rifle hunters. We'll be glad to hear from successful bow and muzzle loader hunters.

Also, if you want to stop by our office with your buck or doe, we'll be glad to take a picture of you with the animal. Our office hours are from 8:30 a.m. until 5 p.m. Monday through Friday. We're located at 744 Wing St. in Plymouth.

For more information, call Jeff Counts, the editor, at 459-2700 during office hours.

With your help, we'll have a full buck pole in Plymouth this year.

We're not asking hunters to hang their dead deer in front of our office — although several of us do like venison. We're asking that you call us with your success story.



COMMUNITY
Buck Pole

We want to know about your successful hunting season. Whether you bagged a buck or a doe with rifle or bow, give us a call to report the kill. We'll publish your name. Call us at The Observer at (313) 459-2700.

Safety board issues report on plane crash

The National Transportation Safety Board has released a factual report on an airplane collision that killed three pilots on July 23, 1990, in Plymouth.

A DETERMINATION ON the cause of the crash is expected by early next year, said Ted Lopat, NTSB spokesman.

According to the NTSB, the collision occurred when Daniel Starr of Cedar Springs, alone in a twin-engine Piper Aerostar, attempted to overtake a single-engine Piper Cherokee flown by Charles Nix, 55, of Detroit.

In addition to Nix and Starr, 34 Nex-1 passenger instructor Robert Gunn, 56, of Livonia, perished in the crash. The cause of death for all three was multiple traumatic injuries. Autopsies on the three pilots revealed no trace of drugs or alcohol.

James Ritter, NTSB aerospace engineer, said, "The Aerostar was overtaking the Cherokee, and the airplanes were on a collision course for approximately two minutes before their radar returns merged and then disappeared."

The crash under sunny skies occurred over a field adjacent to a residential area at about 9:35 a.m., just south of M-14 and west of Beck Road.

Starr was flying a Federal Avior

Air Service plane from Detroit City Airport to Benton Harbor, transporting a load of canceled checks.

Nix and Gunn were on a routine training flight that took off from Mettetal Airport in Canton.

In the two minutes preceding the collision, said Ritter, "the Aerostar was level at 2,100 feet on a constant southwest heading at 160 knot-groundspeed."

"THE CHEROKEE WAS climbing from 1,300 feet to 2,100 feet altitude on a constant northwest heading at 80 knots groundspeed."

Both flight paths were studied to determine approximate yawing angles during the final two minutes before the collision. "From the Aerostar's position and direction of flight, the Cherokee was about 28 degrees to the left and two degrees below horizontal," Ritter said.

"From the Cherokee's position and direction of flight, the Aerostar was about 140 degrees behind and to the right, and eight degrees above horizontal."

NTSB investigator Mark Dodd reported that the Aerostar impacted the Cherokee from the right rear, as evidenced by the location of propeller slashes in the right wing and right stabilizer of the Cherokee.

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Judge Ryan to play key role in redistricting



Judge James Ryan

Federal Appeals Court Judge James Ryan of Redford Township may likely be the swing vote on a judicial panel that will decide how Michigan's Congressional districts are redrawn.

Michigan will carry a smaller stake in Capitol Hill as a result of 1990 census figures that show the state is growing at a slower rate than states in the Sunbelt.

While California is gaining seven seats, Florida four and Texas three, Michigan is losing two spots.

Deciding who loses clout — be they Republicans or Democrats — is a task left to the state Legislature. But if history repeats itself, the Senate and House redistricting committees will reach an impasse and the matter will be left to the courts.

Suits already filed by the Democrats and Republicans point toward that scenario.

Reasoning that Republican control of the governorship and state Senate would place Democrats on the losing end, the Democrats didn't wait for the Legislature to re-draw district lines. Instead, they filed suit in the court of Eastern U.S. District Judge Stewart Newblatt of Flint, a Democrat. It was reassuring to them knowing the final arbiter would be Gilbert Merritt, a chief judge of the Sixth Circuit Court of Appeals with solid Democratic credentials.

Meanwhile, Republicans filed their own suit with Ronald Reagan appointee Robert Holmes Bell of Lansing in the Western U.S. District Court.

Following judicial rules, Merritt appointed Newblatt and Bell to a three-judge panel to decide the redistricting cases. The third judge is Ryan, a former Michigan Supreme Court justice appointed by Reagan to

the Sixth Circuit Court of Appeals.

The move stunned Democrats, and has them worried. They fear that because population in Michigan has shifted from Democratic to Republican ranks, it may be the Democrats who are forced to give up both seats.

"THERE IS THAT danger," said U.S. Rep. Sander Levin, D-Southfield, whose district includes Redford Township. "I hope we don't suffer too much."

Other Midwestern states find themselves in the same boat. Ohio and Illinois are losing two seats, and Kansas and Iowa are each forfeiting one. The Northeast is giving up two representatives as well.

Lossing clout in Washington is troublesome given the important regional issues confronting the Midwest.

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Dems, GOP agree: Ryan right man for job

Pose the question: Who should give up the two congressional seats Michigan is losing because of its sluggish population growth, and you'll hear some strong opinions.

Gov. John Engler, a Republican, has said that because there's been a shift in the state's population from Democratic to the Republican ranks, Democrats should forfeit both seats.

Bernie Parn, director of communications for the state House Democratic staff, says that's an unduly partisan position to be taking. It's a bit like saying, "When you're ready to jump off the top of the Capitol, we will let you know whether we will agree to put a net below you."

STATE SEN William Faust, D-Westland, a member of the Senate reapportionment committee, would like to see politics take a back seat in the process.

The framers of our constitution wanted you and I to have an equal voice in our government, and I would hope that could happen, said Faust. "This isn't a process for incumbents but for the people."

Should the Legislature fail to agree on a redistricting plan as it has in the past, the task will fall to a three-judge panel named by Gilbert Merritt, chief judge of the U.S. Sixth Circuit Court of Appeals, and a court appointee.

On the panel are Eastern U.S. District Judge Stewart Newblatt of Flint, and Lansing's Robert Holmes Bell of the Western U.S. District Court. Newblatt is a Democrat, Bell a Republican.

The third panel member, whom many refer to as the potential tie-breaker, is Sixth Circuit Court of Appeals Judge James Ryan of Redford Township. Ryan sat on the

Michigan Supreme Court that in 1980 redrew the state's legislative district lines. In 1981-82, Ryan supervised the implementation of legislation merging the courts of the City of Detroit and Wayne County to improve judicial efficiency.

RYAN IS a Reagan appointee — a fact not lost on Democrats following the reapportionment issue. But an informal survey of Democrats and Republicans shows that Ryan is perceived as a judge who will put partisanship aside and base his decision on what's fairest and best for Michigan.

Ryan — identified in some circles as a possible U.S. Supreme Court nominee during the Reagan administration — isn't discussing the reapportionment issue.

"I have adopted for myself a policy not to talk to the media about this

case," said Ryan. "I don't think it serves the interests of the court or the ultimate resolution of this case."

The case will be heard in open court, he said.

WALKING A political minefield as U.S. Rep. Sander Levin, D-Southfield, his 17th district, which includes Redford Township, likely will be to do so.

"I know Judge Ryan a bit," said Levin. "He has a reputation for being able to be objective and to listen to what he sees. I hope that in this most partisan of matters, he will very much exercise his functions as a judge and be objective."

Former Supreme Court Justice Dennis Archer, also a Democrat, tried his first criminal case before Ryan.

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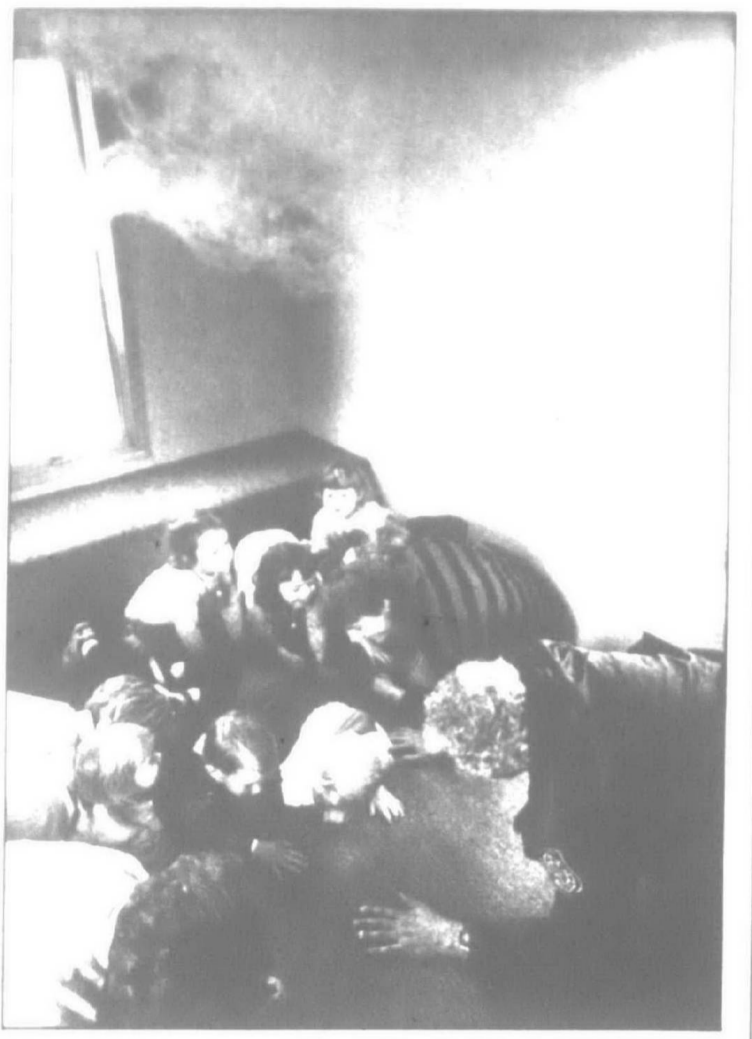
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Bill Bresler staff photographer

Fire safety

Students in Plymouth and Canton have been learning the hows and whys of fire prevention as part of Fire Prevention Week. And the students at New Morning School in Plymouth were among them. Above, Dick Merrill of the Plymouth Township Fire Department shows preschoolers how to stay low in a fire safety house. At right, Dick Hill, a retired firefighter, helps preschoolers escape from a smoke-filled room. The house is used by firefighters to teach fire safety.



Canton woman dies in car crash

Continued from Page 1

Szewczul sustained multiple injuries to her left side and head when the truck hit the left side of her car. The side windows of her car were knocked out. A teddy bear lay in the street behind Szewczul's mangled car. Her purse sat on the hood, and an orange Garfield stuffed animal lay in the driveway where her car came to a stop.

The fatality occurred in front of Richard Wisniewski's house.

"I WAS IN THE house doing dishes and I didn't hear a sound. There are so many accidents here, we don't even look," said Wisniewski. "I've had cars in my yard knocking trees down. I'm waiting for someone to come through the window."

"You can't get out of or into your own driveway around here so you have to dare to get out," he said.

That traffic light (one street west of the accident site in front of The Crossings at Canton Apartments) does more harm than good. It's there to give them relief down the road, but the people here have no relief."

Noreen Taylor, 21, who can see Joy Road from her house on Briarwood, rode her bike to the scene after she heard the crash.

"The woman was hit so hard, the seat in her car was turned in. There were no windows left in the front or back of the car," Taylor said.

Funeral services for Szewczul will be at 10:30 a.m. Friday at the Szejewski Funeral Home, 19111 W. Warren in Detroit. Visitation will be from noon-9 p.m. Thursday.

Szewczul is survived by her daughter, Kim Reid of Canton, son-in-law Drew and a granddaughter, Elise.

Interment will be at St. Hedwig Cemetery in Dearborn Heights. Memorials may be made to the Michigan Humane Society, the Michigan Cancer Foundation or the American Diabetes Association.

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NTSB issues report; will cite cause of plane crash next year

Continued from Page 1

"There were four propeller slashes penetrating the right wing of the Cherokee from bottom to top, starting at the outboard trailing edge. There were two propeller slashes through the right stabilator of the Cherokee starting at the out-

board trailing edge." According to Doub, "Witnesses reported that both aircraft were on a westerly heading at about 1,000-1,500 feet when the twin engine aircraft overtook, and flew through the single engine aircraft. They reported that immediately after the impact, the right wing came off the Chero-

kee and the aircraft spiraled vertically to the ground.

"The Cherokee was observed to continue to the west for five or six seconds, pitch nose up, roll inverted,

and impact the ground in a near vertical attitude."

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- 26 LIVONIA YOUTH PHILHARMONIC CONCERT. Upper court, North Court near Olga's kitchen.
- 27 SUNDAY SPORTS & SYMPHONY 6 pm-9 pm. Livonia Symphony Orchestra Benefit. Inaugural concert featuring performance by the USO. Food tasting provided by area restaurants. Ann Taylor Holiday. Wardrobe presentation. Xmas in America. For Resort Vacations. Meet Red Wing Show. Buy and learn. Upper Mall. Wilcox. \$25 tickets are available at the Livonia Museum Mall.

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Ivy Roberts (to the immediate left of the painting behind the podium) was captain of the Sunbeam Brigade.



Ivy Roberts



William Roberts

Couple finds town changed, but not people

By Julie Brown
staff writer

Commissioner William Roberts and his wife, Ivy, have seen a few changes in the Plymouth-Canton community since the early 1950s.

"It looks like it's all built up now," said William Roberts, who served with his wife as commander of the Plymouth Salvation Army from 1947 to 1953. "There used to be many vacant spaces."

"I wouldn't recognize it. So much has grown up around here. It's a sophisticated city now," Ivy Roberts said. Canton was mostly farm land during their time as local officers, and fewer people called the Plymouth-Canton community home than do today.

"The needs of people don't really change and the people seem the same," he said.

They retired from active service in the Salvation Army in May 1988, but remain busy conducting officers' retreats and evangelistic campaigns. Roberts works at a Salvation Army facility in Fort Wayne, Ind., counseling men who are alcoholics or drug addicts.

THEY LIVE in Warsaw, Ind., and recently visited the Plymouth corps for a "Come Alive in Christ" program. Roberts preached and conducted meetings and his wife spoke to members of the Women's Home League.

"They've been back to visit periodically through the years, but haven't had an extended visit until now."

It was an important part of our

'We have so many memories of this place, the people who helped us. It was just a fantastic experience. Our relationship with the business people was just outstanding, the business and professional people in the community. There were just so many exciting things.'

— William Roberts
former resident

life and the people were so nice to us," she said.

They lived on Palmer in Plymouth during their years as local officers. The couple's two oldest children began school at South Elementary in Plymouth.

"We have so many memories of this place, the people who helped us," said Roberts, who was a member of the Plymouth Rotary Club. "It was just a fantastic experience. Our relationship with the business people was just outstanding, the business and professional people in the community."

There were just so many exciting things, he said. "We were young of hearts with a lot of energy and we wanted to serve the community."

They were involved in moving the local Salvation Army corps to a facility on Fairground in Plymouth

Roberts was the subcontractor for that building project and his father, who was 79 at the time, did much of the carpentry. That building remained in use for many years before Salvation Army activities were moved to the current facility on Main in Plymouth Township.

THE ROBERTSES spent 45 years as Salvation Army officers and have no regrets about that choice.

"Tremendously exciting," he said. Roberts spent nearly 10 years involved in rehabilitation work with alcoholics at a Salvation Army facility in Detroit. He found that work "the most rewarding experience that I personally have ever had because we saw so many miracles take place by the grace of God."

Two men he worked with overcame their alcoholism and later be-

came Salvation Army officers. "So we saw so many people changed, people whose lives were changed," said Roberts, who earned a bachelor's degree in psychology from Wayne State University during that time.

Roberts, 66, and his wife, 72, undertook many other assignments during their years of Salvation Army service. They've been involved in corps work at different locations in work with young people and in administration.

They served in Australia and later were assigned to the international headquarters in London, England, where he was the international secretary for the Americas and the Caribbean and for development.

"We traveled to South America quite a few times, and the Caribbean," she said. During their last year of active service, they crossed the Atlantic 13 times.

THE SALVATION ARMY'S in-person changes during the past several decades they've found.

"I think we have become more professional," he said. In their early years, officers never questioned an appointment or a decision made by their superiors. Those days have passed, he said, with young families.

Women have become more assertive and don't hesitate to speak up, he said. The Salvation Army was led by a woman, General Eva Burrows.

The Robertses have five children, two of whom serve as Salvation Army officers and nine grandchildren. Their son, Major William Roberts, is general secretary for the Eastern Michigan Division and his wife is also a Salvation Army officer.

The couple's daughter, Capt. Linda Mitchell, serves with her husband as a corps officer in Saginaw. She was born while the Robertses were assigned to Plymouth, as were her two sisters.

Daughter Suzanne Danielson works with her husband, who directs

a Salvation Army camp in Bedford, Ind. Daughter Betty Baunoch is director of student affairs at DePaul University in Chicago and is the wife of a Methodist minister. Son John Roberts is custodian for a Salvation Army building in Indianapolis, Ind.

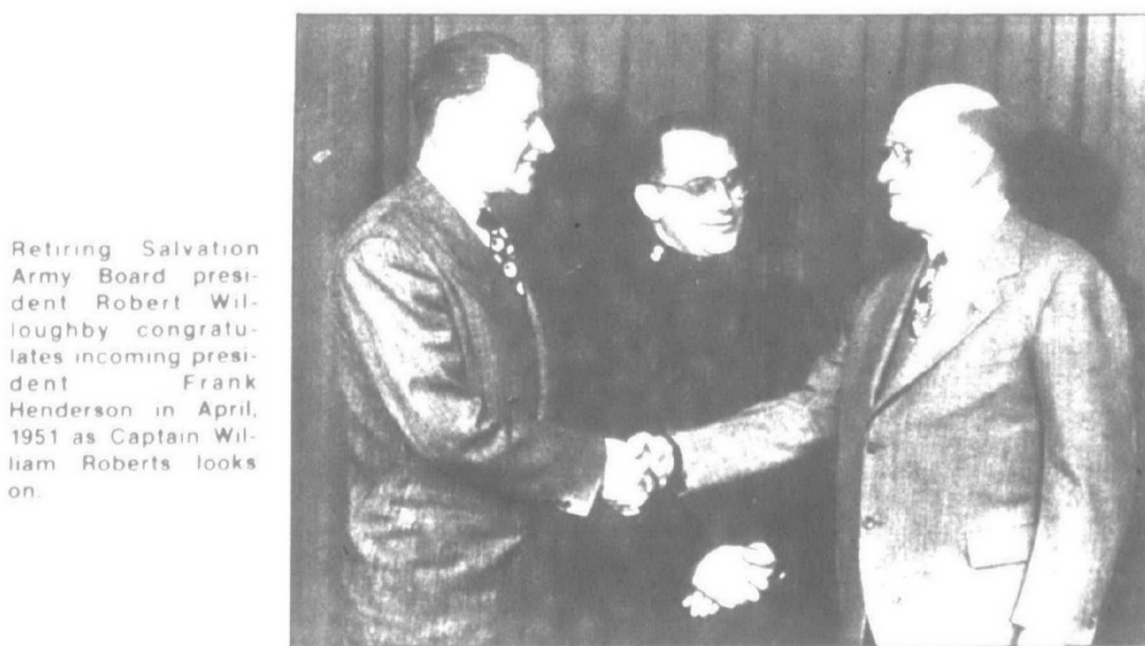
"They're all involved in Christian work somehow or other," Ivy Roberts said. Their children and grandchildren live in Michigan or Indiana, and they're able to visit them on occasion.

The Robertses agree there's still a place for a Christian organization that helps those in need.

"The needs are so great these days," he said. "People are still losing their way."

Young people sometimes lose direction and experiment with drugs or sex, he said. Prisons are overpopulated and drug abuse is widespread. Many people find themselves out of work and unable to make ends meet.

Anybody can give a loaf of bread or a cup of cold water. But we do it in the name of the Lord," he said.



Retiring Salvation Army Board president Robert Willoughby congratulates incoming president Frank Henderson in April, 1951 as Captain William Roberts looks on.



Among those shown at a 1951 advisory board meeting of the Salvation Army are Captain William Roberts, in charge from 1947-1953, and

Robert Willoughby and Frank Henderson, who served as advisory board chairmen.

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Community Corner

This week's question: Do you believe Judge Clarence Thomas or Professor Anita Hill? And do you think Judge Thomas will be appointed?

We asked this question Monday at Westchester Square mall in Plymouth before his appointment was approved by the Senate.



"I think it's a travesty. The issue of sex harassment is important to consider (but) it's not an issue in this case. I think she's lying or has been paid to do this or has another motive. I think he'll still be appointed."
— John Vusik
works in Plymouth



"I believe Judge Thomas. It's not necessarily that I truly believe him, but this girl was no child in the dark. Ten years ago she could have said something. If he doesn't get it, I'll be the first to write my senator."
— Linda Meshry
Livonia



"I definitely believe Judge Thomas. There's no question about it. I believe everyone on the committee believes him. They should put her through the wringer, not him. Yes (I think he'll be appointed)."
— Pam Kinsey
Farmington



"I believe the judge. I don't know (if he'll be appointed)."
— Tim Pernak
Westland



"I think he had to do some of it for her to come forward. She's a lawyer and would know that she would perjure herself. No (she doesn't think he'll be appointed) not for what she said. I think because he has a mixed marriage."
— Nadine Killian
Plymouth



"At first I believed her and now I believe him after listening to all the hearings. He will be appointed."
— Niru Maru
Livonia

Judge Ryan to play key role in redistricting

Continued from Page 1

and Northeast. Key among them are federal programs such as the Job Training Partnership Act, the Low Income Home Energy Assistance Program and the Surface Transportation Assistance Act.

The Partnership Act provides \$4 billion a year for the economically disadvantaged. To save money, the Bush administration and lawmakers from the Sunbelt are suggesting cuts in the Energy Assistance Program, which helps poor families insulate their houses and pay heating bills.

Harsh weather translates to higher highway maintenance costs for Midwest states — a factor not addressed by the Surface Transportation Assistance Act.

"The Northeast-Midwest region was really a power broker in the United States Congress in earlier years because of the population explosion," said U.S. Rep. Carl Pursell, R-Plymouth, who serves on the Republican coordinating committee on re-appointment.

But the region lost a total of 17 Congressional seats in 1982, and is losing 17 again in 1992.

"People haven't seen that loss of impact to the whole region yet," said

Pursell, whose district includes part of Livonia. "We have to be better disciplined because of faster growth in other states. We have to do more bi-partisan things. But it's hard to sell your colleagues on that sometimes."

Levin said he's raising funds for the battle.

At Levin's invitation, U.S. House Majority Leader Richard Gephardt of Missouri has come to Michigan for three fund-raisers.

"I think that one thing I have going for me is that I'm the only one in the majority here who sits on the Ways and Means committee, which has jurisdiction over matters vital to Michigan, such as foreign trade issues, health reform, taxes and unemployment compensation. The seat wasn't easy to get and it would be helpful for southeastern Michigan for me to stay there," said Levin. "It gives Michigan some clout."

Conventional wisdom has it that congressmen — including William Broomfield, R-Birmingham, William Ford, D-Taylor, and Pursell — needn't worry because while lines may be changed, the hearts of their districts will be left intact.

THE LEGISLATIVE re-districting committees are being criticized by some who say politics is dragging out the process unnecessarily.

The longer it takes for the districts to be re-drawn, the more frustrated prospective candidates become. The delay works to incumbents' advantage by minimizing the time challengers have to raise money and campaign, say critics.

Both House and Senate and re-districting committee members say

they're working as fast as they can, given their limitations.

Pursell says the Republican committee, headquartered in Plymouth Township, got organized three years ago and is moving along. "This is the best thing we've done in 30 years," he said. Hampering everyone was the unavailability until recently of census tract information, he added. "Neither party could be drawing plans until late August or September."

Bernie Porn, director of communi-

cations for the state House Democrats, said the process is proceeding.

"You have to realize that 10 years ago, lines were not completed until May," Porn said. "There has been bi-partisan cooperation in terms of building central data-base files for looking at election returns. That's just being completed."

Acknowledges Pursell, "It's a very confrontational thing. Unfortunately, it gets to be very partisan. Sometimes the best interests of the state aren't represented."

Porn says those doing the re-districting should look at the big picture.

"Neither side should engage in the drawing of lines with an attempt to dismantle a delegation that has achieved the kind of clout our delegation now has in Washington, because that is so meaningful. It means a lot for us in terms of tax dollars. Having one party or the other trying to win as many seats as possible could mean a disservice to the people of Michigan."

Dems, GOP agree: Ryan right man for job

Continued from Page 1

"I found him to be a fair jurist then, as I found him to be a fair jurist on the Michigan Supreme Court. Even when we disagreed, I found him to be fair, and a person who was willing to listen to both sides," Archer said. "I believe all three judges will treat this no differently than anything else. They will apply the law as they see it."

Faust said he doesn't feel uncomfortable, either. "I became familiar with Ryan's decisions when I was leader of the Senate. I remember him to be an objective person trying to meet the standards of the law," Faust said.

Reaction from rank-and-file Democrats is no different.

"I think he is a Republican at heart, but I think he would be as fair as he can be, even though he has a son who's a politician here in the township," said Philip Reseigh, a retired Redford Township firefighter and second vice chair of the 17th District Democratic Party.

State Rep. Joseph Palamara, D-Wyandotte, sits on the House redistricting committee and chairs the elections committee where the plan will be finalized.

"I feel very comfortable with Jim Ryan being in that role. I know Jim, and I know his character and integrity are unimpeachable," Palamara said.

U.S. REP. Carl Pursell, R-Plymouth, ranking member of the Republican reapportionment com-

mittee, is expecting no favoritism from Ryan.

"Knowing Jim as I do, I'd say he's a very straight, traditional, no nonsense guy," he said.

Redford Township Republican Rhys Lewis was vice chairman of the 17th Congressional District when Ryan was being considered for appointment to the Supreme Court by then Gov. William Milliken.

"I recall that some of the district chairs communicated with the judge, and of course their question was, if a Republican redistricting plan was presented to you and a Democratic plan was presented to you, which plan would you accept?"

"Jim Ryan said he would accept the plan that was best for the people of the state of Michigan," Lewis said. "His answer was quite indicative of his character and integrity."

Arts council sponsors contest

The Plymouth Community Arts Council is sponsoring a contest for original art work for the city of Plymouth's 1992 Calendar.

The contest is open to all ages and the deadline for submission is Oct. 22. The calendar will be printed in full color and winning entries will be reproduced and printed in the calendar in a 6-inch-by-10-inch size, along with a brief biography of the artist. Winning entries will also be dis-

played at City Hall and/or the PCAC Art Gallery.

Submit original photos or art work depicting life in the Plymouth/Canton community. All entries should include the artist's name, age, address, telephone number, title of art work and medium used. Entries should be submitted to City Hall, 201 S. Main, Plymouth, Mich., 48170 c/o Carol Stone.

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It's a Halloween Party!

That's right. Halloween's just around the corner, and the Oakwood Canton Health Center is planning a party especially for kids age 3 to 10 (moms and dads are welcome, too)

Win one of our many raffle prizes! Come dressed in a costume, if you wish.

We can't wait to see you! In fact, we're already planning our own costumes!

See ya soon!

WHEN?

Saturday, Oct. 19
from 1 to 4 p.m.

WHERE?



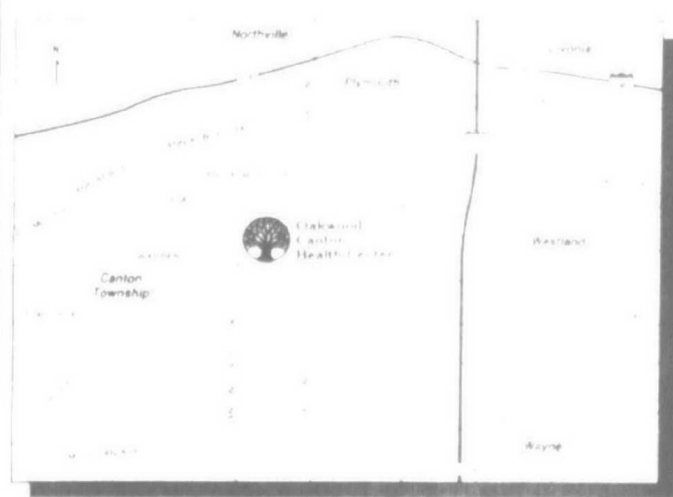
Oakwood Canton Health Center

7300 Canton Center Rd. (at the intersection of Warren Rd.)



We'll also be having:

- A "teddy bear clinic" (bring your favorite stuffed animal or doll for an examination and we'll patch him or her up, if necessary)
- Child identification program
- Children's safety
- A helicopter, firetruck, fire house, ambulance, and police car on display
- D.A.R.E. program
- Free gifts and refreshments
- Dunk tank



Domestic violence: Yes, it happens here

Most battered women eventually leave their attacker, but there hasn't always been a place for them to go.

The shelter movement only began in Michigan in the mid 1970s. At first, shelters were primarily house-to-house operations. By decade's end shelter programs had sprung up throughout the state.

The problem, experts said, is that too few new shelters are being added.

There are only three shelters in all of Wayne County, Michigan's most populous county, and all are bustling with activity.

First Step, with offices in Westland and Downriver, is the only suburban Wayne County program.

"WE TAKE people from all over — sometimes it's best that women seek shelter far from home," said First Step executive director Judy Ellis. "But we primarily serve western Wayne and downriver. Some 2,165 families participated in the First Step domestic violence

program last year. The agency's sexual assault program served another 219 people.

The agency provides counseling, health care assistance, legal assistance and financial aid through its programs for adults and children.

Although it charges for services, fees are based on a sliding scale. No one is denied service due to inability to pay.

First Step received \$50,000 in private contributions and \$152,044 in in-kind services last year. While not a government agency, it did receive financial or in-kind support from Livonia, Westland, Canton and Plymouth Township, as well as other communities. It is also a United Way agency.

Sixty-five volunteers donated an average of three hours a week each to the First Step shelter and programs.

To volunteer, or for more information about First Step, call 525-2230. First Step also maintains a 24-hour help line, 459-5900.

County seeks end to the violence

By Wayne Peal
staff writer

Every battered woman, experts say, is testimony to a system that doesn't work.

Police, prosecutors, judges and hospital workers could all do more to stop domestic violence, said speakers at a recent Wayne County sponsored seminar.

County statistics are discouraging. More than 4,700 Wayne County women were victims of domestic violence in 1990, according to the Michigan State Police. Most were beaten by husbands or lovers, some by other family members. Nearly 300 were too terrified to even identify their attacker. More than 150 women suffered permanent physical disability as a result of their wounds.

FORTY-EIGHT died. Statistics alone don't tell the story, former county resident Lucy Diebolt said.

Now a successful businesswoman,

and director of anti-abuse programs in Livingston County, Diebolt was once a battered wife.

For nearly a decade — beginning with marriage to "the boy next door" — ending after being left bloody and unconscious in her bedroom — Diebolt said she suffered vicious and repeated beatings.

The beatings didn't stop when she ended her five-year marriage, Diebolt said. They didn't stop when she was pregnant. They didn't stop when she went to police and prosecutors.

"One policeman told me, 'But honey, he's your husband,'" she said, the memory still fresh after nearly two decades.

"Finally, I just left," Diebolt said. "I closed my house and walked away with my children."

The system failed Lucy Diebolt two decades ago and it has failed thousands of women each year since, county Prosecutor John O'Hair said.

"Violence is a terrible disease, a sickness," O'Hair said.

But Wayne County is trying to come up with a cure.

The county will soon appoint a domestic abuse task force whose chief goal will be to patch up the cracks in the system, said county executive's office spokesman David Katz.

The 24-member task force will begin work early next year, Katz said. Its members will be drawn from the county prosecutors office, area shelters, Detroit police, local clergy, county commissioners, 36th District Court staff, other county social service agencies and domestic abuse survivors.

The goal is to create a unified county approach to domestic violence.

Experts generally agree there are five major problems: inadequate response from police, inadequate response from hospitals, inadequate response from courts, lack of adequate shelter space and an absence of programs aimed at those who abuse women.

Police response varies from officer to officer, experts said.

"SOME ARE quite good in dealing with these kinds of cases, others not so good," said Charlene Batchelor, a victims rights advocate with the prosecutor's Westland office.

Part of the problem is the lack of training police receive in handling domestic violence, said Port Huron Police Chief William Corbett, who is instituting a training program in his community, based on one he previously instituted in Ann Arbor.

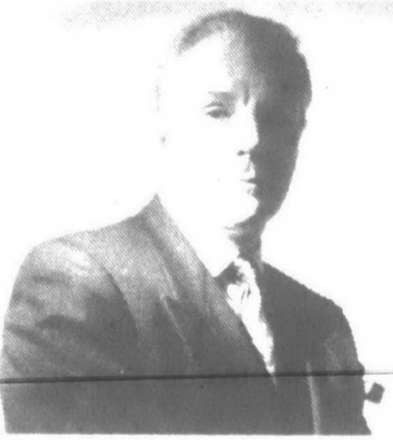
What Michigan needs is a mandatory arrest statute, Macomb Prosecutor Carl Marlinga said, allowing officers to make on-the-spot arrests without the need for corroborating evidence.


"We don't put victims of any other crimes through these kinds of hoops," Marlinga said. "When someone robs a party store, we don't ask

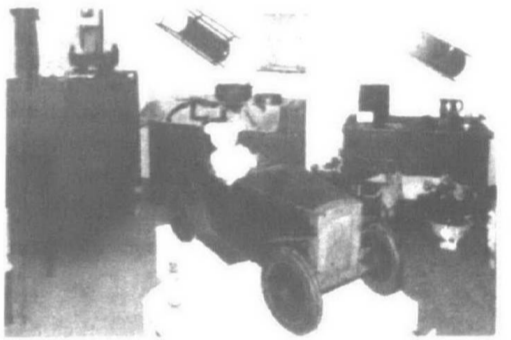
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For what it's worth, you may want to hold off on that import.

community calendar

Editor's note: The calendar is prepared one week in advance and will include events running through the next seven days. To include your event in the calendar, information must be type-written on standard size paper. For further information, call Nancy Pennington, 459-2700.

THURSDAY

ROLLER SKATING: Registration has begun for lessons at Skatin' Station in Canton for children ages 15-under, sponsored by Canton Parks and Recreation Services. Classes meet 10-11 a.m. and will run for 8 weeks, beginning Saturday, Oct. 19, 397-5110.

HALLOWEEN PARTY: Registration has begun for an annual party for Canton children ages 12-under, sponsored by Canton Parks and Recreation Services. The party will be Saturday morning, Oct. 26, at the Canton Recreation Center. Included are cartoons, games, refreshments and prizes. Children should come in costume. Call 397-5110.

SELF HELP: Families Anonymous meets 8 p.m. Thursdays, St. John Neumann Church, 44800 Warren Road, Canton, 453-2811.

FRIDAY

FUND-RAISER: Silkwick plants, Tupperware, Partylite candles and Princess House crystal will be sold 10 a.m. to 8 p.m. Friday, Oct. 18, at Masters of Dance Arts, 6732 Canton Center Road in Canton. 455-0720.

SATURDAY

FUND-RAISER: Silkwick plants, Tupperware, Partylite candles and Princess House crystal will be sold 10 a.m. to 5 p.m., Saturday, Oct. 19, at Masters of Dance Arts in Canton. 455-0720.

MONDAY

TOUGH LOVE: A parent support group meets at 7 p.m. Mondays, Faith Community Church, 46001 Warren Road, Canton, 981-5967.

KARATE: Classes meet 7:30 p.m. Mondays and Thursdays. Call Canton Parks and Recreation at 397-5110.

TUESDAY

ELDERCISE: This non-impact exercise class for older exercisers meets 9 a.m. every Tuesday and Friday at First Presbyterian Church in Plymouth, 459-9485.

SWEET ADELINES: Women who enjoy singing four-part harmony, barbershop style, are welcome to join the Spirit of Detroit Sweet Adelines International at 7 p.m. each Tuesday at the VFW Hall on I-96, just east of Inkster Road in Redford Township, 534-4468 or 861-0417.

MEETING: The Toastmasters Club will meet at 6:30 p.m. Tuesdays at Denny's Restaurant, 39550 E. Ann Arbor Road, in Plymouth, 451-1241 or 455-1910.

WEDNESDAY

BREATHER'S CLUB: All area adults concerned with respiratory illness will learn simple breathing techniques and exercises to open airways and make breathing easier. Group meets at 1:30 p.m. on the second Wednesday of every month at various locations. Call 572-5367 for details.

ALZHEIMER'S GROUP: A support group for family and friends of those persons afflicted with this disease or a related disorder meets the first Wednesday of each month at 7 p.m. at Leisure Village, 31720 Van Born Road in Wayne, (313) 326-8030.

WOMEN'S THERAPY: A group for adult children of alcoholic and dysfunctional families is now forming at Growth Works in Plymouth. 455-4902.

EMPLOYMENT REFERRALS: Growth Works, in Plymouth, will connect job seekers and employers looking for help. Call 455-4093.

RESUME WRITING: Growth Works, in Plymouth, will write resumes and cover letters for job seekers. Call 455-4093.

VOLUNTEERS: Needed to package or deliver meals to the homes of the homebound seniors living in the Plymouth/Canton community. Individuals who are willing to give one hour or more per day — one or more days per week — may call 453-2525, 8 a.m. to 4:30 p.m., Monday through Friday. Volunteers are reimbursed 21 cents per mile for meal delivery.

INTERPRETERS: Volunteers who are fluent in a foreign language are needed to assist in interpreting for ill, disabled or elderly people. Call Helen or Colleen at 981-8820.

SPEAKERS AVAILABLE: Speakers are available to any group interested in learning about home care as an alternative to nursing homes or hospitals. For more information, call the community relations director at 981-8820.

SMOKE DETECTORS: Free detectors, with installation, are offered from Colonial Kiwanis of Plymouth. Call Plymouth Fire Department Chief Al Matthews, 453-1234, or Plymouth Township Fire Department Chief Larry Groth, 453-3840.

VOLUNTEERS: Teen and adult volunteers are needed at the Arbor Health Building, Plymouth, and McAuley Health Building, Canton. 572-4159.

WALKING: Group walks are at 10 a.m. Monday-Friday and 6:30 p.m. Thursday at St. John Neumann Church parking lot, 44800 Warren Road in Canton. Call 455-9042.

SCHOOL VOLUNTEERS: New Morning School in Plymouth Township is seeking "paid" volunteers for teacher aide substitutes and teacher substitutes. Call 420-3331.

ADULT CARE: Foster care is needed for adults with mental retardation. Call 332-4410 in Oakland County or 455-8880 in Wayne County.

"Y" VOLUNTEERS: The Plymouth YMCA seeks volunteers. Call 453-2904.

FOOD DISTRIBUTION: Focus:HOPE provides food to eligible Canton senior citizens at the Canton Recreation Center. Call 397-1000, Ext. 278.

COMPUTERS: Four Apple II's and one IBM are available for public use, Dunning-Hough Library, 223 S. Main, Plymouth. Call 453-0750.

Senior citizens

HEALTH CARE: Speakers on long-term health care and Medicare are available. Call Patty Jamison at 455-0510.

SENIOR CLASSES: The Canton Recreation Center offers painting, ceramics and woodcarving, crafts, genealogy and machine quilting classes. 397-5446.

HOSPICE SPEAKERS: Hospice Services of Western Wayne County has volunteers available to speak to church groups and civic organizations. 522-4244.

TRIPS: For senior citizen or adult trip information, call Plymouth Parks and Recreation, 455-6620, or Canton Township Parks and Recreation, 397-5444.

Education

FREE CLASSES: IBM training and GED training, Plymouth-Canton Community Education. Call 451-6555.

Please turn to Page 8

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Paul Pearsall, Ph.D.
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7 p.m.

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SKI SWAP

Sat. Oct. 19 : 9am-6pm
Sun. Oct. 20 : Noon-5pm

It's time to "gear" up for the new season at our Annual Swap. You'll find gigantic deals on both cross country and downhill ski equipment. (Kid's ski gear...check out our huge selection!)

SELLERS: Your old ski equipment must be in the store before Friday to be tagged for sale. Unsafe or unusable equipment will be discouraged. You must pick-up your sale money or unsold equipment 7 days after the sale, or it becomes the property of Sun & Snow Sports. A 20% commission charge will be deducted from all sales.

BUYERS: The SKI SWAP begins Saturday at 9 a.m. sharp...absolutely no sales prior!

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Police, hospitals told to do more

Continued from Page 5

the shop keeper, 'Are you sure there was money in the till?'

Still, area police drew praise for making progress in handling domestic abuse cases.

Gone is the three-day "cooling off" period once standard among many area police departments before they would seek charges.

"It's my experience police officers have come a long way in dealing with domestic violence, certainly a lot further than medical professionals," said Debi Cain, director of the HAVEN shelter, Pontiac.

Emergency room staff too often treat the bruises without taking action to stop the abuse, according to associate Wayne State nursing professor Jacquelyn Campbell.

"Emergency rooms have so far done a lousy job," Campbell said.

Change will come once the state adopts an emergency room protocol, said Denise Alexander of the state Domestic Violence and Treatment Board.

For the first time, she said, emergency room doctors and nurses will know exactly what to do in reporting domestic abuse incidents.

The best thing judges could do, Oakland County Circuit Judge Edward Sosnick said, is to treat victims as victims.

"WE SHOULDN'T prescribe change for the victim, it's not her fault," said Sosnick, a member of the state Domestic Violence Prevention Treatment Board. "We shouldn't prescribe marital counseling, this is a crime, not a marital dispute."

Even with greater help from police, doctors and courts, experts said, battered women still need a place to go.

Shelters are currently bursting at the seams.

"There are 45 shelters in Michigan, but more are needed," Sosnick said.

First Step, which primarily serves western Wayne County and downriver, provided service to 2,000 new families last year alone, executive director Judy Ellis said.

"The problem is definitely in the suburbs," Ellis said. "The statistics are one in three (women) and that holds up whether city or suburb."

Counseling for batterers themselves is a new approach, without much information on whether it will be successful.

Right now, there are few facilities in metro Detroit.

"A lot of the people we see are sent to Washtenaw County, where they have a well-developed program," Ellis said. "There really isn't a concentrated effort here."

Progress is slow at best said psychologist Lewis Okun, who has examined treatment programs for violent males.

County officials, however, believe the key to curbing violence at all levels is changing male behavior.

"I remember men who used to say, 'I had to take care of my woman,'" and we all knew what that meant," said Bernard Kilpatrick, county health director. "That kind of behavior has to change."

Shelter officials said county efforts were welcome.

"Really, we've been looking for something like this for 13 years," Ellis said.

"It looks like a good program, I wish we could get something like this going in Oakland County," added Cain.

Success, however, won't be measured by shelter operators, police, doctors, judges or government officials. It will be measured by women themselves.

"A lot of what I'm hearing is good, but the proof is going to come six months from now," Diebolt said. "Talk is good, but what's needed is action."



While domestic abuse is often a 'hidden' problem, it is no secret for prosecutor's office victim's rights advocate Charlene Batchelor and other county officials who attended a recent summit on violence in the home.

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Tax info to come later because of state cuts

Michigan taxpayers will get their 1991 State Income Tax Booklets in the mail on Dec. 13 this year instead of early November.

"This is essentially a cost-cutting move designed to save the state the cost of duplicating mailings and early printing costs," said treasurer Douglas Roberts.

Those who file in late December or early January for their property tax and home heating credits can still expect about a three-week turnaround time on their refunds.

But district offices will no longer

prepare forms for citizens as they have in the past due to staff shortages, Robert said. Staff will be available to answer general questions and to refer citizens to volunteer groups providing preparation services. Staff will continue to provide training to volunteer groups so they can provide good service to citizens, he said.

Forms can be obtained by calling the FORMS-2-ME toll-free line at 800-367-6263, or at Secretary of State offices, libraries, post offices and banks throughout the state.

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Wayne-Westland school chief takes medical leave

By Darrell Clem
staff writer

Wayne-Westland school Superintendent Dennis O'Neill, blaming the school district's upheaval for "serious medical problems," announced Tuesday that he will take a three-month medical leave.

Though he didn't say when the leave would begin, O'Neill called for a meeting this week with board President Sylvia Kozorosky-Wiacek and board secretary Leonard Posey "to discuss a transition plan."

After the meeting, O'Neill declined to cite specific health problems.

In his speech to the board, O'Neill said that his retirement, amid pressure from a majority of board members, has "triggered

a reorganization of my priorities, and living has replaced the Wayne-Westland Community Schools on top of the list."

Under his doctor's orders, he said, "I have a medical report which will keep me off the job for at least three months."

Rapid-fire developments continued to unfold Tuesday night as O'Neill, in an impassioned and often-bitter speech, charged that the "irresponsible actions" of some board members threaten "to tear this district apart."

Saying his forced retirement comes amid rumors that a half-dozen other cabinet members and principals are on a "hit list," O'Neill described morale in his administration as being at "an all time low."

O'Neill's comments came as he read

from a prepared, four-page speech that he delivered after officially announcing his plans to retire Aug. 31, amid pressure from board members Kozorosky-Wiacek, Vicki Welty, Laurel Raisanen and Fred Warmbier.

One of O'Neill's harshest critics, former board member David Moranty, confirmed that pressure may be put on other administrators to step down.

"Now that he's out, several other high-ranking school officials should take his lead and either retire or resign," said Moranty, chairman of the Wayne-Westland Citizens for Education Committee. "This is the start of a new beginning for a once-proud school system which has been humiliated by deception, dishonesty and incompetence. This is a new beginning for integrity, openness

and credibility. This is a happy day for the citizens and students of the Wayne-Westland Community Schools."

O'Neill indicated that Thomas Svitkovich, deputy superintendent, and Bill Taylor, associate superintendent for employee services, are among those targeted by anti-administration forces.

O'Neill accused administration critics of trying to thwart Svitkovich's standing as one of two finalists for the position of Gibraltar school superintendent. O'Neill didn't name specific critics.

"When Tom Svitkovich is a finalist for a superintendency in another district and anonymous phone calls to the board members of that district are made to spread lies about his work record in Wayne-Westland in

an effort to sabotage his chances, I get furious," O'Neill said.

O'Neill charged that efforts to oust Svitkovich and Taylor "are just a few examples of the unprofessional and undermining behavior which, if allowed to continue, is going to tear this district apart."

"You can put your head in the sand and deny these conditions exist, or as elected leaders of this school district you can begin to work together to address the critical issues honestly, not superficially," O'Neill told the board. "Getting rid of O'Neill may provide a quick fix and be politically pleasing to some of your supporters, but it is not going to treat the cancer which your behavior, attitude and actions continue to spread in the community."

community calendar

Continued from Page 6

PRESCHOOL:

- Come Little Children Center, 45050 Warren Road, in Canton, ages 6 weeks to 2 years, 455-4607.
- The Discovery Learning Center, 45678 Heim, in a Metro West Industrial Park, in Plymouth, 6 weeks through kindergarten, register now for fall, 455-5490.
- Pathways to Learning Children's Center, a new school in Plymouth, 42290 Five Mile, 420-3553.
- Canton Parks and Recreation Preschool program, the Canton

"Crickets," openings for fall 1991, 397-5110.

- Creative Playhouse, Canton, fall openings for 4-year-olds, 981-2382.
- Christ the Good Shepherd Lutheran Church Co-op Preschool, 42690 Cherry Hill, Canton. Fall registration open now, call 981-0286 (9 a.m. to 3 p.m.).
- ChildTime Preschool, First United Methodist Church of Plymouth, 451-1895.
- New Morning School, Plymouth. Call 420-3331.
- Creative Day Nursery School,

Canton, fall openings, 2 1/2-5 years of age, 981-3990.

- Plymouth Canton Head Start is now recruiting children for the 1991-92 school year, Central Middle School, 451-6656.
- Plymouth Canton Montessori School is accepting applications for the 1991-92 school year, 459-1550.
- Christ the Good Shepherd, 42690 Cherry Hill, Canton. Registration for fall 1991 is open now, 981-0286.
- Tiny Tots, Salvation Army Building, Plymouth, 3- and 4-year-olds, register now, 453-5464.

• Willow Creek Co-op, Geneva Presbyterian Church, 3- and 4-year-olds, call 459-9540.

- PLUS Preschool, Central Middle School, free program for 4-year-olds, register now, 451-6656.
- St. Michael Christian School,

Canton, afternoon kindergarten openings, 459-9720.

- St. Peter Lutheran Day School, kindergarten through eighth grade, 1309 Penniman, 453-0460.
- Plymouth Christian Preschool, 43065 Joy, 459-3505.

• Plymouth Children's Co-op Nursery, Canton, openings for 3- to 4-year-olds, 981-5521.

- Preschool Creatives, Plymouth YMCA, 453-2904.
- Infant and Preschool Special Education program, Tanger Elementary School, 451-6560.

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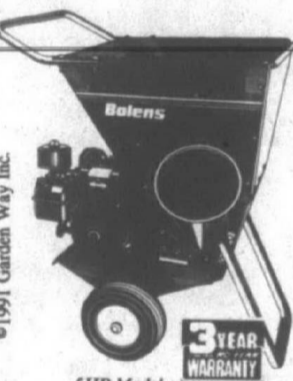
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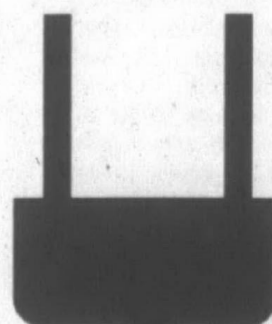
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Bill would tell schools of criminal convictions

By Tim Richard
staff writer

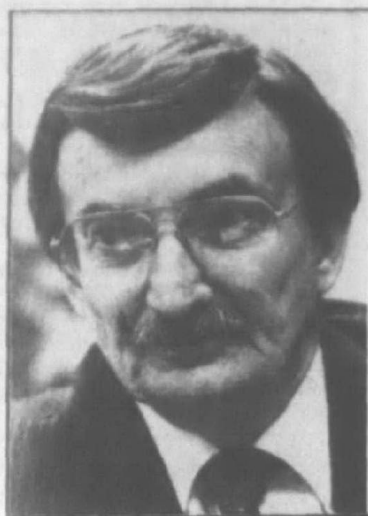
State officials would have an easier time weeding out teachers and administrators convicted of crimes under a bill before the House of Representatives.

But Rep. James Kosteva, D-Canton, would like to broaden the bill — to have the state Department of Education do criminal file checks on job applicants.

"I think we should go with this bill, up or down," House Education chair William Keith, D-Garden City, replied to Kosteva. "At least this bill addresses a portion of the problem."

So Kosteva must either offer floor amendments or draft a separate bill.

THE FULL HOUSE could take up HB 4569 as early as today. It was reported unanimously out of committee Tuesday with support from Keith, Kosteva, Justine Barnes, D-Westland, and Lyn Bankes, R-Livonia.



'At least this bill addresses a portion of the problem.'

— State Rep. William Keith
D-Garden City



Kosteva wants school district checks to be run directly through the Department of Education and State Police, rather than local police, to reduce the number of people who handle the information.

ed or revoked. They could request a state-level hearing.

KOSTEVA OFFERED a broader substitute version but then withdrew it.

"It requires that, prior to a new hire, a school district shall seek a criminal history check by the Michigan State Police using the LEIN (Law Enforcement Information Network) system," he said.

Even that has shortcomings, Kosteva said: "It only deals with in-state crimes."

Kosteva also wants school district checks to be run directly through the Department of Education and State Police, rather than local police, to reduce the number of people who handle the information.

Eleanor Dillon, speaking for the Michigan Federation of Teachers, preferred London's version. "We would support pre-employment checks if the mechanism were fair and accurate. But the LEIN system is flawed. At best it's 50 percent accurate," she said.

Sponsor Terry London, R-Marysville, said he introduced the bill at the request of the Department of Education to assure it receives information about the conviction of teachers. HB 4569 would:

- Add two drug crimes — delivery to minors near school property and recruiting minors to deal in drugs — to the list of sex and child abuse crimes for which teachers could lose their certificates.

- Require county prosecutors to ask convicted persons if they are certified teachers and to report those convictions to the Department of Education.
- Require superintendents and

school board presidents who are aware of such convictions to report them to Lansing.

The bill would apply to non-public as well as public school employees. Their certificates could be suspended

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State probes voc-tech center

By Darrell Clem
Staff writer

State officials have launched a probe into allegations that some teachers at the Wayne-Westland school district's voc-tech center helped students pass their state automotive mechanics tests by giving them the answers beforehand.

Although the investigation is continuing, it appears the claims are unsubstantiated, said Fred Pirochta, a Michigan Bureau of Automotive Regulation representative.

Pirochta compared the disputed claims to the Senate Judiciary Committee hearings on whether Supreme Court nominee Clarence Thomas sexually harassed law professor Anita Hill.

"Both sides are very believable," he said Monday.

"We haven't completed our investigation, but it looks very doubtful that there were any improprieties," said Pirochta, director of the bureau's repair facility division. "There does not appear to be any substance to the allegations."

Pirochta visited the voc-tech center last week and confronted school officials with the allegations, which were investigated earlier during an internal probe ordered by Superintendent Dennis O'Neill.

"We were convinced that there was no impropriety," O'Neill said Tuesday.

The state probe began after the automotive regulation bureau received a letter from leaders of the Wayne-Westland Citizens for Education Committee, which called for a "full-scale investigation" into allegations that teachers helped students pass their state mechanics licensing tests by providing the answers.

THE SEPT. 20 letter came from the committee's chairman, David Moranty, and its vice chairman, Melvin Straight, a counselor at

Wayne Memorial High School. They sought the investigation after a voc-tech teacher, who has not been identified, accused some teachers of improper conduct by giving out test answers.

O'Neill charged that Moranty and Straight "in their usual fashion wouldn't trust us" to conduct a local investigation, and he called the state's probe "a waste of time."

If substantiated, the claims could threaten the center's standing among 63 centers in Michigan that are eligible for state certification in mechanics.

Moranty and Straight also sent letters to the U.S. Environmental Protection Agency, the state Attorney General's Office and the U.S. Justice Department.

Greg Baracy, the voc-tech center's principal, refused to comment Tuesday on the investigation.

"I have no comment until I hear from him (Pirochta)," Baracy said. Although Pirochta said the investigation isn't expected to be completed for one to two weeks, he added that there appears to be "no testing improprieties of any major extent."

PIROCHTA STRESSED that he came to the district "to look at this objectively" and said: "I'm not anxious to hide anything."

Unless someone comes forward with substantive information, he said, it appears the voc-tech center won't face any state action, and "we will continue to offer the state test at that site."

Pirochta indicated that both sides in the dispute appear to believe their versions. It's possible that some observers believed the teachers were giving out test answers when, in fact, they were using sample questions to help students prepare, he said.

Some sample questions and actual test questions are similar, Pirochta said. "I could see where (the accusers) thought maybe they (the questions) were from the state test," he said.

Man walks out with TV

Meijer employees reported that an unidentified man left the store Oct. 12 without paying for a \$154.97 TV.

Employees reported that the man leaped over a glass divider before leaving the store.

The man was described as 5-foot-8-inches tall, 150 pounds with brown hair. He was driving a four-door Toyota.

In a separate incident at the store, a 14-year-old Inkster girl was arrested after an employee caught her trying to steal more than \$50 worth of goods including underwear, eye liner and a necklace.

crime watch

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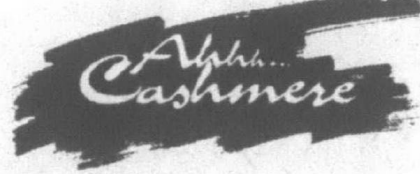
The homeowner reported that nothing appeared to be missing. The cost to replace the door is estimated at \$400.



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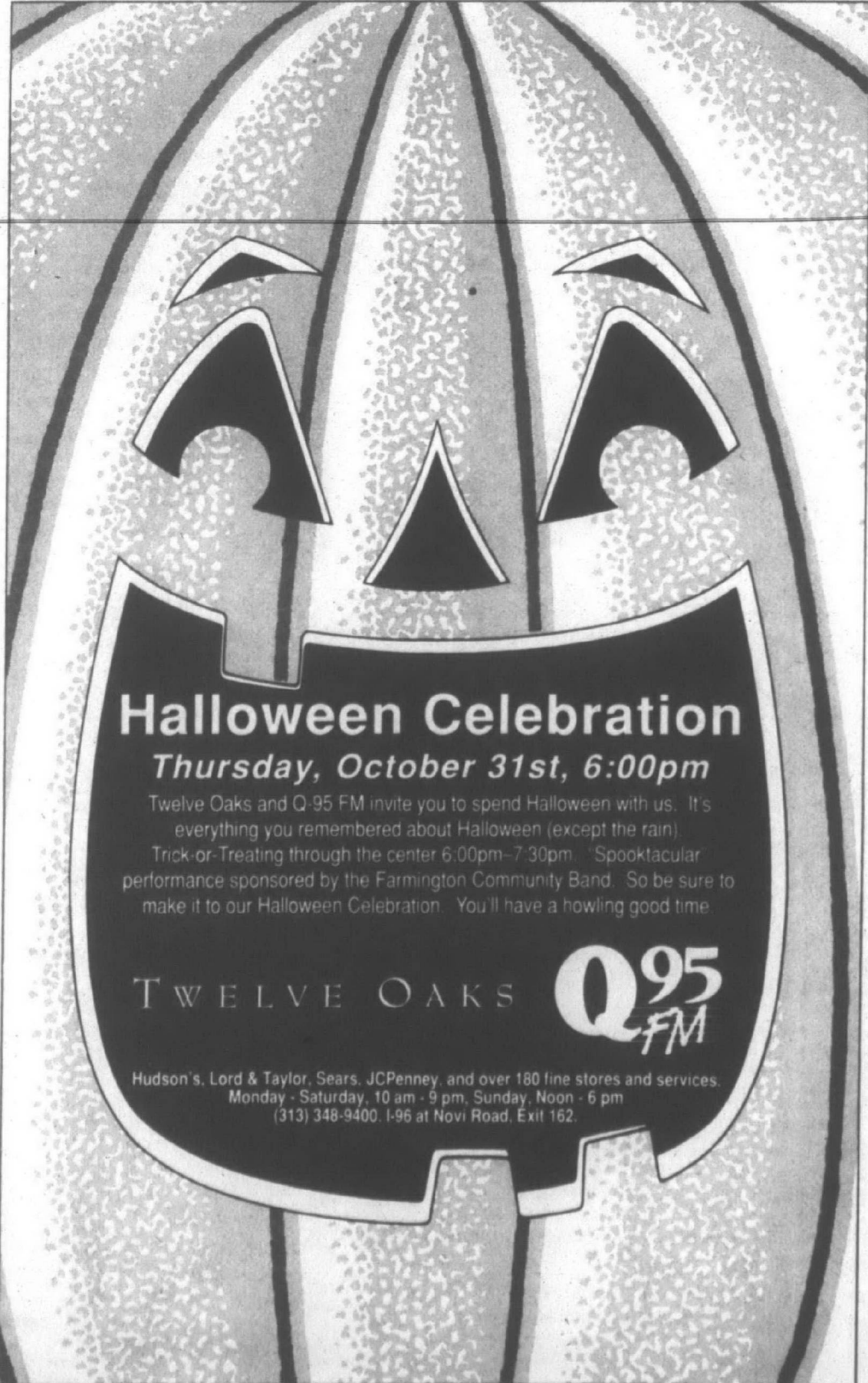
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2 area residents appointed to state handicapper board

Two area residents are among five appointed to the Michigan Commission on Handicapper Concerns by Gov. John Engler.

L. Bryn Fortune of Farmington currently works at Family and Neighborhood Services for Wayne County. A member of Project SPIN, a pediatric parent support group, she is also Oakland County coordinator of the Family Support Network of Michigan. Fortune replaces Joanne Verbanic of Farmington.

Nancy Jachim of Troy is executive director for the Oakland-Ma-

comb Center for Independent Living. A member of the Michigan Rehabilitation Association, Jachim is past president of the Michigan Council for Independent Living Programs and Housing Alternative. She replaces Miriam King of West Bloomfield.

Engler said his appointees "will aggressively strive to protect the rights of handicapped individuals. They are strong advocates who will work to promote increased public and private support for the well-being of the handicapped."

Seminar set on credit, collection

Managing Credit and Collection, a one-day seminar, will be offered 6-10 p.m. Wednesday, Oct. 23, at Schoolcraft College.

The seminar discusses methods used in managing credit and implementing collection policy to help companies better evaluate cost and benefits associated with extending

credit. Special emphasis will be placed on techniques used in collecting bad debts. Fee is \$21.

To register, or for additional information, call the college continuing education services office, 462-4448. Schoolcraft is at 18600 Haggerty, between Six and Seven Mile roads, Livonia.

How to get government contracts

Government Contracting and Quality Requirements, a one-day seminar, will meet 8 a.m. to 4:30 p.m. Thursday, Oct. 24, at Schoolcraft College.

The seminar is designed to help companies secure government contracts. It is aimed at personnel in management, quality control, mar-

keting and production. The \$75 fee includes continental breakfast, lunch and materials.

To register, or for additional information, call the college continuing education services office, 462-4448. Schoolcraft is at 18600 Haggerty, between Six and Seven Mile roads, Livonia.

Bill lifts local liability for gun permits

By Tim Richard
staff writer

Police in Garden City, Westland and several outstate municipalities would have no excuse to deny all pistol permits under a being prepared in the state Senate.

"SB 528 mandates issuing permits to qualified persons; it requires normal business hours (for gun permit offices); and it removes local liability," said an aide to the sponsor, Sen. James Barcia, D-Bay City.

The measure was pushed aggressively in the Senate Criminal Justice Committee Tuesday by Sen. Chris Dingell, D-Trenton, and the Michigan United Conservation Clubs (MUCC).

Lacking a quorum, the senators took no vote.

THE BILL is designed to correct a flaw in a gun-control law which took effect March 28 saying a police chief "may issue licenses to purchase, carry or transport pistols to applicants."

Barcia's bill changes "may" to "shall" and inserts "qualified" before applicants.

Dennis Knapp, a field representa-

The bill is designed to correct a flaw in a gun-control law which took effect March 28 saying a police chief "may issue licenses to purchase, carry or transport pistols to applicants."

tive for MUCC, identified Garden City and Westland along with Romulus, Kentwood, Grand Rapids, Ada, Battle Creek and two of its suburbs as local units which were issuing few permits or none.

"There were rumors that anti-gun forces would bankroll suits" against local police if recently licensed persons committed crimes or did damage with pistols, Knapp said.

Knapp said some departments had been opening pistol permit offices only a few hours a week.

Knapp said MUCC and the National Rifle Association are prepared to sue municipalities refusing to issue permits.

No local police departments testi-

DINGELL, A downriver lawmak-

er and hunting devotee, said bearing arms is "a fundamental right. Police powers have to be rather limited in dealing with fundamental rights."

"I don't see discretionary (police) powers exercised over other fundamental rights — such as marriage, speech and transportation."

Dingell also said local police should be relieved of liability when theirs is only the "ministerial" duty of issuing permits rather than an exercise of discretionary power.

Lt. Vern Riesma of the Michigan State Police argued that "it's not in

the interest of public safety to

change "may" to "shall."

A permissive law works well, Riesma said, "until recently when a few municipalities flatly refused" to issue permits.

COMMITTEE CHAIR Jack Welborn, R-Kalamazoo, agreed with Dingell, citing a man whose wife was murdered and whose life was threatened but was unable to get a pistol permit. "I contend there are local governments not issuing permits," Welborn said.

Dingell added another state which refused to issue permits lost a 1983 civil rights suit, was forced to pay attorneys' fees and could have been hit for punitive damages.

"You mean Indiana," said Riesma. "The recourse there was the proper one — to sue."

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IN BRIEF

Happy haunting

It's time for the return of the ghosts and goblins. With Halloween near, there's a place for the kids to go — the Haunted Forest at the Ford Motor Co. Sheldon Road plant. The haunting starts today and continues through Saturday starting at 7:30 p.m. It will be open again Oct. 25-30. Admittance is \$4 per person, \$3 in advance. Proceeds go to Plymouth-Canton Jaycees community projects. Reservations must be made through the Plymouth Parks and Recreation Department by calling 455-1266. Ask for Elvira.

Story time

A Halloween story program for children ages 8-12 will take place in the Plymouth Library on Tuesday, Oct. 22, at 7 p.m. Registration is required and begins Tuesday, Oct. 15, by telephone. On Wednesday, Oct. 30, registration begins for Daytime Toddler Storytime for children between the ages of 2 and 3½. Registration begins at 10 a.m. in person and 10:30 a.m. by phone. Two sessions will be held, one at 10-10:20 a.m. and one at 11-11:20 a.m. on four consecutive Wednesdays, Nov. 6-27. On Wednesday, Oct. 30, registration begins for Evening Pre-school Storytime for children between the ages of 3½-5. Registration is at 7 p.m. in person and at 7:30 p.m. by phone. One session will be held 7-7:30 p.m. on four consecutive Wednesdays, Nov. 6-27. On Tuesday, Oct. 29, registration begins for Daytime Pre-school Storytime for children between the ages of 3½-5. Registration is at 10 a.m. in person and at 10:30 a.m. by phone. Two sessions will be held, one from 10-10:30 a.m. and one from 1-1:30 p.m. on four consecutive Tuesdays, Nov. 5-26. Call the Plymouth Library at 453-0750.

Pancake breakfast

The Farrand School PTO pancake breakfast is Saturday, Oct. 26, from 8:30 a.m. to 10:30 a.m. Cost of the breakfast is \$3.50 and includes sausages, beverages and all-you-can-eat pancakes. Children 3 and under eat free. Tickets must be purchased in advance and will be available from Farrand School Oct. 10 and 11. Farrand School is at 41400 Greenbriar Lane in Lakepointe subdivision, Plymouth Township.



Cornell Osier prepares the flags before the practice march.



A rainy sunset Monday night was a backdrop for the Plymouth-Canton Vietnam Veterans of America Chapter 528 color guard practice.

Color guard stirs Vietnam memories

By Diane Gale
staff writer

Bottled up feelings that Rich Whipple kept trapped for more than a decade started to come out when he saw the Plymouth-Canton Vietnam Veterans Chapter 528 color guard at a parade. After serving in Vietnam, Whipple went to Michigan State University and found that although he had a hard time keeping quiet, it was better than trying to fight the protestors.

THE CANTON RESIDENT was at the Plymouth Fourth of July parade last year when he met up with the color guard.

"I was impressed that these guys had gone through the same stuff I did," Whipple said.

When he joined the group and became a part of the color guard himself he said it was his way of "coming out of the closet."

At a recent parade to welcome home Desert Storm troops, he said the color guard received overwhelming applause.

"I think people were thinking that we didn't get a welcome home," he said. "It sure felt good."

Monday night the color guard met at the Plymouth V.F.W. Hall before a chapter meeting. As they readied for their practice Hank Giles made an inspection.

A weak knee prevents him from march-

ing, but it didn't keep the Canton resident from plucking and pruning them on how the flags should be held.

Known for its precision, the two-year-old color guard has been invited to events around the state.

And next month, the 15-member color guard will be at the Washtenaw County memorial dedication, a ceremony Gen. William Westmoreland has promised to attend.

"YOU CAN SEE how busy we've been," said color guard commander Tim LaGrow, holding out a list of parades and dedications the color guard has attended since 1990.

Some of the color guard members are working on a drive to raise money for the Canton veteran's memorial monument to be built on the south end of the administration building.

Five branches of the armed forces will be etched into dark rose granite with a star in the center and a metal eagle on top. It's dedicated to those who served in the armed forces during war and peace time. The cost is estimated at between \$50,000 and \$60,000.

Checks should be made out to the Canton Veteran's Memorial Association and sent to P.O. Box 871025, Canton, 48187.

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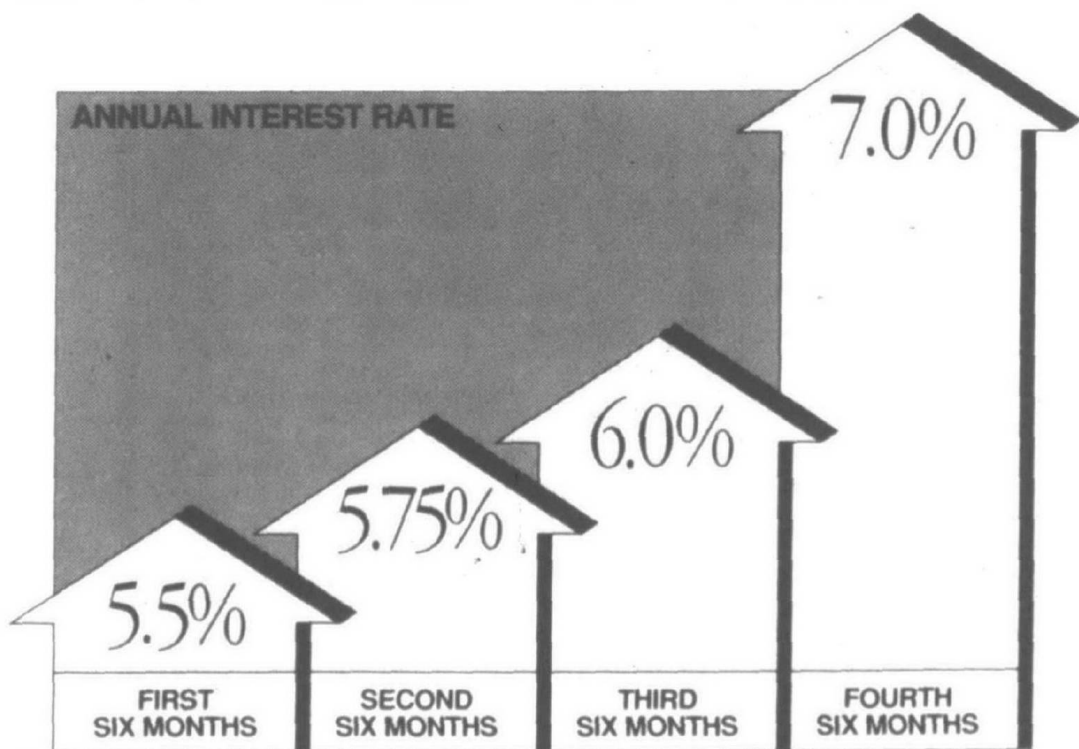
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Weight Loss Surprises Researchers

WASHINGTON — A nutrition organization was hopeful that a nutritionally complete "hi-tech" food tablet would help erase world hunger problems, until a study revealed that one of the ingredients could cause significant weight loss. Researchers in Europe found that an ingredient in the aptly named produce Food Source One actually caused people to lose weight, even though specifically instructed not to alter normal eating patterns, according to one study published in the prestigious British Journal of Nutrition. Researchers in an earlier study had speculated that the weight loss was due to a decrease in intestinal absorption of calories. While the development of Food Source One, a project of National Dietary Research, would not be used to successfully fulfill its original goal, the discovery has been a windfall for overweight people. A Daytona Beach, Florida woman fighting a weight battle for 12 years used the product on the recommendation of her physician

and lost 30 pounds. She stated, "Not only have I lost 30 pounds, but my cholesterol has dropped from 232 to 143. I have two closets full of clothes which have not fit me in two years that I can now wear." In a separate report, a telephone interview revealed that a Wilmington, North Carolina pharmacist lost 14 pounds in 15 days on the product and was never hungry. Food Source One is available through physicians and pharmacies without a prescription because it is not a drug and contains only natural ingredients already known to be safe. Copies of the referenced style are available free from National Dietary Research, Suite 553, 1377 K St., Washington, DC 20005, however, please include \$2 Postage & Handling for each request. © 1990 Omnicore International

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Wayne State wins grant from Skillman Foundation

The Detroit-based Skillman Foundation has given \$2.5 million to Wayne State University to establish the Skillman Center for Children.

The gift was announced jointly on Sept. 11 by Skillman Foundation president Leonard Smith and WSU president David Adamany.

The center, to be located in and administered by the WSU College of Urban, Labor and Metropolitan Affairs (CULMA), will be coordinated by the college's Center for Urban Studies (CUS) and the Merrill-Palmer Institute (MPI), both of which have existing programs to benefit children.

THE SKILLMAN Foundation is a long-established philanthropic organization and a leader in supporting health, educational and social service programs to aid young people.

"The Skillman Foundation endeavors to support programs intended to improve the quality of life for all citizens of metropolitan Detroit, especially the area children and youth," said Smith.

"We chose to locate the Skillman Center at Wayne State University both because of the high quality of programs already in operation and the commitment it has demonstrated to improving services to children in the future."

Adamany added: "We live in a community where many of the children suffer such distress and disadvantage that it is imperative

for all of us to address their needs. The creation of this center will allow WSU to expand its efforts to serve the children of Detroit."

THE SKILLMAN Center for Children's primary objectives are to:

Provide a central resource for information related to the status of children in metropolitan Detroit;

Promote service delivery programs which are effective for children throughout southeast Michigan; and,

Present an annual appraisal of the status of children and effective service programs in the metropolitan Detroit area based on data collected from available resources.

Eli Saltz, MPI director, and Ann Sheldon, director of the family policy research unit within CULMA, will serve as the center's co-directors.

Sue Marx Smock, dean of CULMA, said the Skillman Center for Children will benefit from the expertise available in all 13 of WSU's schools and colleges.

The center, she said, will bring to southeast Michigan the best models of service agencies from throughout the nation.

Added Saltz, "The center will serve as a resource for service organizations in the community. It will collect information and data about programs that are the most effective and give it to the service organizations so they can provide better service to their clients."

THE CENTER'S essential functions are:

Collect and analyze data about the status of children;

Catalogue and assess model/service delivery programs; and,

Serve as a resource center actively disseminating interdisciplinary, non-partisan objective data and service delivery programs to service providers and policy makers.

Resources of the center will also be available and responsive to community leaders, foundations, researchers and interest and advocacy groups.

Saltz said he expects the center to be operational within several months.

The Skillman Foundation was founded in December 1960 by Rose P. Skillman, widow of Robert H. Skillman, vice president and director of Minnesota Mining and Manufacturing Co.

The private foundation, which is active in southeastern Michigan and based in Detroit, controls \$320 million in assets.

The foundation makes grants in support of children and young people, basic human needs, community-wide collaborative efforts, and culture and arts.

The gift to the university was made possible by the foundation's receipt as beneficiary of the corpus of the trust established by Rose Skillman for her late brother, Milton Pilshashy.

Pair plans demonstration of Old World craft at fair

Bill and Linda Hughes will demonstrate the Swiss art of Kerbschnitzen, or wood chip carving, Sunday during the Old World Market at the Southfield Civic Center.

Presented by The International Institute of Metropolitan Detroit and the City of Southfield Community Relations Department, the 65th Annual Old World Market runs Friday-Sunday, Oct. 18-20.

Kerbschnitzen is only one of 14 old world crafts that will be demonstrated at the Market this year.

"Kerbschnitzen is a common art form in many parts of Europe," said Bill, a salesman at Woodcraft in Redford.

The Hughes' designs most closely resemble traditional Swiss designs commonly used to decorate all types of household items made of wood, from furniture and clocks to kitchen utensils and tableware.

The craft has gained popularity in the United States, Hughes said,

largely due to the efforts of Wayne Barton, a Kerbschnitzen artist from Illinois who has taught and promoted the craft actively throughout North America in the past decade.

Bill and Linda both learned about the craft from Barton while visiting a wood carving show in Canada.

"It is not a difficult craft to learn," Bill said. "By the end of the nine-hour class I teach, some students are almost expert at it. The basic technique with the cutting knife is easy to learn."

"When holding the tool correctly, the shape of the knife makes the cuts into the pattern always at the correct angle, which is 65 degrees. Of course, practice is necessary to master the technique."

Only two basic tools are necessary for all Kerbschnitzen. A complete kit by Barton, including the cutting knife, a stab knife, a ruler, compass and instructions, is available at Bill's Woodcraft store.

The cutting knife is used most often. The stab knife is used only to make small punctures, which accent the designs. The ruler and compass are used to create the designs on the wood in freehand using a grid laid out on the piece. Basswood is used for Kerbschnitzen because it is soft and has very little grain, which resists the knife.

Bill and Linda were students of Johanna Spargo of Wyandotte, who teaches Estonian woodburning and who demonstrates at the Old World Market each year.

Linda is of Polish descent and Bill is a multi-ethnic American, so neither is Swiss by blood. But they carry on this Swiss craft for all to enjoy."

Old World Market hours are 10 a.m. to 8 p.m. Friday and Saturday, Oct. 18-19 and 10 a.m. to 6 p.m. Sunday, Oct. 20. Call The International Institute for tickets and more information 871-8600.

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bazaars

● **ST. DUNSTAN**
St. Dunstan Catholic Church, 1646 Belton, Garden City, will have a boutique 10 a.m. to 4 p.m. Saturday, Oct. 19. For information, call 425-3282.

● **SOUTHGATE REGIONAL CENTER**
The Southgate Regional Center Parents Association will have its annual fall bazaar 10 a.m. to 4 p.m. Saturday, Oct. 19, at the center (Building 15), 16700 Pennsylvania Road, between Allen Road and Fort Street. There will be food, a bake sale, raffle, Christmas novelties, attic treasures and crafts.

● **ABUNDANT LIFE**
"Country Harvest Festival," an annual bazaar, will be 10 a.m. to 6 p.m. Friday and Saturday, Oct. 25-26, at Abundant Life Church of God, 35212 Melton, Westland. There will be baked goods, crafts and a turkey dinner served 1-6 p.m. Saturday. Tickets for the dinner must be bought in advance. For information, call 595-0011.

● **ALDERSGATE METHODIST**
Aldersgate United Methodist Church, 10000 Beech Daly, Redford, will have a quilt show 10 a.m. to 3 p.m. Friday and Saturday, Nov. 1-2. More than 100 quilts will be displayed. Admission price is \$1. Lunch will be served 11:30 a.m. to 1:30 p.m. The show features "Attic Treasures," an inventory of collectibles, and the "Card Shoppe," a line of cards for all occasions. For information, call 937-3170.

● **WILDWOOD PTA**
Wildwood PTA annual arts and crafts show will take place 9 a.m. to 4 p.m. Saturday, Nov. 2, at Wildwood Elementary School, 500 N. Wildwood, at Cherry Hill, Westland. More than 120 table of quality handmade merchandise will be featured. Admission is free.

● **ST. SABINA**
St. Sabina School PTG will hold a Christmas craft show 9 a.m. to 4 p.m. Saturday, Nov. 2, at the activity hall, 8147 Arnold, between Telegraph and Beech Daly in Dearborn Heights. A six-foot table will be provided for a price of \$17.50. Eight-foot tables are sold out. For information, call Benjie Sobek, 563-6604.

● **KIRK OF OUR SAVIOR**
Kirk of Our Savior Church, 36660 Cherry Hill, Westland, will have an arts and craft show 9:30 a.m. to 4:30 p.m. Saturday, Nov. 2. More than 50 crafters will have items on display. There will be a snack bar and bake sale. Admission is free. For information, call 422-6505 or 721-3875.

● **FAIRLANE WEST**
Fairlane Christian Church West, 41355 Six Mile, west of Haggerty, Northville, will have a "Thankful Hearts" craft show 10 a.m. to 5 p.m. Saturday, Nov. 2. For information, call 981-6215.

● **GARDEN CITY METHODIST**
The United Methodist Women of First United Methodist Church will have a fall bazaar 9 a.m. to 4 p.m. Saturday, Nov. 2, at the church, 6443

Merriman, Garden City. Admission is free. Organizers will sell hand-crafts, bake sale items and lunch. For information, call 421-8628.

● **HOMESPUN TRADITIONS**
Homespun Traditions Country Craft Show will take place 10 a.m. to 5 p.m. Sunday, Nov. 3, at Laurel Manor, 39000 Schoolcraft, west of Newburgh, Livonia. Some artists exhibiting their work include: Barb Dolan of Canton, wooden country dolls; Fran West of Canton, hand quilts and hangings; and Ruth Wagner of Livonia, calligraphy. Admission is \$1.50 and lunch will be available. Dulcimer music will be provided by Felicity Strings.

● **VIVIANS SHOW**
Members of the Vivians will hold their holiday bazaar 10 a.m. to 5 p.m. Sunday, Nov. 3, at the Plymouth Elks Lodge, 41700 Ann Arbor Road. There will also be a bake sale, and refreshments will be available. For information, call 453-1780.

● **PLYMOUTH NURSERY**
The Plymouth Children's Cooperative Nursery School will sponsor a craft show 6:30 p.m. Monday, Nov. 4. The show will be at East Middle School, 1042 S. Mill, Plymouth. Admission is free. Tables are available. For information, call 453-7097.

● **ST. PAUL LUTHERAN**
St. Paul Lutheran Church, 20805 Middlebelt, near Eight Mile, will

have a craft show 9 a.m. to 4 p.m. Saturday, Nov. 9. Tables are available for \$20. For information, call 476-0841.

● **KETTERING**
Exhibitors are being sought for Kettering School's fifth annual craft show Saturday, Nov. 9. Show hours will be 9 a.m. to 5 p.m. For information, call Mary at 721-7384 or Karen at 721-1266.

● **LIVONIA ELKS**
The Livonia Elks craft show will be 10 a.m. to 6 p.m. Saturday, Nov. 9, at the Livonia Elks hall, on Plymouth Road, one block east of Merriman. Admission price is \$1, free for children and seniors. Some 90 crafters will participate.

● **ST. PAUL CHURCH OF CHRIST**
St. Paul United Church of Christ, 26550 Cherry Hill, Dearborn Heights, will have a craft show Saturday, Nov. 9. Tables are available. Call 278-7270 or 562-2805.

● **ST. ELIZABETH EPISCOPAL**
St. Elizabeth Episcopal Church, 26431 W. Chicago, near Inkster and Beech Daly in Redford, will have a bazaar 9 a.m. to 3 p.m. Saturday, Nov. 9. Tables are available. For information, call 532-7860.

● **ARTISTIC PRODUCTIONS**
Artistic Productions will present "Home for the Holidays," a juried

arts and crafts show 10 a.m. to 4 p.m. Sunday, Nov. 10, at Mercy Center, 28600 11 Mile, Farmington Hills. Admission price is \$1. For information, call 537-1008.

● **DELTA KAPPA GAMMA**
Delta Kappa Gamma will sponsor a craft show 9 a.m. to 4 p.m. Saturday, Nov. 16, at Plymouth Canton High School, 8415 Canton Center, at Joy in Canton. Proceeds will support the service organization's scholarship program. Crafters are needed. For information, call 455-9624.

● **FIRST PRESBYTERIAN**
The Women's Association of the First Presbyterian Church of Plymouth, 701 Church, will hold a holiday bazaar 10 a.m. to 6 p.m. Saturday, Nov. 16. Proceeds will support local and worldwide mission projects. The free event will feature a used toy sale, bake sale, craft items and consignment tables. For information, call the church office, 453-6464.

● **SS. PETER & PAUL**
The Ladies Auxiliary of Ss. Peter & Paul Romanian Orthodox Church

will have an arts and crafts show 10 a.m. to 5 p.m. Saturday, Nov. 16, at the church, 750 N. Beech Daly, Dearborn Heights. Admission price is \$1. For information, call 336-4373.

● **RICE MEMORIAL**
Rice Memorial United Methodist Church, 20601 Beech Daly, south of Eight Mile, will have a Christmas bazaar 10 a.m. to 4 p.m. Saturday, Nov. 16. Baked goods will be on sale as well as crafts and lunch. For information, call 534-4997.

● **HARRIS-KEHRER AUXILIARY**
Crafters are needed for the Harris-Keherer VFW Ladies Auxiliary's arts and crafts fair Saturday, Nov. 23, at the post hall, 1055 S. Wayne Road, Westland. For information, call Gwen Fair, 722-8053.

● **GRACE LUTHERAN**
The Timothy Circle of Grace Lutheran Church, 25630 Grand River at Beech Daly, Redford, is seeking exhibitors for its juried arts and crafts show 9:30 a.m. to 4 p.m. Saturday, Nov. 23. For information and an application, call Tina at 594-4853.

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Cruel winter ahead Homeless could find no shelter

By Wayne Peal
staff writer

It could be a long, cold, bitter winter for Wayne County's poor.

Homeless shelters, already full to capacity, anticipate turning away hundreds of needy people this winter as a result of state budget cuts.

Because of the nagging recession, shelter operators were bracing for a rough winter. And then state general assistance welfare and related programs were cut.

"It's scary," said Linda Makowski, director of the Wayne County Family Center in Westland. "You hear about general assistance cuts but what hurts us more are the emergency needs program cuts."

Cuts mean shelters not only won't be able to add beds, but will also be less able to help homeless people find shelter elsewhere.

"The ENP program was used by

people who were able to secure housing but who had problems coming up with things like a security deposit," Makowski said. "Losing it means these people could have nowhere to go."

The COTS shelter in Detroit has already turned away 4,000 more people this year than the previous year.

"NEXT YEAR, it could double," said shelter director Olivia Wilcox, who estimated as many as 800 people a night seek shelter in Wayne County.

The 140-bed COTS shelter "has been full since 1989," Wilcox said.

While there are other shelters in Detroit, the Westland center is the only one in suburban Wayne County.

Unlike COTS, which determines a person's length of stay on a case-by-case basis, the county shelter limits occupancy to 30 days in a calendar year.

"Our primary goal is to get people into permanent housing," Makowski said. "Our goal is to help people help themselves."

That approach is prompted, in part, by requirements of the \$1 million federal grant that helped create the shelter. (The shelter also receives community development block grant money from Westland, Livonia, Canton, Redford, Garden City, Plymouth and Plymouth Township, among other communities.)

But the by-the-bootstraps approach also represents the direct, no-nonsense philosophy of Makowski, a former college basketball coach, and county Executive Edward McNamara, the driving force behind the center's creation.

Though not alone in doing so, the shelter offers literacy classes and job hunting seminars. Families are also assigned case workers

Please turn to Page 20



JIM JAGDFELD/staff photographer

Homeless shelters could be forced to turn people away this winter, said Wayne County Family Center director Linda Makowski.

Madonna, St. Mary plan health run

"Run for Life" a fun run and health screening event, will be held 11 a.m. Sunday, Nov. 10, at the Madonna University Activities Center.

The five-kilometer run and companion one-kilometer walk are sponsored by Madonna, St. Mary Hospital, Livonia and the National Bank of Detroit.

Novi Trackers running club will

assist with both events. Runners and walkers will circle the Felician Sisters property in the Five Mile/Newburgh Road area.

Open to high school seniors to seniors citizens, the event also offers health screening tests, nutrition tips and health career counseling.

Participants will receive custom

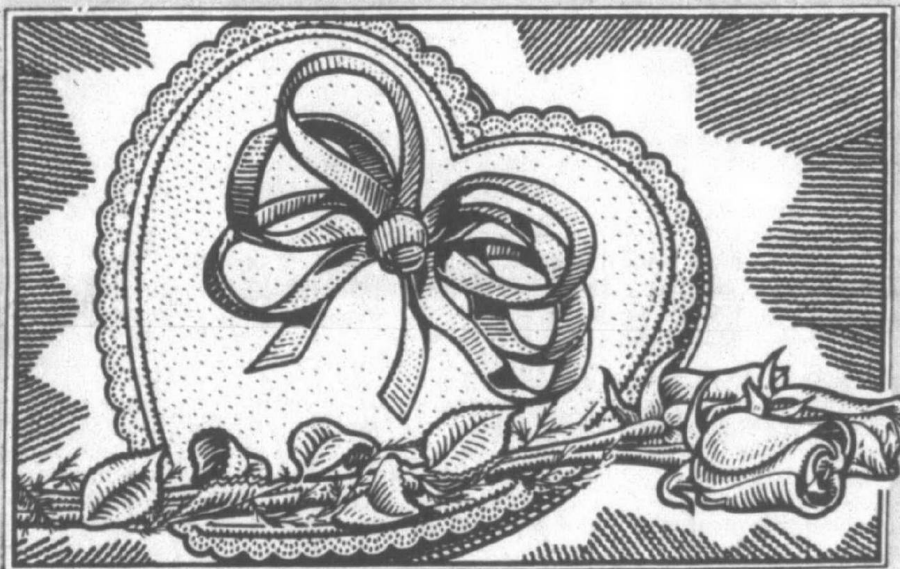
T-shirts, medals and ribbons and are eligible for prize drawings.

Entry fees are \$10 for the five-kilometer run and \$7 for the one-mile walk. Fees are \$5 for faculty and staff of sponsoring organizations.

To obtain a registration form or for additional information, call 591-5166.

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October 19, 1991



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Jeff Counts editor/459-2700

18A(P)

O&E Thursday, October 17, 1991

United Way Summit meeting is needed

IT'S TIME FOR the agency people in the Plymouth and Canton communities to get their collective acts together.

This is especially important since Gov. John Engler cut welfare benefits to the poor. Non-profit agencies that have programs which benefit the poor and others who need help often seem to be at odds with each other over who gets the money to do the work.

It's not a pretty sight to see these non-profit agencies at each others' throats for money. We hope that won't happen, but we suspect it will. Here's the problem: Plymouth has its own United Way. Money is raised, with the annual fall campaign under way, for agencies in Plymouth which also serve residents in Canton.

Canton doesn't have its own United Way. Money from the community goes to the Southeastern Michigan United Way.

Arguments can be made to either scrap the Plymouth United Way and put the money into the regional United Way or have Canton join with Plymouth. Resolving that issue should be a goal for agencies in the Canton and Plymouth communities.

BUT UNTIL THAT happens, we think its time that folks in both communities hold a summit meeting to iron things out. Somebody needs to get practical.

Tom Yack, Canton Township supervisor, has taken a step in that practical direction by talking to the Plymouth United Way about having a joint Plymouth-Canton drive. That's a good direction to go in.

To us, local is better. A Canton-Plymouth United Way would benefit both communities and it would give local agencies one place to go for money.

We suspect that some would argue that Canton

A Canton-Plymouth United Way would benefit both communities and it would give local agencies one place to go for money.

pulling out of the Southeastern Michigan United Way means less money for poorer communities. We're sympathetic to that argument. If every wealthy suburban community went its own way, there would be little money for the poorer communities that really need the services.

We don't want to see a United Way system that is basically welfare for the middle class and rich. That's why we'd propose a Canton-Plymouth United Way that donates a portion of its take to the regional United Way.

But that's one of the topics that could be discussed at an agency summit meeting. Such a meeting could be proposed by Yack because he's already leaning in that direction. At such a meeting should be political leaders from the city of Plymouth, Plymouth Township and Canton Township, along with Plymouth United Way folks and people from agencies.

Out of such a meeting, we would hope that some sort of coalition would be formed that could handle the inter-agency squabbles and funding of programs for the poor.

From what we're hearing about Engler's welfare cuts, they're here to stay. Instead of fighting them, we think it would be smart to figure out what community resources there are to deal with the problem.

It's time to move forward, instead of bickering. It's time for a United Way summit meeting in the Canton-Plymouth area.

Hands off! Prosecutor wrong on obscenity

LET'S MAKE A deal: We won't play cops if the cops won't play with our right as mature adults to make judgments based on our own values.

One man — the Wayne County prosecutor — has no right to rule on what is obscene for the general public.

An Oct. 2 raid on a video warehouse in Livonia is proof. At least four agencies were involved in the raid in which officers converged on General Video for 1 1/2 days.

What the officers found were thousands of adult magazines and videos.

The material was initially ruled obscene and then impounded while awaiting destruction.

DESPITE THE huge amount of material involved and the large number of police officers who participated in the raid, the owners of General Video have been charged only with misdemeanors.

That's a good tip that the scales between what the prosecutor believes is his right to judge obscene and the number of officers involved just don't balance.

If it's true that a few can tell the many what is good for them, the reverse also can be true. The public has a right to ask whether it was good for several community budgets to pay for an apparent excess of officers at the raid.

Don't mistake our criticism for support of pornography. Our residents have a right to be outraged by pornography, especially child pornography, for which there is no defense.

But our residents are the ones to decide what is obscene, what they will watch and what they will read.

For now the Wayne County prosecutor seems to think the privilege lies with him. He's wrong.

So it really isn't "adult material" that we're discussing. We're discussing an ordinary citizen's right to make decisions without the unasked-for guidance. The Wayne County prosecutor needs to be told that we aren't too feeble-minded to make those decisions.

AND, YES, there is the issue of free speech and free press guaranteed under the first article of the Bill of Rights in the Constitution.

Defending it can be awkward, as the ACLU found when it recently supported the right of white supremacists to protest in downtown Detroit.

Most people were offended by the white supremacists, their remarks and their stands. The Constitution doesn't guarantee that we may live without being offended.

The ACLU, however, was defending everyone's right to free speech, unfettered by prior censorship. The issue is the same when it comes to the right to publish without censorship, a right that is threatened by raids such as the recent one in Livonia.

So it really isn't "adult material" that we're discussing. We're discussing an ordinary citizen's right to make decisions without the unasked-for guidance.

The Wayne County prosecutor needs to be told that we aren't too feeble-minded to make those decisions.

He staunchly defended state rights and personal liberties



ONE OF THE most outspoken critics of the original Constitution and an eloquent advocate of the Bill of Rights was Elbridge Gerry of Massachusetts. In debating the necessity of the Second Amendment giving militia the power to arm themselves, some delegates responded that militia were worthless as military forces. Gerry replied, "What sir, is the use of a militia? It is to prevent the establishment of a standing army, the bane of liberty."

Gerry was very active in the 1787 Constitutional Convention, yet, when the time came for signing the Constitution, Gerry refused — one of

only three delegates to do so. Gerry felt the Constitution had two serious deficiencies: It lacked a bill of rights to secure the liberties of the citizens, and the central government possessed too much military power.

Today, Gerry is remembered for backing a congressional redistricting technique to keep his party in power, the "gerrymander." Early Americans remember him, however, as a staunch defender of states' rights and personal liberties. John Adams once wrote of him: "If every man here was a Gerry, the liberties of America would be safe against the Gates of Earth and Hell."



Our arrogant leaders forget public's needs

WE ARE NOT governed by citizen-politicians who take time out of their careers and family responsibilities for a spell of public service.

We are governed by a separate political class, people whose life work is winning and holding elective office.

I have been making this point for years. And so the events of the past week failed to take me by surprise, other than to demonstrate just how crass and arrogant our leaders have become.

We learned that many members of Congress — including Michigan Democrats John Dingell and Dale Kildee and Republican David Camp — used the House of Representatives bank as a free check kiting agency.

We learned that dozens of Washington lawmakers had stiffed the House dining room for more than \$300,000. And we learned that a daily function of the House sergeant-at-arms has been to fix local parking tickets.

When a separate political class governs other mere citizens, you can expect this kind of nonsense. A New York Times poll found that the American people regarded members of Congress as "corrupt, pampered by unnecessary perquisites and arrogant about their power."

THE SAME can be said for our leaders closer to home in Lansing: the Michigan House, Senate and members of the office of Gov. John Engler.

As they knocked 83,000 poor and jobless Michiganiens off the welfare rolls and into a struggle with survival, our political masters were cooking up a quiet little deal to feather their own nests.

In the final conference committee meeting on the general fund budget (closed to ordinary folks, of course, because we wouldn't understand), the House conferees proposed increasing the budget for both chambers by \$8.2 million. The Senate leadership gladly went along.

This increase comes to more than 10 percent, three times Michigan's inflation rate. It includes restoring a 9.2-percent cut, adds about \$1 million for each chamber for moving costs, and increases printing (to send you and me those timely and interesting newsletters), Social Security and retirement benefits!

Engler's staff went along for an extra \$325,000, plus \$58,000 that appears to have come from a simple multiplication error.

When asked about trying to have it both ways, Engler's chief of staff, Dan Pero, replied that the governor's office was "badly overworked." I don't doubt it. I also imagine that most people cut off from General Assistance appreciate how overworked the governor's office is.

WHAT IS scandalous is that the decision to pour money into the already cushy jobs was taken in silent conspiracy. Both Republicans and Democrats went along. Class solidarity among our political masters



Phillip Power.

surpasses partisanship any day. The only person on the inside of these dealings who beamed was Dick Young, a sensible Democratic House member from Dearborn Heights. "I don't want to look like a flaming hero, but I warned them that increasing their budgets at this time didn't make a heck of a lot of sense," Young said. "When the Wayne County morgue is filled up because of the way we're cutting the budget, we shouldn't try to go back to business as usual."

The deal gave the Department of Management and Budget, run by Engler's chief budget cutter, Patricia Woodworth, an extra \$950,000.

I suspect Woodworth got the check just about the same time she signed the letter threatening the Detroit Institute of Arts with complete elimination of state support if they didn't quit beefing about their cuts.

Just like the man says, "Them that has, gets."

Phil Power is chairman of the company that owns this newspaper. His award-winning column will appear periodically.

from our readers

Charter vote not road to isolationism

Thank God the people of Plymouth are smarter than you think they are.

Sandra Kosky
Plymouth

To the editor:

Regarding your October 10, 1991 editorial "Crossroads — Isolationism for Plymouth," you do your readers a grave disservice in trying to mislead them by confusing the vote to amend the city charter with other issues.

A vote to change the charter has nothing to do with other city involvements and activities, and you know it.

You are simply trying to use such questions as themes, commercial development and inter-community cooperation to cloud the real issue: that of the people deciding whether or not they want to participate in the major decisions of our city. You underestimate the intelligence of our electorate.

Plymouth voters know that by voting "yes" to change the charter they are not voting against anything. By voting "yes," what they would be saying to city hall is that if the city wishes to buy an airport, the people of the city are open to talk about it and then let city hall know whether or not they want to.

Middle class deductions are eroding

To the editor:

Congressman Carl Pursell, of Plymouth, Michigan, has sent out a Congressional alert about preventing any further reductions in the tax deduction for home mortgage interest.

Pursell also notes that "over the years, more and more taxpayers find their tax deductions being taken away."

I share Pursell's concern about the increasing tax burden the middle class and small business has been forced to bear, to finance what has become a welfare handout for the wealthy.

True tax fairness would suggest that many of the tax deductions eliminated in the past few years be restored.

Interest certainly — those with money pay cash for their cars. Nine-

ty five percent not so well off — have to buy on time and this covers furniture, appliances, clothing, etc.

In these days of recession, both husband and wife had to work to buy what one income brought before. The two wage earner tax deduction should be restored.

Teachers, mechanics, building trade workers, sales people, etc., are victims of a 2 percent of adjusted gross income deduction from the things they have to have for their jobs — tools, work clothes, work education, etc. The 2 percent should be eliminated.

In eliminating the sales tax deduction, we are now paying income tax on the sales taxes. This is double taxation. There is no reason for this. Bring back the sales tax deduction.

If some one were to dig into what is behind the recession — the answers are simple — the great majority of people no longer have the money to buy what they used to buy.

They are paying the price of higher taxes and a service economy, an economy that weakens the basic buying power of the middle class taxpayer, the backbone of a strong and prosperous America.

Paul Endicott, C.P.A.
Plymouth

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points of view

Hill v. Thomas betters working

THE WORKPLACE MAY never be the same.

Following *Hill v. Thomas*, C.E.O.'s all over the country are reviewing their sexual harassment policies. A C.E.O. in my own house is doing the same.

And well they should. Because, as you now know, nearly every working woman has a story. And most certainly every working woman journalist. So if you're tired of that — stop reading NOW.

My first job fresh out of college in the '60s was as an assistant editor for the employee newsletter for a New York City electronics company. One of my duties was to interview four or five employees each week on an issue of the day, much like the Community Corner which appears in this newspaper. I also had to take their pictures.



Judith Doner Berne

Each Monday, the job required my going out into the factory where the rule of thumb was to whistle and make crude remarks upon the appearance of, I would assume, any female. Amidst that I had to wade into a group of these workers and do my job.

EACH SUNDAY NIGHT, in anticipation, I cried.

My male boss was sympathetic to the situation, but he never went any further than expressing sympathy. There was no thought back

then that that was impolite much less illegal. After all, that's what groups of men did — whether at work or play.

Hopefully, no more. Another change in the workplace is coming.

In Texas two lawsuits are in the works against companies, whose employees were involved in auto accidents while driving drunk.

Salespersons, these employees are, for whom conventions and sales meetings are part and parcel of their job, including the drinking which apparently accompanies them.

Although the three martini lunch may not be as prevalent these days, free flowing liquor at sales meetings and conventions is still very much in evidence.

But now companies are being

held responsible for the employee who after leaving a convention drunk ruins others' lives.

IN THESE HARD economic times, businesses throughout the land are getting lean and mean, as they say. Many are laying off employees or have instituted hiring freezes.

But for those in personnel and yes, law, neither may apply.

Between reviewing and updating sexual harassment policies and tackling the area of business drinking, they'll be busy.

And the workplace should be better for it.

Judith Doner Berne is assistant managing editor for the Oakland County editions of the Observer & Eccentric.

Bell makes more, is employing less

MONEY, MONEY, money.

Michigan Bell, which used to be the telephone company, has money coming in from every direction these days. And it wants even more.

The state's population has been stagnant for a decade, but Bell hasn't heard the bad news. In four years, its number of customer lines has increased 2, 2.5, 2.6 and 2.2 percent. Has anyone else's customer base grown 9.7 percent in four years?

How? Spot the homes with teenagers and sell them a second phone line (so they can get ripped off by those 900 numbers). Sell more lines to businesses.

Our economic pie may not be growing, but Bell is widening its slice.

IF YOU THINK Bell is a great place to look for a job, think again. In 1989 it cut 600 jobs, in 1990 it whacked 900 more and this year will slice 200 jobs — 1,700 lost jobs, or more than one-tenth of its current 16,000 work force.

How's that for a money-making machine in tough times?

Last week Bell began offering a credit card. The boldface print trumpets interest rates as low as 16.8 percent. The tiny print on the back, however, says the interest rate on the first \$999 is 19.8 percent — plus a 50-cent "billing fee."

Already got a credit card? Shucks, says Bell, use our card "to pay off balances on more expensive cards." How's that for attacking the old American virtue of thrift?

NOWADAYS, only 90 percent of Bell's revenue comes from "communications services." The rest comes from "billing and collection services, rents and directory advertising."

Those yellow pages have so much advertising that they're unwieldy. The business is so huge that it's organized as a separate subsidiary, Ameritech Services Inc.

If you want to find the price of anything, however, tough luck, Mr. and Ms. Consumer. Bell's pal doesn't run price advertising.

Michigan Bell is a wholly-owned subsidiary of Ameritech, one of seven regional companies created after the 1984 breakup of the AT&T Goliath. But that's not stopping Ameritech, which last year joined Bell At-



Tim Richard

lantic to acquire New Zealand's state-owned telecommunications company. Money, money, money from the far corners of the globe.

It's all in the Bell's IRS report, a difficult document to obtain if you look in the Ameritech directory.

WITH SO MUCH money coming in and so many workers going out during such bad times, you'd think Bell would lie low in fear of a backlash.

Bell is more aggressive than ever, launching a vehement attack on the state's "nearly 80 years old" telecommunications law. Bell wants to invade even more industries — cable TV, fiber optics, two-way video, services for the hearing impaired, and so on.

Like the beat-beat-beat of a tomtom, Bell's fleet of lobbyists chants "competition, competition, competition."

Why? Don't we have several giant cable TV companies? Don't we have plenty of competition in all the fields?

The real danger is that Bell, as a near monopoly, might misuse its current protected position. It could use phone workers to install other telecommunications equipment, then hide the latter costs in the telephone end of the business, undercutting the competition.

The bill's sponsor, state Sen. Mat Dunaskiss, R-Lake Orion, assures us the bill would "strictly prohibit cross-subsidization."

And who's going to regulate Bell to make sure it doesn't cook its books to compete unfairly against the little guys? Michigan has record welfare and education spending, but is constricting its regulatory budget.

We shouldn't trust Bell. And we can't trust the state to regulate Bell's cost accountants.

Money, money, money — and more of it for Bell.

Tim Richard reports on the local implications of state and regional news.

School systems harassed women

QUESTION: This past week has been filled with the Clarence Thomas and Anita Hill issue. Who is telling the truth or not, I don't know. How much does sexual discrimination, harassment or sexual misconduct exist in education?

ANSWER: I vowed that I would leave sex, other than sex education, out of my columns. Yet, in this enlightened era, I guess the former shock value of sex is just common talk today.

Sexual discrimination was so common place when I started in education, I didn't even know it existed. It was a way of life.

I personally (not bragging, but more ashamed) didn't recommend a woman for directorship of a federal grant in the mid-'60s because she would be working with dirty, tough kids. As a young, first-time administrator, I believed it was a position for a male.

The woman I turned down told the board of education president — a very bright and beautiful woman, a person I deeply respected — about my rationale for not recommending her for the job.

The board president, an honors



Doc Doyle

graduate of a prestigious university, spent two hours with me. They were probably the best two hours of my life as to understanding sexist attitudes and stereotypes. I knew I was wrong and sex never rose its ugly head with me in appointments for administration during my next 22 years in education. But that hasn't always been the case!

I REMEMBER when women first broke into the central office, usually as reading consultants. That was because reading consultants in the '60s centered around the elementary schools, which was where women belonged, according to conventional wisdom.

By the '80s, some women had made it to an assistant superintendent position — some, not many.

And these women who have made it to a superintendent position were

as brave or crazy as the pioneers who traversed the country in covered wagons.

One woman superintendent friend of mine never carries a woman's purse to superintendent meetings. She tells me it immediately categorizes her as a female — not as a peer — as soon as she enters the door where the 27 other superintendents are sitting — all males.

Yes, it has been a tough struggle. But because of the Thomas/Hill fiasco — regardless of your position — women will be even more commonplace in major leadership roles because of their own competencies as opposed to tokenism or quotas.

As discrimination of women in education is defusing, so will harassment. It is not a matter of good taste; it has become a matter of job protection for males so inclined.

YOU SAID you hoped that our teachers and administrators were above sexual discrimination, harassment and sexual misconduct. Probably no more than in any business where females and males work together, but I will give you an example of tabloid type sexual miscon-

duct situations.

An elementary administrator I knew, a great guy but a real ladies man, always recommended very attractive single women and would bypass female job candidates some believed had more talent. His philosophy was: There are plenty of candidates out there, hire the best looking, unmarried candidate.

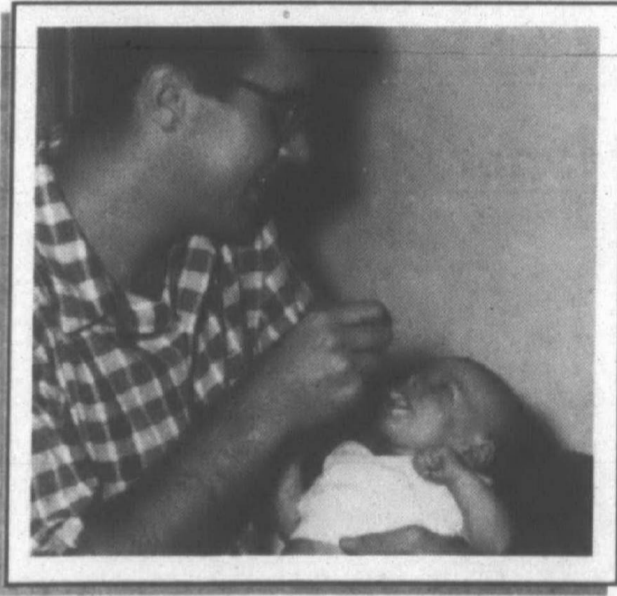
Many other stories could be told. My purpose, however, is not to try to shock or entertain.

It simply is a fact that we, in education, discriminated against women for years. And, yes, we have the same sex issues found in any work place.

The majority of our teachers and administrators are beautiful, go-to-work, go-home-to-family people. But sexual discrimination, sexual misconduct and some sexual harassment still does exist. If you don't buy this, your view of educators must be that they come from a different planet.

James "Doc" Doyle, a former teacher/school administrator/university instructor, is president of Doyle and Associates, an educational consulting firm.

Newborns have always been a handful.



These days, "crack" babies are lucky to be born even that big.

This year more babies will be born, premature and underweight, to "crack" cocaine-addicted mothers.

You may have seen photographs of "crack" babies. It's not such a pretty picture. Imagine what it must be like to work in one Metropolitan Detroit maternity ward where, on average, one in ten babies is born addicted to drugs.

Now more than ever, the United Way needs your donation to help fund local organizations with programs to help pregnant addicts



quit drugs. Your contributions also support the over 150 agencies close to home working, among other things, to fight child abuse, provide family counseling and shelter the homeless.

So when you give, give big to the United Way Torch Drive. Consider it an investment in the future of the American family.

Give a little piece of your heart. IT'S NEEDED MORE THAN EVER

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Cuts, recession take toll

Continued from Page 17

through Wayne Metropolitan Community Services Agency, a private agency that operates the shelter on the county's behalf.

"WE DON'T even like to call ourselves a shelter," Makowski said. "We provide a full program, not just a bed."

Nearly two years in the planning, the 22,000-square-foot center opened in June.

The site formerly housed a county food warehouse, though it now resembles a dormitory.

Rooms are small and spartan. Furniture and bedding was donated through such sources as the Westland Jaycees, JC Penney Co. and the Salvation Army, Makowski said.

Meals are served in a common dining room. There are also common shower areas for men and women.

Residents are free to come and go as they please, though children are expected to be in the building by 8 p.m. and all residents are expected to be in their rooms by 11:30 p.m.

"Just out of courtesy we have to have some rules," Makowski said. "But we try to provide as much autonomy as possible. This isn't a prison, these people have done

nothing for which they should be punished."

Center residents are expected to clean up after themselves and — at the time of one afternoon tour — the place was much tidier than any college dorm.

At present, there are 104 people — or 26 families in the shelter. Not all are happy to be there.

Jamie Carter, a western Wayne County resident who recently spent three weeks at the shelter before finding a job and permanent housing, was critical of her stay.

Residents were given dirty water with which to mop floors and clean tables, while shower areas were messy, Carter said.

"My child picked up a skin disease," she said. "It just wasn't clean."

Makowski said center staff strives to keep all living areas as clean as possible. Still, she said she wasn't surprised a resident would have complaints.

"Often, we encounter hostility," Makowski said. "Homeless people don't want to be homeless."

Most people have no idea of who the homeless are and how they get that way, she said.

"YOU HAVE to get over the perception that the homeless are

the homeless people you see portrayed on TV," Makowski said. "I wouldn't say homelessness is a result of education, from what I see it's more about the availability of jobs and housing."

Even in relatively good times, availability of shelter space is also an issue.

Carter also said she saw people being turned away and Makowski said not everyone who shows up is welcome.

"Because we're a family center, we don't take single people," she said. "We're geared toward people 18 and older with dependent children."

People who appear drunken or drugged also aren't accepted — a rule also followed at COTS.

Most of those who are accepted are referred through the Wayne Metro service agency or the state Department of Social Services.

Walk-ups are few, Makowski said. Though designed for homeless families the shelter also occasionally houses battered wives.

"We can handle referrals from First Step (a local shelter for victims of domestic violence)," Makowski said. "We can promise these women confidentiality."

Though the shelter has eight fulltime staff members, its day care center and other programs are also staffed by volunteers.



The Wayne County Family Center provides more than just bed space. Here, an inkster woman and her daughter make use of the

center's nursery. Employment counseling and other services are also provided.

JIM JAGDFELD/staff photographer

Atheists to meet

Jon G. Murray, president of American Atheists Inc., will be a featured speaker at the seventh annual Michigan State Convention of American Atheists, 11 a.m. to 6 p.m. Sunday, Oct. 20 at the Holiday Inn West, Livonia.

Murray is the son of atheist Madelyn Murray O'Hair, a founder of the atheist movement in America. He and other speakers will address the First Amendment and other issues of interest to non-believers and religious skeptics.

Registration is \$10 per person.

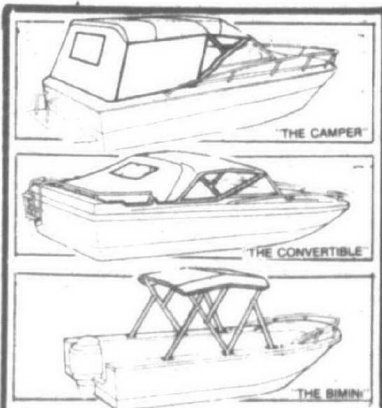
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Sports

Dan O'Meara editor/953-2139 night line: 953-2104

INSIDE:
Business, Page 12B

Thursday, October 17, 1991 O&E

(P.C.)B



BILL BRESLER/staff photographer

Canton prevails in WLAA contest

By Ray Setlock
staff writer

Plymouth Canton girls basketball coach Bob Blohm stood at the blackboard following Tuesday's game with Livonia Stevenson and diagrammed defensive strategies.

The focus of Blohm's explanation was the Canton defense.

"We made some stops when we needed to, but there were times when we got burned," he said. "I really thought we'd do better on the defensive side of the ball. But, hey, we won the game."

Canton nipped the visiting Spartans 70-67 in a showdown between unbeaten Western Lakes Activities Association teams.

The Chiefs trailed 67-66 with one minute remaining, but sophomore guard Britta Anderson hit a jumper with 43 seconds left to put Canton, 68-67.

Junior guard Amy Westerhold hit a pair of free throws with 22 seconds remaining to seal the win.

"Although we didn't execute well tonight, we made the plays when we had to," Blohm said. "You have to give our girls credit for that."

THE CHIEFS improve to 10-2 overall and 6-0 in the WLAA. The Spartans are 9-2 overall and 5-1 in the WLAA. Canton extended its win streak to eight games while snapping

'Although we didn't execute well tonight, we made the plays when we had to. You have to give our girls credit for that.'

— Bob Blohm
Canton basketball coach

the Spartans led 53-51 after three quarters.

In the final quarter, the lead changed six times, but Canton managed to come out on top.

JUNIOR CENTER Stephanie Gray, despite being double teamed, paced Canton's scoring attack with 28 points. She connected on six of 10 free throws and also pulled down 10 rebounds.

"Stephanie did a good job of dish-ing the ball off tonight when she didn't have a shot," Blohm said. "She didn't force anything. The way Stevenson had its defense set up, as soon as Stephanie got the ball, she was surrounded."

Holmes chipped in 13 points for the winners. Westerhold and sophomore guard Alyson Nounne added 11 and 10, respectively.

Sarno tallied 28 points in a losing cause for the Spartans. Shingledecker contributed 14, while junior forward Karen Groulx added 13, including a pair of three-pointers. Sophomore guard Mo Drabicki had 12.

"This is a tough loss," Hebestreit said. "Our kids played hard, but we were not in sync for a lot of the game."

"I was really pleased with how we found the open player on offense. A lot of times we scored by having players cut to the back door, and we just hit them with the pass and they scored."

Defensive effort

Nancy Kobernik of Plymouth Christian demonstrates defensive concentration Tuesday night as she guards Sharryl Cross. The Ea-

gles won their 10th game, 33-29 over Southfield Christian. See story on Page 2B.

Salem girls make grade in Class A tennis

By Dan O'Meara
staff writer

Plymouth Salem became the third Western Lakes Activities Association team to qualify for the Class A finals in girls tennis Monday.

The Rocks didn't know if their season would continue until early this week after the championship matches of the Dearborn regional tournament were postponed Saturday because of bad weather.

Dearborn was first with 18 points, Salem second with 17. Plymouth Canton (16) finished a strong third — three points ahead of Dearborn Fordson (13). The top two teams in each regional qualify for the state event, which takes place this weekend in Midland.

WLAA members Livonia Stevenson and North Farmington finished one-two in the

Waterford Mott regional Saturday. WLAA champion Farmington Hills Harrison failed to qualify a third consecutive year for the Class B finals, finishing third in the Bloomfield Hills Kingswood tournament.

"The nice part about this tournament is that we were not going up against the Ann Arbor schools for a change," said Salem coach Judy Braun, who was named regional coach of the year.

"WE KNEW it was wide open and we had a real good chance to win the tournament. Anyone could have won and we happened to be a little stronger at a few key spots."

The host Pioneers and Salem were tied for first place with 16 points apiece entering the finals Monday. Canton was third with 15.

With one point awarded for every match won, Dearborn gained two of a possible five

points Monday to edge the Rocks. Salem won one of three matches, the Chiefs one of two.

Salem's No. 2 doubles team of junior Natalie Graves and sophomore Melissa Kowalis and Canton's No. 3 doubles team of juniors Kelley Blancke and Anne Zachary were regional champs. (See statistical summary on Page 5B).

Both defeated Dearborn opponents, the Rocks winning 6-1, 6-2 and the Canton duo needing a tiebreaker (7-3) in the second set to win 6-3, 7-6. Graves and Kowalis clinched a berth in the state finals for Salem with their victory.

"Obviously, second doubles did a wonderful job," Braun said. "They got a medal; they were champions of the tournament."

"I EXPECTED them to have a good tour-

namment, but I wasn't sure what kind of competition we would see when we got there. We hadn't seen a lot of the other teams that were there.

"Everybody won a first-round match, which was very, very helpful and where we got all our points. That was 12 points right off the bat."

Senior Kathy Marschak and junior Susie Bozell were not regional champs, but they played excellent matches, according to Braun, and finished second at Nos. 2 and 3 singles, respectively.

Salem's Jennifer Clack and Deepa Sreenivasan had first-round byes and won their first matches before losing in the semifinals at Nos. 1 and 4 singles. Anne Bartalucci and Adrienne Weckerle also reached the semis

at No. 3 doubles. Kelly Kirkpatrick and Leah Szafran were unseeded at No. 1 doubles but won a match before bowing out.

Braun has taken a number of other Salem teams to the state tournament, finishing as high as fifth in 1981.

"We're just hoping for the best," Braun said. "I know we certainly are not at the bottom of the spectrum. I think we're somewhere in the middle."

"How the draw goes is always a big factor. I don't think we have anybody who will be considered for a seed, but if we get a good draw we could do fairly decent."

Canton's Ellen Gaston was runner-up at No. 4 doubles, and Tanya Berner of Livonia Franklin won the first singles championship and became a state qualifier for the third straight year.

Chiefs overcome Rocks to win consolation title

By Dan O'Meara
staff writer

Though it was for third place in the Western Lakes Activities Association, it was nonetheless a Canton-Salem boys soccer game, and that

CC prepares for playoffs with 2-1 wins

Redford Catholic Central ended the regular season with a flurry. The Shamrocks raised their boys soccer record to 15-1 with a 2-1 triumph over Ann Arbor Huron in a non-league match at Bell Creek Park.

Clayton Campbell's unassisted goal in the second half proved to be the game-winner.

Rich Walos staked CC to 1-0 lead at the 16-minute mark of the first half from Kerry Zavagnin.

But the River Rats tied it 14 minutes later, setting the stage for Campbell.

On Saturday, Zavagnin scored at the 18-minute mark of the second half, leading CC to a 1-0 triumph at Plymouth Canton. Walos assisted on the goal.

Goalkeeper Jeff Sawicki made four saves to preserve the shut-out, the 10th this season for the Shamrocks.

CC returns to action at 4 today against Riverview Gabriel Richard in the semifinals of the Catholic League's A-B Division playoffs.

The Catholic League finals start at 2:30 p.m. Saturday at Harper Woods Notre Dame.

'They were tired of losing. We've always played a good ball game against (Salem) but never picked them off.'

— Don Smith
Canton coach

alone made it an important game.

The outcome made it even more significant for the Chiefs, who defeated Salem for the first time in three years Wednesday night, 2-1.

After losing in the 1988 district tournament, the Rocks were unbeaten in eight consecutive games with Canton, including a 2-2 tie earlier this season.

"I was a freshman when we beat them, but I didn't play," said Canton senior Chris Hayes, who gave the Chiefs a 1-0 halftime. "Actually, this is the first time this team has beaten Salem. Any time you beat Salem it's a great feeling."

It was also the first time one of Canton coach Don Smith's teams have beaten the Rocks. He replaced Mike Morgan as head coach in 1989.

"IT MEANS a lot to us," he said. "The boys wanted this one. They were tired of losing. We've always played a good ball game against them but never picked them off."

Canton is 11-6-1 overall, the No. 7-ranked Rocks 11-4-2. Both teams were runners-up in their respective WLAA divisions. Churchill and Stevenson tied 1-1 in the championship game.

The Chiefs seemed the more energized team Wednesday, especially after Hayes scored the first goal 10 minutes into the game.

"If you get that first goal, it's going to fire up the team," Hayes

said. "They're probably the better team on paper, but momentum and intensity are what usually win this game."

The 1-0 lead held up for the next 42 minutes when Stu Levenbach gave the Chiefs a two-goal advantage.

In the meantime, the Rocks pressed the attack for most of the first half and outshot Canton. But Jim Bradley made two big-time saves and several more in the second half for the Chiefs.

"IT WAS THE usual Canton rising," Salem coach Ken Johnson said, adding the Chiefs looked flat in losses to Ann Arbor Pioneer and Catholic Central but were inspired as always against Salem.

"They actually looked more fired up and more intense — and yet we were down in their end. How do you explain that? If we had put the shots in, would the best team have lost?"

Smith applauded the goalkeeping by Bradley, who plays full time since a knee injury ended the season for fellow keeper Ryan Henkel.

"I told him to 'Make them shoot it past you; don't let them roll it in,'" Smith said. "He did a good job tonight."

Canton seemed in control of the contest when Levenbach scored with an assist from Jeff Fliss with 28½ minutes remaining.

"He was just on the back pole, the ball went through everybody and he touched it in," Smith said. "You don't see that happen too often, but if somebody is there it's usually an easy goal."

Bradley made three more saves, once covering a loose ball during a scramble in front, before Joe Perron scored Salem's goal with under 16 minutes left. The Rocks carried the advantage after that, but the Chiefs held on.

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swimming

The Plymouth-Canton Cruisers lost their first swim meet of the season Oct. 2 to the Ypsilanti Otter, 356-312. The Cruisers compete against Ann Arbor on Monday, Oct. 21, at Salem High School.

GIRLS 13-14

200 medley relay: 1. Julie Wineman, Anna Weisler, Erica Pendergast and Kavita Matani, 2:50.34.
 50 freestyle: 1. (ex) Amy Parry, 30.26; 2. (ex) Kelly Larsen, 30.75; 2. Andrea Bies, 31:42; 3. Erica Pendergast, 33.73; 4. Almee Rubin, 35.35.
 400 backstroke: 1. Amy Parry, 1:18.12; 3. Kelly Larsen, 1:21.03; 4. Sara Casillas, 1:25.06.
 200 freestyle relay: 1. Sara Casillas, Andrea Bies, Lyndi Burton and Amy Parry, 2:05.70; 2. Kelly Larsen, Kavita Matani, Almee Kuhn and Anna Winkler, 2:24.51.

BOYS 13-14

200 medley relay: 1. Joe Ervin, Jason Markley, Paul Magoulick and Jerry Peters, 2:08.20.
 50 freestyle: 1. Paul Magoulick, 25.44; 2. Joe Ervin, 25.77; 5. Scott Mulder, 29.75.
 400 backstroke: 1. Joe Ervin, 1:06.10; 3. Jerry Peters, 1:27.37; 4. Jason Nalepa, 1:29.02.
 200 freestyle relay: 1. Scott Mulder, Jason Nalepa, Jason Markley and Jerry Peters, 2:00.42.

GIRLS 11-12

200 medley relay: 2. Jayne Roberts, Katie Bonner, Amy Sonnanstine and Kim Crabill, 2:45.69; 3. Megan McHenry, Kelli Zink, Beth Roth and Sarah McCasland, 2:58.02.
 50 freestyle: 3. Amy Sonnanstine, 30.86; 5. Jayne Roberts, 32.10; 7. Katie Bonner, 34.69; 8. Kim Crabill, 34.73.
 400 backstroke: 3. Jayne Roberts, 36.72; 6. Amy Sonnanstine, 41.28; 7. Danielle Winkler, 43.29; 8. Bethany Bray, 44.92.
 200 freestyle relay: 1. Kellyann Williams, Julia Cary, Sarah Bethel and Lisa Garcia, 2:48.58; 2. Kristen Whalen, Danielle Winkler, Jessica Ash and Stacey Hinkel, 3:05.42.

BOYS 11-12

200 medley relay: 2. Russell LaForte, Matt Parry, Scott Belle and Jim McLanaghan, 2:29.50; 3. Nicholas Corridore, Tim Brady, Noah Allor and Luke Woodcock, 2:52.24.
 50 freestyle: 2. Russell LaForte, 27.66; 5. Scott Belle, 29.24; 6. Jim McLanaghan, 32.24; 7. Luke Woodcock, 32.57.
 400 backstroke: 2. Russell LaForte, 33.15; 5. Scott Belle, 36.89; 6. Jim McLanaghan, 40.40; 8. Luke Woodcock, 40.97.
 200 freestyle relay: 1. David Le, Joshua Filliter, David Colburn and Luke Woodcock, 2:31.57.

GIRLS 9-10

200 medley relay: 1. Jennifer Foes, Carin Larson, Teri Hanson and Aline Karoleff, 2:46.50; 3. Sarah Rogers, Tricia Kelley, Leah Reeder and Robin Dziesio, 3:02.69.
 50 freestyle: 1. Teri Hanson, 34.06; 5. Aline Karoleff, 37.38; 6. Carin Larson, 37.49; 8. Tricia Kelley, 39.00.
 400 backstroke: 3. Tricia Kelley, 44.31; 4. Carin Larson, 44.45; 5. Jennifer Foes, 44.71; 7. Sarah Rogers, 46.44.
 200 freestyle relay: 1. Aline Karoleff, Whitbey Endicott, Kim Sikes and Teri Hanson, 2:40.04; 2. Karl Sauve, Callie Phillips, Lorissa McKay and Bridget Carney, 3:44.73.

BOYS 9-10

200 medley relay: 1. Matt Casillas, Scott Mincher, Kevin Crabill and Danny Jones, 2:37.71; 3. Stephen Graham, Blake Bernstein, Cale Jones and Jason Rebarchik, 3:10.61.
 50 freestyle: 2. Kevin Crabill, 33.67; 3. Scott Mincher, 34.85; 7. Michael DePouw, 39.63; 8. Danny Jones, 39.75.
 400 backstroke: 3. Kevin Crabill, 40.43; 4. Matt Casillas, 42.53; 5. Scott Mincher, 46.16; 7. Stephen Graham, 48.24.
 200 freestyle relay: 1. Danny Jones, Duncan Burgess, Michale DePouw and Matt Casillas, 2:32.54; 2. Chris Jones, Chris Belch, Sam Elliott and Kevin Vincenti, 3:23.23.

GIRLS 8-UNDER

100 medley relay: 2. Brenda Roberts, Stephanie DePouw, Jamie McCasland and Jenny Barrowcliff, 1:39.34; 4. Dayna Niemi, Charlene Dallas, Sarah Broniak and Kim Larsen, 2:04.63.
 25 freestyle: 4. Stephanie DePouw, 21.52; 6. Brenda Roberts, 21.56; 7. Jamie McCasland, 24.83; 8. Jenny Barrowcliff, 25.16.
 25 backstroke: 4. Stephanie DePouw, 22.72; 5. Sarah Broniak, 25.23; 6. Brenda Roberts, 25.29; 8. Kim Larsen, 26.75.

BOYS 8-UNDER

100 medley relay: 2. Chris Mackinder, Jeff Parry, Brian Thiess and Steven Rice, 1:34.61; 3. Adam Sonnanstine, Peter Neuroth, Matt Sikes and Brett Reidsma, 1:57.42.
 25 freestyle: 3. Brian Thiess, 18.26; 5. Jeff Parry, 20.66; 7. Chris Mackinder, 21.70.
 25 backstroke: 2. Brian Thiess, 21.58; 4. Jeff Parry, 24.51; 5. Chris Mackinder, 25.44; 8. Matt Reeder, 27.32.
 100 freestyle relay: 1. Austin Kralisz, Benny Parry, Benjamin Mellis and Jeffrey Nevi, 2:41.43.

MIXED 8-UNDER

100 freestyle relay: 1. Alicia Kralisz, Elizabeth Graham, Julia Anderson and Ben Dziesio, 2:26.06.



DAN DEAN/staff photographer

Allison Fyke drives around a Walled Lake opponent Tuesday in Salem's 49-20 basketball win, the seventh straight for the Rocks.

Schoolcraft streak ends in volleyball

It's over. After six-plus seasons and 58 consecutive victories, Schoolcraft College's volleyball team lost an Eastern Conference match — the first since Tom Teeters became coach in 1985.

"It was a valiant try," he said of his team's 15-5, 16-14, 5-15, 16-14 loss to Mott CC. "I feel we did the best we could, but we lacked consistency. There are things we have to work on. We've got to get our outside attack going a bit more."

SC was hampered by the loss of outside hitter-setter Nancy Ehlert, who injured a knee 10 days earlier and will be out another two weeks. Also, setter Keli Haeger severely sprained an ankle in SC's 15-5, 15-1, 15-0 win over Delta CC Oct. 9. Haeger played against Mott, but her performance was limited.

Renea Bonser led SC with 24 kills. Karl Van Deusen had 20 and Stephanie Jandasek had 14. Haeger finished with 51 assists-to-kills. However, SC's outside hitters combined for just 15 kills.

The loss put the Ocelots in second place at 4-1; Mott is 5-1. SC is 22-8 overall.

LAST WEEKEND, with both setters ailing (Haeger played briefly in one match), SC finished fifth at the eight-team Jefferson College Tournament in Hillsboro, Mo., with a 3-4 record.

The Ocelots did beat the top finishing team in the tournament — host Jefferson, 15-13, 15-11. Van Deusen had 19 kills with a 293 average and four solo blocks, and Bonser had 12 kills (.333) and three solos. Sue Berger filled in admirably at setter, collecting 36 assists-to-kills; Judi Scott had 15 digs and Jandasek got 13 digs and five kills.

Teeters admitted that throughout the tournament, the Ocelots attacked through middle-hitters Van Deusen and Bonser. "If they could stop our two big hitters, they could beat us," he said.

On Friday, SC lost to Southwestern CC 6-15, 15-6, 15-12, and Barton County CC 13-15, 15-12, 15-7, before defeating Jefferson. On Saturday, the Ocelots beat Johnson County CC 15-9, 15-9; lost to Illinois Central CC; lost to Miami-Dade South 15-4, 15-11; and beat Lake Michigan CC 15-5, 15-4.

Eagles, Rocks post wins

Plymouth Christian Academy won "ugly" in girls basketball Tuesday, according to coach Dennis Horton.

The Eagles, with a superior record, were only four points better than visiting Southfield Christian, 33-29.

Horton said he thought his team was "looking ahead" to a Friday game with Bloomfield Hills Roeper in the Michigan Independent Athletic Conference.

"We played hard but didn't execute the offense," Horton said, referring to his team's 14-of-70 field goal shooting.

Senior center Jennifer Moore had 14 points and 11 rebounds to lead PCA, 10-1 overall. Jill Butler added 11 points and eight caroms. Melayniece Cote scored a game-high 15 for Southfield Christian (2-8).

The Eagles, who were 5-of-16 at the free throw line, led 21-13 at halftime and 24-19 after three periods.

SALEM 49, WESTERN 20: The Rocks dominated the boards and played sound defense Tuesday, and the result was an overwhelming victory at Walled Lake Western.

After a slow start in which Salem led 9-3 at the end of one quarter, the

girls basketball

Rocks extended the margin to 22-6 at halftime and 38-6 after three periods. The Warriors never reached double digits in any quarter.

"We controlled the tempo of the game to a great degree, even though they were trying to hold the ball," Salem coach Fred Thomann said. When the Rocks took a 7-0 lead, it prevented Western from being able to follow its game plan.

Senior center Darcie Miller scored 15 points to lead Salem. Shelly Sockow added eight points for the Rocks, and Jennifer Gross was high scorer for the Warriors with seven.

Salem won its seventh consecutive game and improved to 6-0 in the Western Lakes Activities Association, 8-4 overall. Western is 4-7.

LADYWOOD 53, MERCY 51: The Blazers avenged an overtime loss to Catholic League Central Division girls basketball rival Farmington

Hills Mercy Tuesday at Redford Catholic Central.

Ladywood, which trailed 34-32 after three quarters, outscored the Marlins 21-17 in the decisive fourth period.

Junior forward Mary Jo Kelly paced the winners with 16 points, hitting four of five free throws in the final quarter. Junior guard Tracy Prybylski contributed 13, making three of four foul shots during crunch time.

Senior center Allison Brenny scored 10 points, including nine in the final eight minutes. Sophomore forward Tara Wasiak added nine, including six in the second quarter.

"We made the free throws to keep us up down the stretch," said Ladywood coach Ed Kavanaugh, whose team is 8-5 overall and 2-3 in the division. "It was a whole team effort."

Senior center Laure DeMattia scored 18 for Mercy, now 8-4 overall and 3-2 in the Central. Senior forward Mary Bieniewicz added 17 points.

Point guard Kathleen Berrigan, who scored a game-high 19 in Mercy's 51-47 overtime win over the Blazers in the first meeting, was held to five points.

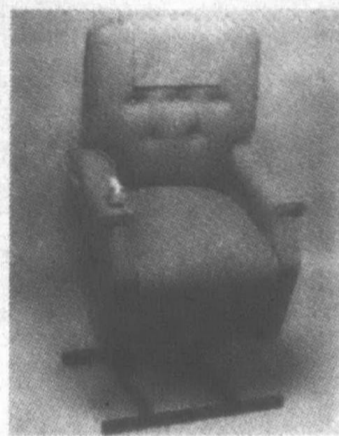
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class reunions

As space permits, the Observer & Eccentric Newspapers will print without charge announcements of class reunions. Send the information to Reunions, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Please include the date of the reunion and the first and last name of at least one contact person and a telephone number.

• ANDOVER
The class of 1981 will hold its reunion beginning at 7 p.m. Friday, Nov. 29, at The Community House in Birmingham. For more information, call (800) 397-0010.

• BENDIX
Former Bendix Systems/Aerospace Division employees will hold a reunion June 20, 1992, at German Park in Ann Arbor. For more information, write the Bendix Reunion '92, P.O. Box 754, Saline MI 48107-0754.

• BIRMINGHAM GROVES
The class of 1981 will hold a reunion Saturday, Nov. 30, at the Radisson Hotel in Southfield. For more information, call (800) 397-0010.
• The class of 1982 is planning a reunion. For more information, call (800) 397-0010.

• BISHOP BORGESS
The class of 1971 will hold a reunion Saturday, Nov. 30. For more information, call 255-1100 or write Bishop Borgess High School, 11685 Appleton, Redford 48239.

• BLOOMFIELD HILLS LAHSER
The class of 1981 will hold a reunion Friday, Nov. 29, at the Kingsley Inn in Bloomfield Hills. For more information, call (800) 397-0010.

• BOTHER RICE
The class of 1966 will hold a reunion May 9, 1992, at The Somerset Inn in Troy. For more information, call 465-2277 or 263-6803.

• BROTHER RICE/MARION
The classes of 1971 will hold a reunion Friday, Nov. 29, at the Somerset Inn in Troy. For more information, call Joe, 965-6611, or Maureen, 642-0927.
• The classes of 1976 will hold a reunion at 7 p.m. Friday, Nov. 29, at the Fox & Hounds restaurant in Bloomfield Hills. For more information, call Mike, 540-8696, or Joanne, 588-9423.
• The classes of 1986 will hold a reunion at 7 p.m. Friday, Nov. 29, at Roma's of Bloomfield Hills. For more information, call Carolyn, 884-5588.

• CHERRY HILL
The class of 1981 will hold a reunion Friday, Nov. 1, at the Park Cove in Allen Park. For more information, call Denise (Smith) Coffin, 471-6533.
• The class of 1971 will hold a reunion Friday, Nov. 29, at Roma's of Livonia. For more information, call 348-0278 or 591-3806.
• The class of 1982 will hold a reunion Oct. 10, 1992, at the Knights of Columbus Hall in Dearborn. For more information, call 824-8550.

• CHIPPEWA VALLEY
The class of 1982 will hold a reunion Oct. 10, 1992, at Zuccaro's Country House in Mt. Clemens. For more information, call 465-2277 or 263-6803.

• DEARBORN
The class of 1942 will hold a reunion in October 1992. For more information, call 338-6033.

• DEARBORN FORDSON
The class of 1956 is planning a reunion. For more information, call Diane (Stephens) Rader, 563-9224, or Dolores (Wojcik) Loos, 582-5254.
• The class of 1981 will hold a reunion Friday, Nov. 29, St. Clement Orthodox Church, Dearborn. For more information, call 274-6817, 427-8254 or 582-0943.
• The class of 1986 will hold a reunion Friday, Nov. 29. For more information, call (800) 397-0010.

• DEARBORN OUR LADY OF GRACE
The class of 1963 will hold a reunion in November. For more information, call Larry Doyle, 373-8360.

• DETROIT CASS TECH
The class of 1951 will hold a reunion Saturday, Oct. 26, at the Detroit Yacht Club. For more information, call 824-8550.

• DETROIT CENTRAL
January-June classes of 1951 will hold a reunion Saturday, Oct. 26, Roostertail, Detroit. For more information, call Allen Schechter, 838-0083, or Joel Lubin, 332-3100.

• DETROIT CHADSEY
The class of 1941 is planning a reunion. For more information, call Irene (Kosnowski) Wygonik, 382-8962, Jean (Bahrie) Fejes, 282-4864, or Leonard Bartosik, 937-0425.

• DETROIT CODY
January and June class of 1971

will hold a reunion Saturday, Nov. 9, Laurel Manor, Livonia. For more information, call (800) 397-0010.

• The class of 1961 will hold a reunion Saturday, Nov. 16. For more information, call (800) 397-0010.

• DETROIT COMMERCE
The classes of 1950-53. For more information: Commerce Class Reunion, Classes of 1950, '51, '52 and '53, P.O. Box 20826, Ferndale 48220.

• DETROIT DENBY
January-June classes of 1951 will hold a reunion Saturday, Oct. 26. For more information, call June Walters, 758-4219, or Rosemary Rein, 681-8294.
• The class of 1971 will hold a reunion Oct. 25, Mirage Banquet Hall, Mount Clemens. For more information, call 465-2277 or 263-6803.

• DETROIT FINNEY
The classes of 1970-72 will hold a reunion 7 p.m. Saturday, Oct. 26, Warren Chateau, Warren. For more information, call 746-9643.

• DETROIT MACKENZIE
The January and June classes of 1945 will hold a reunion. For more information: Evelyn Dienes Mayer, 24306 Simmons Drive, Novi 48374, or 349-5245.
• January class of 1961, Saturday, Nov. 9. For more information, call Sharric (Kozell) Branton, 661-0215.
• The class of 1962 will hold a reunion May 16, 1992. For more information, call Dr. Jim Sapala (ask for Marilyn), (517) 629-5581, or write Cherry Hill, attention: Marilyn, 27931 C Dr. N., P.O. Box 719, Albion 49224.

• DETROIT MUMFORD
The class of 1961 will hold a reunion Saturday, Nov. 30, Novi Hilton Inn, Novi. For more information, call Lorraine Silverman Feber, 399-5309, or Laura Silverman Roth, 855-4654.
• The class of 1971 will hold a reunion Saturday, Nov. 30, Westin Hotel, Detroit. For more information, call Suzanne Hart, 534-4203, or Debra Venegar, 342-5248.

• DETROIT OSBORN
January-June classes of 1961, Saturday, Nov. 2, For more information, call Jerrie (Golabek) Smith, 652-1959, or Barbara (MacGregor) Schietaert, 693-4947.
• The January and June classes of 1971 will hold a reunion beginning at 6:30 p.m. Saturday, Oct. 26, Gino's Surf, Mt. Clemens. For more information, call 772-6863, 886-6513 or 882-8757.
• The class of 1962 will hold a re-

union May 9, 1992, at the Sterling Inn in Sterling Heights. For more information, call 824-8550.

• DETROIT PATTENGILL ELEMENTARY SCHOOL
The class of 1940 is planning a reunion. For more information, call Vic Palmiter, 774-4203.

• DETROIT PERSHING
The class of 1971 will hold a reunion Friday, Nov. 29. For more information, call (313) 824-8550.
• The class of 1961 will hold a reunion Friday, Nov. 29, at the Northfield Hilton, Troy. For more information: Class Reunions Plus, P.O. Box 1171, Mt. Clemens 48046.
• The class of 1957 will hold a reunion April 4, 1992, at the Sterling Inn in Sterling Heights. For more information, call 824-8550.
• The class of 1942 will hold a reunion Oct. 3, 1992, at the Kingsley Inn in Bloomfield Hills. For more information, call 824-8550.

• DETROIT PRESENTATION
The class of 1961 will hold a reunion in November. For more information, call Tom Richard, 629-9010.

• DETROIT REDFORD
The January and June classes of 1971 will hold a reunion Saturday, Nov. 16, Novi Hilton. For more in-

formation, call Wendy Maine Sielaff, 459-3041, or Kathy Roth Majawskas, 673-7386.

• DETROIT SOUTHEASTERN
January-June classes of 1951 will hold a reunion Saturday, Nov. 9, Grosse Pointe Yacht Club. For more information, call Tess (Pappas) Nepi, 884-8858 or 775-0725.
• The classes of 1941-43 are planning a reunion. For more information, call Meiba Austin, 642-3946, or write to her at Jacobson & Associates, 32400 Telegraph Road, Suite 200, Birmingham 48012.

• DETROIT WESTERN
The January and June classes of

1947 are planning a reunion. For more information, call Jack Tian, 464-1171, or George Zeitz, 563-9452.

• DOMINICAN-OXFORD
The classes of 1969-73 will hold a reunion Saturday, Nov. 30, Georgian Inn, Mt. Clemens. For more information, call Cindy Miller Golda, 373-4932, Sharon Riharb McInerney, 879-2541, or Linda Sabatini Guldi, 693-9579.

• DOMINICAN
The class of 1971 will hold a reunion Saturday, Nov. 30. For more information, call Barbara Gajewski Driver, 644-2896.

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Township reserves the right to waive any irregularities and reject or accept any or all bids it deems to be in its best interest.

NANCY M. GEIGER,
Salem Township Clerk

Published: October 17 and 24, 1991

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obituaries

MARY B. CAREY

Services for Mary B. Carey, 73, of Farmington Hills, formerly of Canton, were Friday, Oct. 11, at Schrader Funeral Home. Burial was in Cadillac Memorial Gardens in Westland.

Mrs. Carey was born March 30, 1918 in Nevada, Mo. She died Tuesday, Oct. 8, in Royal Oak. She came to the Plymouth-Canton community in 1935 from Missouri. She was a homemaker and member of the Plymouth Seventh Day Adventist Church.

Mrs. Carey is survived by three sons, Carl E. Carey Jr. of Farmington Hills, Dale Carey of South Haven and Daryl Carey of California; eight grandchildren; two sisters and two brothers.

Pastor Frank Haynes officiated the service. Memorial contributions may be given to American Diabetes Association or Michigan Heart Association.

FRANK L. BAUMGARTNER

Services for Frank L. Baumgartner, 46, of Whitmore Lake, previously of Plymouth, were Saturday, Oct. 12, at Schrader Funeral Home. Burial was in Lapham Cemetery in Salem Township.

Mr. Baumgartner was born April 11, 1945 in Northville. He died Tuesday, Oct. 8, in Commerce Township. He moved from Plymouth to the

Whitmore Lake Community in 1968. He graduated from Plymouth High School. He was a heavy equipment operator for Peter A. Basile Sons Inc. in Livonia. He was a member of the Mayflower-Lt. Gamble V.F.W. Post 6695 and was a U.S. Army Vietnam veteran.

Mr. Baumgartner is survived by his wife, Sharon Baumgartner of Whitmore Lake; one daughter, Shelly Baumgartner of Whitmore Lake; two sons, Jason Baumgartner of Whitmore Lake and Kevin Baumgartner of Whitmore Lake; his father, Walter F. Baumgartner; four sisters, Virginia Gibson of Plymouth, Margie McGarrey of Canton, Jean Keefier of Livonia and Linda Hieronymus of Livonia; a brother, Robert Baumgartner of Brooklyn and Richard Baumgartner of Plymouth.

VIRGINIA R. GERDES

Services for Virginia R. Gerdes, 67, of Shelby Township were Monday, Oct. 14, at Lambert-Vermeulen Trust 100 Funeral Home. Burial was in Glen Eden Cemetery in Livonia.

Mrs. Gerdes was born Jan. 26, 1924 in Dearborn. She died Thursday, Oct. 10, in Shelby Township. She was a retired secretary at Ford Motor Company and a member of Emmanuel Lutheran Church in Dearborn.

Mrs. Gerdes is survived by four sons, Jeffrey H. Brunsch of Shelby

Township, Douglas D. Gerdes of Dearborn, Thomas R. Brunsch of Livonia and Douglas K. Brunsch of Ann Arbor; one daughter, Janet G. Donnelly of Canton; five grandchildren, including Jenna and Jeffrey Donnelly of Canton and one brother, Thomas A. Loewe Sr. of East Jordan, Mich.

The Rev. Timothy A. Rossow, of Emmanuel Lutheran Church of Dearborn, officiated the service. Memorial contributions may be given to American Heart Association of Michigan.

RONALD P. CUNNINGHAM

Services for Mr. Ronald P. Cunningham, 40, who died Monday, Oct. 14, at his Canton Township home will be held Friday, Oct. 18, at 10 a.m. at St. Thomas A'Becket Catholic Church, 555 S. Lilly Rd., Canton, with burial in Mount Hope Cemetery, Livonia.

He was born June 23, 1951, in Garden City and was an assembler with Ford Motor Co.

Among the survivors are his wife, Cynthia Cunningham, of Canton; a daughter, Melissa; a brother, Larry Cunningham, of Westland; and two sisters, Linda Smith of Stockbridge, Mich., and Mary Kolusk of Westland.

Funeral arrangements are being handled by Vermuelen Memorial Trust 100 Funeral Home, 980 N. Newburgh Road, Westland.

Bill would help Medicare patients

Legislation to force the Bush administration to provide financial assistance to low-income Medicare beneficiaries is being co-sponsored by U.S. Rep. Sander Levin, D-Southfield.

The legislation would require the Health Care Financing Administration to provide better information to Medicare beneficiaries about their rights under the existing Qualified Medicare Beneficiary program.

The QMB program pays the Medicare premiums and copayments for eligible beneficiaries, said Levin

whose 17th District includes Redford Township.

A Families/USA study earlier this year found that half of the senior citizens eligible for the program are not receiving their benefits.

ACCORDING TO the study, 75 percent of Michigan's eligible seniors, or 83,000 people, are not receiving benefits to which they are entitled. Only five states rank worse than Michigan.

In July, Levin joined his colleagues on the Ways and Means

health subcommittee in sending a letter to Dr. Louis Sullivan, secretary of the Department of Health and Human Services, urging him to rectify the situation.

Because the administration has taken no action, Levin joined more than 30 of his House colleagues in supporting this legislation.

"This situation illustrates how the needs of low-income Americans, and the low-income elderly are repeatedly being neglected by the administration," said Levin. "This legislation will help resolve the problem."

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What you always wanted to know about Credit Unions

Isn't a Credit Union the same as a bank?
No. A bank is a commercial business established in order to make money from its customers to produce profits for its stockholders. A credit union is a not-for-profit cooperative established to meet the financial needs of its members. All members have one vote each in the cooperative, regardless of how much or little money they have in their accounts. Credit unions are often able to provide financial services in a very cost effective manner.

Do credit unions pay taxes?
Yes. Credit unions pay a variety of local taxes, service fees and other costs. In addition, credit union members pay personal taxes on the dividends (interest) they receive. In that credit unions do not make profits, they do not have any profits on which to pay taxes.

Are Michigan credit unions federally insured?
Yes. Every single Michigan credit union, whether state chartered or federally chartered, is insured by the federal government through the National Credit Union Administration (NCUA).

Doesn't a financial institution have to be insured by the FDIC to be safe?

No. The FDIC was established to insure banks. When the S&L crisis bankrupted the S&L fund (FSLIC), FSLIC was merged into the FDIC. Credit unions are insured through the NCUA's fund (NCUSIF) which is the fiscally healthiest of all federal insurance programs for financial institutions.

Are Michigan credit unions safe?
Yes. Michigan credit unions are among the most secure financial institutions in the nation. Only one half of one percent of credit union loans are for commercial purposes. The other 99.5% are in home mortgages, car loans and small consumer loans.

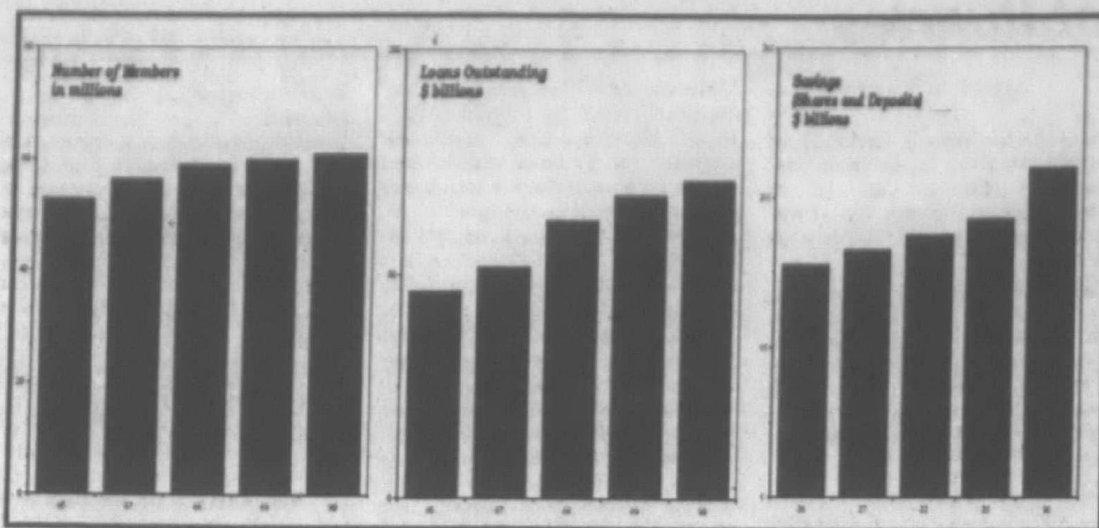
Can anyone join a credit union?
No. One must be part of a "common bond" that makes up the field of membership served by a credit union. However, most people may qualify for credit union membership through their work, church, association or community. 3.6 million people in Michigan belong to credit unions, which means more than one out of every three citizens are members. The largest Michigan credit union has more than 100,000 members while the smallest has fewer than 100.

What are some of the advantages of using a credit union?

Credit unions exist to serve their members and surveys have repeatedly shown credit union members to be more satisfied with the service they receive than are bank and S&L customers. Members have the power to direct credit union policy and even replace the board of directors if they choose. As a result of seeking to serve their consumer members instead of profiting from them, credit unions usually charge lower rates for loans, credit cards, checking (share draft) and other services and often offer higher interest on savings.

How is a credit union governed?

Members select a volunteer board of directors, which sets the policies of the credit union. In small credit unions, the elected treasurer often acts as manager while volunteers carry out the various functions of the organization. Larger credit unions hire professional staff to run day-to-day operations for the institution. The credit union holds an annual membership meeting each year and each adult member, regardless of how much money he or she may have in the credit union, has one vote.



Michigan Credit Unions: Successful and strong

Despite turmoil in almost every aspect of the financial world, Michigan's credit unions have met the economic challenges of the last decade and continued their quiet success and stability. "It's the old tale of the tortoise and the hare," remarked Kenyan E. Bixby, President and CEO of the Michigan Credit Union League (MCUL), "while many people's attention was elsewhere, Michigan credit unions have been one of the success stories of our era."

Membership in Michigan credit unions reached an historic high of over 3.6 million people, indicating that more than one out of every three people in Michigan is a credit union member. Credit union assets continued their pattern of steady growth, passing the \$11 billion mark last year compared with \$4 billion at the end of 1990.

"The hallmark of this growth is that it is accompanied by security," said Bixby, "as credit unions grew, so did their capital." The capital-to-asset ratio for Michigan credit unions at the end of 1990 was a solid 8.7%. "That is without risk-weighting the ratio," added Bixby. "If credit unions' loan and investment portfolios were risk-weighted, that ratio would be even higher."

Credit unions have traditionally maintained very conservative loan portfolios. Year end figures show that only one half of one percent of Michigan credit union loans were in the commercial category. Home mortgages accounted for 23.3%, auto loans 36.2%, and other consumer loans 40.1%.

According to Bixby, "This sort of lending is a direct result of the unique nature of credit unions as

not-for-profit financial cooperatives that exist to serve their members instead of to make profits. Our members don't need their credit unions to invest in leveraged buy-outs, corporate takeovers, third world debts or junk bonds. They need homes, cars and personal loans so that's what credit unions do."

That unique nature is reflected in the fact that Michigan credit unions have more active volunteers (7,965) than either full time or part time employees (6,687 and 1,779 respectively). A hefty majority of Michigan credit unions (almost 58%) have membership based on occupation. Of the remainder, nearly 24% are based on associations such as churches or associations while the remaining 18% are based on communities or multiple groups.

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For more information, check with the credit union that may serve your place of employment, your community or your place of worship. Or write to: MEMBERSHIP, Michigan Credit Union League, P.O. Box 5210 Detroit, MI 48235

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Credit Unions grew from crop failures

How did a German crop failure long ago lead to the organizing of your credit union? It's a story of the curious turns of history, but even more, a story of people helping people.

The German crop failure of 1846 was followed by a hard winter. The widespread famine and suffering sparked revolutionary unrest, and it turned the thoughts of two men to social reform.

Birth of an idea—Herman Schulze-Delitzsch, a justice of the peace, was active in reform politics. Aware of the lack of low-cost credit workers and shopkeepers, he devoted much of his life to helping organize credit cooperatives. In a cooperative, people join together to purchase or market goods or provide themselves with some service.

Schulze-Delitzsch called his co-ops people's banks. Members placed their savings in the cooperative and borrowed from it.

Friedrich Raiffeisen, a village mayor, drew on Schulze-Delitzsch's ideas to organize similar cooperatives among farmers and villagers. Like the people's banks, these were forerunners of today's credit unions. Although an eye disease gradually blinded Raiffeisen, with the help of his daughter, he spent the rest of his life in this work.

Members owned and controlled the people's banks and Raiffeisen cooperatives. They organized them not for profit, and not for charity, but for service. A farmer, for example, could get a loan to buy seed in the spring, repaying the loan in the fall when he sold his crops.

Profits to members—Any surplus left after the cooperative paid its expenses was put into reserves to strengthen the organization or used in other ways to benefit the members.

These cooperatives attracted worldwide attention. In those days, commercial banks weren't interested in providing financial services to ordinary working people. A working person needing a loan often turned to a loan shark who charged exorbitant rates of interest. Reformers saw the people's bank, or credit union, as a way for working people and their families to take control of their financial destinies.

Alphonse Desjardin, a French-Canadian parliamentary recorder and translator, planted the credit union seed in the New World. In

1900, he organized a credit union in his home city of Levis, Quebec. He devoted much of the rest of his working life to the credit union cause and was honored by the pope for his work.

Desjardins helped a parish priest organize the first U.S. credit union among the French-speaking workers of Manchester, N.H. This credit union, today called St. Marys Bank, still serves residents of that community.

Growth of the idea—The credit union movement spread to a few other states, spearheaded by public-spirited citizens like banker John Sprunt Hill of North Carolina, who encouraged credit unions among the rural poor. But the growth of the movement was slow. For one thing, most states did not have laws providing for this kind of financial cooperative. Although some bankers like Hill supported the movement, other vigorously opposed passage of laws permitting people to have their own financial institutions.

The two persons who did the most to create the nationwide credit union system you know today were an unlikely pair of reformers from the Boston area—Edward A. Filene, a wealthy merchant, and Roy Bergengren, a lawyer and failed candy manufacturer.

When his father became ill, young Filene abandoned plans to go to Harvard and assumed management of the family's five clothing and dry goods shops. He and his brother built one of the shops into a leading specialty store. Filene's, with its famous bargain basement, still serves Boston.

Filene was a shy man, a lifelong bachelor, whose abrupt manner concealed concern for the welfare of others. His employees became his family. In addition to providing benefits far ahead of the time, he gave his workers a voice in setting work hours, wages and working conditions.

But his vision extended beyond the store. He spent much of his personal fortune promoting consumer education and world understanding.

Answer to loan sharks—Filene became interested in credit unions on a world tour in 1907. He saw them as an alternative to the loan sharks preying upon American workers and as a way to bolster the economy by providing consumer credit. As he put it in a speech in 1927: "The credit union, capable of the widest use by small farmers and wage workers, creates credit at bank rates for the sort of folks who need credit the most and who are the most ready victims of the usurer (loan shark)."

To spread the credit union movement nationwide, Filene hired Bergengren, a lawyer and civic reformer who recently had seen his fledgling candy manufacturing business fail due to rising sugar prices.

The credit union idea seized Bergengren's imagination. He turned it into a lifelong crusade. He crisscrossed the country by train, spreading the credit union idea and lobbying for state credit union laws. Thanks to the dynamic duo of Filene and Bergengren, and the work of countless other individuals, credit unions sprang up in dozens of states. In 1934, with the blessing of credit union supporter President Franklin

Roosevelt, Congress passed a law permitting formation of credit unions in every state.

With Bergengren's assistance, credit unions strengthened their position by forming state associations, called leagues, and the Credit Union National Association (CUNA). Bergengren became the first managing director of CUNA in 1934. Filene died in 1937; Bergengren guided the national movement for another eight years.

Pragmatic kinship—These and many other credit union pioneers were people of deep moral convictions. "The real job of the credit union," Bergengren said, "is to prove, in modest measure, the practicality of the brotherhood of man."

The two men admired the free enterprise system. Filene, after all, helped found the chamber of commerce. Filene and Bergengren had nothing against for-profit banks, but saw credit unions as an alternative, democratic way for people to provide themselves with financial services at reasonable cost. Filene called credit unions "a moral supplement to the banking system."

Today, more than 14,000 credit unions serve the financial needs of 62 million Americans in the United States.

Most credit unions serve employees and their families. But there are credit unions serving members of the armed forces, churches, associations, and farm groups. Some serve a community or neighborhood. Through elected boards of volunteers, members own and govern their credit unions. And they still are dedicated to services, not profit, and not charity. Credit unions exist to serve their members, not to make profits for stockholders.

And the credit union movement has not stopped growing. Your credit union and credit unions across the nation support the work of the World Council of Credit Unions, which encourages formation of credit unions in many countries, including developing nations like Bangladesh and newly free countries like Poland. Credit unions are now, as they always have been, democracy in action.

Credit Unions: Safe and strong

"Because they play it safe with their loans and investments, credit unions are relatively healthy," according to Lou Dobbs, host of Cable News Network's "Monday Line."

Credit unions have avoided the trouble encountered by banks and S&Ls, he reported, because they make safe consumer loans rather than loans to third-world countries or commercial real estate loans. In addition, he said, the fund that insures credit union deposits is "solid."

As in the case of banks and thrifts, deposits are insured up to \$100,000. But the credit union insurance fund, administered by the National Credit Union Administration, is better capitalized at \$1.26 for every \$100 insured as compared with \$.20 for every \$100 at the Federal Deposit Insurance Corporation which insures banks and thrifts.

Credit unions have a "pay as you

go" insurance fund. It expands proportionally to their rate of growth. Because credit unions deposit an amount equivalent to 1% of their insured deposits into their insurance fund, they have a vested interest in the health of the fund, and thus, the activities of other credit unions. Strong regulatory agencies require yearly examinations and credit unions are the only federal insured financial institutions that have never received taxpayer dollars.

"Although still a small industry relative to commercial banks, credit unions, with \$200 billion in assets, have exhibited strong growth in recent years and are a viable part of the financial services sector," reported Standard & Poor's, the rating service.

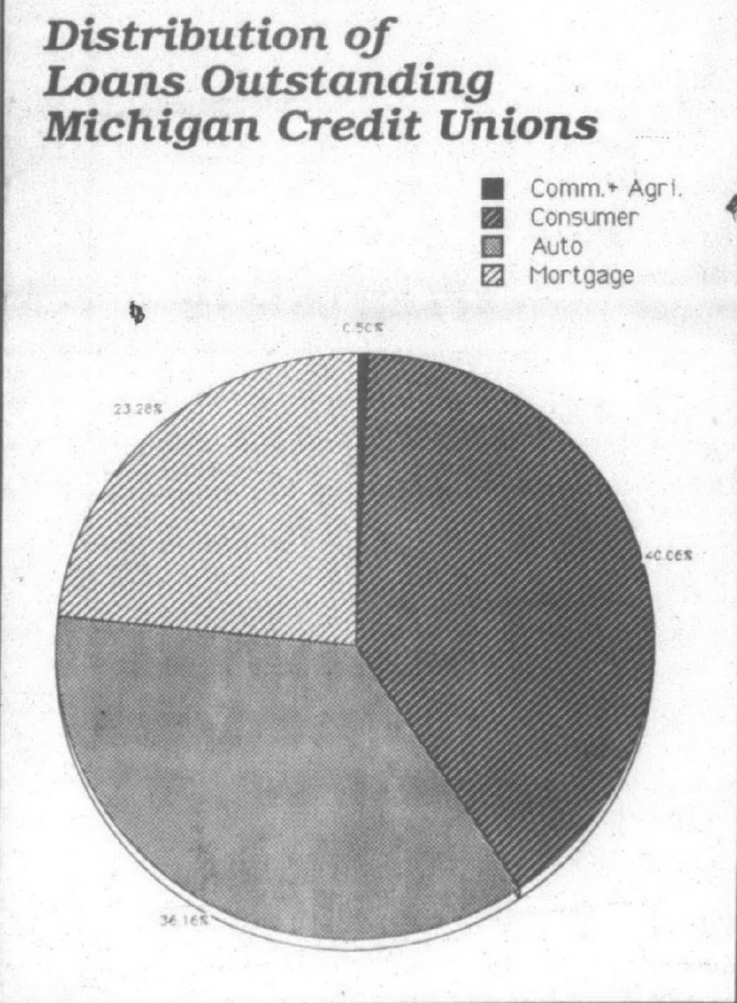
S&P said in a report to business editors that "credit unions are unique providers of financial ser-

vices, distinct from (banks and savings and loans)." S&P explained that credit unions are cooperative, member-owned, not-for-profit, tax exempt institutions, with "market niches" defined by common bonds.

S&P also said that "despite their growth and expansion, credit unions maintained, overall, a relatively low level of losses in the 1980s and are now in a good state of health."

An average capital to asset ratio of 7.6 percent, the highest ever recorded, was achieved by the nation's 14,544 credit unions in 1990. Some of that increase reflects the apprehension of depositors following thrift failures, but a good part of it also comes from awareness of the strength of the credit union federal insurance fund. The \$2.1 billion National Credit Union Share Insurance Fund is backed by the full faith and credit of the federal government.

The credit union fund is sound, with reserves near the maximum required by law. In fact, the fund holds a higher level of reserves than the level proposed by President Bush in his S&L reform plan to congress.



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Can I join a Credit Union?

After learning the benefits of being a member of a credit union, the first question most non-members ask is, "Can I join a credit union?"

The answer is most likely "Yes."

One important aspect of credit unions is that they are not open to the general public. Membership is open to only those who fall into the credit union's field of membership. At one time most credit unions had a very narrowly defined field of membership. For example, if you were an employee of the XYZ Widget Company you could join the XYZ Widget Company Credit Union but no one else could. Credit unions were most often established around work but many were based on churches, professions, communities, trade unions and other clearly identified groups.

Over the years, many smaller credit unions merged to offer their members more services and thereby broadened their field of membership. At the request of their members, credit unions also began opening to the families of members and allowing people who retired or left

their jobs to keep their credit union membership.

Other credit unions began to include a geographic area, such as a county or township, in their field of membership. Today, most credit unions are open to many people who may not realize they are eligible.

Over 3.6 million people in Michigan are members of a credit union, more than one out of every three residents of the state. It is likely that a majority of Michigan's people are eligible for membership in one or more of the nearly 600 credit unions in our state.

If you are interested in joining a credit union, ask at work to see if your company has one. If not, go to your local Yellow Pages and look up Credit Unions. Find those most conveniently located to your work or home and give them a call. Ask them if you qualify. You might be surprised to find that you do. You may have to contact several credit unions to find the right one for you, but keep at it. It's worth the effort.

You'll find that it pays to be a member of a Michigan credit union.

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Michigan Credit Union Assets Top \$11 Billion

A review of final year-end statistics shows Michigan's credit unions have continued their success and stability despite the economic challenges of the last decade.

"It's the old tale of the tortoise and the hare, said Kenyan E. Bixby, President and CEO of the Michigan Credit Union League. While many people's attention was elsewhere, Michigan credit unions have been one of the success stories of our era."

Membership in Michigan credit unions reached a historic high of more than 3.6 million people, meaning one out of every three people in Michigan is a member.

Credit unions assets continued their pattern of steady growth, passing the \$11 billion mark last year compared with \$4 billion at the end of 1980.

The capital-to-asset ratio for Michigan credit unions at the end of 1990 was a solid 8.7 percent. Shares hit \$9.9 billion, a dramatic climb from 1980's \$3.6 billion.

Year-end figures show that only one half of 1 percent of Michigan credit union loans were in the commercial category. Home mortgages

accounted for 23.3 percent, and other consumer loans, 40.1 percent.

Michigan credit unions have more active volunteers (7,965) than either full time or part time employees (6,687 and 1,779, respectively). Year-end figures indicate that Michigan credit unions' fields of membership are 18.5 percent residential or multiple group, 23.7 percent associational, and 57.8 percent occupational.

Credit unions hold 7.7 percent of the total assets in Michigan depository institutions. Commercial banks hold 65.8 percent and savings & loans, 26.5 percent.

The 25-year trend of credit union consolidation continued during 1990, with the number of separate institutions shrinking to 600, down from 630 in 1989. The decline was just slightly less among state-chartered than federally-chartered credit unions. In 1980, there were 571 state-chartered CUs; today there are 385, a slip of 32.6 percent. Federally-chartered CUs saw their numbers dip 35.0 percent, from 250 to 215.

Figures are drawn by the Michigan League from the 1990 Year End Call Reports gathered by the National Credit Union Administration.

Warning: Our Travel Page could make you a Sunday Driver.



A weekend in Ann Arbor. A jaunt to Kalamazoo. A day trip to Lansing. They all start on the Observer & Eccentric Travel Page. With the Travel Page, you'll know where to stay, what to do and where to eat before you even hit the road. The only thing left for you to do is go. The Observer & Eccentric Travel Page. Don't leave your hometown without it.

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Industry's need should make Luken's stock a steel

Q. I have an astute friend who seems to have been very successful in the stock market. Recently he was telling me that one of his favorite stocks is Luken's Inc. I looked it up in the library, and I see that it is mostly a steel company. I guess I have been prejudiced, but I thought steel companies were generally very cyclical and not profitable except once every three or four years. What do you see for this company?

A. Luken's seems to be in a very favorable position. Several security analysts say that it is currently the lowest-cost producer of plate steel, and plate steel is in great demand. It

is used in machines and in bridges. With our infrastructure in a sad state of repair, it is believed the demand for plate steel will be substantial for many years. With Luken's being the low-cost producer and with demand being high, it seems likely the company will be more profitable than its competitors.

Luken's earnings turnaround started in 1986 and has been strongly upwards since then. In 1989, the company earned \$3.91 per share. It is estimated by Standard and Poor's to earn \$4.73 in 1990 and \$4.90 in 1991. The company has lifted its profit margin in recent years, and this applied to the sales increase has



today's investor
Thomas E. O'Hara
of the National Association of Investors Corp.

produced the excellent increase in earnings per share.

Luken's has four divisions to its business. The production of steel is the biggest one and accounts for 74 percent of sales and 90 percent of profits. That part of the business has eased but is expected to resume its expansion. Capital improvements

should reduce costs, and this should result in a further increase in the profit margin.

Safety products used in highway construction and maintenance and industrial markets should enjoy growth as that part of our infrastructure is modernized. This division produces glass beads, tape and

sheeting, traffic cones, barrels, flashing lights, safety vests and warning flags among other things. This division is expected to show improving profit margins.

The improvement in Luken's earnings and prospects has not yet been fully recognized in the stock market. There is a general reluctance in the market to appraise steel companies at a very high multiple. As its earnings have hit new peaks in the last couple of years, it has only sold at a high price-earnings ratio of 8. If its sales and earnings continue to improve, I would think it would begin to sell at 10 to 12 times earnings, which could move its price to be-

tween \$50 to \$60.

Thomas O'Hara of Bloomfield Hills welcomes your questions and comments but will answer them only through this column. Readers who send in questions on a general investment subject or on a corporation with broad investor interest and whose questions are used will receive a free one-year subscription to the investment magazine *Better Investing*. For a sample copy of *Better Investing Magazine* or information about investment clubs, write *Today's Investor*, PO Box 220, Royal Oak, MI 48068.

business people



Michael Gilligan

Richard Sparling of Livonia joined the sales force of W+M Automation Inc. in Farmington Hills.

Patrick Stinson of Westland was appointed an account representative for Metropolitan Life Insurance Co.'s Sterling Branch in Southfield. Stinson will be responsible for the sales and service of a wide range of insurance products.

Michael Gilligan was appointed store manager at Hudson's Westland store. Gilligan has been in retail management for 15 years, beginning as an executive trainee with The Bon in Seattle.

David Edward Ford of Westland was appointed a corporate banking officer, dealer commercial services, with Comerica Bank. Ford received a bachelor of arts degree in 1988 from Wayne State University. He joined the company in 1989.

Frank Paone, president emeritus of Detroit College of Business, was appointed as the executive vice president of the American College-Switzerland of Schiller International University.

Dr. Frank D. Winters was one of just 138 U.S. physicians awarded a certificate of competence in sports medicine. Winters, who was recognized by the American Osteopathic Academy of Sports Medicine. He is affiliated with Garden City Hospital, Botsford Hospital and St. Joseph Mercy Hospital.



David Ford

Tim Fowler was promoted to sales manager with Circuits DMA Inc. in Livonia. Fowler will be responsible for the sales operations and planning, key account management, and Circuits DMA's salesmen. He had been a sales representative in the Michigan and Ohio territories.

Lois Beeler of Redford Township Community Credit Union was elected secretary of the Filene Chapter of Credit Unions.

Barbara Blakeley of Eloise Credit Union in Westland was elected treasurer of the Filene Chapter of Credit Unions.

The Thelma Wright of Wayne Westland Federal Credit Union, James Cantrell of Community Federal Credit Union in Plymouth and Martin Fleming of Eloise Credit Union were elected members of the chapter board of directors of the Filene Chapter of Credit Unions.

William Austin of Livonia Community Credit Union was elected a state director of the Filene Chapter of Credit Unions.



Melanie Edwards

Melanie Edwards of Canton Township was promoted from director to vice president, media services, at the Berline Group in Bingham Farms. Before joining the Berline Group in 1989 as a broadcast supervisor, Edwards was a senior negotiator for Mars Advertising. Before that, she was an assistant media negotiator at D'arcy, Masius, Benton & Bowles.

F. Richard Duwel joined Rudolph/Libbe Inc. in Canton Township. Duwel is a registered architect with more than 25 years experience in the design and construction industry.

Please submit black-and-white photographs, if possible, for inclusion in the business people column.

We will do our best to comply with your request. Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.

datebook

● **PURCHASE MANAGEMENT**
Thursday, Oct. 17 — "How to build a minority supplier base" Dave Bing, CEO Super Manufacturing, and Dr. Renaldo Jensen will discuss how minorities can play a bigger part in the supplier base at 5 p.m. at The International in Greek Town.

● **WOMEN BUSINESS OWNERS**
Thursday, Oct. 17 — Deborah McGriff, general superintendent of Detroit Public Schools will speak on "Teaching Students to become leaders" at 6:30 p.m. at Southfield Marriott Hotel.

● **RETIREMENT PLANS**
Thursday, Oct. 17 — Maurice Bertram, of Comprehensive Financial Planning Corporation, will discuss "Retirement plans for the 90's" at 6 p.m. at the Livonia Marriott.

● **MANAGEMENT ACCOUNTANTS**
Thursday, Oct. 17 — Institute of Management Accountants meets in Farmington Hills. Information: Maxine Sheriman, 737-2745.

● **USERS GROUP MEETS**
Thursday-Friday, Oct. 17-18 — Future Three Software independent users group meets in Novi. Information: Dianna Moffat 597-6363.

● **ANALYZING COMPETITION**
Friday, Oct. 18 — a seminar for

entrepreneurs and growth-oriented companies sponsored by Deloitte & Touche at 9 a.m. at the Novi Hilton.

● **CAREER WOMEN**
Friday and Saturday, Oct. 18-19 — National Association of Career Women will hold its annual convention at the Hilton Garden Inn in Southfield. Call 474-4241.

● **CONDO ASSOCIATIONS**
Tuesdays, Oct. 22 through Nov. 12 — "Introduction to Successional Condominium Association Operation" 7-9 p.m. in Birmingham. Fee: \$75. Information: 577-4665. Sponsor: Wayne State University.

● **WOMEN ENTREPRENEURS**
Wednesday, Oct. 23 — "Are you an entrepreneur?" A free two-hour seminar for women considering starting their own business. Information: 396-3576. Sponsor: National Association of Women Business Owners.

● **ESTATE PLANNING**
Tuesday, Oct. 29 — Free personal estate planning seminar 7-8:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile. Information: 421-7338, Ext. 625.

● **SMALL EMPLOYERS COMPENSATION**
Thursday, Nov. 7 — "Compensation and Benefits Update for Small Employers" 8-11:30 a.m. in Novi.

Fee: \$25. Information: 963-6420 Ext. 2599. Sponsor: Miller, Canfield, Paddock and Stone.

● **MANAGING CHANGE**
Saturday, Nov. 16 — "The Changing World of American Management — Handling Change in the Workplace and the Group Process Concepts and Practices" 8:30 a.m. to 4 p.m. at Madonna College, 36600 Schoolcraft, Livonia. Fee: \$125. Information: 591-5188.

● **SMALL BUSINESS DIRECTORY**
Copies of the free "Small Business Resource Directory" are available at all National Bank of Detroit offices. The booklet, produced by New Detroit and NBD, offers resource information for operators of small businesses.

Send information for Datebook to the business editor, *Observer & Eccentric Newspapers*, 36251 Schoolcraft, Livonia 48150. Information must be received by Monday to be published in the coming Thursday issue. Publication is not guaranteed. Information should contain a daytime telephone number where information can be verified. If your item is about something to happen several weeks in the future, it may be run more than once, space permitting.

The Hometown and Observer and Eccentric "Creative Living" section has the largest selection of suburban display real estate ads in the metro area.

Before You Buy A Yellow Page Ad Take This Simple Test.

	T	F	
1.	<input type="checkbox"/>	<input type="checkbox"/>	Your customers don't care about pricing.
2.	<input type="checkbox"/>	<input type="checkbox"/>	Your business may never relocate.
3.	<input type="checkbox"/>	<input type="checkbox"/>	You will never have a sale.
4.	<input type="checkbox"/>	<input type="checkbox"/>	You don't need to build your image.
5.	<input type="checkbox"/>	<input type="checkbox"/>	You don't need to find new customers.
6.	<input type="checkbox"/>	<input type="checkbox"/>	You don't need to respond to changes in the market.
7.	<input type="checkbox"/>	<input type="checkbox"/>	Seasonality has no impact on your competition.
8.	<input type="checkbox"/>	<input type="checkbox"/>	You have no competition.
9.	<input type="checkbox"/>	<input type="checkbox"/>	You don't care about maximizing your ad dollars.
10.	<input type="checkbox"/>	<input type="checkbox"/>	You like the color yellow.

Chances are, your business can use a lot more help than you'll get by taking out a big ad in the Yellow Pages.

You see, the Yellow Pages is basically a directory. So if people aren't actually trying to find your type of business, they won't see your listing.

On the other hand, an ad placed in The Observer & Eccentric offers you guaranteed readership.

More importantly, The Observer & Eccen-

tric gives you an active, timely voice in the community. Whether you need to run a sale, announce a new product, or have a holiday promotion, there's no smarter way to spend your advertising dollars. To find out more about how The Observer & Eccentric can help your business, call our advertising department at 591-2300 in Wayne County or 644-1100 in Oakland County. And by the way, if you checked "yes" to question number 10 above, we can help you with that, too. Even if it is the color yellow.

THE
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LET MIDWEST MORTGAGE COMPANY Of Michigan
HELP YOU REFINANCE YOUR HOME OR
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Let Our PERSONALIZED SERVICE Help You Take
Advantage of the LOWEST RATES IN YEARS
(313) 451-7290 SAVE \$100 NOW!!! EXTENDED HOURS
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9:30 a.m.-4:30 p.m.
University Activities Center
Proceeds go toward the NEH Challenge Grant
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Business

Marilyn Fitchett editor/591-2300



128*

O&E Thursday, October 17, 1991

Trust: tie that binds clients, ad agencies

By David F. Stein
special writer

The ad game has its own seven-year itch. As a national average, companies tend to stay that long with an advertising agency. But many suburban Detroit agencies, with client lists that include national heavyweights, are trampling the industry norm.

Area winner is the Ross Roy Group of Bloomfield Hills, Chrysler's agency since 1926. It has also represented Blue Cross and Blue Shield of Michigan for 33 years, Kmart for 23 years and Detroit Edison 21 years.

The key to long-term success is trust combined with a sense of partnership, said Bruce Wagner, Ross Roy executive vice president.

"We go through various economic cycles. There will be difficult times — thus the importance of a strong bond and good, long-term relationships," Wagner said.

Another strong bond between client and advertiser was forged by Ernest Baker, chairman of DDB Needham Worldwide and Standard Federal Bank, both in Troy.

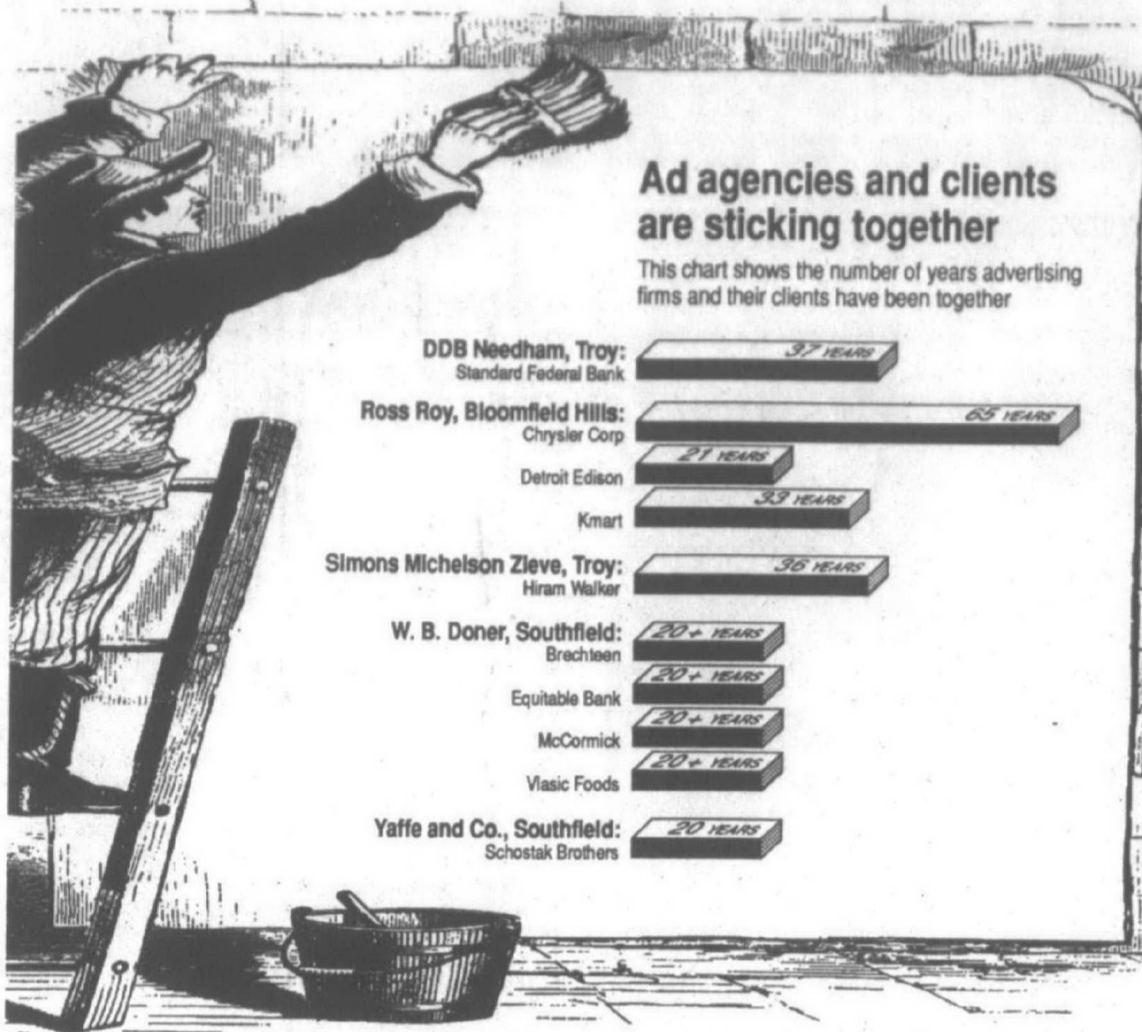
THIRTY-SEVEN YEARS ago, Standard Federal left an agency that was also representing another bank and went with Baker. It has been in the fold ever since, coming along with the merger of E.W. Baker with DDB Needham in 1990.

A longlasting marriage was begun in 1955 when Hiram Walker signed on with Simons Michelson Zieve in Troy.

The key, chairman Morton Zieve said, is working with a client as a marketing partner, helping to make marketing decisions.

Other ad executives offered their formula for success. "The key thing to be with a client is to be indispensable," said Fred Yaffe, chairman and CEO of Yaffe and Co., Southfield. Yaffe's oldest client, Schostak Brothers, has been with him for 20 years.

Southfield's W.B. Doner has been servicing several clients for more than 20 years. These include the spice



giant McCormick, Equitable Bank, Vlasic Foods and the outstate food processing firm, Brechtreen.

BUT TOUGH ECONOMIC times can test the best of agency-company partnerships.

Zieve said he has had more inquiries from companies looking to possibly switch agencies this past summer than he can remember for quite a while.

"When things get hard, companies look for a magic pill to help their companies," Zieve said.

Other execs aren't so sure, saying that turnover kinetics haven't changed despite the continuing lean economy.

Ross Roy's Wagner said that ad agencies may actually be leading the search and rescue missions.

"I'm not sure they're switching more frequently, but there is increased ferment and competitiveness amongst the agencies," Wagner said. "It's a general recessionary effect; a lot of agencies are knocking on a lot more doors."

WHEN COMPANIES do have switching on their minds, it may be the result of a sound business reason, such as falling sales, or simply caprice.

As a general rule, the less substance to a product, the more often companies switch agencies. So, companies whose business is products like toothpaste or soap tend to be friendly to ad agency switches.

Yaffe suggested that in this area ad agencies aren't always the blame. In fact, they may be doing too good a job.

"There is nothing in the world that will kill a bad product faster than good advertising," Yaffe said.

Local execs agree that companies usually don't decide to switch based solely on cost of services, but as Yaffe explained, "Price is never important unless you don't have the lowest price."

The most frequently given reason for lost business — a change in management. New bosses like to wipe the slate clean and bring a new ad team on board.

Agencies may also lose an account when a company takes a new marketing or product direction — a kind of messenger complex on the part of business.

But changes bring risks as it takes time to bring a new group up to speed, contends Marilyn Barnett, president of Mars Advertising in Southfield.

Thus, ad execs believe that the best companies would rather fight, or fix, than switch agencies.

"If you want to really change agencies, what you are really changing is probably people. Smart companies don't drop agencies; they fix the people part," said John Kolon, president of Kolon Bittker and Desmond, Troy.

"The worse companies jump around a lot; the best companies get the best agencies and keep them for a long time," Kolon added.

But change seems to be a constant in the advertising wars, and agencies face increasingly competitive challenges as marketing communications becomes more complex.

"Twenty to 25 years ago, you could reach 90 percent of life in the United States through TV or advertising in Look, Life or Post (magazines)," DDB Needham's chairman Baker.

Now marketing experts search a maze of methods and media to reach consumers — from direct mail and telemarketing to cable television and special focus groups.

Whether large or small, ad agencies will have to be quicker in the future with clients gauging their mastery of these new marketing modes.

"The agencies that are not as well prepared for the changing marketing communications are going to be more liable for clients changing," said Ross Roy's Wagner.

College expenses nearly paid; Is there a better way?

By Dan Boyce
and Alan Ferrara
special writers

This is the third in a series of Financial Profile articles on financing a college education. The first column dealt with the Austin family's general finances. Last week we offered suggestions on how they could manage their assets to reduce their expected family contribution. This week, we concentrate on filing financial aid forms.

There is no question that financial aid will be a major part of the financing needed for the Austin children to attend the colleges of their choice.

Daughter Jill would like to attend a private college that will cost \$20,000 per year by the time she graduates in two years. Mike Austin's income is \$39,000 per year, so such a financial outlay for his daughter's education is clearly out of the question without depleting the family assets. Son Ted is planning to attend Michigan State University in three years, which will cost \$8,500 per year.

IN JILL'S senior year, they will need to fill out financial aid forms that are used by college financial aid officers to determine eligibility for assistance. The forms usually are available to students in November of their senior year.

The two most widely used forms are the Family Financial Statement and the Financial Aid Form. The Austins should find out which form is used by the colleges their children want to attend.

When filling out the forms, the information should be complete and as accurate as possible. The forms ask questions about income and assets. Estimates may be used, but they should be as precise as possible. When using estimates, use specific numbers such as \$355, rather than a range such as \$300-\$500.

THE AMOUNT OF financial aid available is limited, so it is important to send in these forms as soon as possible. Financial aid officers are more likely to be generous when the financial aid coffers are full. But if the forms are returned after Jan. 1, they are usually returned.

Be sure the forms are complete — blanks may hold up the application for weeks. Be sure the application is signed and the Social Security numbers are filled in.

Always check the box requesting review for a Pell Grant. Although these are typically only given to very poor people, frequently this

Financial Position		The Bottom Line	
ASSETS		Financial Strengths:	
Savings & Investments:		✓ Little consumer debt/adequate reserves.	
Checking and Savings	\$6,000	✓ Ownership of home	
EE Savings Bonds	500	✓ Regular savings plan in place.	
Money Market	23,000	✓ Good company pension and benefits.	
Ford Stock	21,500		
401(k) Savings Plan	17,200	Financial Weaknesses:	
Gold Coins	500	✓ No planning in place for goal attainment.	
TOTAL Invested Assets:	\$68,700	✓ College costs are unfunded.	
Use Assets:		✓ No estate plan.	
Home	\$110,000	✓ Potential need to assist parents financially.	
Autos	18,000	✓ Inadequate life insurance on Mark.	
Other Personal Possessions	20,000		
TOTAL Non-Invested Assets:	\$148,000		
TOTAL ASSETS:	\$216,700		
LIABILITIES		FAMILY FINANCES	
Home Mortgage	\$62,000		
Auto Loans	14,000		
TOTAL Liabilities:	\$76,000		
NET WORTH:	\$140,700		

grant must be applied for to be eligible for additional financial aid.

When son Ted applies, he will need to be registered for selective service after age 18. He will not be eligible for financial aid without proof of registration.

IT IS important that all information be true and accurate. Falsifications can result in rejection for current or future financial aid.

Check with the specific institutions to see if they require additional forms. Additional information may be requested, especially for private colleges. The purpose is to find out if the student has additional resources that may not show up on standard forms and to determine if the student may qualify for specific financial aid programs at that institution.

Using the information on the two major forms mentioned, an "expected family contribution" will be determined. This factor is important, because regardless of the cost of attending a university, the expected family contribution will not change.

IN THE EXAMPLE we used previously, if the expected family contribution was \$4,000 and the yearly cost was \$3,500, no financial aid would be forthcoming. But if the annual cost was \$12,000, an \$8,000 package could be requested. In other words, any gap between the expected family contribution and the cost of the institution may be covered through a financial aid package. This package may be a combination of grants, loans, and possibly a work-study program.

Grants are outright gifts of dollars to be used for educational costs. Student loans must

be repaid. But these payments can be spread over a long period of time and are at reduced interest rates when compared to personal loans. Work-study programs require a commitment of time from the student, and this may curtail other extra-curricular activities.

Assets and — to some extent — income, should be structured so as to provide the lowest possible expected family contribution and therefore qualify for the greatest amount of financial aid.

Dan Boyce, a certified financial planner at the Center for Financial Planning in Southfield, has been recognized by Money Magazine as one of the top financial planners in the nation. Alan Ferrara is a partner in the Farmington Hills law firm of Couzens, Lansky, Fealk, Ellis, Roeder & Lazar. Both serve on the board of directors for the Southeast Michigan Chapter of the International Association for Financial Planning.

Are You Interest-ed?

Annual Percentage Yield **6.06%** Annual Percentage Rate **5.90%**

For 107 weeks no other bank in Washtenaw County has paid a higher rate of return on this kind of account than InterFirst Federal Savings Bank!

Isn't it Time You Get Interest-ed And Open An InterFirst Money Master Account!

It is the right time to get interest-ed. Why not make the most on your money and earn this exceptional rate when you open an InterFirst Money Master Account. There is no penalty for early withdrawal and InterFirst Federal Savings Bank gives you limited check writing and other special privileges along with a monthly statement. You get all the benefits without tying up your money! Think about it — it's where the smart money is today. Open an InterFirst Money Master Account now and get interest-ed in the highest interest paying account of this kind in Washtenaw County. You'll like our full range of banking services.

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Come to any of our five conveniently located full-service branches in Washtenaw County.

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Suburban Life

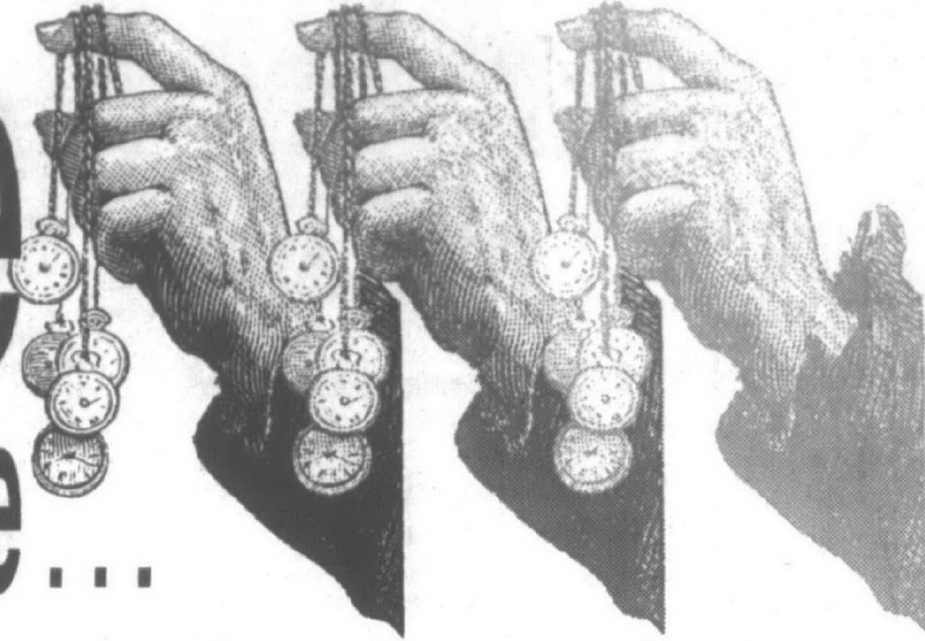
Julie Brown editor/459-2700



Thursday, October 17, 1991 O&E

(P.C)1C

Learn to Organize your time ...



By M.B. Dillon
staff writer

Ruth Henkel, a patient advocate with Caremark Home Care of Plymouth, attended last week's "Organized Woman" seminar looking for tips on how to better handle the high volume of items that cross her desk every day.

Caremark, which offers continuous education for its employees, assists patients with home intravenous feeding.

"We deal with a lot of different items, plus we deal with customers directly. It gets very hectic and very diverse," said Henkel. "I hoped to learn how to work in a more effective manner and deal with difficult situations."

Marilyn Woods, an accounting clerk for Imperial Midwest, a Farmington Hills auto insurance company, also attended the Business Women's Training Institute seminar. "I went there to kind of get an idea of how you would go about your daily work, organize things at work, and get more accomplished," she said.

Judi Marshall, administrative secretary to the vice president of Am-

care Hospice Services in Farmington Hills, went to get tips on "how you organize your desk, your work day, this sort of thing." Marshall also is pondering starting her own business, and wanted advice in that area.

A Livonia police officer, homemakers, workers from Ford Motor Credit in Southfield, and employees from a Livonia skill center for developmentally disabled adults also attended the six-hour seminar, held at the Royce Hotel in Romulus.

All agreed presenter Suzanne Frisse helped them with everything from goal setting to beating the paper blizzard and breaking out of the "superwoman" syndrome.

FRISSE, A NOTED public speaker who's owned her own small business, worked in the Illinois governor's office and in radio, shared information on organizational skills that have helped her become a success.

Affiliated with the American Management Association, the Kansas City-based Business Women's Training Institute offers seminars in 400 cities in the United States, Canada, Puerto Rico and the United Kingdom. BWTI also offers in-house time

management seminars for companies.

Frisse says the key to realizing your dreams is writing down your goals, and referring to them often.

"How often have we said, 'Someday I'll lose 20 pounds,' or 'Someday, I'll get out of this lousy relationship?' asked Frisse.

"People who achieve write down their goals. Writing them forms a commitment. You should get specific," listing the steps necessary to reach your goal. "Otherwise, your mind won't be able to visualize exactly what you want," she said. "Ask yourself whether the goal is attainable, and whether you have the passion necessary to obtain it."

It's important to write your goals in the present tense: "I earn \$60,000. I weigh 110," says Frisse. "Why?"

"Your brain will accept whatever message it gets with enough repetition. Ideas and thoughts create belief, which in turn creates attitude and prompts our actions. The brain is the dumbest organ we have. It believes whatever it hears and it says, 'If this is what you want, this is what we have to do.' It starts clicking you into what you need to do.

"Live your personal and business life that way, and you will get what you want out of life, instead of wanting from life," said Frisse.

Frisse told a story about her twin sister, who despite caring for her infant and running a household was determined to become a published author before she turned 40.

"Every morning at 5 a.m., she got up and wrote at her computer for half an hour. She figured that for 30 minutes every day, her husband could take care of the baby. Well, she did it. She's flying out to L.A. this week to appear on a talk show and promote her popcorn cookbook," said Frisse.

"At one point, I asked her how she kept herself going, and she told me, 'I visualized myself as a successful author. I pictured myself on every talk show on TV, and even pictured what I'd wear.'

"Maybe you're having trouble getting yourself out to the garden to plant those 4,000 bulbs," Frisse said. "Picture spring, and how beautiful it will be. And try to do your tough tasks when your energy level is high."

THERE'S A BIG difference be-

tween being interested in accomplishing something, and being committed to accomplishing something, added Frisse.

"Interest equals convenience. Commitment equals no excuses, only results. When you become committed, you will go only for results."

If a task seems so difficult or long-term that it's overwhelming, break it up into several small jobs, she said. "Ask yourself, 'What could I do today that will bring me closer to my goal?' And visualize the end results."

Frisse listed four steps to effectiveness:

- Stretch time and resources. "Time is our most valuable resource," she says.

- Blast away barriers "and say to yourself, 'I certainly am not trying.'"

- Get the help you need. "Share your goals with positive people, and emulate them. And delegate."

- Implement organizational strategies. One of the dilemmas women face is that their list of things to do has 80 or 90 things on it, some more important than others.

Many of us tend to run late because we over-commit ourselves, Frisse said. "Learn to say no. Make yourself a priority every day. If you don't respect and value your own time, no one else will. And make the time to plan. It's an investment that will pay off."

Disorganized people also tend to

be procrastinators. "Remember what Nike says — 'Just do it.' Do the most important things first every day, and you'll accomplish 80 percent of your desired results. Set mini or phony deadlines for yourself."

Frisse has incorporated into her life a tip she learned eight years ago at a seminar. "Read or listen to something positive, motivational or inspirational every morning and at night. The brain is wide open before you go to sleep at night, and in the morning."

How to deal with the paperwork explosion? Frisse says the "handle only once" rule works. "Toss it; refer it to someone else; place it in your reading or action file; or file it. But handle it only once."

To reduce clutter, "Ask yourself, 'Why do I need this, and where will it go?' If you get it out, put it away."

Unlike reality as it's sometimes portrayed, "you can never quite have it all at the same time. Life is a balancing act," Frisse said.

She closed with a story about a woman who was riding horseback at a terrific speed. "All of a sudden, a loud voice said, 'Dismount. I want you to fill your pockets with sand and gravel, and ride slower.' The woman did, and continued riding until dawn, when the voice again said, 'Dismount. Take the sand and gravel out of your pockets.'

"In the woman's pockets were diamonds, rubies and emeralds. She kicked herself for not taking more when she had the opportunity.

Institute seminars offer plenty of practical help

The Business Women's Training Institute offers seminars year-round. In addition to "The Organized Woman," seminars include:

- "The Working Woman as a Parent."

- "The Competent Businesswoman."

- "Leadership Skills for Secretaries."

- "Powerful Presentation Skills." Sessions will be scheduled for next

fall in the metropolitan Detroit area. Tuition is \$98.

The Institute also has an extensive list of recommended books and tapes designed to help people get organized, become more assertive, rid themselves of stress, and realize success.

For more information, call BWTI's toll-free number, 1-800-423-6540.



photos by BILL BRESLER/staff photographer

Several couples have been married in the Pioneer Chapel at United Memorial Gardens.

This cemetery's image is anything but gloomy

By Lisa Konick
special writer

Looking for an unusual way to spend a crisp autumn afternoon? Tired of the orchard circuit? Ready to put away some long-held notions about what makes a fun outing?

If you're intrigued, read on. You're about to meet Ed Wensley, owner and proprietor of a most unusual tourist attraction — United Memorial Gardens in Superior Township.

Wensley is the first to admit that his cemetery wreaks havoc with just about every traditional image of the gloomy graveyard.

Instead of tombstones, United Memorial Gardens features low-to-the-ground markers — a driver passing by on M-14 might not even be sure it's a cemetery.

But that's only the beginning. Wensley welcomes tens of thousands of people to his cemetery

each year to see, among other attractions:

- The only full-scale replica of the Old Testament Tabernacle in the U.S.

- The Gateway to Animal Heaven, a pet cemetery featuring stone mausoleums in the shape of dog houses and bird cages.

- The Michigan Garden, featuring dozens of engraved markers laid out in the shape of the state. Each commemorates a different "Wonder of Michigan" — from the Sleeping Bear Dunes to Domino Farms to the Michigan International Raceway.

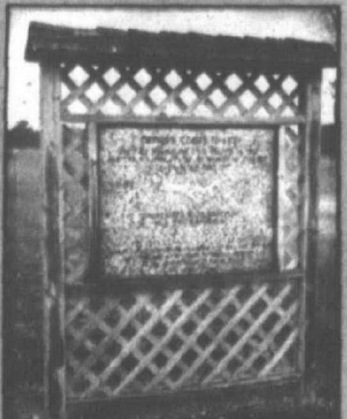
- The little Pioneer Chapel, where several couples (believe it or not) have actually been married.

But that's not all. Every fall, United Memorial Gardens offers a unique Halloween outing to interested groups — hayrides around the cemetery grounds, followed by a bonfire and sing-along. There are even picnic tables

for groups that want to bring meals along.

And, as with all the United Me-

Please turn to Page 2



One garden includes a memorial to victims of the Northwest Flight 255 crash.

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Gardens draw many visitors

Continued from Page 1

morial Gardens activities and attractions, there is no charge.

Just what prompted Wensley to create what may be one of the only multipurpose cemeteries in the world?

The answer is quick and simple: "It's a Christian ministry."

Wensley, an evangelical Christian, shares his faith with visitors during tours of the tabernacle and other religious features of the cemetery.

"With over a million and a half dollars invested, we thought United Memorial Gardens could serve as more than a place to bury the dead," he said.

It was Wensley's Christian faith that got him into the cemetery business in the first place, he added.

"Before 1955, it was almost impossible for racially mixed couples or families to buy burial property together."

As a young man working for another Detroit-area cemetery, he heard stories that angered and challenged him, he recalled.

One of the stories involved the first Korean War casualty — a black soldier from Detroit. Because of his race, his remains were moved from the veterans' cemetery where he was first buried. Another story involved a Native American man who could not be buried with his white wife — even though the couple had owned their plot for more than 25 years.

These stories and others led Wensley, a Free Methodist, to act on his conviction that a cemetery should be for all people, without regard to racial, ethnic and religious differences. In 1953, he started Michigan's first interracial and interreligious memorial garden cemetery. The controversial move cost Wensley his membership in several cemetery associations during the 1950s.

Today, United Memorial Gar-

dens includes graves of people from a multitude of faiths, races and cultures, some of which have unique burial customs that Wensley and his sons do their best to accommodate.

One special garden has been set aside for the remains of those who have donated their bodies for scientific research at the University of Michigan.

Another garden includes a memorial to the victims of Northwest Flight 255, which claimed 156 lives when it crashed near Detroit in 1987. Several of the victims who could not be identified are buried there.

Now "retired," Wensley, 69, is free to lead tours around the 126-acre cemetery while his son Delbert takes care of the day-to-day management. But the older Wensley has no plans to go into full retirement, and in fact, is in the office by 10 a.m. most mornings.

"He loves it," said son Delbert. "He has the flair for leading the tours because he created this... he's the kind of guy who will probably just keep working and working until he passes away."



The cemetery operators consider their work to be a Christian ministry.

weddings and engagements

Fisher-Kline

Mike and Brenda Fisher of Plymouth announce the engagement of their daughter, Cori Lynn, to Douglas R. Kline Jr. of Camp Lejeune, N.C., son of Douglas R. and Bev Kline of Plymouth.

The bride-elect is a graduate of Plymouth Salem High School and is attending Schoolcraft College. She is employed at Mediquest Inc.

Her fiancé is a graduate of Plymouth Salem High School. He has served in the U.S. Marine Corps for three years and is currently serving on the U.S.S. Nashville in the Persian Gulf.

A May 1993 wedding is planned at Calvary Baptist Church in Canton.



Gregory-Stankiewicz

Josephine A. Myers of Plymouth and Ralph C. Gregory of Westland announce the engagement of their daughter, Ann Marie Gregory of Plymouth, to Michael Allen Stankiewicz of Plymouth. The prospective bridegroom is the son of Karon R. Stankiewicz of Canton and Donald C. Stankiewicz of Plymouth.

The bride-elect is a graduate of Schoolcraft College, where she earned a degree in computer information systems. She is employed with Intelligent Controls Inc. of Novi.

Her fiancé is a graduate of Lawrence Technological University, where he earned a bachelor of science degree.



A late October wedding is planned at Our Lady of Good Counsel Church in Plymouth.

new voices

Greg and Sherri McCaffery of Canton announce the birth of a son, Justin Scott, Aug. 22 at St. Joseph Mercy Hospital in Ann Arbor. Grandparents are Mr. and Mrs. James Rorabacher of Plymouth and Mr. and Mrs. Howard McCaffery of Lansing, Mich.

announce the birth of a daughter, Leslie Ann, Sept. 19 at St. Joseph Mercy Hospital in Ann Arbor.

Grandparents are Doug and Helen Botts of Livonia, Carole Owens of Canton and Warren Feole of Marquette, Mich. Great-grandparents are Doris Amos of Westland, Jane Fischer of Westland and Julius and Betty Feole of Northville.

John and Debbie Botts of Canton

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Show caters to needs of brides-to-be

By M.B. Dillon
staff writer

Too often, says Krista Morton of Plymouth's Wedding Chapel, brides-to-be planning weddings operate in the dark, even after attending a bridal show. They leave with lists of unanswered questions, while vendors — despite giving away lots of prizes — leave disappointed they didn't attract more customers.

"It's been my experience and my partners' experience listening to brides and wedding vendors that bridal shows, as they exist, do not always offer the needed help," said Morton.

"Our attitude is brides should be able to get help, and there is nowhere to turn."

With her sisters Lisa Briones and Stephanie Kopinski, Morton recently formed a company called KLaS Productions, Ltd., and opened the Wedding Chapel. The chapel is in the Plymouth Manor catering and banquet facility at 345 N. Main in downtown Plymouth.

"A lot of brides are left wanting for more information, and more hands-on help," said Morton.

TO ADDRESS that need, KLaS Productions has teamed up with Kristy Truax of K.J.'s Master Marketing of Mt. Clemens. Together they've planned "A Live Wedding Guide," a bridal show set for 6 p.m. Tuesday, Oct. 22 at the Plymouth Manor.

There'll be exhibits, guest speakers, hors d'oeuvres, a sweets table and prizes, but no fashion show.

"Our attitude is we want to do the most we can to assist the bride," she said. "We feel this show will cover all the things a traditional bridal show would. We'll have all the booths where the gals can collect information and ask questions. We will do that, and in addition, offer for the evening selected professional guest speakers who will talk about wedding-related topics."

"Everyone is being asked to speak about their area of expertise, as opposed to just pumping their business," said Morton.

Speakers will include: Nick Ristich of the Plymouth Manor speaking on reception planning; Morton on wedding ceremonies; and speaking on apparel, a representative of Creations by Pollak's Bridal Salon of Rochester and Farmington Hills. Prospective brides also will hear from a deejay from Canton's Silver Sound, Hudson's Travel Service, and Videogenics of Westland. The speakers will start 6:30 p.m.

MORE THAN 20 vendors will set up booths, offering information in areas ranging from real estate to insurance, wedding cakes, jewelry, hotels, vacation-wear and tuxedos. A harpist will entertain. Prizes including round-trip airfare for two and a "free wedding" will be raffled. "When the time comes for brides to decide, they'll know what to ask, how much to pay, and how to handle it all a little more efficiently," said Morton.

"A lot of the pitfalls can be avoided." Future shows — planned for winter and again for spring — will feature other guest speakers who are ex-

peria in areas such as gift registry, photography and flowers.

"We'll include vendors from all over the metro Detroit area so that we can help more than just Plymouth and Livonia brides," said Morton. "We're covering the east and west side."

"You don't have to be a bride to attend. Grooms, moms, maids of honor, everyone is welcome. We'll have complimentary hors d'oeuvres and a sweets table so people can come from work and they won't starve."

"All of the people who've chosen to participate in this are very committed to making this a successful evening for the bride," she added. "Everyone involved is working very hard."

Ticket prices for the Live Wedding Guide are \$3 in advance, \$4 at the door. For more information, call 455-4800 or 455-3501.

clubs in action

WESTSIDE DANCE

Westside Singles will hold a dance/party 8 p.m. to 1 a.m. Friday, Oct. 18, at Roma's of Livonia, on Schoolcraft west of Inkster. The dance/party is for singles age 21 and older. Dressy attire should be worn (no jeans). There will be snacks and a budget bar. For more information, call the hot line, 562-3160.

CONSERVATORY TOURS

"Plants and Folklore" conservatory tours will be offered at the Matthaei Botanical Gardens, 1800 N. Dixboro, Ann Arbor. Conservatory tours will be 2 and 3 p.m. Saturdays, Oct. 19 and 26, and Sundays, Oct. 20 and 27. Conservatory admission price of \$1 applies and tours are limited to 30 people per hour. Advance registration is required. Participants should arrive 15 minutes before the tour to register, as phone registrations aren't accepted. For more information, call 998-7061.

BETHANY ACTIVITIES

Bethany Northwest is a Catholic group for divorced and separated people. It meets the second Friday of each month at Our Lady of Sorrows Social Hall, 23615 Power, at Shiawassee in Farmington. Other activities will include: a Wednesday, Oct. 23, discussion; coffee/conversation 7 p.m. each Thursday at Ram's Horn, Grand River and Power in Farmington; and weekly support group meetings at the church for newly-separated or divorced people. For more information, call 471-2708 evenings or 478-0533 days.

EXPLORING WOODS

The Friends of Miller Woods will sponsor monthly "Explore the Woods" walks the second Sunday of each month at the woods, on Powell west of Beck in Plymouth Township. Nature walks, designed for those of all ages, will be conducted by Joyce Holmes and Emily Kennitz. Walks will begin 1 p.m. and the schedule includes: "Those Who Go and Those Who Stay" Nov. 10; and "Winter Weeds" Dec. 8. For more information, call Emily Kennitz, 453-6912.

CATHOLIC ALUMNI

The Catholic Alumni Club will sponsor a Sweetest Day dance 9 p.m. to 1 a.m. Saturday, Oct. 19, in the gym at St. Robert Bellarmine, 27201 W. Chicago, at Inkster Road in Redford. Doors will open 8:30 p.m. Price is \$7 at the door, \$6 for those who bring two cans of food to benefit the Coalition on Temporary Shelter. Admission price includes beer, wine,

pop and snacks. The dance is for singles age 21 and older. For more information, call 983-3338 or 259-0829. The club is for single Catholics age 21 and older who have a bachelor's degree and are free to marry in the Catholic church.

SATURDAY NIGHT

Saturday Night Singles/Westside will hold a Sweetest Day dance Saturday, Oct. 19, at Hawthorne Valley Country Club, on Merriman north of Warren in Westland. The dance is for singles age 21 and older. Dressy attire should be worn. For more information, call the hot line, 277-4242.

TRI-COUNTY SINGLES

Tri-County Singles will hold a Sweetest Day dance 8 p.m. to 1:30 a.m. Saturday, Oct. 19, at Roma's of Livonia, on Schoolcraft west of Inkster. The dance is for singles age 21 and older. Casual/dressy attire should be worn (no jeans). There will be a budget bar. Admission price is \$4 for men, \$2 for women. For more information, call the hot line, 842-7422.

LANDSCAPE WORKSHOP

A miniature landscape workshop will be offered 2-4 p.m. Sunday, Oct. 20, at the Matthaei Botanical Gardens, 1800 N. Dixboro, Ann Arbor. Doris Attaway and Patricia Hopkinson, gardens director, will present the workshop. Price is \$15, and amateurs are welcome.

Creations will be for exhibition at the 1992 Ann Arbor Flower and Garden Show, to be held next April at the Washtenaw Farm Council Grounds in Saline. For workshop registration information, call Hopkinson at the gardens, 998-7061.

NEWBURG SINGLES

The Newburg Singles will hold a Halloween party Sunday, Oct. 20, at Newburg United Methodist Church, 36500 Ann Arbor Trail, Livonia. The get-together will include spiritual haunts, fellowship and games. Refreshments will be served. Halloween costumes will be optional for those attending. Donation is \$2. For more information, call 525-5138 or 595-3415.

DAR CHAPTER

The Sarah Ann Cochrane Chapter, Daughters of the American Revolution, will meet 1 p.m. Monday, Oct. 21, for a tea at 1305 Woodland Place, Plymouth. The speaker will be state Sen. Robert Geake, R-Northville. For more information on the Daughters of the American Revolution, call 453-1774 or 348-1718.

PLYMOUTH BPW

The Plymouth Business and Professional Women will meet 6 p.m. Monday, Oct. 21, at the Mayflower Hotel, Ann Arbor Trail and Main in downtown Plymouth. The meeting will feature a legislative update with recently-elected State Rep. Georgina Goss. Mary Brooks, Plymouth Township treasurer and a BPW member, will discuss local issues. Dinner will be served. For reservations or more information on the "Issues Concerning Women" program, call 437-0317.

COAST GUARD AUXILIARY

The Plymouth-Canton Flotilla, 9th Central District, Coast Guard Auxiliary, will meet 7:30 p.m. Tuesday, Oct. 22, in the counseling office on the second floor of Plymouth Salem High School, Joy west of Canton Center in Canton. For more information, call Hal Young, flotilla captain, 453-7548.

FALL TOUR

The Plymouth Community Arts Council will sponsor a private tour of the Eleanor and Edsel Ford Home in Grosse Pointe Wednesday, Oct. 23. The tour will include an exhibit on American architectural styles. Car pools will be arranged for the 10 a.m. tour with arrival back in Plymouth by 3 p.m. Price is \$4 for adults, \$3 for senior citizens. For reservations, call 455-5260. Lunch can be bought in the tea room on the estate grounds.

SINGLE PLACE

Single Place will meet 7:30 p.m. Wednesday, Oct. 23, at the First Presbyterian Church in Northville, 200 E. Main. The program on "Where Have We Been, Where Are We Now and Where Are We Going?" will be presented by Andy Morgan. Donation is \$3. For more information, call 349-0911.

PLYMOUTH AAUW

The Plymouth Branch, American Association of University Women, will meet 7:30 p.m. Thursday, Oct. 24, at Ernesto's, 41661 Plymouth Road, Plymouth. A "Shortchanging America" video will be shown. The video is designed to promote public awareness and understanding of gender bias in education. Guests may attend. For more information, call 459-3197.

THEATRE GUILD

The Plymouth Theatre Guild will open its 45th season with performances of "Steel Magnolias" Friday through Sunday, Oct. 25-27 and Nov.

1-3, and Friday and Saturday, Nov. 8-9. Curtain time will be 8 p.m. Friday and Saturday, 6 p.m. Sunday at the Water Tower Theatre, on the campus of Northville Regional Hospital, 41001 W. Seven Mile, between Haggerty and Northville roads in Northville Township.

Tickets bought at the door will be priced at \$7, \$6 for seniors and students. Season tickets and group rates are available. Individual tickets will cost \$1 less if bought in advance. Advance sale tickets are available at the Peniman Deli, 820 Peniman, Plymouth, and at Sir Speedy Printing, 485 S. Main, Plymouth. For more information, call 349-7110.

HALLOWEEN DANCE

Westside Singles will hold a Halloween dance 8 p.m. to 1 a.m. Friday, Oct. 25, at Roma's of Livonia, on Schoolcraft west of Inkster. The dance/party is for singles age 21 and older. Dressy attire should be worn (no jeans). There will be snacks and a budget bar. For more information, call the hot line, 562-3160.

PWP CHAPTER

The Wayne/Westland Chapter of Parents Without Partners will meet 8 p.m. Friday, Oct. 25, at the Wayne Armvets Hall, 1217 Merriman. The meeting will begin with a Red Cross blood drive kickoff. A Halloween party will follow the presentation. Those attending are encouraged to wear Halloween costumes, although that isn't required. Prizes will be given for the best costumes. For more information, call 595-7806 or 595-4126. Members will also meet 7-9 p.m. Sunday, Oct. 27, at Jeffrey's Wine Cellar/Red Apple Restaurant in Westland.

The chapter has planned a children's Halloween party 2-6 p.m. Sunday, Oct. 27, at the Wayne Armvets Hall. Admission price is \$2 for adults and guests, free for children and grandchildren of members. The party will feature a haunted house, games, goodies and costume judging.

For reservations or more information, call 595-7806 or 453-8729.

CARDS, LUNCHEON

A fall "Fun Time" luncheon will be served 11:30 a.m. to 1 p.m. Saturday, Oct. 26, at the Veterans of Foreign Wars Hall, 1426 S. Mill, Plymouth. The event, which will include card playing, is sponsored by the Ladies Auxiliary to the Mayflower-Lt. Gamble Post No. 6695 of the VFW. Price is \$4.50 for the luncheon and card playing, \$4 for the luncheon only. The get-together will also feature a boutique table and bake sale. For reservations or more information, call Joan Pankow, 464-1488, or Tillie LaFave, 981-0771.

AUDITIONS FOR PLAY

The Plymouth Theatre Guild will hold auditions for the musical "Camelot" 7 p.m. Tuesday and Wednesday, Oct. 29-30, in the Water Tower Theatre, on the campus of Northville Regional Psychiatric Hospital, 41001 W. Seven Mile, between Haggerty and Northville roads in Northville Township.

The cast includes eight male and three female lead roles, along with a large chorus. Those auditioning should bring a prepared song (sheet music required, no tapes or a cappella singing). An accompanist will be provided. Help is also needed behind the scenes. For more information, call 349-7110.

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Catalyst

U-M researcher studies role of Catholic work ethic

By Larry O'Connor
staff writer

The Protestant work ethic has always been applied with a fair amount of elbow grease to the fabric of American life.

Hard work, self-discipline and pleasing God are admirable qualities that seem to transcend all religious boundaries. They are considered catalysts spurring a capitalist society to success.

"I grew up in a strict Catholic family and work was extremely important," said the Rev. Robert Schaden, a Catholic priest and pastor at Schoolcraft College's Newman House. "Just because I'm Catholic and I grew up in a strict Catholic family doesn't necessarily mean it wasn't."

But what about, say, a Catholic ethic? As unusual as the concept sounds, a researcher at the University of Michigan believes there is one. In this ethos, an emphasis tends to be placed on "good works rather than work," according to an ongoing study by U-M social work professor John Tropman.

"We all have a little bit of the Protestant ethic and a little bit of the Catholic ethic," Tropman said. "It's all a question of balance."

Tropman points out several differences between the Protestant and Catholic outlooks on life, work, wealth and family. Some of the findings could be described as

sweeping generalizations.

DISTINCT FEATURES separate the Catholic ethic from its Protestant variety, according to Tropman's study:

- Wealth is not considered an indicator of character.
- Although work is necessary, it's not a sacred obligation.
- An emphasis is placed on family ties, perhaps due to the importance of the historical holy family.
- A stronger tradition of institutionalized charity and relief programs.
- Historically more accustomed to hierarchical organizations dispensing important goods or services.
- More accepting of a cycle of sin and redemption than is true with the Protestant ethic.

Rather than doing a sectarian depth-chart between Protestant and Catholic traditions, Tropman — who is Catholic — is interested in seeing how both have had an impact on public policy regarding social welfare programs in this country.

He has written several articles on the religious-based ethics affecting social welfare policies. He is also writing a book.

Max Weber's 1904 book "The Protestant Ethic and the Spirit of Capitalism" examines that tradition's influence on a vigorous free-market society.

In the process, Tropman believes the Protestant ethic might have helped stifle the development of social welfare programs in this country.

NOT UNTIL the Social Security Act of 1935 did the United States implement some type of public assistance program. By then, the composition of the country's population had changed — mainly due to immigration of people who were Irish, Italian and Jewish.

He cites two examples where the U.S. government vetoed legislation for social programs in the 1800s.

One was for a bill requesting land from the federal government for mental health facilities for the indigent. President Franklin Pierce overturned the request in 1854. Also, Tropman notes legislation for pensions for Civil War veterans were also canceled as well as plans to provide help for the migration of slaves to the North.

He believes his findings indicate elements of the Catholic tradition have stimulated the welfare state.

Scholarly intentions aside, though, Tropman's study also stimulates debate.

By saying the Catholic tradition is more understanding of people in poverty and has a strong tradition might imply Protestant tradition does not. Not so, says Tropman.

He cites the Quakers, the Social Gospel Movement of the 19th and 20th centuries and the Bull Moose Party

as examples of charitable works rooted in Protestant tradition.

CONVERSELY, CATHOLIC tradition may be strong in helping people who are disadvantaged. But history is not necessarily repeating itself, says Carol Savage, director of Christian Service at St. Edith Catholic Church.

"You won't find that (a strong outreach) in every parish," Savage said. "We're all called to do that but we're not all doing it."

"I think we have a lot to learn from all our Christian brothers and sisters . . . If you look back, it was the Methodists who were more apt to have social programs and addressed the needs of the disadvantaged in the country."

Attitudes toward wealth would seem to be consistent in a capitalist country. However, those exposed to Catholic traditions tend to have a different view, according to Tropman.

"The Protestant ethic places an emphasis on advancement," Tropman said. "Within the tradition, money is a sign of good character. Within the Catholic tradition, money has instrumental not transcendental value. It has a secular not spiritual meaning."

"In the Catholic tradition, money is viewed as something like a bowling score. Some of us have a high bowling score, some of us don't have a high score."

Invasion of our privacy: It has ominous overtones

The other day an interviewer called me to the telephone to ask what make of refrigerator I have in the kitchen. I told him it was none of his business. Such queries are usually from people planning a sales pitch, but more impudent questions are those propounded by sociologists, pollsters and opinion-gatherers.

I refer to those who call us to find out what TV programs we are watching, what our views are on matters of topical interest, or what our feelings are about some controversial subject. The motto of all of the above could be characterized as the business card of the Private Detective which reads: "Other people's business promptly attended to."

There isn't much we can do about all of this except to throw questionnaires into the wastebasket. We can also reply to strangers who call us on the telephone "none of your con-


cern" or, in the case of sales pitches, "I never respond to any solicitations made over the telephone."

I DON'T suppose enough of us will do any of these things sufficiently often to have any effect, just as too few of us will write "Refused" on junk mail.

Although these invasions of privacy are annoying, they do represent a serious trend. In society, neither freedom nor privacy can be absolute or all-inclusive. There are only "freedoms" and "privacies."

But the quality of civilization depends, to a considerable degree, upon which freedoms and which privacies its members enjoy, and in a democracy, these are likely to depend, in part at least, upon which people value most.

Free speech, including the free use of obscene language, is obviously much valued in our society. But free-



moral perspectives
Rabbi Irwin Groner

dom from annoyances — and worse — in the name of progress and the common good is not similarly valued.

The situation is similar with respect to privacy. If I am called to the telephone seven times in a day only to be told that I have just won free lessons at Arthur Murray's, and that six different solicitors want to sell me everything from health insurance to long-lasting electric light bulbs, I have no recourse.

WHEN A PUBLIC complaint was made, the telephone company replied not only that it did not want to

put any restriction upon such use of its facilities, but also that it endeavored to discourage private listings because the whole purpose of the telephone was to put people into communication with one another. It did not seem to recognize the fact that the desire to communicate should not be unilateral and that a considerable part of its business consists in putting people into communication with others who do not want to communicate with them. For those of us not engaged in any criminal activity, this is a more serious

invasion of privacy than a microphone behind a mirror. Please understand that I am not in favor of "bugging." It is just that I wish equal attention would be paid to those other invasions of privacy of which you and I happen to be victims.

Rabbi Irwin Groner is with Congregation Shaarey Zedek in Southfield.

religion calendar

- Items for the religion calendar should be submitted no later than noon Friday the week prior to publication.
- **MARRIAGE ENCOUNTER**
World Wide Marriage Encounter will host a weekend, Friday through Sunday, Nov. 1-3, in the area. For information, call 349-8195.
 - **NEW BEGINNINGS**
New Beginnings, a support group for those who have lost a loved one, meets 7-9 p.m. Thursdays at St. Matthew United Methodist Church, 30900 W. Six Mile, east of Merriman, Livonia. For information, call 476-1842 or 422-0957.
 - **HEALING PRIEST**
The Rev. Peter Rookey of the International Compassion Ministry will celebrate a "healing Mass" 7 p.m. Thursday, Oct. 17, at Our Lady of Good Counsel Church, 1160 Penniman, Plymouth.
Rookey has performed a number of healing services throughout Europe and the U.S. Anyone suffering from any type of illness is encouraged to attend. For information, call 453-0326 or 453-8331.
 - **RUMMAGE SALE**
Christ the Good Shepherd Lutheran Church, 42690 Cherry Hill, west of Lilley in Canton, will hold a rummage sale 9:30 a.m. to 5 p.m. Thursday and Friday, Oct. 17-18. A bake sale will also be held. For information, call 981-0286.
 - **BAKE SALE**
Livonia Assembly of God, 33015 W. Seven Mile, east of Farmington Road, will have a bake sale and rummage sale 9 a.m. to 1 p.m. Saturday, Oct. 19. For information, call 471-5282.
 - **VILLAGE AMBASSADORS**
The Ambassadors of Village Presbyterian Church, 25350 W. Six Mile, Redford, will meet 6:15 p.m. Saturday, Oct. 19, for dessert and coffee. Following the report, the group will go to the Redford Theatre to see the film "Rose Marie."
 - **CHOIR CONCERT**
The 200-voice Chancel Choir will perform 7 p.m. Sunday, Oct. 20, in a mini concert of spirituals, contemporary songs and hymns. The performance will be part of the evening service at Ward Presbyterian Church, 17000 Farmington Road, near Six Mile, Livonia. For information, call 422-1150.
 - **EXERCISE CLASS**
An exercise class will take place 9:30 a.m. Tuesdays and Thursdays at Mount Hope Congregational Church, 30330 Schoolcraft, Livonia. For information, call 459-9485.
 - **FOCUS ON EVANGELISM**
The Rev. John Grenfell will be the featured speaker Oct. 20-23 at the annual "Focus on Evangelism" at Plymouth First United Methodist Church.
The Rev. Roger Smith will be the guest soloist. Both men are United Methodist ministers in the Upper Peninsula. Worship services are scheduled for 9 a.m., 11 a.m., and 7 p.m. Sunday, and 7:30 p.m. Monday through Wednesday. Grenfell is the son of the senior pastor at the church, the Rev. John Grenfell Jr.
 - **JEREMIAH PEOPLE**
The Jeremiah People, a comedy, drama and musical team, will perform at the Single Point Ministries "Showcase" 8 p.m. Friday, Nov. 1, in Knox Hall at Ward Presbyterian Church, 17000 Farmington Road, near Six Mile. Admission is free. For information, call 422-1854.
 - **GUST BASS MINISTRY**
Gust Bass Evangelistic Ministry
 - **MEN'S CLASS**
The First Baptist Church, 217 N. Wing, Northville, will present a class "Let's Study I Peter!" The men's class starts 7:15 p.m. Thursday, Oct. 24, and women's classes start 7:15 p.m. Monday, Oct. 21, and 9:15 a.m. Tuesday, Oct. 22. Leaders are Sam Backman and Patsy Jackson. This is a 17-week study which will run through mid-March with breaks for the holidays. Study materials are from Precept Ministries. For information, call 348-1020.
 - **MISSION HELP**
Members of Grand River Baptist Church of Livonia help provide meals, serve food and conduct chapel services at the Detroit Rescue Mission once every five weeks. The Rev. David Bevington, pastor of the church, is asking local people and churches to help with meals, food donations, financial support and chapel services. For information, contact The Detroit Rescue Mission Ministries, Box 2087, Detroit 48231-9979.
 - **SISTERHOOD**
The sisterhood of Congregation Beit Kodesh will meet 8 p.m. Tuesday, Oct. 22, at the synagogue, 31840 W. Seven Mile. Speaker Patricia Rhinehart of the Alfred Noble Library will give some book reviews. Refreshments will be served. Admission is free.
 - **HARVEST SEMINAR**
"Harvest Seminar," conducted by author Walter Bleecker, will take place 9 a.m. to noon Saturday, Oct. 19, at Ward Presbyterian Church, 17000 Farmington, near Six Mile, Livonia. This program is jointly sponsored by the Evangelism Committee and Single Point Ministries of Ward Presbyterian Church. For information, call 422-1854.
 - **RUMMAGE SALE**
St. Paul Lutheran Church, 20805 Middlebelt, Farmington Hills, will have a rummage and bake sale 9 a.m. to 6 p.m. Thursday and Friday, Oct. 17-18, and 9 a.m. to 1 p.m. Saturday, Oct. 19. A light lunch will be available.
 - **VIDEO SERIES**
Rosedale Gardens Presbyterian Church, 9601 Hubbard, at West Chicago in Livonia, will have a "Question of Faith" video series 9:15-10:15 a.m. Sundays, through Oct. 27, in the library lounge. For information, call 422-0494.
 - **MINISTER INSTALLED**
The Rev. Paul Clough will be installed as minister to single adults 7 p.m. Sunday, Oct. 27, at Ward Presbyterian Church, 17000 Farmington Road, Livonia. Clough will direct the programs of Single Point Ministries. The installation will be part of evening service in the sanctuary of the church. A reception will follow. For information, call 422-1854.
 - **GOSPEL GROUP**
The Lesters, a Southern gospel group, will perform 7 p.m. Sunday, Oct. 27, at Livonia Assembly of God, 33015 W. Seven Mile, just east of Farmington Road. A free will offering will be taken. For information, call 471-5282.
 - **CHALLENGE OF LIVING**
Single Point Ministries of Ward Presbyterian Church will sponsor a grief seminar 9 a.m. to 3 p.m. Saturday, Nov. 2. Dr. John Canine will conduct the seminar. Donation is \$17 to cover the seminar, book, materials as well as continental breakfast and lunch. Advance registration is recommended. Ward Presbyterian Church is at 17000 Farmington Road, Livonia. For information, call 422-1854.
 - **UNICEF**
Newburg United Methodist Church, 36500 Ann Arbor Trail, Livonia, will have children trick-or-treat for UNICEF 2-4:30 p.m. Sunday, Oct. 27. For information, call 422-0149.
 - **SENIOR FELLOWSHIP**
Bethel Baptist Temple, 28475 W. Six Mile, Livonia, sponsors meetings for senior citizens and retirees the first and third Tuesday of the month. For information, call 525-3864.

Thursday, January 25, 1990

“Me and my sisters went down to the center to play with the disabled kids. You know, to just be with them.”

Beth Kerby
Troy, MI

Tuesday, January 23, 1990

“All of us in the class called the old people in our neighborhood to see if they were okay and if they needed anything.”

Amy Hoffman
Polk, NE

Thursday, December 7, 1989

“With the help of the police, we cleaned up a park today. Not only litter, but the drug dealers and their drugs, too.”


Thelma LaStrapp
Houston, TX

Wednesday, December 13, 1989

“I offered to pay college tuition for the eighth grade class if they stayed in school and didn't do drugs.”

Ewing Kauffman
Kansas City, MO

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6C*

O&E Thursday, October 17, 1991

Rhythm & Blues Concert celebrates ethnic, racial diversity

Rhythm & Blues a benefit performance featuring the metro area's top jazz performers, 6:45 p.m. Thursday, Oct. 24 at Oakland Community College, Orchard Ridge Campus-Smith Auditorium, 27055 Orchard Lake Road, Farmington Hills. Tickets \$13 in advance (\$15 at the door) and are tax-deductible. Call 647-0575 or 354-4854 for information.

By Stewart Francke
special writer

IN THE 60's and early 70's, Detroit was renowned both for its incendiary Rhythm and Blues and the music's message of love, compassion, and tolerance.

When Motown left for Los Angeles, smaller labels — Golden World, Fortune, Rik-Tik — failed to continue developing the monumental talent that remained. Yet an enormously strong R&B scene remains. Detroit may have the best soul bands, white and black, playing live night to night in the world.

Next Thursday, October 24, The Oakland County Center for Open Housing will celebrate United Nations Day with an All Star concert titled "An Evening of Rhythm and Blues."

THE PERFORMANCE will honor and extend this Detroit Musical legacy while simultaneously benefiting the Oakland County Center for Open Housing's Community Outreach program. The lineup is extraordinary: the Ursula Walker/Buddy Budson Trio, George Benson and Friends, Norma Jean Bell, and Alexander Zonjic.

These selected performers represent a wonderful cross section of R&B and jazz performers from the greater Detroit Area.

"We think United Nations Day is the perfect opportunity to recognize the unique cultural similarities and differences among us through the international language of music," said OCCOH Co-Director Barbara Talley.

"It's an overflow from all of the other activities we do in terms of race relations. They are also well

known performers; they represent a common goal."

"The concert is a celebration of Oakland County's ethnic and racial diversity," added co-director Ann Wettlaufer.

The concert is viewed by its organizers as a means of gaining community support and educating Oakland County of the OCCOH's purpose.

"Our purpose," Talley adds, "is to promote integration through housing in Oakland County. We want people to be aware of all of their options regarding housing while at the same time work toward achieving a stable and integrated situation."

The peerless performers include Zonjic, an internationally renowned flutist. He has recently signed a recording contract with Warner eprise; they will soon release "Neon," his first major label LP.

Zonjic has previously released five records under various labels. Although Zonjic has performed at Carnegie Hall, the Apollo Theater and the Hollywood Bowl, he still plays extensively in the area. Zonjic first emerged as a major national talent



Ursula Walker and Buddy Budson are part of the all-star jazz lineup performing Oct. 24 at a benefit performance for the Oakland County Center for Open Housing at Oakland Community College, Orchard Ridge Campus-Smith Auditorium in Farmington Hills.

after studying under the DSO's Ervin Monroe; he was later "discovered" by the famed jazz pianist and arranger Bob James.

URSULA WALKER and her husband Budson have extensive credits: She is a Clio Award Winner and a frequent performer with the Stan Kenton Band; he has arranged and toured with the likes of Buddy Rich and the Four Tops. They also regularly play area clubs, hotels and concerts.

Norma Jean Bell is a fiery performer; her saxophone and vocal ca-

pabilities complement each other expertly. Her alto playing is in the rolling, braying style of King Curtis or Junior Walker while her vocals are more mellifluous, rendering popular dance hits of today with uniquely. She and her band are currently in the middle of a long, sold-out stay at Doug's Body Shop in Ferndale.

Saxophonist Benson suffers from a continual, and erroneous, comparison to the unrelated, albeit more famous, guitarist named George Benson. Yet this Benson's group is one of the most popular bop-style jazz

groups in Detroit. When not playing clubs, Benson joins the Austin-Moro big band or the DSO. He also teaches at Wayne State University.

OAKLAND COUNTY can be a daunting place for those seeking social equity; music seems to be one specific area of common ground. This concert, as well as other examples — the great blues queen Juanita McCray packing in an all-white crowd at the Avon Lanes in Avon Township — evidence that Detroit music is truly one language, ignorant of race.

Colorful costumes, wonderful music, cast in 'The King and I'

Performances of the Jewish Community Center and Nancy Gurwin production of "The King and I" continue through Oct. 27 at the Aaron DeRoy Theatre at the JCC, 6600 West Maple Road, West Bloomfield. For ticket information call the JCC at 661-1100 or Gurwin at 354-0545.

"The King and I" may well be the most joyous of the Rodgers and Hammerstein musicals. The current version by Nancy Gurwin Productions at the Jewish Community Center captures all of the show's zest and charm.

The large cast includes some excellent principals, and the choreog-

raphy and staging are well-adapted to the confines of the small stage. Colorful costumes adequately compensate for the almost non-existent sets, and every one of the many musical numbers sounds wonderful.

In the 1860's English schoolteacher Anna Leonowens (Jeanne Kolinski DeLong) comes to the court of Siam to teach the royal children, and consequently influences the King (Jerry Sima) as well. It is a time when Siam is trying to find its place as a modern nation, and the monarchy is torn between hanging on to traditional ways and understanding new ones.

AS ANNA, DeLong is outstanding in every respect. Her exceptional voice handles all of her musical



Barbara Michals

numbers with dazzling skill, including the exuberant "I Whistle a Happy Tune," "Getting to Know You," and "Shall We Dance" and the plaintive "Hello Young Lovers." Her acting ability is solid as well. She has a strong stage presence that readily conveys all of Anna's spunk, persistence, and warmth.

While the King's strong persona

overshadows Anna in many productions, this time the principals are very well-matched. As the King, Sima's body language is perfect, his posture exuding the haughty disdain one expects yet combining it with a twinkling eye that shows the King's mischievous side. He is always an authoritative presence, both speaking and singing.

Abba Mangrulkar is an engaging Tuptim, the unhappy slave who has been sent to the King as a gift, but pines for the man she really loves. She offers lovely renditions of "My Lord and Master," "We Kiss in a Shadow," and "I Have Dreamed," and captures all of Tuptim's suppressed rage when reciting "The Small House of Uncle Thomas."

As Lady Thiang, the King's num-ber one wife, Mary Ann Krygier's powerful voice soars in "Something Wonderful" and the several other numbers in which she leads the chorus of the King's most favored wives.

YOUNG DAVID Lahgam is excellent as Anna's son Louis. He has a confident line delivery and a fine voice that belts out "I Whistle a Happy Tune" and "A Puzzle-ment."

Patrick Lokey is effective as the Crown Prince and credibly conveys the youngster's confusion between the old ways and the new.

Samuel Perry is competent as Lun Tha, Tuptim's frustrated true love, and Pascal McGaffey is appropriate-

ly sinister as the King's disapproving Prime Minister.

Director/choreographer Kathi Bush does a very good job of handling the large chorus of royal wives, children, and slaves, and the "Small House of Uncle Thomas" ballet is especially well-done within the small space.

The royal children are every bit as adorable as one expects, still one more aspect of this production that charms and delights.

Barbara Michals is a retired Southfield English teacher. A theater critic for the last 17 years, she is an inveterate playgoer who regularly catches up on all the New York productions.

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'Social Security' fun, fast paced

Performances of "Social Security", presented by SRO Productions, continue through Oct. 27 at Southfield's historic center, The Burgh, on the northeast corner of Civic Center Drive and Berg Road. Tickets at the Southfield Senior Adult Center or call 354-9362.

The SRO Productions' presentation of "Social Security," written by Andrew Bergman, is played with enthusiasm and warmth by all on stage, but different acting styles within the cast create an uneven production as a whole. Judie Rosati's direction leads the cast of actors to work against one another. Although the cast is well prepared, acting styles range from quite broad to sedate.

SET IN a trendy apartment on the East Side of Manhattan, Barbara and David Kahn are art dealers whose mother is "dropped off like a package from Spiegle's" by Barbara's sister and brother-



Sally Dubats

in-law. Barbara Kahn, played by Maggie Savage, faces caring for her sometimes eccentric mother. Savage creates a witty and believable character, but sometimes exhausts rubber facial expressions, a comic style that is too broad in contrast to the others on the stage.

Joel Grossman portrays well the outspoken and successful David Kahn who is caught in the middle. Grossman's style is more accomplished. For the most part, Grossman offers a more relaxed manner as his character confronts relatives, creating a more believable and less caustic personality while remaining very funny.

DOLAN AND Nancy Sievert portray less sophisticated relatives Martin and Trudy Heyman. The Heymans deliver their mother to David and Barbara Kahn, but not without the certain comedy that comes with relatives who clash on every issue. Dolan Sievert's portrayal of Martin is an adorable mix of naivete and prudishness.

Nancy Sievert delivers Trudy's lines with a wonderful sense of serious comedic timing. The Heymans' 18-year-old daughter (an off-stage character) is experiencing new-found freedom at college with relish, and Trudy blames it on her sister, Barbara, saying, "You took her to see that

filthy Picasso show," and she means it!

Joyce Moore is Sophie Green-grass, the irksome mother who appreciates nothing and wants everything. The eccentric Sophie is pushed from one daughter to the other, spitting a trail of half-eaten sour balls in her path. Moore plays the odd persona of Sophie with conviction and understanding, and delivers droll lines with bull's-eye accuracy. Sophie finds her own death notices, "...in the recipe box... under 'Casseroles,'"

THE SHOW is fun and fast paced, with each character adding sparkle. Dick Cole renders a performance of note with his portrayal of Maurice Koenig, the 98-year-old painter visiting the Kahns. Cole, however, does not look (nor act) 98, and this lessens the comedy value of this character.

The show is produced in the Southfield's historic center, "The Burgh," which is a renovated



Dick Cole, Joyce Moore, Joel Grossman, Maggie Savage, Nancy Sievert and Dolan Sievert in a scene from "Social Security."

church. Bill Mandt has created a very modern set quite befitting the trendiness of the Kahn's New York apartment. The atmosphere is quaint, but there is almost no room to produce a show without forethought of space. Problems in the blocking occur which are augmented by a too-large table placed downstage in a premium playing area. This forces the actors to play strictly stage left with no freedom to move.

The SRO presentation of "Social Security" has pieces that work wonderfully in and of themselves, and these pieces can be enjoyed to their fullest extent in this respect.

Sally Dubats of Southfield is an actress, director and teacher, who teaches at community theaters in the metropolitan area. She is artistic director of West End Productions headquartered in Southfield.

Cabaret company presents music of Cole Porter

By Stewart Francke
special writer

Recalling what is considered an innocent, uncomplicated time, the songs of Cole Porter provide a lively cygnus for a current production called "Cole 2 — the words and music of Cole Porter: The 1940's and 1950's." The cabaret-style presentation is running Friday and Saturday evenings at Puchinello's Restaurant 184 Pierce, Birmingham, through October 26.

CONCEIVED AND directed by Pierre Lamarre, "Cole 2" features 45 Porter compositions from a variety of Broadway shows ("Kiss Me Kate," "Can Can") and films ("High Society," "You'll Never Get Rich") that the legendary composer scored. Porter wrote nearly 800 songs in his lifetime; roughly half have been published, and many have been diluted, condensed or even censored. Yet he leaves a body of work that is amusing, exhilarating, poignant and romantic.

"I think that it's the kind of music that has lasting quality," said Lamarre. "The composers of that

era wrote love songs because people didn't know how to say 'I love you.' It's a wonderful music to express emotion. People think of a better time with Cole Porter than they do with Alice Cooper or Sting."

THE ORIGINAL production of the "Cole Porter Songbook" was staged at the Backstage Restaurant in Detroit; Lamarre, who had recently returned to the area after nearly 25 years working in the New York theater community, recognized a need for the light comedy that cabaret provides.

"I noticed that there was very little cabaret entertainment here, and it was the 100th anniversary of Cole Porter's birthday, so the whole show seemed a natural."

"Cole 2" was preceded by a similar cabaret focusing on Porter's work from the 20s and 30s.

The cabaret company of "Cole 2" features four performers — two women and two men — with varying degrees of theatrical experience.

Joey Johnson appeared in the earlier "Music and Lyrics of Cole Porter: The 20s and 30s" and will be seen in the upcoming "Music of Jerome Kern."

Cindy Pritchard was most recently the voice of Audrey II (a plant) in "The Little Shop of Horrors" at the Baldwin Theater.

Sean Krill is a theater major at Wayne State. In addition to an upcoming lead in "Chicago" at the Bonstelle Theater, Krill acts as assistant to the director for the "Cole 2" show.

Karee Stegeman of Troy is a veteran of numerous productions in the Chicago area.

Cast member Cindy Pritchard enjoys both the music and the people involved in the production.

"Cole Porter's music is timeless," she said. "It's something that will always be there. You can update it, or you can just sing it straight. And we have a ball — we just love each other to death."

For reservations, call 644-5277;

"The Music of Jerome Kern" will follow "Cole 2," opening November 1.

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upcoming things to do

Deadline for the Upcoming entertainment calendar is three weeks ahead of publication. Send items to be considered for publication to: Keely Wygonik, Entertainment Editor, the Observer & Eccentric, 36251 Schoolcraft Road, Livonia 48150.

CHAMBER MUSIC
Schoolcraft College's Department of Music presents a chamber music

recital directed by Professor Eugene Bossart, 8 p.m. Friday, Oct. 18 in the college's Liberal Arts Theater. Schoolcraft Chamber Music Players, comprised of Amy Shevlin, violin, Mary Siciliano, piano, and Sarah Cleveland, cello, will perform Sonatas by Mozart and Franck, as well as Trio for violin, cello, and piano in E Minor, Opus 67 written by Shostakovich. For information, call 462-4400, ext 5225. Schoolcraft College is at

18600 Haggerty, between Six and Seven Mile Roads in Livonia.

HAUNTED HOUSE
Haunted House every night Oct. 18 to Nov. 2, 1930 W. Warren, just east of Evergreen. Call 441-1967 for information.

HALLOWEEN HUNT
Toss rings around pumpkins, pin bones on skeletons and go bowling

for gravestones at the fourth annual "Monstrous Halloween Hunt" at Madonna University, 1-96 at Levan Road in Livonia. Kids of all ages are welcome to join in on the games, booths, and breaking of the pinatas 12-5 p.m., Sunday, Oct. 27 at the Activities Center on the Madonna campus. Halloween candy will be distributed so bring a sack. Admission is free. For more information, call 591-5056.

Schoolcraft plans entertaining dinners

Food and entertainment are on the menu at Schoolcraft College in Livonia. The college opens its 1991-92 dinner theater season 6:30 p.m. Friday, Oct. 25, with Lucille Fletcher's mystery "Night Watch."

On Dec. 12, 13, and 14, the music and culinary arts departments will recreate a 16th century English feast for the 15th annual Christmas Madrigal Dinners.

"NIGHT WATCH" is a suspense thriller about Elaine Wheeler, a woman troubled by unsettling memories and vague fears. Upon seeing (or believing she sees) the dead body of a man in the window of an abandoned tenement across from her townhouse, she calls the police, but they find nothing but an empty chair.

pleas to her husband and the police that her visions are real, they claim she's suffering a nervous breakdown.

A woman psychiatrist is called, and suggests that Elaine be committed to a Swiss sanitarium for treatment. But the plot moves quickly, and other people become involved. The climax is chilling, and unexpected.

DINNER THEATERS are Oct. 25 and 26; Nov. 1, 2 and 9. Dinner is served at 6:30 p.m. in the Waterman Center on the campus of Schoolcraft College at 18600 Haggerty Road between Six and Seven Mile in Livonia.

The menu includes: Tossed garden salad, rolls, Breast of Turkey Marsala, new potatoes with parsley, broccoli with lemon butter, and New York style cheese cake.

The show will follow at 8 p.m. in the Liberal Arts Theatre. Dinner theater tickets are \$15.50 per person.

Theater only shows will be Nov. 8, 15, and 16. Theater tickets are \$6. Tickets are available at the Schoolcraft College Bookstore on campus, or can be ordered by calling 462-4409. If you'd like to pay by personal check, send a note verifying the date wanted for dinner theater or theater only tickets, with a self-addressed stamped envelope to: Schoolcraft College Bookstore, ATTN: Theatre Tickets, 18600 Haggerty Road, Livonia, MI 48152-2696. Your tickets will be mailed.

It's not too early to reserve tickets for the Christmas Madrigal Dinner to be held at Waterman Center Dec. 12, 13, and 14, 7:30-11 p.m. Event proceeds help fund culinary arts and music scholarships.

THE MADRIGAL Singers will enter the hall in full costume to present the Wassail and toast the Christmas season. Each course of the year's Prime Rib Feast will be presented to the court with trumpet fanfare and ceremony, including the presentation of the Boar's Head.

Tickets are \$25 per person; tables seat eight. Make your check or money order out to Schoolcraft College and indicate a first and second choice of the night you wish to attend. Visa, Mastercard, and Discover are also accepted.

Mail your check or money order with a self-addressed, stamped envelope to: Madrigal Dinner, c/o Institutional Advancement, Schoolcraft College, 18600 Haggerty Road, Livonia, MI 48152-2696. For information, call 462-4417.

Classical actor to visit Madonna

A classical actor of international celebrity, Douglas Campbell will be featured as "Artist-in-Residence" at Madonna University in Livonia, Monday, Nov. 4, through Friday, Nov. 8.

Campbell will visit selected classes at Madonna, and conduct an actor's workshop. His stay will culminate in the public performance of his critically acclaimed one-man show, 8 p.m. Thursday, Nov. 7, in Madonna University's Kresge Hall.

"Campbell's distinguished 40-year career includes both acting and directing," said Ernest Nolan, dean of humanities at Madonna University.

A member of the inaugural 1953 Acting Company at the Stratford Festival in Canada, Campbell has been involved in more than 40 pro-

ductions there, including his tour de force characterization of Shakespeare's Falstaff.

He directed the highly successful 1986 production of "The Boys from Syracuse" for the Stratford stage, and serves as artistic director of the Guthrie Theatre in Minneapolis. He has received many awards including the Max Helpmann Award, and has been involved in television, radio and film.

Admission to the Nov. 7 performance is \$15 adults, \$5 students and senior citizens.

Techniques for developing stage characters through effective use of classical language will be the focus of the actor's workshop on Nov. 7 and 8.

For more information, call 591-5197. Madonna University is at I-96 and Levan Road in Livonia.



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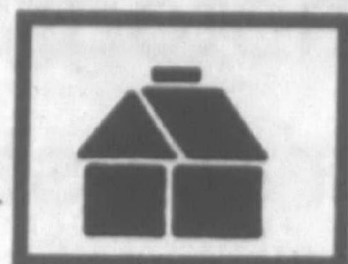
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Bob Sklar editor/953-2113

Thursday, October 17, 1991 O&E

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Art Beat

Artbeat spotlights vignettes from the suburban arts scene. Send news leads to: Creative Living, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

Livonia Mayor Robert Bennett, himself a history buff, gave welcoming remarks to a regional meeting of historical groups in Newburg Church at Greenmead Historical Village Oct. 9.

Noting the farmstead at Greenmead dates back to the 1820s, he said: "The city of Livonia is only 41 years of age. But there's much more to its history."

"With time," he said, "we hope to make Greenmead a rather significant benchmark for the history of the state of Michigan."

The result of hard work by a variety of local civic groups, he added, Greenmead strives "to make history come alive."

The city bought the 95-acre Greenmead spread, containing the Simmons/Hill farmstead, in 1976. Fourteen historic buildings have since been moved there from other parts of the city.

Stabilization of nine remaining farm buildings continues. The farm's centerpiece is the main farmhouse, built in 1841. It's now a museum.

It's hot off the presses. Canton Historical Society has just published "Canton Area: The Sweet Corn Capital of Michigan, An Era in Canton's History."

This booklet, by society member Roy Schultz, documents the time during which Canton has been known as the Sweet Corn Capital of Michigan, 1920-1991. It lists 60 growers with a Canton connection.

Copies are available from the society for a donation of \$2.50 per copy. Write: Canton Historical Society, P.O. Box 87362, Canton, MI 48187.

Organ music will fill the pews at First United Methodist Church in Plymouth Saturday night.

Church organist Mark Brampton Smith will play the dedicatory recital on the Zimmer pipe organ at 7:30 p.m. The church is at 45201 N. Territorial.

The three-manual, 35-rank organ was installed in May. For recital tickets, call the church, 453-5280. A free-will offering will be taken during the concert.

Three works by Bach, selections from Jean Langlais' Suite Breve, a 1990 composition by William Mathias and an extended virtuoso piece, Fantasy and Fugue on the Chorale by Liszt, will be presented.

Hear ye! Hear ye! Professional photographer Monte Nagler of Farmington Hills will conduct a three-part photography seminar at Cranbrook Educational Community in Bloomfield Hills Monday, Oct. 21, and Saturday, Oct. 26, and Monday, Nov. 11.

It's a good opportunity to sharpen your photographic skills with the Observer & Eccentric's photography columnist.

Call Nagler at 661-0826 or Cranbrook P.M. at 645-3635.



"People's Park in Midmorning Haze and Sunlight" is an image from Carlos Diaz's Unknown Landmarks Series. It is

at once beautiful, eerie and desolate. "This space was designated for everyone but no one's around," he said.

Award winner

Photographer documents irony, struggle

By Linda Ann Chomin
special writer

IN HIS work, Livonia photographer Carlos Diaz documents the life and everyday struggles of the common man, unemployed autoworker, laborer, "the low man on the totem pole."

His sharply focused images speak of irony, inner-city decay and the resultant leveling of Detroit's residences as well as businesses.

Diaz, assistant professor of photography at Center For Creative Studies in Detroit, was honored with the Wayne County Artistic Excellence and Community Commitment Award by the Wayne County Council For The Arts at a reception Oct. 9 in the historic Wayne County building in Detroit.

"These are the first time the awards were given. For them to single me out is a tremendous honor. I was proud and humbled by the award," Diaz said.

Diaz believes it was because of his art installation, "The Unemployed Autoworker," that he won the award.

Diaz began to assemble the installation two years ago upon hearing his brother, Ralph, had been laid off after working 20 years for the automobile industry. The installation has since been exhibited in galleries from Pontiac to Flint.

THE POIGNANT installation does not lean in favor of the worker or against him. It simply states the facts. As in all his work, Diaz's intention was to let viewers draw their own conclusions after seeing a variety of ideas illustrated.

"I do it because I got to do it, but I let the viewer come to their own conclusions," Diaz said.

Diaz uses an 8-by-10-inch view camera built by Kodak during World War II for military photographers. Its large negative size gives Diaz finely detailed images and a crisp, clean focus, heightening the sharp sense of realism.

'I think about what I have. I like living with shots for awhile. I wait till I am able to feel the environment for awhile.'

— Carlos Diaz



Carlos Diaz emphasizes the dignity of a "Bottle Collector at Tiger Stadium" in this photograph from his Street Vendor Series.

Photos by Carlos Diaz

Please turn to Page 2

Maestro aims to involve audience

By Janice Tigar-Kramer
special writer

Karen Nixon of Farmington Hills has come a long way from her years at Livonia Franklin High where she played French horn in the school's marching band, symphonic band and orchestra.

Today, the 40-year-old musician-turned-conductor, who heads her own 60-piece orchestra called Group du jour, is on a mission to "involve" the audience in her concerts. She'd like to bring audiences as close as possible to the musicians, stopping just short of having the audience play the instruments themselves.

"I'd like to get people away from the idea that classical music and musicians are inaccessible. I want to eliminate that feeling of separation that concert-goers experience," said Nixon, this year's recipient of the Distinguished Service to the Arts Award from the Farmington Arts Commission.

HOW DOES the conductor plan to present classical music in layman's terms? For an hour before show time, Group du jour musicians demonstrate their instruments and answer questions from the audience.

Besides informal demonstrations, the orchestra is seated on stage at the audience's level for better viewing. And in place of a program that concert-goers generally flip back and forth when the music begins, an orchestra member describes the music and its composer between each piece.

There's even a video camera focused on the orchestra so the audience can view the conductor and orchestra and examine instruments close-up on an overhead screen.

TO EXPERIENCE Group du jour firsthand, attend "Elan" a concert of classical music by Tchaikovsky, Mozart and Stravinsky Friday, Oct. 25, at Mercy Concert Center, Gate 4, on 11 Mile east of Middlebelt, Farmington Hills.

Coffee hour and chamber music begins at 7 p.m., followed by the symphony performance at 8 p.m. Admission is \$10, or \$8 for students and senior citizens. Tickets are available at Beitner's Jewelry, 904 W. Ann Arbor Trail, Plymouth, and Fox Formal Wear, 33326 W. 12 Mile, Farmington Hills.

To reserve tickets, call 478-2075.

NIXON CALLS her upcoming concert elan (French for enthusiasm) because it best describes her desire to give audiences a lesson in classical music with each concert. By educating audiences and letting them see the musicians and conductor at work, Nixon hopes that first-time concert-goers will return.

The conductor, like others in her field, feels the result of cuts in state spending for the arts. But by recruiting a new audience for classical music and renewing the interest of former concert-goers, Nixon hopes orchestras like hers one day will become self-supporting.

"I want to bring back the classical music audience. I want families to enjoy the concert experience together. And I hope that other orchestras will pick up on what we're doing and do the same."

Blue House, youth ensemble, Nankin Mills earn notice

NOTABLE NOTES:

Livonia Historical Society's sixth annual progressive dinner, coupled with related fund-raisers, netted \$3,000 for the Alexander Blue House restoration project at Greenmead Historical Village.

"We're up from last year's \$2,000," said Sue Daniel, who chairs the restoration committee for Livonia's largest preservation effort.

This year's progressive dinner earnings include profits from a floral auction, an advertising book and contributions.

Local history buffs envision the white clapboard house becoming a self-supporting setting for conferences, meetings and parties.

The first five progressive dinners served up \$15,000 toward the \$250,000 needed to restore the Blue

House. Overall fund-raising has raised \$59,000.

Livonia architect David Koskela has done both paid and volunteer work on behalf of the Blue House, Greenmead's only example of Italianate design. He's now preparing plans for phased interior restoration of the 141-year-old house, once home to a Livonia Township civic leader.

The Livonia Historical Society hopes to see the two-story, 11-room house used not only as a conference and meeting center but also a reception hall for Newburg Church at Greenmead. Period furnishings will reflect 1880s Livonia Township.

The former home of Alexander Blue sports fresh paint, a graded lot and repairs to the roof and chimney. A new furnace and basement floor are next, courtesy of Friends of Greenmead.



Bob Sklar

On tap is a benefit spring craft show at Bentley High School.

Work next year will include exterior improvements to the siding, trim and porch. "People can't really see what we've done so far," Daniel said. "We want people to feel like something is actually being done."

● If you like orchestral music, set aside 1 p.m. Saturday, Oct. 26, at Laurel Park Place, Newburgh and Six Mile, Livonia.

That's when the Livonia Youth

Philharmonic of Michigan, under vibrant new music director Andrew Sewell of Ann Arbor, kicks off its four-concert season for 1991-92.

Nearly 100 violin, viola, cello, bass, string, brass, woodwinds and percussion musicians at three orchestra levels range in age from 8 to 22.

The musical quality may not match that of the Livonia or Plymouth symphonies. But make no mistake: a commitment to hard work has translated into upbeat quality.

Sewell, a New Zealand native, is building a name as a spirited young conductor. He also conducts the Lake St. Clair Symphony in St. Clair Shores and directs the Scandinavian Symphony in Southfield.

He previously conducted the LYPM's string orchestra for 2½ years. This summer, he led a string

workshop at Schoolcraft College in Livonia.

"I think he relates very well to young people," said Plymouth resident Lois Gilmore, LYPM president. "He's not as interested in splashy performances as he is in educating and training orchestra members as musicians."

● About \$800 was raised at the Friends of Nankin Mills' third annual wine and cheese reception Oct. 10 at the Westland historic site.

Restoration of the 1863 grist mill, once part of Henry Ford I's village industries along the Rouge and other small rivers, is a cooperative effort of the Friends of Nankin Mills and the Wayne County Parks Division. The mill now houses parks offices.

"County plans call for expanding the annex to create office space and a gathering area there to free up the

mill for a nature center again, hopefully by early 1993," said Joe Benyo, Westland legislative aide.

Nankin Mills last was used to interpret nature from 1956 to 1979.

Architects peg costs of the restoration and expansion at nearly \$1 million. A \$750,000 state grant has been sought. The wine and cheese fund-raisers have raised about \$2,800.

"Externally, the integrity of the mill has been preserved," Benyo said. "With the restoration work that's been done, it's how it was when Mr. Ford owned it."

Regrets to Westland City Council president Thomas Brown and Mayor Robert Thomas. I inadvertently referred to Brown as mayor in an Oct. 3 column about Nankin Mills.

Bob Sklar is assistant managing editor for special projects.

Photographer lauded for artistic excellence

Continued from Page 1

The cumbersome camera and Diaz's methods for choosing images are laborious and time-consuming. "Composing the picture is a slow, methodical process taking anywhere from a half hour up to an hour. I think about what I have. I like living with shots for awhile. I wait till I am able to feel the environment for awhile," Diaz said.

An ongoing project of Diaz's, "Unknown Landmarks," was begun in 1984 to illustrate "what this world was, how environment affects us."

"It's a parody on what we have come to call landmarks," Diaz said. "It wasn't until 1984 I realized the importance of these places to find something telling about the city. I thought these landmarks were somewhere. They have a lot more to do with who we are than the Renaissance Center."

Diaz seeks out unknown landmarks for his photo essays early Sunday mornings when the streets of Detroit are deserted.

"At first, I found it was a lot of decay and negative aspects I was focusing on, but in the end, I found that I had shown a lot of positive aspects," Diaz said.

In certain instances, Diaz's images create controversy. "Residential Backyard View With Rubbish Receptacle" disturbs viewers on both sides of the abortion issue.

"It's been censored out of a show because it's pro-abortion and it's been censored out of a show because it's anti-abortion," Diaz said.

The scene features a billboard and adjacent dumpster, situated at the rear of resident's back yard. Superimposed over a fetus are the words, "Stop Abortion - They're Forgetting Someone." Once again, Diaz leaves viewers to draw their own conclusion.

"I try to present the facts then leave it up to them to derive a meaning," Diaz said.

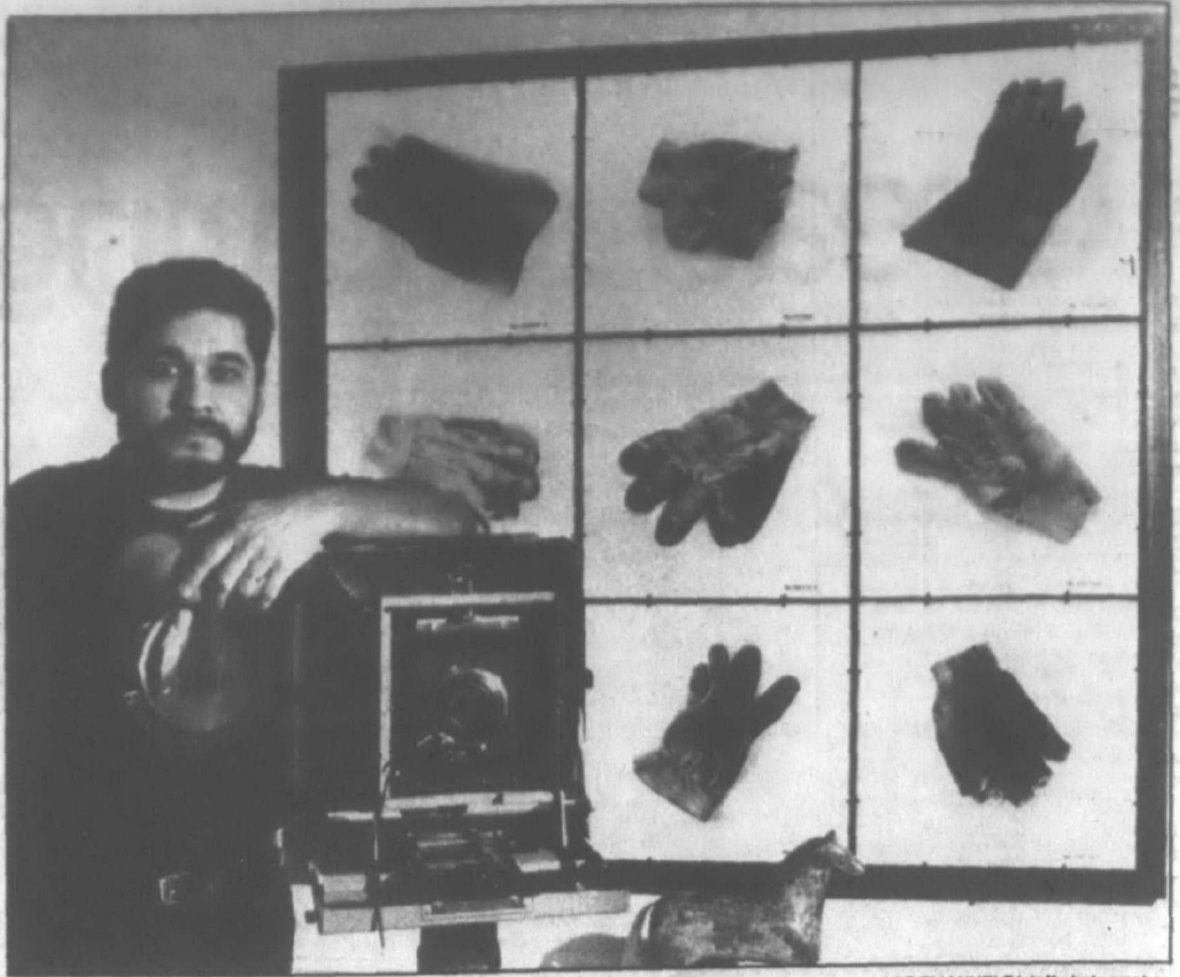
FROM THE Unknown Landmarks Series, the photograph, "At The Extreme Southeast Corner Of The Old Uniroyal Plant Property," features sharp, jagged lines that heavily contrast the curves and flowing lines of the Belle Isle Bridge.

"I try to make a picture that's attractive. I try to attract attention first," Diaz said. "It's a well-designed picture. There's formality, design inherent in the picture, but it's more than shape and form. The important part of the picture, first and foremost, is content."

Diaz, with artist Charles McGee, is currently involved with seeking money from the National Endowment For The Arts to install billboards against drugs. Created by various artists, the messages would be placed throughout the community.

The Wayne County Council For The Arts was formed in 1989. Six awards were given to artists in a variety of fields this year.

Including Diaz, honored artists were painter, Nora Mendoza of West Bloomfield; pianist, Luis Resto; performing artist-ballet, Guillermo A. Resto; composer-guitarist, Mario Enrique Resto; and educator writer, Dr. Dennis Nodin Valdes.



Photographer Carlos Diaz stands in front of his "Artifacts of the Working Class." The piece was one of eight he exhibited at the Ella Sharp Museum in Jackson last fall.

ART EMANUELE/staff photographer

Cranbrook Artists-in-Residence exhibition rates '10'

An exhibit at the Cranbrook Academy of Art Museum rates a "10."

The exhibit, "Nine plus One: New Work by Cranbrook's Artists-in-Residence," shows art of nine current faculty members and the president of the academy. It will run to Oct. 27.

"Wall" by Dan Hoffman, Department of Architecture, is made of concrete blocks. On each block is a photo, part of a sequence, of a man building a wall. One side shows the man from the front, the other from the back.

Freedom and entrapment are explored in "Walls" by Gerhardt Knodel, Department of Fiber.

The large work, hanging from the ceiling, features birds suspended in flight, held in netting. Another part of the piece shows a frame that is visible only from one side, "entrapping" the spectator.

"TABLE OF Contents" by Katherine and Michael McCoy, Department of Design, features a chopped foam tablecloth set with lead text plates.

It is about consumption and reconsumption, specifically the devouring of information and reconsumption of history. The tablecloth is made up of recycled materials, and plates are

melted for new texts after printing. "Desired Effect" by Heather McGill, Department of Sculpture, featuring a mica turtle shell and an Army blanket with porcupine quills, among other pieces, examines exploitation in history.

"Perspective Gate" by Gary Griffin, Department of Metalsmithing, is made of steel painted black. It is from the Weissman residence in Birmingham. The work in the gate shows a pathway leading to an opening in a brick wall. Griffin's "Wheat Table" is a glass tabletop resting on stalks of wheat.

LARGE EARTHENWARE "Vessels" by Graham Marks, Department

of Ceramics, look primitive and futuristic at the same time. The large, rough spheres look as if they could be geological finds.

Abstract paintings by president Roy Slade examine the space of Milles House at the academy, showing openness and light.

Also included are works by Steve Murakishi, Department of Printmaking; George Ortman, Department of Painting; and Carl Toth, Department of Photography.

Murakishi's mixed media installation looks at a painting by French artist Theodore Gericault. Ortman's large work is a culmination of many of the motifs and symbols he has used throughout his painting career. Toth's collages explore culture.

Museum hours are 1-5 p.m. Wednesday-Sunday at 500 Lone Pine Road in Bloomfield Hills. Call 645-3323 between 9 a.m. and 4:30 p.m. Monday-Friday for information.

DeRoy art competition set

Friday, Oct. 25, is the entry deadline for the 10th annual Helen DeRoy Art Competition at the Oakland Community College Orchard Ridge campus.

Entry fee is \$15. Entrants must be Oakland County residents or students at any of the four OCC campuses. For information, call Kegham Tazian, 471-7796.

Up to a total \$2,500 in awards will be presented. The first purchase award will total up to \$1,200, the second up to \$700 and the third up to \$500.

Professor Robert Wilbert, coordinator of the Wayne State University painting department, will be the judge.

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Oils capture life's everyday travels

By Linda Ann Chomik
special writer

Artist Kirk McLendon uses oil pastel to capture people traveling through life's everyday experiences.

Whether subjects are viewed in a state of contemplation, enjoying the pleasures of family life or simply resting, McLendon's drawings show insight, warmth and outstanding draftsmanship.

The Dearborn artist's work is on display through Oct. 28 in the Exhibit Gallery at Madonna University, Livonia and Schoolcraft, Livonia.

"They are fingertip drawings of family and friends, some with backgrounds that give a three-dimensional effect," said Ralph Glenn, chairman of the university's art department.

Glenn decided to showcase the 12-piece exhibition because of the way McLendon portrays the family.

"I think that his treatment of the family subject matter in heightened realism is wonderful, the technique, composition, to see the different levels as he follows the development of his children," Glenn said.

McLENDON'S DRAWINGS show children sullen and uncomfortable dressed in their Easter best. A wading pool, its interior decorated with blue dolphins, cools a little boy who sits contently. An autumn scene features a tousled hair boy, deep in thought, surrounded by a mound of golden-orange pumpkins.

"I like the photographic look, the everyday slice of life, the subject matter. They're everyday life experiences," McLendon said.

Everywhere he goes with his family, he takes photographs. At a farm market on a fall day, in restaurants, on the front porch of the family home, his drawings revel in photorealism.

Light pervades McLendon's drawings. A boy's hand, casting shade across his face, deflects powerful, burning rays of sunlight from his eyes.

"The effects of light are very important. It's natural light. Most of them are sunlight," McLendon said.

Although he has used several different media to create his works of art, drawing has always been at the heart.

"It's always been drawing but I've used a variety of media, pencil, colored pencil and oil crayon," McLen-

don said. "I've been working with oil crayon for five years."

McLENDON GRADUATED from the University of Georgia with a Master of Fine Arts. He has worked professionally as an artist for 20 years.

McLendon chairs the art department at Henry Ford Community College in Dearborn where he directs the graphic design program. Before moving to his present place of employment, McLendon taught at Madonna University for six years. He has taught design and drawing since 1978.

"Even in computer design, drawing is important," McLendon said.

One of his colored pencil works is three-dimensional. Bathed in sunlight, "Russell's Dance" features a toddler in front of a brick bungalow throwing his hands above his head in a dance of delight.

Reaching for the sky, the boy's arms lead the viewer's eye up two sets of stairs to the family home behind him and eventually to the top of a hip roof.

Pictured to the right of the composition is McLendon's hand, presumably beginning a pencil rendering of the joyful scene.

"Andrew's Portrait," executed in oil crayon, illustrates a typical scene of a family dining in a restaurant. A young boy seated on the knee of an older relative poses for a caricaturist rendering his portrait in marker. The artist's back is to the viewer.

"I like it because it was a double portrait," McLendon said.

"Andrew's Portrait," at 34 by 44 inches, is priced at \$1,500.

"Leann," a pencil drawing in the show, graphically illustrates the head of a woman. A graph is superimposed over the portrait. The 25-by-33-inch drawing is \$800.

McLendon's work range in price from \$800 to \$1,500.

The progression of McLendon's art, because of his sensitivity for the subject and his draftsmanship, is always changing. "One of my goals is to keep working and see how it evolves, to see what develops," McLendon said.

The Exhibit Gallery is on the second floor of the Library Building at Madonna University. Hours are 9 a.m. to 9 p.m. Monday through Friday, 1-4 p.m. Saturday and Sunday.



Left: Artist Kirk McLendon shows two of his 12 drawings on exhibit at Madonna University. "Easter Portrait" (left) depicts two brothers dressed in their Sunday best. The oil crayon portrait is priced at \$1,500, as is "The Cherry" (right). Both measure 34 by 44 inches.

ART EMANUELE/staff photographer

creative impressions

Send news items to: *Creative Impressions*, *Creative Living*, 36251 Schoolcraft, Livonia 48150. Allow at least three weeks for publication.

Tickets are available at the door. Admission is \$3; students and seniors will be admitted for \$2. For more information, call 591-5097.

States as a soloist and chamber musician.

BOOK SIGNING

Plymouth Township resident John Vraniak will sign copies of his new book, "The Polish Trivia Book," 1-3 p.m. Saturday, Oct. 19 at B. Dalton Bookseller, Oakland Mall, Troy. Call 585-6316.

KEYBOARD CLASSES

The Center for Creative Studies-Institute of Music and Dance is offering beginner's keyboard classes for non-musicians, instrumentalists and vocalists ages 11-18, starting 5-6 p.m. Thursday, Oct. 24.

The classes, taught by Steven Rosenfeld, piano department head, will meet at CCS-IMD, 200 E. Kirby in Detroit's Cultural Center.

Classes are open to those who own a piano or an electronic keyboard. Tuition for the 30-week class is \$270. Call the admissions office at 831-2870 for information.

Keyboard studies provide instrumentalists with the skills necessary for the study of harmony. Vocalists benefit from becoming proficient at accompanying themselves on the piano.

Rosenfeld, an accomplished pianist and educator, has performed locally with the Detroit Symphony Orchestra and throughout the United

PIANIST TO PERFORM

Internationally known pianist Garik Pedersen will perform at Madonna University at Schoolcraft and Levan in Livonia Sunday, Oct. 20.

Playing at 3 p.m. in Kresge Hall on campus at 3 p.m., Pedersen's selections will include Berg's "Sonata" and Schumann's "Kreisleriana" as well as "Etudes, Book Two" by Debussy.

A regular performer at the Blue Lake Festival of the Arts in Michigan, the soloist and chamber musician has also been a 5-year touring artist with the Nebraska Arts Council and was twice honored at the Governor's Arts Awards Gala.

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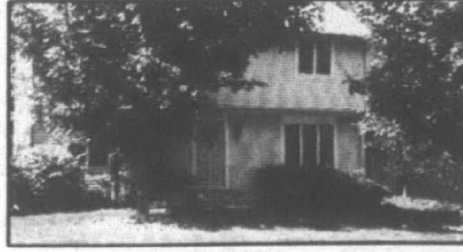
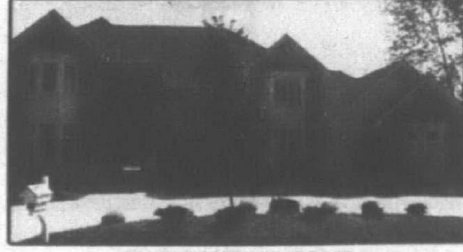


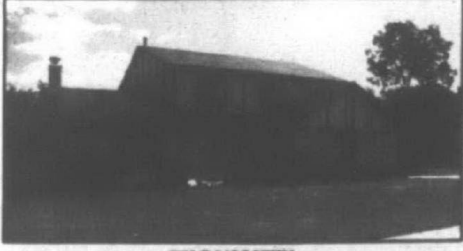







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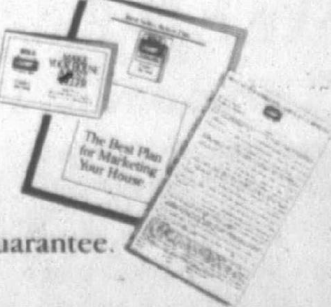
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Soapy plot trips up nostalgic novel

"Is This What Other Women Feel Too?" by June Akers Seese (151 pp., Dalkey Archive Press, \$19.95).

"Is This What Other Women Feel Too?" is a short, second novel by former Detroit June Akers Seese. It's one obviously not directed at male readers. (The first, "What Waiting Really Means," was published last year.)

In a way, this is a "fun read," I suppose, especially if you're feeling nostalgic for Detroit in the '50s and '60s. Seese has a brisk, lean style and a fine ability for recreating a time and place.

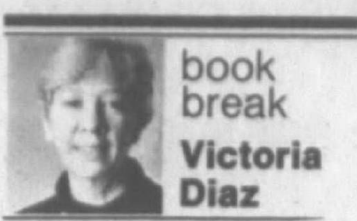
As you read, you'll feel you can almost taste that long-ago Soupy Sales-Jerry Cavanaugh-early Motown era, when we all ate at S&C Diners and flocked to hear June Christie

singing at Baker's Keyboard Lounge.

Clearly, though, Seese intends her story to be something more than just light reading. But this book would be much easier to take seriously if its plot were less soapy and contrived, and its heroine less tiresome. She's forever seeking affirmation of her worth through her relationships with men, men, men. After awhile, this little propensity gets to be boring, boring, boring.

In journal-like entries, interspersed with personal letters, "Is This What Other Women Feel Too?" tells the story of Detroit's Katie McGhee who, after an unhappy childhood, is starting her college career at Wayne University, while working part-time as a clerk at the DIA.

PRETTY SOON, we learn that she's involved in a hot affair with a



book
break
Victoria
Diaz

married bookseller who looks a lot like Saul Bellow. And no, she didn't know he was married until several months into the relationship (she "never thought to ask").

His name is Francis and it isn't long before Francis dies, leaving his bookstore to Katie. Somewhere in all this, she manages to get her degree in Library Science, moves to LaPeer/gets to know a transvestite/returns to Detroit/begins to see a psychiatrist.

Things begin to look up when Katie meets David, a labor lawyer. This lover resembles Sydney Greenstreet and, after a brief affair, the two decide to get married. But things are not always what they seem, of course, and on the eve of her wedding, David's friend, Harvey, reveals to Katie that David is actually a homosexual (No, she hadn't picked up on this earlier.)

Shortly after the revelation, Harvey and Katie go to bed together and then, shortly after this, David moves away to San Francisco, but not before selling his house on Grand Blvd. to the newly enlightened Katie.

THEN, IT'S 1967, the year of the Detroit riots. Katie begins to work with a group of black, high school dropouts. They read things like "The Fire Next Time" together, go to see "A Raisin in the Sun" at the Studio

Theatre and write in their journals.

She starts writing her memoirs and eventually takes up "in earnest" with an Irishman from Hamtramck (a real "meat and potatoes man"). At last, she's sleeping at night. Harvey (remember Harvey?) gets a divorce and wastes no time writing to say hello from Savannah, Ga., where he's been living for years.

"... you'll never be happy being Mrs. Sally Smith!" The wise psychiatrist (male, of course) reveals to Katie, and, in the final scene, she runs out into the rain, dancing with joy.

But wait! Sad to say, the entire story, we must remember, has been told in the form of flashbacks. Which means, of course, that the end of the story is really at the beginning.

It goes something like this: It's 1975 or thereabouts and Katie is still living with that meat-and-potatoes lover from Hamtramck. She's lonely

and, after they've made love, he heads for the kitchen, "slamming cupboard doors and throwing leftovers from the refrigerator," and calling her "a hopeless woman." She languishes in bed, "drained from the sex," generally feeling woeful, thinking "I'll never understand men."

Somehow, you'd like to kick her out of that bed and shake this little ninny until her teeth rattle.

Get a life, Katie.

LAST WORDS: Michigan writers Dan Gerber and Jim Harrison join publisher Russell Chatham of Clark City Press in an evening of reading, conversation and hospitality at Birmingham's Baldwin Public Library at 7:30 p.m. Saturday, Oct. 26. Tickets are \$5; seating is limited. Call 644-1515 for information. The event is co-sponsored by Baldwin Friends and Borders-Birmingham.

exhibitions

Send news items about Oakland County art gallery exhibitions to The Eccentric, 805 E. Maple, Birmingham 48009. Send items about Wayne County exhibitions to The Observer, 36251 Schoolcraft, Livonia 48150. Attention: Creative Living editor.

GALLERIE 454

Thursday, Oct. 17 — Landscapes by Jamie Young, representing the new breed of American impressionists, will be exhibited to Nov. 16. Opening reception for the artist 6-9 p.m. Thursday. Hours are 10 a.m. to 6 p.m. Tuesday, Wednesday, Friday; 10 a.m. to 8 p.m. Thursday; 10 a.m. to 5 p.m. Saturday, 176 S. Woodward, Birmingham, 646-4454.

ARTISTS' GALLERY

Thursday, Oct. 17 — "Celebration," a one-year anniversary gala featuring watermedia by Minnie Berman and photography by Elaine Redmond, will appear to Nov. 20. Opening reception 5:30-8:30 p.m. Thursday. Gallery hours 10 a.m. to 5 p.m. Monday-Saturday, 10 a.m. to 8 p.m. Thursday, on Northwestern Highway between 12 and 13 Mile in Applegate Square, 353-4707.

BIRMINGHAM BLOOMFIELD ART ASSOCIATION

Friday, Oct. 18 — Recent works by BBAA faculty will be exhibited to Nov. 16. Opening reception 4:30-6:30 p.m. Friday. The show will include drawings, paintings, pastels, fiber, ceramics, glass, sculpture and jewelry. Hours are 9:30 a.m. to 4:30 p.m. Monday-Saturday, 1516 S. Cranbrook Road, north of 14 Mile in Birmingham, 644-0866.

SWIDLER GALLERY

Saturday, Oct. 19 — Ceramic sculptures and mixed media paintings by Canadian artist Jean-Pierre Larocque will be featured to Nov. 16. Artist to talk at opening 5 p.m. Saturday, reception 6-8:30 p.m. Saturday. Larocque's exhibit is in conjunction with the group show, "The Brooch," with ornamental pins by 16 artists. Hours are 10 a.m. to 5 p.m. Tuesday-Saturday and by appointment, 308 W. Fourth, Royal Oak, 542-4880.

ROBERT KIDD GALLERY

Saturday, Oct. 19 — Presentations related to the new exhibition by glass artist Robert Palusky and

painter Oscar Lakeman will take place at 107 Townsend, Birmingham. Palusky, who has combined new technical directions with personal expressionistic content, will give a slide lecture on his studio techniques at 3 p.m. A video of Lakeman, who paints large, realistic still lifes with tools of the artist's trade as subjects, will be shown continuously 3-6 p.m. The public may meet both artists 4-6 p.m. Exhibit will run to Nov. 16. Hours are 10:30 a.m. to 5:30 p.m. Tuesday-Saturday, 642-3908.

CLARE SPITLER WORKS OF ART

Sunday, Oct. 20 — "Through the Lens — Three Views," works by three Michigan photographers, Virinder Chaudhry of Northville, Joe Kirkish of Houghton and John Lemker of Kalamazoo. Opening reception 3-6 p.m. Sunday, Oct. 20, 2007 Pauline Court, Ann Arbor. Hours 2-6 p.m. Tuesdays, other days by arrangement: 662-8914. Through Nov. 26.

COMMUNITY ARTS GALLERY

Sunday, Oct. 20 — "The Wall," wall art created by Wayne State University students and German photographers, will be exhibited to Oct. 30 at the gallery at WSU. Opening reception 3-5 p.m. Sunday. The Consulate of the Federal Republic of Germany and WSU groups combined efforts to construct a wall and provide East and West Germany sides. A facsimile of the Berlin Wall was built for the installation. The pictures show how people responded to the wall when it was split open. Gallery hours are 10 a.m. to 5 p.m. Monday-Friday, weekends and evenings by appointment, 577-2400.

MEADOW BROOK ART GALLERY

Sunday, Oct. 27 — "Expressive Visions and Exquisite Images: Two Aspects of Art of the '80s from the Richard Brown Baker Collection," featuring 38 artists, runs to Nov. 17. Reception 3-5 p.m. Oct. 27. Hours are 1-5 p.m. Tuesday-Friday, 2-7 p.m. weekends, 370-3180.

T'MARRA GALLERY

Group show of works by area and internationally known artists includes Donald Mendelson of Lathrup Village. Continues through October.

Welcome Aboard!

Shouldn't your picture be here? Let us welcome you to the staff at the Plymouth/Canton office of Real Estate One, Inc.

For a private interview, call Joseph P. Melnik, CRB, CRS at...

Real Estate One

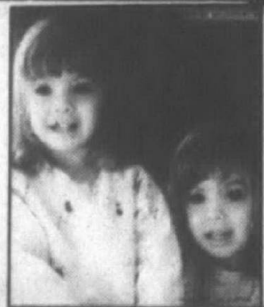
217 W. Ann Arbor Rd., Plymouth

455-7000

Pendleton Club

Condominiums in Farmington Hills

Grandma
LOVES
Her NEW
Condominium



It has a screen porch, vaulted ceilings, a carport, all appliances, beautiful landscaping and lots of extras... plus other nice Grandmas live there, too! She likes the location off Middlebelt, just south of 11 Mile Road because everything is so close. Bring your Grandma to visit Pendleton Club today.

From \$69,900

474-9211

Hours are 10:30 a.m. to 5 p.m. Thursday and Friday, 111 N. First, Ann Arbor.

LINDA HAYMAN GALLERY

Colored etchings by Lynn Shaler, lithographs by Ramon Lombarte, John Powell and Itzhak Tarkay are on exhibit. Hours are 9 a.m. to 6 p.m. Monday-Wednesday and Friday, 9 a.m. to 8 p.m. Thursday, 10 a.m. to 5 p.m. Saturday, 32500 Northwestern Highway, Farmington Hills, 932-0080.

CENTER GALLERIES

"Shangri-La," an installation by Kurt Novak, is on display through Oct. 27. Hours are 10 a.m. to 5 p.m. Tuesday-Friday and 10 a.m. to 4 p.m. Saturday-Sunday, 15 East Kirby, Park Shelton Building, Suite 107, Detroit.

PARK WEST GALLERY

Richly colored, vivid paintings, watercolors and lithographs by French artist Jean-Claude Picot are exhibited to Oct. 23, 29469 Northwestern Highway, Southfield. Hours are 10 a.m. to 6 p.m. Monday to Wednesday, 10 a.m. to 9 p.m. Thursday and Friday, 11 a.m. to 6 p.m. Saturday and Sunday.

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FARMINGTON HILLS
553-8700

BIRMINGHAM/BLOOMFIELD
642-0703



LIVONIA - Beautiful Colonial. 4 bedrooms on large lot with delightful backyard. Upstairs freshly painted and carpeted, finished basement, large 1st floor laundry. Newer furnace and central air. Lease also available. \$174,900. Call 553-8700.



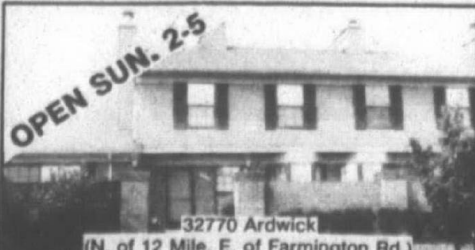
FARMINGTON HILLS - 2 ACRES. 4 bedroom Ranch. Beautiful property with lots of trees, 3 outbuildings, 2 baths, 2nd fireplace in basement rec room. \$149,900. Call 553-8700.



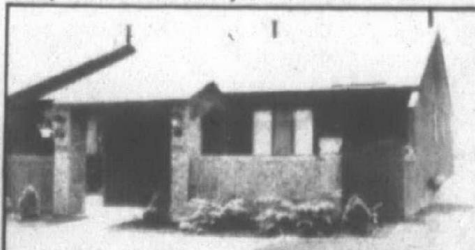
WALLED LAKE - Lakeland Estates. Classic 3 bedroom Ranch. 1½ baths, spacious eating area with doorwall, 1st floor laundry, large lot. 4102.900 Call 642-0703.



FARMINGTON HILLS - Picture perfect Colonial. Two-way fireplace in family room and living room. 2½ baths, large bedrooms, new carpeting, recently redecorated. Treed lot. Ready to move in. Call today. \$149,900 Call 642-0703.



FARMINGTON HILLS - Condo. Snuggle up to a warm and cozy fireplace. Enjoy the skylight, private deck, ceramic tile and finished basement. Southern exposure to grow plants. Gorgeous decor! \$89,898 Call 642-0703.



SOUTH LYON - Condo in adult community. Quiet end unit with walk-out lower level, 2 bedrooms, 2 full baths. Pool and clubhouse. \$83,900 Call 553-8700.

LAKES REALTY
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PINCKNEY, MI 48169
(313) 662-2115
(313) 231-1600

OPEN
SUNDAY 10/20 1-4 P.M.
WANT TO LIVE IN THE COUNTRY but minutes from I-96 and US 23. This Cedar sided home sits on 10 acres w/swimming pool and gazebo. Large master suite. \$146,500.00 Chilson Rd. to Coon Lk. Rd. West to 3714 Coon Lake Rd.

STOP BY AND SEE ME while I hold this 3 bdrm. yearround waterfront ranch open. Home has been well maintained and has new carpeting. \$119,900. 10094 Kress Rd.

BY APPOINTMENT
EXECUTIVE 1 YR. OLD CAPE COD, 4 bdrms.-dual master suites - 3½ baths, hardwood floors, fireplace and many many extras. Country setting close to I-96 and US 23. \$194,000.

COUNTRY LIVING 20 MIN. FROM AA. Privileges to all sports lake. Maintenance free exterior. 1 yr. old 3 bdrm. ranch. Owner wants to sell \$99,900.

LOVELY LARGE HILL SETTING. 4 or 5 bdrms. 2 possible 3 baths, extensive custom wood trim. Call for further exciting amenities. \$174,900.

HAMBURG TWP., NEW DEVELOPMENT, 49 lots starting at \$26,500., 13 waterfront lots starting at \$35,500.

Weir, Manuel, Snyder & Ranke
500 South Main Plymouth
Phone 455-6000



LAIRDHAVEN CONDOS, NORTHVILLE, south of Six Mile, east of Sheldon. Exclusive community in park-like setting featuring master bedroom, jacuzzi, cathedral ceilings, skylights, walk to golf course. \$249,900-\$317,900 455-6000



NORTHVILLE COUNTRY HOUSE
Four bedroom, two bath home on almost one acre, treed area, living room, dining room, family room, Andersen windows, oak cabinets, deck and outside lights. ML #186482 \$133,900 455-6000



COUNTRY PLACE CONDOMINIUM
Immaculate, well maintained two bedroom upper ranch set back in quiet court, lovely view of woods and commons, direct access to garage, pool and tennis courts. ML #178296 \$85,500 455-6000



VALUE PACKED
Great sized family home, nice and neutral with four bedrooms, two full baths, central air, gas FIREPLACE, fenced yard, two car attached garage, all in nice neighborhood! Plymouth-Canton Schools. ML #186484 \$123,900 455-6000



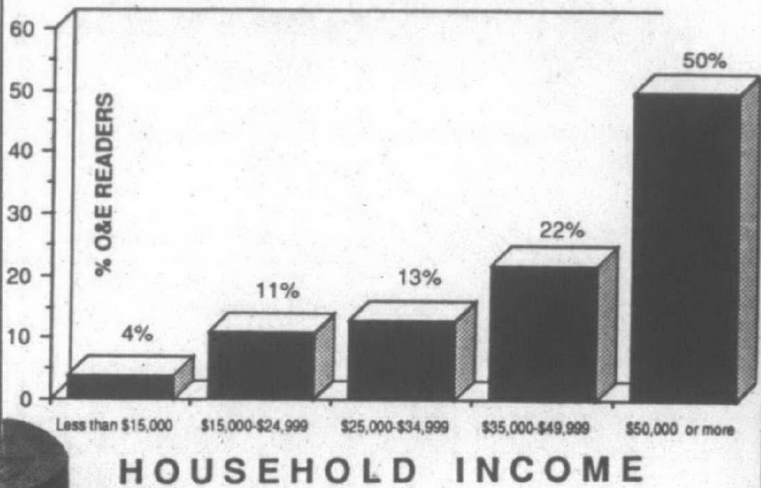
IMMEDIATE OCCUPANCY
Large two bedroom condominium in Westland, FIREPLACE in living room, doorwall to balcony, lots of storage, swimming pool, tennis courts and clubhouse. ML #174930 \$51,000 455-6000

How interested are you in selling your home?

Interested enough to spend a few moments and discover the best place to advertise the fact that your home is for sale?

Good. We knew you were intelligent. **In fact, more than 40% of our readers have college degrees or better.***

And if knowledge is power, let's look at a few powerful facts: this newspaper, the one you're reading right now, reaches some of the most affluent households in Wayne and Oakland counties:

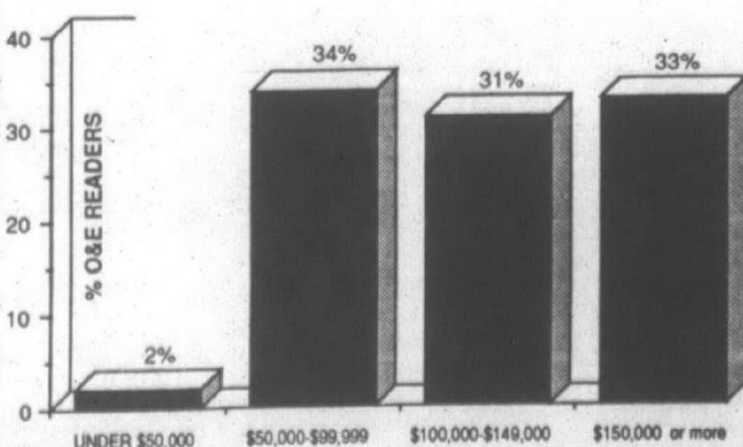


That's a median household income of **more than \$50,000**—\$10,000 more than the income of the people who don't read our newspapers. So when you advertise in your Observer & Eccentric newspapers, you not only reach thousands of smart people, you reach people with substantial incomes.

Now, that's something to smile about.

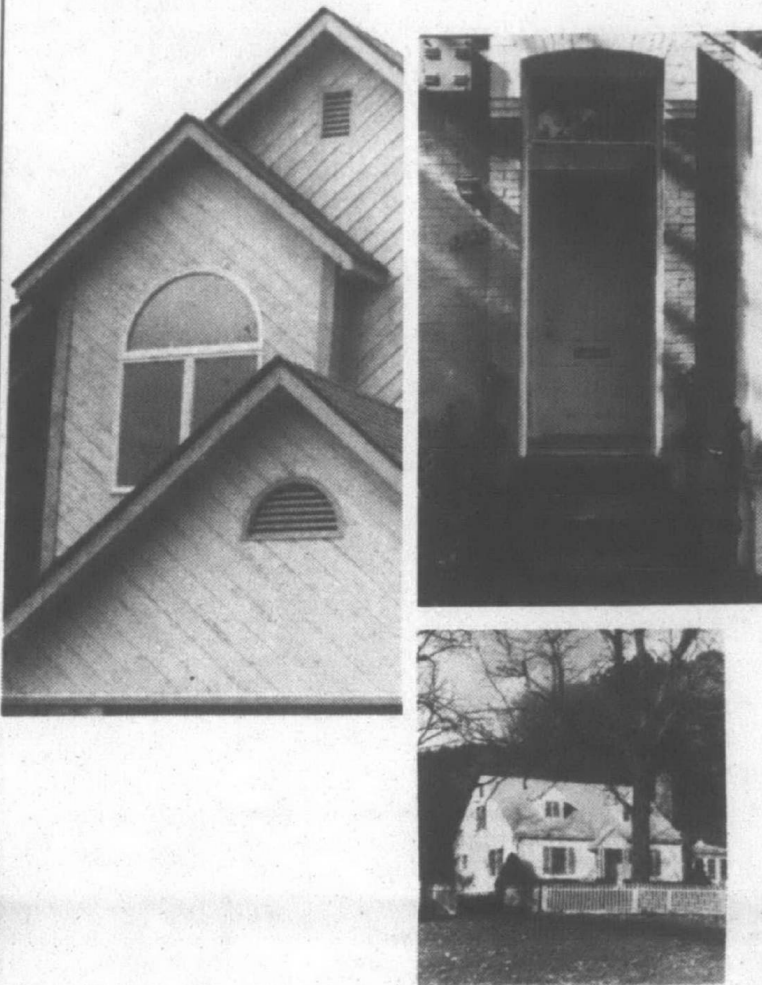


Our circulation area has **90% home ownership** and look at the value of our reader's homes:



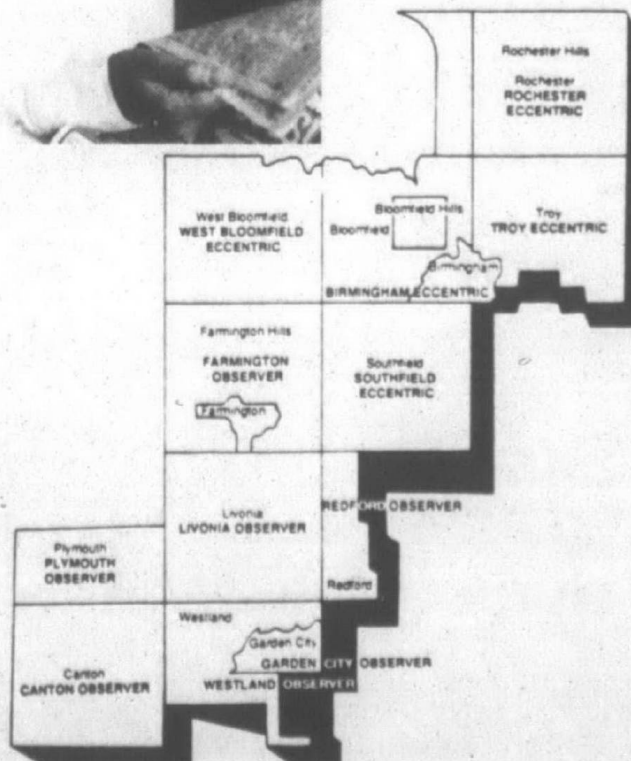
FACT: When you advertise with us you will reach 9 out of 10 adults in the Observer & Eccentric market area who have read weekly classified advertising.*

FACT: 91% of the adults in our market area who had read classified advertising in the past seven days had read it in the Observer & Eccentric*.

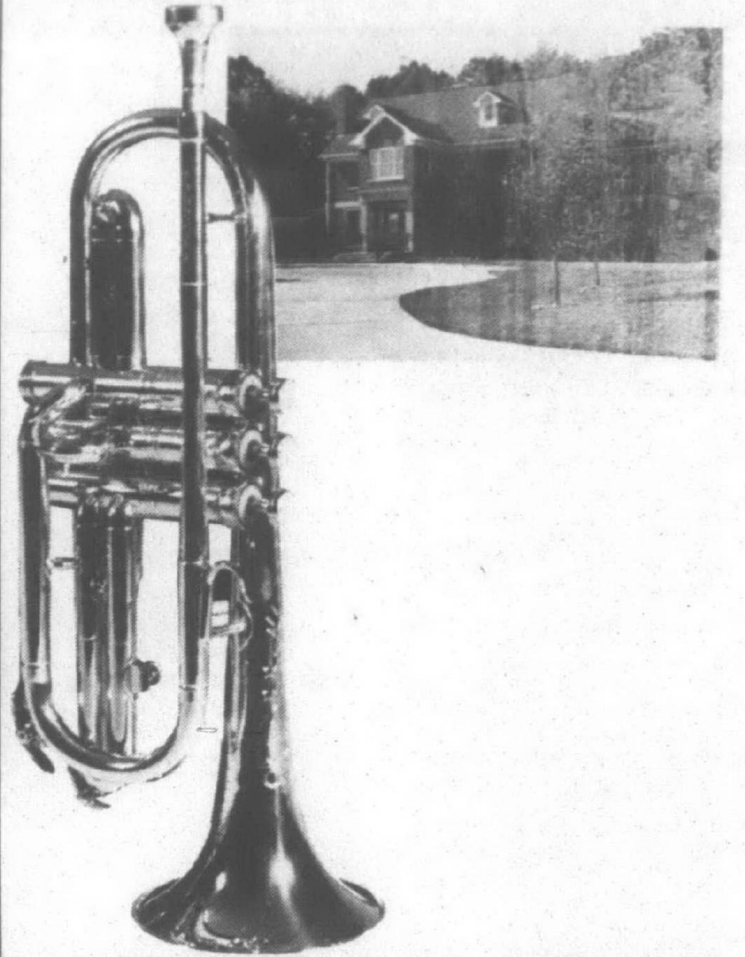


So, we can offer you one quarter of a million adult readers and a very rich market, what else do we have for you? How about an award-winning newspaper— a newspaper that people trust and look forward to reading? One that reaches 25 communities with important local news that's not available anywhere else.

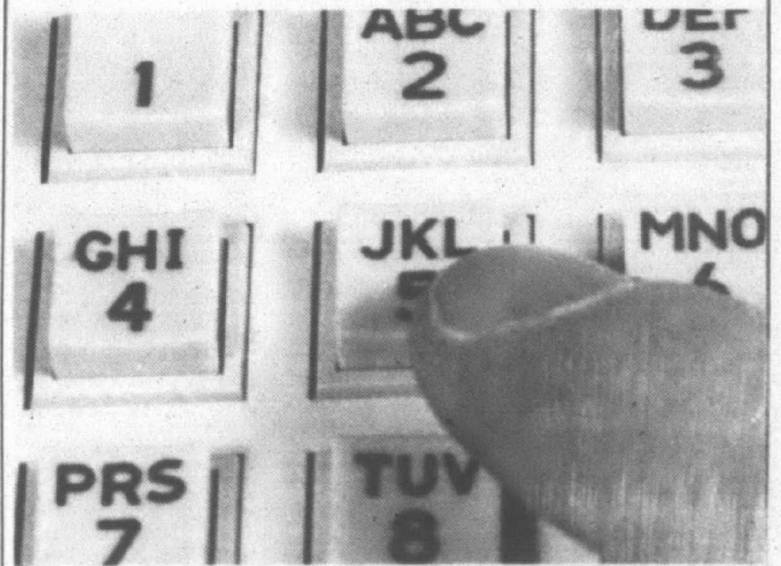
That's us.



By the way, did you know that all those little ads in the back of this newspaper—the ones placed by people like you—are published in *all 12 newspapers?* Therefore, when you advertise anything from a horn to a home, you will automatically reach this huge, interested reading audience.

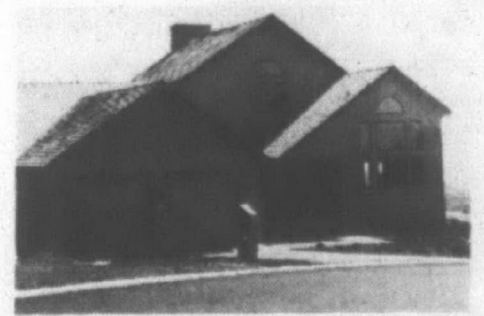


What else can we say? We've had years of experience in publishing newspapers and are proud of our record for successfully putting home buyers in touch with home sellers.



In fact, we've just introduced **HOMELINE,**** a great new way to find out about open houses simply by using your touchtone telephone.

Be sure to mention it to your Realtor® so that when it comes time to show your home, it will be described on **HOMELINE.**



Observer & Eccentric
CLASSIFIED ADVERTISING

591-0900 WAYNE COUNTY

644-1070 OAKLAND COUNTY

852-3222 ROCHESTER-ROCHESTER HILLS

*Source: 1991 Belden Study, Observer & Eccentric Prime Market Area
**See HOMELINE information in our Classified Real Estate sections

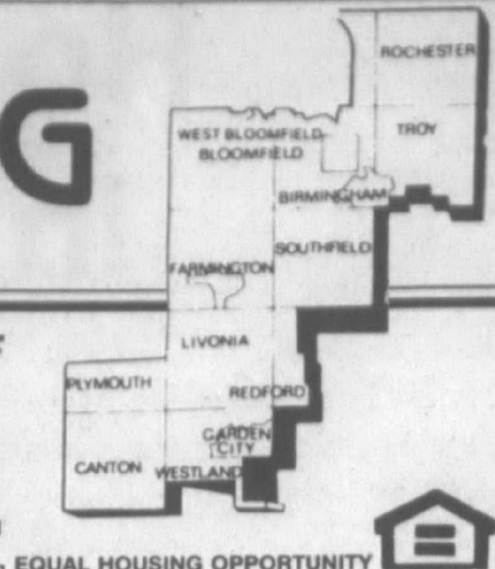
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REACH MICHIGAN'S FINEST MARKET



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MONDAY-FRIDAY
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Autos For Sale	SECTIONS	G
Help Wanted	SECTIONS	E, F
Home & Service Guide	SECTIONS	F
Merchandise For Sale	SECTIONS	F
Real Estate	SECTIONS	D, E
Rentals	SECTIONS	E

Deadlines

For Placing, cancelling or correcting of line ads.
Publication Day **Deadline**
MONDAY ISSUE: **5 P.M. FRIDAY**
THURSDAY ISSUE: **5 P.M. TUESDAY**

FOR THE LATEST INFORMATION ON OPEN HOUSES - CALL:



Rate

\$2.99 Per Line
 Private party, non-contract and non-commercial only, some classifications excluded, minimum 3 line ad.

EQUAL HOUSING OPPORTUNITY

All real estate advertising in this newspaper is subject to the Federal Fair Housing Act of 1968 which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin or intention to make any such preference, limitation or discrimination." This newspaper will not knowingly accept any advertising for real estate which is in violation of law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

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The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department in time to correct the error before the second insertion.

POLICY

All advertising published in The Observer & Eccentric is subject to the conditions stated in the applicable rate card, copies of which are available from the Advertising Department, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, MI 48150, (313) 591-2300. The Observer & Eccentric reserves the right not to accept an advertiser's order. Observer & Eccentric Ad-Takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

301 Open Houses

MALLEN PARK OPEN SUN. 2-5
 10521 Kolb. Do your Christmas shopping early and avoid the rush with this 5 bedroom, 3 1/2 bath family home. Natural fireplace, finished basement. For details call Brenda E. Reed. 282-8550 or 808-5104 (voice mail).

BIRMINGHAM IN-TOWN
 Luckenbach contemporary condo on private cul-de-sac. 3 bedrooms, 3 baths, detached unit, 3000 sq. ft. 2 fireplaces, 2 private courtyards plus walkout to lush patio with hot tub or secluded rainforest. Hardwood & ceramic floors. New white granite/Corian kitchen, \$335,000.

327 New Home Builders
 328 Duplexes & Townhouses
 329 Apartments
 332 Mobile Homes
 333 Northern Property
 334 Out Of Town Property

OPEN SUN. 11-3pm
5811 KINGSLEY TRAIL
 N. of Long Lake, E. of Kensington. Beautiful 5 bedroom, 3 1/2 bath colonial. 3 bedrooms, 3 full baths, everything gourmet kitchen, 3 cars, large vaulted ceiling living room, 3 fireplaces, new carpeting, built-in custom closets, pool, decks, 3 car garage and MORE! A must see. \$399,000. Ask for: Gerry Martocci REAL ESTATE ONE 644-4700 642-5403

BLOOMFIELD
OPEN SUNDAY 2-5
 Completely new inside, 4 large bedrooms, all new custom master bath, ORNL bath on 1st floor, large formal dining room with hardwood floors. Private cul-de-sac location on spacious wooded lot. Immediate possession. Just reduced to \$259,900. 748 Kensington. North of Quailton, E. of Kensington. RED CARPET KEM 855-9100

OPEN SUN. 2-5
 E. of Squirm, N. of Long Lake
 You Will Be Impressed! Outstanding custom designed 4 bedroom home in true move-in condition. Open spacious floor plan, approximately 3200 sq. ft. Many quality details. Beautifully landscaped yard with swimming pool. Excellent system, much more. \$299,900. Ask for: Joan Guyman REAL ESTATE ONE 646-1600

Bloomfield
OPEN SUNDAY 1-5
 43767 Sibley, S. of Warren, E. of Brighton. Two story colonial, 4 bedrooms, 2 1/2 baths, large family room with brick fireplace, 1st floor laundry, breakfast room, large basement, central air, fenced yard, patio, 2 car garage with automatic door opener. \$129,900.

OPEN SUNDAY 1-5
 4596 Registy, S. of Warren, E. of Brighton. Recently built, beautiful 2 story Tudor, 4 bedrooms, 2 1/2 bath, huge master bedroom suite with whirlpool, large 2nd floor dining room, with island and breakfast room, appliances included, laundry room, family room with finished basement, central air, 2 decks, gas barbecue, in-ground sprinkling system, 2 car garage with automatic door opener. \$178,500.

OPEN SUNDAY 1-4
 3475 Bloomcrest
 E. of Squirm, N. of Long Lake
 You Will Be Impressed! Outstanding custom designed 4 bedroom home in true move-in condition. Open spacious floor plan, approximately 3200 sq. ft. Many quality details. Beautifully landscaped yard with swimming pool. Excellent system, much more. \$299,900. Ask for: Joan Guyman REAL ESTATE ONE 646-1600

OPEN SUN. 1-4
 24541 Venice Dr., 10 miles W. of Farmington Hills. Open Sun. 1-4. 3BR/2 1/2 Bath, 2nd floor laundry, large Country Kitchen, full basement immediate occupancy. Offered by Beauvais Bldg 344-4925

OPEN SUN. 1-4
 18008 VAN ROAD
 Farmington Hills
 OPEN SUN. 1-4 PM
 S. of 13 Mile, W. of Oakdale
 We're looking for people who like to watch the kids at play. This is easily accomplished as you look out any rear window or door or sit on the deck that overlooks the expansive common park. It is so charming and wonderful all day long. Call ARENE PREY 353-0013 THE PRUDENTIAL GREAT LAKES REALTY

OPEN SUN. 1-4
 18008 VAN ROAD
 Farmington Hills
 OPEN SUN. 1-4 PM
 S. of 13 Mile, W. of Oakdale
 We're looking for people who like to watch the kids at play. This is easily accomplished as you look out any rear window or door or sit on the deck that overlooks the expansive common park. It is so charming and wonderful all day long. Call ARENE PREY 353-0013 THE PRUDENTIAL GREAT LAKES REALTY

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BEST HOME TO BUY
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301 Open Houses

OPEN HOUSE, N.W. Ferndale, Sun. 1-4pm.
 474 West Brokenbridge, Charming brick 2 story, complete professional renovation, hardwood floors, fireplace, fabulous kitchen, 2 bedrooms, with porch level & spa-clous 1 bedroom upper. See to appreciate. \$94,000. 546-6649

OPEN SUNDAY, 1-4
 11415 Merriman, Livonia
 Don't drive by - stop in and see for yourself the many updates in this 3 bedroom ranch home. Newer roof and central air. Finished basement and 2 + car garage. FHA welcome. Call Nora Novak for more details.

ERA ACCENT
 421-7040
OPEN SUNDAY 2-5
 27036 Southwestern
 E. of Inkster, S. of Plymouth Sharp three bedroom ranch. Finished basement, new roof and new carpeting. Many updates. \$69,900. (1-385)DU

OPEN SUN. 1-4
 3044 GROVE
 W. of Farmington Rd., S. of 6 Mile. Attractive 4 bedroom, 2 bath brick home, with over 2100 sq. ft. Extra large living & family room. Open floor plan enhances great view of deep backyard!
ROSEMARY FIRESTONE
 473-6200
REMAX FOREMOST, INC.

OPEN SUN. 1-4
 3044 GROVE
 W. of Farmington Rd., S. of 6 Mile. Attractive 4 bedroom, 2 bath brick home, with over 2100 sq. ft. Extra large living & family room. Open floor plan enhances great view of deep backyard!
ROSEMARY FIRESTONE
 473-6200
REMAX FOREMOST, INC.

OPEN SUN. 1-4
 3044 GROVE
 W. of Farmington Rd., S. of 6 Mile. Attractive 4 bedroom, 2 bath brick home, with over 2100 sq. ft. Extra large living & family room. Open floor plan enhances great view of deep backyard!
ROSEMARY FIRESTONE
 473-6200
REMAX FOREMOST, INC.

OPEN SUN. 1-4
 6990 Cardwell... \$84,900
 1852 Deering... \$84,900
 15324 Blue Slides... \$124,900
 19045 Van Rd... \$239,900
Redford
 18556 Olympia... \$89,500
 11142 West... \$89,500
Farmington Hills
 OPEN SUN. 1-4 PM
 S. of 13 Mile, W. of Oakdale
 We're looking for people who like to watch the kids at play. This is easily accomplished as you look out any rear window or door or sit on the deck that overlooks the expansive common park. It is so charming and wonderful all day long. Call ARENE PREY 353-0013 THE PRUDENTIAL GREAT LAKES REALTY

OPEN SUN. 1-4
 6990 Cardwell... \$84,900
 1852 Deering... \$84,900
 15324 Blue Slides... \$124,900
 19045 Van Rd... \$239,900
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OPEN SUN. 1-4
 11415 Merriman, Livonia
 Don't drive by - stop in and see for yourself the many updates in this 3 bedroom ranch home. Newer roof and central air. Finished basement and 2 + car garage. FHA welcome. Call Nora Novak for more details.

OPEN SUN. 1-4
 11415 Merriman, Livonia
 Don't drive by - stop in and see for yourself the many updates in this 3 bedroom ranch home. Newer roof and central air. Finished basement and 2 + car garage. FHA welcome. Call Nora Novak for more details.

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ERA ACCENT
 421-7040
ROCHESTER HILLS - 3 bedrooms, attached garage, full basement, built 1985. Open Sat & Sun 12-5. \$99,900. 852-1014

PLYMOUTH
OPEN SUNDAY
 1:00 TO 4:00
 11804 TURKEY RUN, PLYMOUTH
 West of Sheldon just South of Ann Arbor Trail. Follow our directional signs. A superb location, well built homes with wonderful private settings! This brick ranch features 3 bedrooms, formal dining, living room with fireplace, hardwood floors, wet plaster walls, Security Systems, full basement with a second fireplace, and 2 1/2 car garage with storage!
BE SURE TO VISIT ON SUNDAY! \$158,000.

ROBERT BAKE
 Realtors
 453-8200
ROYAL OAK - "Coventry Park" 2 bedroom, 1 1/2 bath townhouse, fireplace, central air, basement, \$89,900.

301 Open Houses

FOR SALE BY OWNER
 5625 Stratford Dr. W. Bloomfield Sun. Oct. 20 - 2-5pm or call for app. Etchik Built 3100 sq. ft. 4 bedroom, 2 1/2 bath colonial. Family room w/walk bar, library & 1st floor laundry. Air conditioning, 2 car attached garage, recessed lighting, many built-ins, upgrades & extras. Price reduced to \$208,000. 661-5778

BIRMINGHAM CRANBROOK AREA
 Custom 5 bedroom brick ranch, 2 1/2 baths, dining room, family room, full basement, 2 1/2 attached car garage, over 3200 sq. ft. Ask for: Benji Glouxxx at: 674-4855

BLOOMFIELD TWP.
 CLEAN & SEALED RANCH. Wood Lake privileges, Bloomfield schools, fenced & fenced country yard. Wooded Sub. \$174,500

Century 21
 Chael
 Ann Honeycutt
CALL
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 953-2020
 24 Hours A Day
 With New Listings
 Added right up
 To the Weekend

Century 21
MJL CORPORATE
TRANSFEREE SERVICE
851-6700
NEW LISTING
 Giant hardwoods surround this totally updated 3 bedroom, 2 1/2 bath brick ranch home. Special features include a sitting room or library off the master bedroom, spacious living room with fireplace, porch, updated kitchen, new woodwork, new roof and more. \$209,900.

WOODED RIVERFRONT!
 Long Lake and Lahser private executive ranch nestled in the woods. Features include Eurostyle kitchen, vaulted ceilings, multiple fireplaces, enclosed Florida room and much more! Reduced \$50,000 for immediate sale. Now \$249,900.

302 Birmingham
Bloomfield
ATTRACTIVE BIRMINGHAM
 Home In Town
OPEN SUN. 1-5
 Beautifully updated 3 bedroom Colonial, updated kitchen w/Corian counter, new woodwork, new roof w/siding door to deck garage, 2 1/2 baths, master bedroom suite w/jacuzzi, family room, dining room, hardwood floors \$212,000, 1285 Bates. 540-2905

BIRMINGHAM
BEVERLY HILLS
NEAR COUNTRY DAY SCHOOLS
 Near 4 bedroom pillar Colonial, 2 1/2 baths, dining room, family room, fireplace, full basement, \$219,500. Land contract or assumption okay.
CALL OAK HILLS REALTY 846-7000 We offer 3 1/2% commission to sellers

WOODED RIVERFRONT!
 Long Lake and Lahser private executive ranch nestled in the woods. Features include Eurostyle kitchen, vaulted ceilings, multiple fireplaces, enclosed Florida room and much more! Reduced \$50,000 for immediate sale. Now \$249,900.

302 Birmingham
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CLASSIFIED

312 Livonia A-1 Ranch Livonia's Historic Riverside Gardens 3 bedroom ranch with family room, finished basement, aluminum bath, newer furnace and central air, plus a 2 car garage. \$85,800	312 Livonia Country Appeal In this modern 1976 built ranch located on a 1/2 acre lot in Western Livonia, 3 bedrooms, 2 full baths, carpeted basement, 2 1/2 car garage and 2 car garage. \$104,900	312 Livonia Hot News Hurry on this Western Livonia 3 1/2 bedroom, 2 1/2 bath home with a nice finished basement with 1 1/2 bath. All new windows including 2 large windows, 2 car garage and an extra wide lot which backs up to wooded park. \$104,900	312 Livonia Showplace - New Brand new construction 2,700 sq. ft. Cape Cod in Northwest Livonia. Loaded with extras including a 90+ furnace, 2 1/2 baths, sprinklers, alarm system, wheelchair master tub, recessed lighting and much more. Ready to move into. \$239,900	312 Livonia The Prudential Harry S. Wolfe, REALTORS 421-5660 Independently Owned and Operated	312 Livonia BETTER HURRY Location and condition make this 3 bedroom, 1 1/2 bath brick ranch with 1 1/2 bath a great deal. Neutral decor throughout. Updated kitchen and bath. Some newer windows and carpeting. Vinyl sided and 2 car garage. Asking only \$102,900.	312 Livonia ERA ACCENT 421-7040	312 Livonia BREATH TAKING CUL-DE-SAC Location, 2,500 sq. ft. Colonial, exclusive Tanglewood Sub. \$204,900	312 Livonia FREE Weekly list of properties for Sale "By Owner" with prices, descriptions, addresses, etc.	312 Livonia HELP-U-SELL OF NWWC 425-8861	312 Livonia BY OWNER - A Must See 1700 sq. ft., 3 bedroom, 1 1/2 bath. SW Livonia. Many extras. Open Sun. 1-5. \$107,000. 591-0824	312 Livonia CIRCLE THIS AD If you want to sell your home that is totally updated and has a bonus room to expand. New carpet, new deck, furnace, central air & more. \$79,900.	312 Livonia Remerica Village Square 349-5600	312 Livonia GREAT STARTER 3 bedrooms, natural fireplace in living room, 2 car garage, all on country sized lot. Livonia Schools. Call KAREN MINICILLI HomeMaster 425-3830	
313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111

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WORLD ON ICE

Produced by KENNETH FELD

DOUBLE FEATURE

2 SPECTACULAR SHOWS IN ONE!

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Wed. Nov 13	7:30PM
Thu. Nov 14	11:00AM
Fri. Nov 15	7:30PM
Sat. Nov 16	12:00NOON
Sun. Nov 17	1:00PM

*****YOUR BEST*****
ENTERTAINMENT VALUE!
ALL SEATS RESERVED - PRICE INCLUDES TAX
\$8.50 - \$10.50 - \$12.50
Limited Number of RINKSIDE SEATS Available - Call Box Office For Details!

NEATON

REALTY COMPANY
422-5920
JUST LISTED
OPEN SUN. 1-4
Lovely 3 bedroom brick ranch in desirable N. Livonia. Cozy family room, 1 1/2 baths, neutral decor, attached 2 car garage, spacious lot, deck & basement. \$85,500. W. of Merriam, N. of 7 Mile. 19460 Auburndale.

BEST BUY!
Newly listed 3 bedroom brick ranch, 2 baths, spacious family room w/ woodburner, finished basement, 2 car garage on large private yard. \$103,900.

Rachel Rife
RE/MAX 100 INC.
425-8789

312 Livonia COZY UP By the cragging fireplace & built in wood burning stove, Celebrate the holidays in this 3 bedroom ranch with 2 1/2 baths, a finished basement & 2 car attached garage. New windows keep the cold air out. Just \$119,900.	312 Livonia COZY UP By the cragging fireplace & built in wood burning stove, Celebrate the holidays in this 3 bedroom ranch with 2 1/2 baths, a finished basement & 2 car attached garage. New windows keep the cold air out. Just \$119,900.	312 Livonia COZY UP By the cragging fireplace & built in wood burning stove, Celebrate the holidays in this 3 bedroom ranch with 2 1/2 baths, a finished basement & 2 car attached garage. New windows keep the cold air out. Just \$119,900.	312 Livonia COZY UP By the cragging fireplace & built in wood burning stove, Celebrate the holidays in this 3 bedroom ranch with 2 1/2 baths, a finished basement & 2 car attached garage. New windows keep the cold air out. Just \$119,900.
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Disney On Ice

Observer & Eccentric Newspapers

36251 Schoolcraft Road, Livonia, MI 48150

PLEASE ONLY ONE POSTCARD PER FAMILY

We'll impartially draw names for winners from your entries. Watch your hometown newspaper Classified sections, where we will print winners' names.

If you find your name among the classified advertisements, call 591-2300, extension 2153, and claim your Disney passes. It's as easy as that.

Monday winners must call by 5 p.m. Tuesday. Thursday winners must call by 5 p.m. Friday. Passes will be mailed to winners.

Observer & Eccentric

CLASSIFIED ADVERTISING

Remerica

HOMETOWN REALTORS

459-6222 728-3901

313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111	313 Canton BEAUTIFUL OPEN SUN. 1-4PM 2024 PARKVILLE 4 bedroom, 2 1/2 bath colonial in popular North Canton Sub. soft decor, finished basement. You'll love it! \$118,900. Call JOAN OR ANNE CENTURY 21 ROW 464-7111
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The Michigan Group REALTORS

591-9200

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CLASSIFIED REAL ESTATE

314 Plymouth
CHARMING 3 bedroom 2 1/2 bath home on over-sized private lot in Plymouth Township. Property results from reconstruction by builder. \$115,000. 728-7210 or 426-4081

CHARM OF YESTERYEAR
Old Village home with tremendous potential needs TLC, single family home zoned for 2 family, 2 bedrooms, formal dining, basement, 1 car garage, only \$78,500.

Call Betty Mills
RE/MAX 100 INC.
348-3000

CITY OF PLYMOUTH A large corner front porch welcomes visitors to this ornate Victorian home. Beautiful hardwood floors and period French beveled glass doors introduce 4 bedrooms, 1 1/2 baths, a separate formal dining room, family room, basement, an updated kitchen, fenced rear yard, a new roof, and 2 1/2 car garage with opener. \$119,900.

ROBERT BAKE
Realtors
453-8200

Country Elegance
in downtown Plymouth. This renovation masterpiece brings a country air to the city. Everything is new, 1,600 sq. ft. of updates. Polished hardwoods, fireplace, all new Andersen windows throughout, bay & doorwall. Central air, 2 car attached garage, basement & double lot. I believe this one is the best buy in downtown Plymouth. Just listed at \$149,900. (#5268JM, call)

John McARDLE
Remerica
HOMETOWN REALTORS
420-3400

JUST MOVE IN!
Nothing needs to be done to this great 3 bedroom, 2 1/2 bath that features a lovely kitchen and a finished lower level with bar and fireplace. 2 car garage. \$107,900.

Remerica
Village Square
349-5600

LIKE NEW COLONIAL
Built in 1998, professionally decorated, 1,650 sq. ft. \$139,900.
HELP-U-SELL of NWCC 454-9535

PLYMOUTH An enduringly popular neighborhood, beautifully established with trees, presents an original owner home with many new and expanded features. There are 3 bedrooms, 2 baths, formal dining room, a new kitchen and furnace, a new 25 x 20 family room with fireplace, a fenced rear yard, and 2 1/2 car garage with opener. \$149,900.

ROBERT BAKE
Realtors
453-8200

PLYMOUTH - 4 bedroom Quad
in desirable Plymouth. Family room with fieldstone fireplace. Lot enhanced by wooded surroundings. Lower level could be in-law suite or office. illness forces sale. \$129,500 #419

PLYMOUTH - 14x8 Sun Room
on the back of this spectacular brick Tudor. Features: all neutral decor, 4 bedrooms, 2 1/2 baths, peg oak floor in kitchen, master bedroom has walk-in closets + full bath, 1st floor laundry, 2 fireplaces. A must see! \$289,500 #415

PLYMOUTH - Loaded with country charm, this 4 bedroom, 2 1/2 bath home has many extra features. Study, 1st floor laundry, family room with fireplace. Lovely landscaping complete with a Calif. Spa. OPEN SUN. 1-4. \$187,900 #453

PLYMOUTH - Charming Colonial, 4 bedrooms, 2 1/2 baths, family room with fireplace, basement, 2 car garage, central air, newer kitchen, windows & roof. Sunflower Village. Super Sharp! \$148,900 #379

PLYMOUTH - Loaded with country charm, this 4 bedroom, 2 1/2 bath home has many extra features. Study, 1st floor laundry, family room with fireplace. Lovely landscaping complete with a Calif. Spa. OPEN SUN. 1-4. \$187,900 #453

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314 Plymouth
PLYMOUTH DELIGHT! Absolutely charming 3 bedroom, 3 full bath brick ranch with beautiful walk-out lower level overlooking premium lot with trees & driveway. Natural fireplace, formal dining room, Anderson windows, central air & so much more. \$184,900.
CENTURY 21 TODAY 261-0000

PRICE IS RIGHT
On this 3 bedroom, 1 1/2 bath home located in a family neighborhood within walking distance of downtown Plymouth, \$104,900.

SPACIOUS FORMAL ENTRY
with double staircase, gourmet kitchen with glass enclosure, formal dining room, master suite with oval whirlpool and walk-in closet, 3 fireplaces. \$209,900.

459-6000
COLDWELL BANKER
Schweitzer Real Estate

PRIME PLYMOUTH LOCATION
3 bedroom ranch with attached garage. Newer shingles & windows. \$85,000.

CENTURY 21 SUBURBAN
349-1212 261-1823

SPOT FORT FOR HARDWOOD?
Forest of real wood in this custom 4 bedroom, 2 1/2 bath colonial. Provides great privacy to your rear porch and patio. Oversized family room w/fireplace, generous 1st floor laundry, finished rear yard. Walk to schools. For sold reasons to see, call \$529,900.

IDEAL STARTER HOME located in the heart of Plymouth. 2 bedrooms, 1 full bath, basement, and nice large rear yard. Many noteworthy improvements. Roof, electrical, vinyl siding, front door and insulation. Asking \$77,900.

Don't Settle for Less! Get more living space in this 2,600 sq. ft. Plymouth home. Four bedrooms, 2 1/2 baths, completely new carpeting, new roof, new furnace, new water heater - all for an affordable \$177,900.

Remerica
Village Square
349-5600

THE PRUDENTIAL
William Decker,
REALTORS
455-8400

So Very Neat & Clean
This 3 bedroom bungalow is located in the downtown Plymouth area & is situated among green grass, higher priced home. It's just waiting for you to add your own sparkling touches. \$114,900. Call...

Remerica
HOMETOWN REALTORS
459-6222

Remerica
HOMETOWN REALTORS
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314 Plymouth
OPEN SUNDAY 3-4
1442 PALMER, PLYMOUTH
A prime location on a quiet court just East of Sheldon and North of Ave Arthur Road presents a wonderful colonial with all the right features. There are 3 bedrooms, 2 1/2 baths, formal dining room, a family room with a wood-burning fireplace, full finished basement, new hardwood flooring, screened sun-porch, a new roof, and attached 2 1/2 car garage. \$159,900

ROBERT BAKE
Realtors
453-8200

PARADISE
Describe this 3 bedroom ranch with inground pool, 2 car attached garage, full bath finished basement. Kitchen appliances stay, family room has stone wall with fireplace. \$129,900. (#1514)

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420-3400

PLYMOUTH 2 FAMILY
quiet farm-style charm, 2 bedroom down/w/basement, 1 bedroom up, private court yard. Good income. \$93,900.

LOVELY 3 BEDROOM COLONIAL
in newer Plymouth sub. Cathedral ceiling and fireplace in family room. Large eat-in kitchen, attached 2 car garage. \$133,900.

DESIRABLE "Trailwood" Subdivision in Plymouth Township. Lovely 4 bedroom quiet level home with possible 5th bedroom in finished basement. \$164,900.

BRICK MAINTENANCE FREE
3 bedroom, 1 1/2 bath, attached garage, full basement. \$101,900.

CENTURY 21 SUBURBAN
455-5880 454-0205

QUALITY COLONIAL - Former model. Perfectly kept inside and out. Features 4 bedrooms, 2 1/2 baths, 2 car attached garage, family room with natural fireplace, lovely enclosed Florida room and a nice walk-out deck, conveniently located to everything. Asking \$168,900. Call ART ANDERSON.

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314 Plymouth
PORTSMOUTH CROSSING IN "Walnut Creek" presents an original Colonial in beautiful condition. Completely remodeled and updated with all the modern conveniences, including granite counter, stainless steel appliances, and tile flooring. New roof, new furnace, new water heater, new electrical, new plumbing, new windows, new doors, new siding, new landscaping. Call for details. \$239,900.

ROBERT BAKE
Realtors
453-8200

SWEAT EQUITY is what you'll earn by choosing this rare opportunity in Plymouth. Offering newer vinyl siding, carpeting, and blinds. It's waiting for you to finish. Ask for DENNIS, \$7,850.

COUNTRY LIVING so close to the water, you'll find it in this very clean and neat property. Located on an oversized lot, this home has been completely remodeled. Call for details. \$78,900.

RED CARPET KEIM
Marketing Professionals, Inc.
455-7850

Walk-Out Basement
Gourmet kitchen with newer appliances, family room, dining room, 3 bedrooms, 2 1/2 baths, central air, private court yard, 2 car garage. Immediate occupancy. Qual Hollow Plymouth. \$179,900.

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Wooded Paradise
Exceptional 2,800 sq. ft. Colonial with 4 large bedrooms, 2 full baths, totally remodeled kitchen with skylight, spacious formal dining room, living room & family room on main level with raised hearth fireplace. Numerous updates include high efficiency furnace & roof. Only \$209,900. Ask for...

GARY JONES or PATTY STOPES

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315 Northville Novi
Desirable Deerbrook
is the setting for this brand new 3,500 sq. ft. Colonial. Popular floor plan and loaded with custom features. Just have to pick your colors. \$239,900.

Remerica
Village Square
349-5600

JUST LISTED
Be the first to see this immaculate 4 bedroom, 2 1/2 bath Colonial on a large corner lot with side entrance garage. Superior floor plan and subdivision with nice common areas. \$174,900.

Remerica
Village Square
349-5600

Just Reduced
Country living on beautiful trend 2.2 acres. 46920 W. 7 Mile Rd., Northville Twp. 3 bedrooms, 2 1/2 bath aluminum ranch features partial study with fireplace, family room with 2 windows, overlooking rear area. Florida room, partial basement, 2 car garage, lot size is 60x235, home has many updates - asking \$90,000.

PETE CREMONA

316 Westland Garden City
A LARGE LOT
3 bedroom brick ranch with dining room & unfinished basement, 2 car garage, lot size is 60x235, home has many updates - asking \$90,000.

ALL BRICK COLONIAL Huge 8'0" by 150' lot, natural fireplace, insulated beams and more. \$62,900.
HELP-U-SELL of NWCC 454-9535

BEST VALUE
Clean and sharp, 3 bedroom ranch. Updated kitchen with dishwasher and loads of cupboards, new carpeting, vinyl flooring, new furnace, 2 1/2 car garage, super lot. Only \$75,500. Off Farmington Rd., easy low down terms.

STATE WIDE METRO
427-3200

BRICK RANCH, new windows, 3 bedrooms, 2 1/2 bath, finished basement, 2 car garage. \$59,900. Only \$1900 down. Mayfair Realty. 522-8000.

BY OWNER - 3 bedroom brick ranch, 2 car garage, partly finished basement, fully equipped kitchen, carpeting in bedrooms, freshly painted. \$69,900. For appointment leave message. 728-7517

CRITICS CHOICE
2100 sq. ft. colonial, everything you would expect. 4 bedrooms, 2 1/2 baths, basement garage, family room, fireplace & more, absolutely spotless, beautiful home, Livonia schools - priced for action! \$139,900.

BEST BUY! 3 bedroom brick ranch, qualified for MSHDA/FHA financing, clean, move-in condition, priced right at only \$55,500. Call today!
Century 21 - Dynamic
728-8000

FANTASTIC HOME
Sharp, 3 bedroom brick ranch. Loaded with extra! Modern kitchen with built-ins. Central air, furnished basement, workshop, deck, garage. Open Sunday. Call for time.

NEATON
REALTY COMPANY
422-5920

\$65,000
1200 sq. ft. 3 bedrooms, finished basement, 2 car garage. Home in mint condition, in 1988, home is in mint condition, in 1988, home is in mint condition, in 19

The Easy Way to Sell Your Property and Save...

We help you sell your home, townhouse or condominium with major savings to you. As licensed real estate professionals, we provide valuable services which enhance your ability to sell your property. We charge a low pre-determined fee rather than a percentage of the sale price of your home. (Our fee is payable only when your property is sold and closed). **THERE IS NO ADVANCE FEE.**

WHAT YOU DO:

1. You show your property... (or we'll show it for a small additional fee - payable only if sold to the parties so shown).

WHAT WE DO FOR \$2950*

1. We discuss the "BAD" as well as the "GOOD" in all offers and try to save you money wherever possible.
2. We place your property into our exclusive marketing system to get you buyers.
3. We send an ad on your property to potential buyers now looking for property.
4. We can place your property on the Multiple Listing Service.
5. We help you avoid problems and assist you should any problems come up.
6. We do all the paperwork.
7. We follow through on your sale until it closes and you get your check.
8. We help your buyers obtain financing (many times there are seven or eight methods).
9. We protect you with our satisfaction guarantee.
10. We charge no fee unless your property sells then we are paid at closing.
11. We estimate your net proceeds at the time you place your property for sale and when you receive an offer to buy.
12. We guarantee in writing, to advertise your property every week in the newspaper.

SAVE THOUSANDS

• NO UP-FRONT FEES (Fees Paid Only At Closing of Your Sale)

SAVE MONEY

If your price is..... \$120,000

FOR EXAMPLE

A 6% Commission is \$7,200⁰⁰

Help-U-Sell Fee is \$2950

**YOU COULD SAVE
\$4250**

NOTE: Commissions Are Not Set By Law.

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- We are licensed real estate brokers
- We are full service brokers
- We show property (our listings and multiple)
- We are members of the local Multiple Listing Service
- We can place your property into the Multiple Listing Service

GUARANTEE

At closing, this office will refund up to our full fee if we have not performed the services agreed to your reasonable satisfaction and you have complied with the terms of our Counseling and Assistance Agreement. (See Agreement for full details.)



SOLD - SAVED \$4,700

We needed a company that was working in our best interest. Help-U-Sell marketed our home aggressively and professionally handled the entire transaction.

Thank You! *Mr. & Mrs. Letke*



"IMPRESSIVE"

My husband and I were so impressed with the way they sold our home in two weeks, that we also bought thru Help-U-Sell. They found us the perfect home in 3 days. *Colleen Worley*



GUARANTEED RESULTS

Help-U-Sell provided me with all the tools and elaborate training, and an extensive marketing system. Help-U-Sell gave me job security. *Rob Stants*

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Licensed Real Estate Agents (new or experienced). Call for confidential interview.

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Donations to D.A.R.E. Appreciated.
All proceeds go to Drug Abuse
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*While Supplies Last

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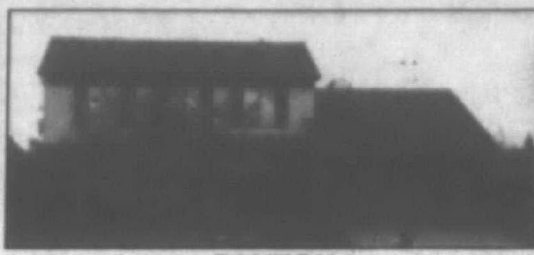


*Fee may vary on luxury homes, income property, land and condos.

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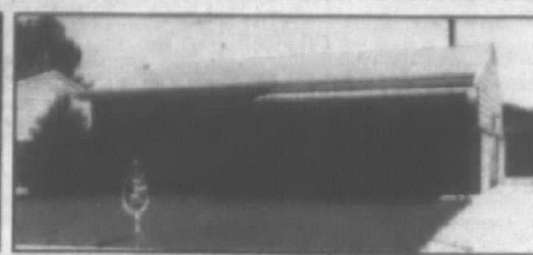
CANTON
VINTAGE FARM HOUSE completely redone in the last 5 years. Dormer houses master bedroom suite, den on second floor, new carpet upstairs. New oak kitchen with no wax floor, 3-zone heat plus loads of storage.
\$129,900 (W-44255) 455-7000



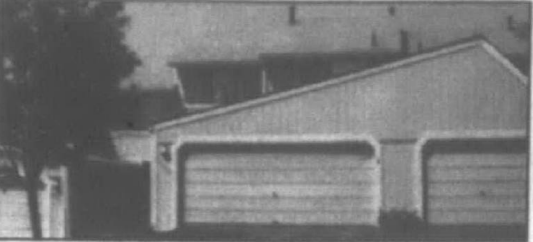
CANTON
PERFECTION describes this 3 bedroom, 2½ bath Colonial with formal living and dining rooms, family room with fireplace, large country kitchen and first floor laundry.
\$135,900 (S-45677) 455-7000



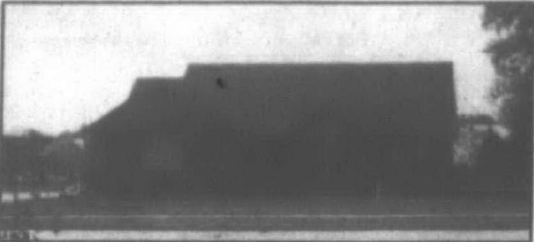
WESTLAND
CAN'T GET ANY BETTER. Move right into this 3 bedroom home in Westland's finest. Neutrally decorated throughout. Built in range and dishwasher. Close to mall and x-ways.
\$89,900 326-2000



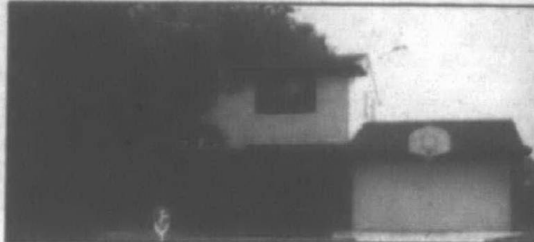
WESTLAND
SHARP NEIGHBORHOOD terrific finished basement with bar, in this 3 bedroom brick Ranch. Two and ½ car garage. Sellers are moving, immediate occupancy. FHA offered.
\$59,500 261-0700



NORTHVILLE
LEXINGTON CONDO with 3 bedrooms and 2.2 baths. This townhouse offers, extra large master bedroom and spacious family room with walk out lower level, which opens to patio and private wildlife area.
\$119,900 (W-01080) 455-7000



CANTON
NOTHING COULD BE FINER than owning this gorgeous Ranch in Sunflower. Soaring ceilings and great open floor plan including 3 bedrooms and 2 baths. All on a premium lot!
\$134,900 (S-46587) 455-7000



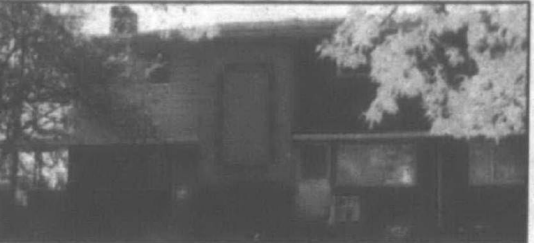
WESTLAND
FINEST! Take a look at this 1448 sq. ft. Colonial in quiet neighborhood close to schools. Features include finished basement, family room, patio, huge master bedroom, 1½ baths.
\$89,900 326-2000



REDFORD
THREE BEDROOM CHARMER well kept Cape on large fenced lot. Extra added dining room, finished rec room, 2 car garage and appliances. FHA-VA terms available. Move-in condition.
\$71,900 (CEN) 851-1900



PLYMOUTH
COUNTRY LOT LIST OF "NEWS" include oak kitchen, windows siding, roof and remodeled breezeway (could easily be a family room). Three bedrooms, 2 baths, finished basement and 2 car attached garage.
\$113,900 (GA-11409) 455-7000



LIVONIA
THIS CONDO IS SPECIAL! Move right in! All the work is done! Beautiful 2 bedroom Townhouse, spacious rooms, new windows, doors, carpet, a finished basement, great location and home warranty offer by seller.
\$50,900 261-0700



WESTLAND
TRUMP IN ON A GOOD investment on this 3 bedroom brick Ranch. Country kitchen, first floor laundry, walk-in pantry, nice lot. Low taxes.
\$63,900 326-2000



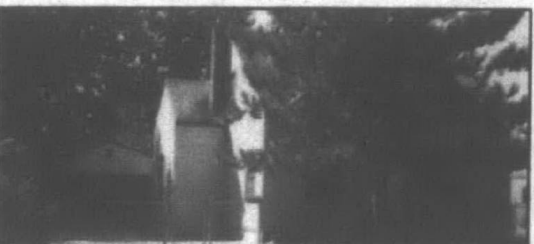
LIVONIA
NORTH LIVONIA RANCH on .625 acre wooded lot, fenced. Three bedrooms, attached 2 car garage, family room with full ledgerrock wall fireplace. Great potential.
\$85,500 477-1111



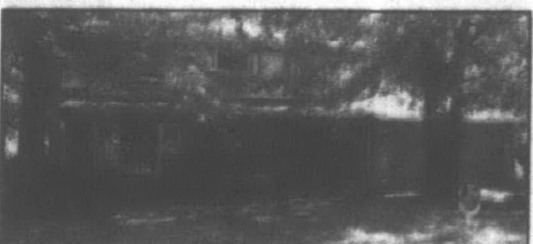
PLYMOUTH
STUNNING CONTEMPORARY RANCH Four bedrooms, 2½ baths, decorator tiled foyer and dining room, living room with fireplace. Newer windows, central air, shingles, water heater, carpet, cedar closet. Walk out basement.
\$189,900 (H-00505) 455-7000



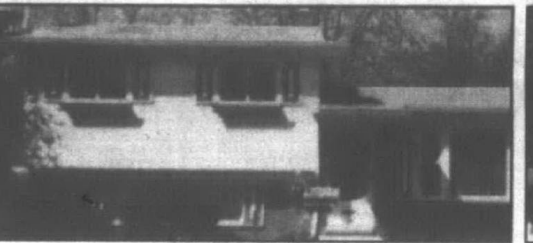
LIVONIA
MORE FOR YOUR MONEY very clean, well-maintained Colonial. Four bedrooms, two and one half baths (includes master bath) brick fireplace in family room, 2½ car garage, nice private backyard.
\$132,900 261-0700



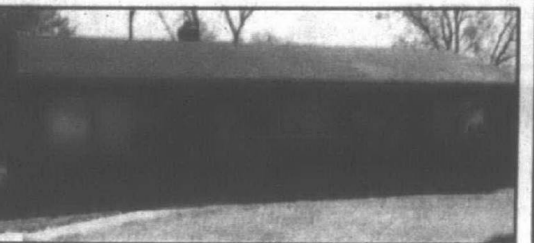
WESTLAND
EQUITY! Bring your hammer and nails, this home some TLC. Three bedroom Bungalow with 2 car garage and shed. Land contract terms.
\$39,000 326-2000



LIVONIA
FANTASTIC NEIGHBORHOOD. Beautiful Colonial, backing to woods. Large master suite with walk-in closet, master bath. Florida room, fenced yard, finished basement, first floor laundry, roof 3 years old.
\$164,900 (LOV) 477-1111



PLYMOUTH
MAKE YOUR MOVE to downtown. Well updated 3 bedroom Tri. Located on a peaceful tree lined cul-de-sac. Walkout to a well landscaped yard.
\$107,900 (H-00930) 455-7000



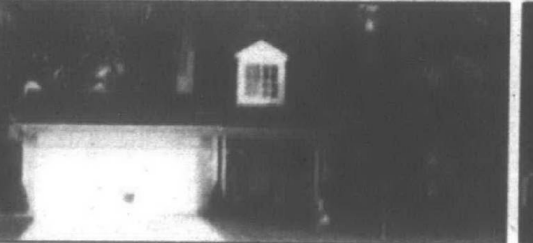
WAYNE
WILL STEAL YOUR HEART! Like "new" inside - carpet, paint, kitchen and bath are beautiful. Come see all the details. Parquet floors, extra insulation, new doors, low taxes and low utilities. On a quiet no-outlet street.
\$52,000 261-0700



NORTHVILLE
SQUEAKY CLEAN in town charmer. Mere blocks to the Cider Mill, schools, downtown. Classic front porch. Large family room, basement, garage. Must see!
\$149,900 (NOV) 348-6430



NORTHVILLE
DETACHED RANCH CONDO. Builder's close-out model. Beautiful 2 bedroom, 2 bath unit has large great room with fireplace, formal dining, full basement and 2 car attached garage.
\$230,000 (COU) 477-1111



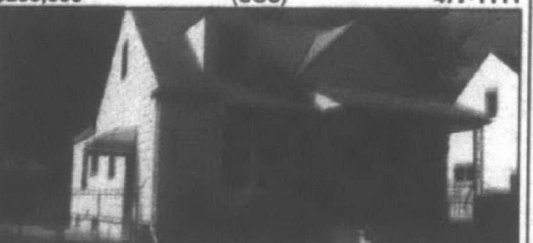
CANTON
IDEAL LOCATION. Here's a home that has much to offer. Features include, 3 bedrooms, 1½ bath, formal dining room, family room with fireplace, central air, newer carpeting and more. Close to shopping, x-ways and schools.
\$113,900 (B-06766) 455-7000



LIVONIA
HANDY-ANY SPECIAL! Priced below market value to allow for repairs and decorating. Three bedroom brick Bungalow, fenced yard, full basement with separate apt. New furnace, 2 car garage, and home warranty offered.
\$69,900 261-0700



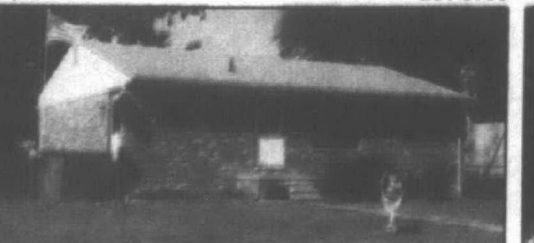
PLYMOUTH
STARTER Double lot with privacy and room to expand! Two bedroom, new oak bath and usable basement with finished room and walk-out. Super opportunity
\$69,900 (J-00986) 455-7000



REDFORD
PRICE JUST REDUCED! Three bedroom Aluminum Bungalow in desirable south Redford area. Room to add on in attic. Very creative financing available, VA, Simple Assumption, FHA.
\$63,900 261-0700



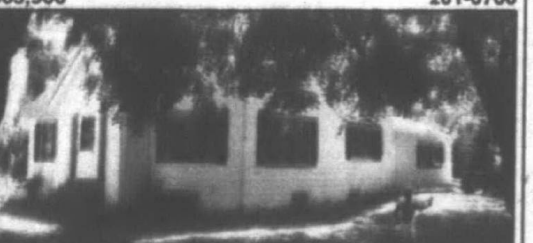
CANTON
COUNTY LIVING AT ITS BEST with close to town convenience. Three bedrooms, 2½ baths, formal dining room, family room with fireplace, first floor laundry. All on 3 acres.
\$224,900 (G-48655) 455-7000



GARDEN CITY
WHAT'S COOKING? A huge country kitchen, totally updated, is featured in this 3 bedroom brick Ranch. Other features include, central air and deck. Close to schools. FHA & VA terms offered.
\$74,500 261-0700



NOVI
COUNTRY IN THE CITY Beautiful contemporary home in area secluded from city problems. Decking around half the house - 2 level, finished walk-out basement, 3 bedrooms, 1½ baths, quality construction.
\$135,444 261-0700



NORTHVILLE
"MUST SEE INSIDE" 3-4 bedroom farmhouse with beautiful sun room, renewed hardwood floors, french doors, fireplace and more. Large room sizes, motivated sellers.
\$185,500 (SEV) 348-6430



CANTON
PERFECT CHOICE! Feel comfy in this 2 bedroom, 1½ bath townhouse. Cherry and light thru-out. New vinyl windows, 6 panel doors, central air. Move in condo. Stove and refrigerator included.
\$68,000 (H-06919) 455-7000



GARDEN CITY
FAMILY PERFECT. Is this 3 bedroom, brick ranch...basement, huge garage, new windows and carpet and a Florida room too!
\$79,900 326-2000



WESTLAND
SPACIOUS LIVING large family room with bay window overlooking patio and spacious yard. Huge country kitchen, 3 bedrooms, 1500 sq. ft. of living space, newly decorated. FHA & VA terms.
\$67,500 261-0700



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342 Lakeland Property

HARTLAND Lakeland Home
Fabulous view. Must See! 3 bedrooms, 3 full baths, large eating area. Floor to ceiling windows. 2 car garage. Call 852-1721

NEVER 2 STORY
3 bedroom contemporary home overlooking private lake. First floor den or 4th bedroom, spacious rooms with great views, living room with fireplace, white tile kitchen. \$134,900

CARROLL REAL ESTATE GROUP
488-8404
Commissions as low as 2.5%

NEW LAKE OAKLAND

Contemporary home 2 fireplaces, vaulted ceiling, finished oak kitchen, finished 3 car garage. \$347,000.
65 A.C.
MAX BROOKER 626-4000

Open Sun. 1-4pm
7380 Moseley Lake Rd. Waterford, off Williams Lake Rd. Clarkston Schools. Beautiful oak sparks on 110' lakefront. Beautifully landscaped outstanding custom built dream home. Elegance and finest features. Finished walk-out level, wrap deck, 40 suspended dock. Must see! Super value. \$399,900. Call Mary Keolan 851-1900 626-8482

PRIME BLOOMFIELD HILLS
2 ACRE LOT WITH
ON LAKE PLACED
With river & tennis court.
Lakeland/Village area home valued in area of \$1,000,000 to \$8,000,000. Build your dream home here! \$475,000. Land contract call. Call OAK HILLS REALTY, 646-7000. We offer 3 1/2% commission to sellers.

PRIVATE ALL-SPORTS LAKE

Are you ready for Lake Angelus Shores? No public access. Crystal clear waters, private roads and convenient 1-75 access. Rare, high quality Cape Cod featuring 1st floor master bedroom suite, finished lower level walk-out overlooking 60 ft of sandy shoreline. Over 4,500 sq. ft. for a below market. \$525,000

CASS LAKEFRONT
Quiet setting - double site lot overlooking 600 yds of main lake. Put your cash in the lake house free! Just Listed. \$300,900

LAKEFRONT GIDE-A-WAY

Spoil yourself...gorgeous sunsets, sandy beach and spacious master bedroom. 4 bedrooms, 2 baths, excellent family neighborhood, Birmingham schools. \$174,500

WALNUT LAKE ACCESS
Two story elegant efficient contemporary 4 bedrooms, 2 baths, excellent family neighborhood, Birmingham schools. \$174,500

INVESTMENT OR STARTER RANCH

Home w/beach and boating privileges. Birmingham schools and located on Walnut Lake Rd. Will not last at \$94,900!

RICHARD ROSEN
Re/Max in the Hills
680-2049

RESORT LIVING

With an easy drive of the City. One, two & three bedroom Condos on Ford Lake. \$65,500 to \$99,500 with 100' waterfront. Available at 8 1/2% interest. Boating, swimming in your backyard, golf and tennis only minutes away. Models open Sundays from 1-4pm call 434-3500 for an appointment. Sales by Red Carpet Group. Located on Cliff Drive off Keom Road just South of I-84 in Tspoint!

SAIGATUCK WATERFRONT
Professionally decorated condo. Low rent unit. Fully furnished. Tennis courts, pool, etc. etc. Call Mill Pond Realty, Inc. 616-987-1477

REDUCED \$122,900

Mill Pond Realty, Inc. 616-987-1477

FINANCIAL INVESTOR
Small business is interested in financial backing for growth & implementing new ideas. 569-8775

FLOREST - established 6 years, IRS forces sale. Profitable.

YOGURT - high traffic area, easy to run, money maker.
Call Pat Stanh, Century 21 Premier, 682-8900

HAIR SALON

Prime location. Fully equipped. \$50,000 investment. 721-4788

INVESTOR NEEDED
Cash \$120,000.
20% Guarantee.
854-3974

LAID OFF EXECUTIVE

Air pollution problem creates distributor opportunities in Detroit Metro Area - the part of the company with solutions. Super growth field. Ask for John Boehm or leave message at (313) 550-7999

NEW SINGLES - THE CLUB
RADIO SHOWS & PARTIES
\$15,000 investment.
642-2644 or 642-2645

PETOSKEY AREA - Carpet business.

3,300 sq. ft. building and equipment. \$167,000. Bill Anderson, Coldwell Banker Schmidt Realtors. 616-347-1405

RESTAURANT - Seats 50. Completely equipped. In the city suburb. Call very motivated. 652-9464

SOUTHFIELD SALON

12 Mile & Northwestern Hwy. Salon for sale/lease. 353-8644 444-9019

TANNING EQUIPMENT - 4 Allyson
3 stand up tans, reception area, furniture & fixtures. Sacrifice. Shown between 12-3pm Sunday at Sullivan Tan, 40280 Five Mile, 1 block W of Haggerty Rd. in Farmington. Eves: 525-0920 Eves: 261-1211

NICELY FINISHED OFFICE SUITE

including full kitchen and lunchroom. Available for immediate occupancy. 4,632 sq. ft. conveniently located at 20300 W. 12 Mile Road, between Lakeland and Evergreen. Ample free parking. Put your name on the building. WE WANT TO LEASE THIS SPACE NOW! NO REASONABLE OFFER REFUSED. 647-7171

NORTHVILLE 8 MONTHS FREE RENT!

850-2,000. Owner may build-out to your specs. Won't last!

PLYMOUTH
DOWNTOWN FINANCIAL DISTRICT 500-5,000 sq. ft. across from Mayflower Hotel. Walk to everything. Prime space. Call 454-2960

TEPEE REALTY

479 S. Main Plymouth 454-3610

OAK PARK/SOUTHFIELD location: Greenfield frontage with free signage on beautiful low rise commercial office building. 1 suite left. Lets Make a Deal. 957-9837

OFFICE & SHOP AREA FOR RENT
1100 sq. ft. available, Joy Rd. E. of Newburgh. 453-8053

OFFICES (NOW) 1-275 & 8 Mile

Full or Part Time Offices
• Secretarial Service
• Transcription/Printing
• Modern Equipment
• Fax & Copier Available
PREFERRED EXECUTIVE OFFICES
(313) 454-2771
Walk-In a Welcome

OFFICE SPACE, Dearborn area. Ford/Teape, perfect for therapist or sales rep. very reasonable. Richard. 593-0022

361 Money To Loan - Borrow

FINANCIAL INVESTOR wanted. Small business is interested in financing new ideas. 569-8775

362 Real Estate Wanted

A BETTER DEAL
All Homes - All Areas
Call or write us.
ARCADE REALTY, 569-7000

CASH TODAY OR GUARANTEED SALE

Century 21
GASTELLI 525-7900

CASH TODAY OR GUARANTEED SALE

Century 21
CHALET 477-1800

TOP CASH TODAY

Private Investor Pays For guaranteed sale. Also foreclosure or need of repair. Handy 753-9586
Sat. Oct 20th - 10am-3pm
WANTED: Small lot. In Nov. Salem, or Northville, for private retired couple. Call Joe. 349-4016

365 Business Opportunities

AUTO REPAIR & TUNE-UP business for sale. Great location in Redford. Complete with everything except tools. Call for more info. 535-9900 Sat. Oct 20th - 10am-3pm

AVAILABLE SHARED EXECUTIVE OFFICE, business, answering service, secretary. W. Bloomfield 851-8555

BECOME A SEMINAR TRAINER

Guide people to live their dreams. General and DREAM WALKER courses on physical and financial aspects of life. 5 1/2 hr. intensive. Sat. Oct 20th - 10am-3pm
Call for reservations or information 1-800-842-9201

SAGE SEMINARS, INC.

BRAND NEW large volume opportunity: 5,400 sq. ft. liquor, Lotto, Deli, Auto Wash area. 852-5030

BUSY HAIR Salon in Northville w/ clientele waiting. Owner wants to relocate. Send inquiries to P. O. Box 421, Northville, MI 48167

CLASS C LIQUOR LICENSE

With equipment for sale for the city of Westland. Good terms. Call Mr. St. Amant (408) 341-6400

EARN MONEY - EVEN WITHOUT MAKING SALES

Share in the success of a highly profitable franchise. Call for free prospect pack today. Earn weekly income. No experience necessary! No inventory. No quotas. No door to door sales!!
Call today: 569-8900

ESTABLISHED Tanning/Nail Salon

Franchise. Box 204, Observer & Ecocenter Newsapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

EXCELLENT ENTREPRENEUR opportunity

for two like minded people who are looking for financial growth in a '90's market.
1-800-780-4643

EXECUTIVE PLACEMENT firm

for sale, national franchise operation, location is moveable, owner motivated. Contact Mr. Setzer 628-0700

FINANCIAL INVESTOR

Small business is interested in financial backing for growth & implementing new ideas. 569-8775

FLOREST - established 6 years, IRS forces sale. Profitable.

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3,300 sq. ft. building and equipment. \$167,000. Bill Anderson, Coldwell Banker Schmidt Realtors. 616-347-1405

366 Otc.-Bus. Space Sale/Lease

ANNOUNCING!
International Business Center Area. Size 150 sq. ft. any length term, shared office centers with secretarial services, or conventional space. Involves Home, Comm. Starting Heights & Area. Call/office/warehouse units also available in kind only.
Call (313) 956-5000

BIRMINGHAM DOWNTOWN
Excellent parking. 749 Sq. Ft.
1ST 2 Months Free Rent.
\$749/month. 648-9580

BIRMINGHAM SOUTH ADAMS SQUARE

Two to 4 room office suites available, rates starting at \$13.25/sq. ft. Rent includes air conditioning, heat & janitorial service, telephone answering & secretarial services available.
648-9900

BUCKINGHAM OFFICE PARK is a campus type office community located on Middlebelt and Schoolcraft in Livonia, includes entrance and heating and cooling, one story buildings, abundant walk-out parking. 700-24,000 sq. ft. space available. For leasing information: 421-0770

CLAWSON - 14 Mile & Main St

525 sq. ft. - \$500. Heat & air, parking, 24 hrs. of security. 455-8574

DOWNTOWN BIRMINGHAM
800-1,200 sq. ft. of exceptional Class A office space available. Immediate occupancy in this prime location. Amenities include cathedral ceilings, skylight and prestigious entry. One suite left. Call Judy at (313)433-1100

DOWNTOWN BIRMINGHAM

372 Sq. Ft. Office. All amenities. Call Deborah for details. 229-7474

DOWNTOWN ROCHESTER, best spot in town, general office & medical space available now. 900 to 1,200 sq. ft.
ADCO ASSOCIATES 850-9010

EXECUTIVE SUITES AVAILABLE

Includes spacious parking facilities, 1st floor, Executive Secretaries, personalized phone answering, copying, UPS, facsimile & word processing services, conference room, notary.
HARVARD SUITE
29350 SOUTHWELLD RD
SUITE 122
557-2757

FARMINGTON HILLS - FREE RENT

Convenient to freeways. Offices from 175. Other support services available. Colonial Realty 476-7650

FARMINGTON HILLS - Eight Mile
Midlevel, office space, rental location. 3,300 sq. gross, outdoor storage available, ample parking. 471-2622

FARMINGTON HILLS - prime 850 sq. ft.

corner suite in a story building on Orchard Lake Rd. W. of 13 Mile. A/C/heating control by tenant. Signage available, rate reduced to \$850/mo., includes all expenses. 655-8488

FARMINGTON HILLS - Research Drive, attractive furnished, private parking. \$140/month. 477-7900

FARMINGTON HILLS, 12 near Farmington Rd.

1,200 or 2,400 sq. ft. Medical or general office. \$12.25/sq. ft. Call Mr. Lubnik 644-7395

FARMINGTON HILLS OFFICE
Near expressway. 375-2,700 sq. ft. at \$8 per sq. ft. Modern. All services. Begonia 476-7451

FARMINGTON HILLS, SUBLET

office space, of 696. Conference room, copier, and fax. Available 11-1-91. 473-4400

FERRDALE

Prime Woodchase location in Ferrdale. Air conditioned, good parking. 750 sq. ft. Call 851-1357

IDEAL OFFICE & RETAIL SPACE

Now available from 165 sq. ft. to 1800 sq. ft. Starting rent \$72. Including utilities. First and second floors available. Ford Rd. & Middlebelt. Call 622-2644

HISTORIC BUILDING OFFICE space

12 Mile Rd. Farmington Hills. Quiet, non-smoking. \$250-\$300 per month. Short lease available. 1-800-425-1118

IDEAL OFFICE SPACE - M-59 & Crooks, Rochester Hills

2 rooms total approximately 800 sq. ft. monthly plus utilities. Partially furnished if needed. Call Lynn T. Morgan 651-5080.

LIVONIA - Farmington Rd. near Six Mile, 700 or 1000 sq. ft. General or medical. Very reasonable. Call 644-7395

LIVONIA - OFFICE SPACE

1 room suite, 8 mile near Farmington Rd. Secretarial & phone answering. 476-2442

LIVONIA OFFICE SPACE FOR LEASE

EXCELLENT RATE & LOCATION. 300 sq. ft. starting rent. Call ADCO Associates 850-9010

367 Sub-Prof. Bldgs. Sale/Lease

A 2400 sq. ft. office building in Livonia near City Hall. Sale or Lease. Available immediately. Call Lynn T. Morgan 651-5080.

DRUGSTORE with attached pharmacy for lease. New, fully furnished. 1000 sq. ft. 26231 Ford Rd. Garden City in strip mall. 642-0330

368 Commercial/Retail

AUBURN HILLS - DOWNTOWN
FOR LEASE. 2,800 sq. ft. pizza or coney island go. Call for information 852-5030

COUNTRY GIFT SHOP, well established in Oakridge county, \$220,000. fixtures and inventory. 699-1993

Downtown Farmington

Location, location and clear image. 33316 Grand River. This is your chance to occupy the BEST space in town. Retail store, professional office building. In ceiling, brick walls, maple floors, skylights. High traffic area, (next door to theater). Will drive, reasonable rent. \$61-64500

DOWNTOWN MILFORD
Rare storefront offering, with new 3 bedroom apartment up, leased dry office or main floor and huge dry basement. Move in situation. Call BOB THOMPSON: 1-800-242-LAND Re/Max Countrywide

Downtown Northville

369 Otc.-Bus. Space Sale/Lease

ONE PERSON - Farmington Hills
Private office with Reception area. Size 150 sq. ft. any length term, shared office centers with secretarial services, or conventional space. Involves Home, Comm. Starting Heights & Area. Call/office/warehouse units also available in kind only.
Call (313) 956-5000

PLYMOUTH - Main Street
Private entrance, lots of parking. 550 to 1,200 sq. ft. 6 months free rent. 455-3232

PLYMOUTH - MAIN STREET

Reasonable lease. 500-1000sq. ft. Furnished or unfurnished. Secretary service optional. 458-4313

PRIME DOWNTOWN Farmington location. Frontage on Farmington Road. 500-800 sq. ft. plus basement storage. Ask for Kris or Georgia. 836-0808

PRIME SOUTHFIELD

12 MILE RD. & NORTHWESTERN Suite available. All utilities paid. Conference room, storage & good parking. Secretarial & phone services available on premises. Call 358-5670

PROFESSIONAL office space

for rent in prime location. Rent starting at \$250/mo. with incentives. Will design to suit. Located on M-24, N. of the Palace, Orion Township. \$395 per month. 867-1433

REDFORD OFFICE

24821 Five Mile Rd. (West of Telegraph). Two rooms for private entrance office. Includes bathroom and in-suite storage. New carpeting, vertical blinds & air conditioning. All utilities included. \$395 per month. 471-7100

CERTIFIED REALTY, INC.

Redford Township
24350 Joy Road
(Just West of Telegraph)
1,250 sq. ft. \$1,050 per month
Rent includes heat, air conditioning, electricity and underground secured parking.
Call Mary Ann Szabowski, CERTIFIED REALTY, INC. (313) 471-7100

RETAIL & OFFICE space

in Garden City & Plymouth Twp. Reasonable & flexible terms. Call weekdays 2pm-5pm 852-0140

ROCHESTER FOR LEASE
1,000-5,000 sq. ft. custom suites available. Immediate occupancy. Very professional offices. Call design to suit. 652-2000

ROCHESTER HILLS/FOR LEASE

Start your business here! Affordable units of 200, 400, and 600 sq. ft. Overhead doors. Finished office/warehouse. Near M-59 and I-75. Call Phil KONCHITSKI 347-3000

Thompson-Brown

SOUTHFIELD - Northland Dr. Full service building. 3-4 finished professional offices including large conference room. Prime retail location. Underground parking. 424-7234
Home on premises. 476-2442

SOUTHFIELD - Office space

with services, phones, furnishings, shared facility. 200-1500sq. ft. Call for more information 353-3100

400 Apts. For Rent

AUBURN HILLS BLOOMFIELD SQUARE
Avondale School District
MOVE-IN SPECIAL \$480-\$545
• 1 & 2 Bedroom Apts.
• Approximately 850-1100 Sq. Ft.
• FREE Heat & Water
All appliances, vertical blinds and large storage area. You'll also find central air, intercoms, pool and 24 hour security. Includes pool & laundry facilities & more. Short term, furnished units available.
Open 7 days.

AUBURN HILLS Bloomfield Orchard Apts.

Spacious 1 bedroom apartments from \$440.00. Includes heat, gas & water. Includes shopping, laundry facilities & more. Short term, furnished units available. 642-2644

367 Sub-Prof. Bldgs. Sale/Lease

A 2400 sq. ft. office building in Livonia near City Hall. Sale or Lease. Available immediately. Call Lynn T. Morgan 651-5080.

DRUGSTORE with attached pharmacy for lease. New, fully furnished. 1000 sq. ft. 26231 Ford Rd. Garden City in strip mall. 642-0330

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Downtown Farmington

Location, location and clear image. 33316 Grand River. This is your chance to occupy the BEST space in town. Retail store, professional office building. In ceiling, brick walls, maple floors, skylights. High traffic area, (next door to theater). Will drive, reasonable rent. \$61-64500

DOWNTOWN MILFORD
Rare storefront offering, with new 3 bedroom apartment up, leased dry office or main floor and huge dry basement. Move in situation. Call BOB THOMPSON: 1-800-242-LAND Re/Max Countrywide

Downtown Northville

Main/Center, a mixed-use development combining 27,000 sq. ft. of elegant retail space, professional office and five stories of luxury apartments is seeking the following retailers:
UPSCALE JEWELRY and/or WOODEN'S CLOTHING, BOOK STORE, HEALTH FOOD STORE, RECORD TAPES STORE and CARD SHOP. Immediate occupancy in this highly acclaimed community with little to no turnover. Call Judy Mon-Fri 8313453-1100

DOWNTOWN PLYMOUTH - Forest Place Shopping Center, 740 Sq. Ft. Immediate occupancy. Excellent parking. 455-7373

DOWNTOWN PLYMOUTH - Super shopping real location, 728 Sq. Ft. up to 1,250 Sq. Ft. Call Deborah for details 229-7474

DOWNTOWN ROCHESTER

• Retail Office
• Medical - Dental
• Cafe/Deli Location
• Beauty Salon

335-1043
PLYMOUTH - for rent, 1000 sq. ft. in updated home, lower floor. Immediate occupancy. 850/mo. plus security. 452-0783

PLYMOUTH - for rent, The Railroad Station, immediate occupancy. 1100 sq. ft. \$975/mo. plus security. 452-0783

REDFORD - GRAND RIVER

2000 sq. ft. building for lease or sale. Lease under market rental. Sale let. Lease/rent. Terms. Can include additional adjacent 1000 sq. ft. building presently leased.

LaKritz-Weber & Co.
353-9494

TELEGRAPH ROAD

369 Industrial/Warehouse Sale/Lease

BIRMINGHAM - 2500 to 4000 sq. ft.
Low lease rates from \$5.50 per sq. ft. gross, office & warehouse. Call 362-2870

LIVONIA - 8 Mile Area
1200 sq. ft. for lease.
Light industrial. \$500 per month. 477-2068

DOWNTOWN ROYAL OAK

20286 Northwestern Hwy. 2400 sq. ft. for

APARTMENTS

400 Apts. For Rent
 8955 MOVE IN SPECIAL
 Huge 2 & 3 bedrooms. Full size
 washer/dryer. Enclosed garage with
 opener. Pets welcome.
 Furnished available.
 450 ft. of extra storage.
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400 Apts. For Rent
CALL
981-6994
 1 bedroom ranch style apartments
 Starting at \$445
CANTON
 2 bedrooms with private entrance,
 1 1/2 baths, appliances, central air/
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 \$475.
CANTON, 3 bedroom colonial, 1 1/2
 baths, appliances, central air/
 heat, washer/dryer, central air, 2
 car garage, \$800/mo. + deposit, no
 pets. Available now. 459-4858
Full Spectrum Selection
 at Amber Apartments
280-1700

400 Apts. For Rent
CLAWSON/TROY
 New 1 bedroom, Cassinwood tan,
 new blinds, air, dishwasher, snack
 bar, must see \$445/mo. 459-4858
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WOODS
LUXURY APARTMENTS
 1 & 2 Bedroom Apartments
 From \$475 with carpet
 Vertical Blinds Throughout
 Covered parking
 Quiet Soundproof Construction
 Walk to Shopping
 Swimming pool & cabana
 Off Warren between Sheldon/Livley
 Mon.-Fri., 9-5pm, Sat. & Sun., 10-5pm
 Evening appointments available
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 N. DEARBORN HEIGHTS
 2 BEDROOM apartment, new carpeting,
 no pets, air, appliances.
 \$445 per month. 565-5095

400 Apts. For Rent
CLARKSTON
GREENS LAKE
 1 & 2 bedroom apartments on
 over 1000 ft. of frontage on Greens
 Lake and The Clinton River. Enjoy:
 Swimming - Fishing - Boating - Private
 Beach - Tennis Court - Club-
 house - Carpools - Bicycles - Walk-
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 From \$415/mo.
 Located off Dixie Hwy.
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 Dearborn Hts.
CAMBRIDGE
APTS.
 With walking distance to shopping,
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 1 & 2 bedroom deluxe apts. Newly
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 Call us today & ask about our
MOVE-IN SPECIAL
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 Office Hrs. 9-8 Mon. thru Fri.
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400 Apts. For Rent
CANTON
 S. of Joy Rd. W. of I-75
1 & 2 Bedroom Apts.
From \$355*
 Heat Included
 Window treatments
STONEBROOKE
APARTMENTS
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 *Limited Time. First 8 months of a
 one year lease. New residents.
 Selected Units.

400 Apts. For Rent
 DEARBORN - Very quiet, very clean,
 newly redecorated 1 bedroom & air-
 conditioning apartments. All utilities ex-
 cept electricity. Cable ready. Very
 reasonable. Call between 12 noon-
 6pm any day of the week. 848-0882
 FENTON ST. - one & 2 bedroom
 apts. 1 bedroom - \$295, 2 bedroom
 starts at \$485 includes heat & water.
 253-0073
FARMINGTON
 Beautiful, well maintained apart-
 ment is available in downtown
 Farmington. Walking distance to
 shopping district. Easy access to
 I-696 freeway. Rent includes heat,
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 Livonia, near Northridge 1 bed-
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 carpet available. From \$445. 473-0180
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 complex. Spacious 2 bedroom,
 newly decorated, air, appliances,
 blinds, \$400 per month. 548-5583
 DETROIT-7 Mile/Lahser. Nice 1 & 2
 bedroom apts. Newly decorated,
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 up. Call 537-0014
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 1 bedroom \$495, 2 bedrooms
 \$595. Private entrance, all appli-
 cations, in-unit laundry with washer &
 dryer. Water & carport included.
 Call mornings or evenings 477-2573
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FARMINGTON HILLS
 2,000 SQ. FT. OF PURE LUXURY
 Elegantly designed 2 or 3 bedroom
 ranch, or 3 bedroom townhouses.
 2 1/2 baths, whirlpool tub, full base-
 ment, 2 car attached garage. From
 \$1500.
COVINGTON CLUB
 14 Mile & Middlebelt
 851-2730
 Managed by Katten Enterprises Inc.

400 Apts. For Rent
 Farmington Hills Mapleidge Apts
 20078 Middlebelt. Spacious 1 bed-
 room, central air, vertical blinds,
 carpet available. From \$445. 473-0180
THE HOUSE OF
BOTSFORD
1 & 2 BEDROOMS
PLUS TOWNHOUSES
FROM \$495
FREE HEAT
 Spacious apartments with air condi-
 tioning, located lower entry, fully
 equipped kitchen and basement
 storage. Lighted parking and car-
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 20810 BOTSFORD DRIVE
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 Directly behind Botford Hospital
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FARMINGTON HILLS
 1 & 2 bedroom apts. available for
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 living, yet only 1 mile from expressway
 access. Come visit SPRING VALLEY
 apartments located on Halsted Rd.
 at Eleven Mile. Private entrance,
 individual washer/dryer, carport,
 verticle blinds, microwave, fire-
 places, vaulted ceilings, pool, sauna,
 tennis and much more! Short term
 leases and small pets welcome.
 Rentals start at \$615
 Call for Fall Specials
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BOTS FORD PLACE
GRAND RIVER - 8 MILE
BEHIND BOTSFORD HOSPITAL
SPECIAL
 1 Bedroom for \$419
 2 Bedroom for \$589
 3 Bedroom for \$669
PETS PERMITTED
 Smoke Detectors Installed
 Single Bedrooms
 Immediate Occupancy
 We Love Children
 HEAT & WATER INCLUDED
 Quiet prestige address, air condi-
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 For more information, phone
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FARMINGTON HILLS - 1 bedroom,
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FARMINGTON HILLS - Spacious 1
 bedroom, balcony, air, appliances,
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 hood, no pets, \$485 month. Avail-
 able Dec. 1. 348-5563
FARMINGTON HILLS - Newly de-
 corated 1 bedroom at \$445. 1 month
 free rent. Includes heat, appliances
 carpeting and air. Cable available.
 No security deposit. 473-2084

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3 Bedroom Townhomes

INCLUDES

- FREE GAS HEAT (Most Units)
- 19 FLOOR PLANS
- DENS
- FIREPLACES
- CATHEDRAL CEILINGS
- SPIRAL STAIRCASE
- CARPORTS
- SMALL PETS WELCOMED
- OLYMPIC INDOOR HEATED POOL
- FITNESS CENTER
- SAUNAS
- LOCKER ROOMS
- BASKETBALL COURT
- VOLLEYBALL PIT
- CLUB ROOM

ALSO AVAILABLE 1 & 2 BEDROOM APTS.
1 MONTH FREE RENT*

The CROSSINGS

AT CANTON

A charming rental community just 20 minutes from Ann Arbor and downtown Detroit, yet comfortably away from it all. From I-275, exit Ann Arbor Rd., west to Haggerty Rd., follow south to Joy Rd., then east to The Crossings.

Mon.-Fri.	10-6	455-2424	*New Residents Only
Saturday	10-5		Certain Conditions Apply
Sunday	12-5		Professionally Managed by Dolben

WESTLAND WILDERNESS PARK APARTMENTS
 Warren Ave. 1/4 mile E. of Newburgh. Minutes from Westland Mall & other major shopping centers.

Spacious 1,000 sq. ft., 2 bedroom apartments with 1 or 2 baths, private laundry room, vertical blinds, dishwasher, balconies or patios. Cats allowed.

ASK ABOUT OUR SPECIALS!
Senior Citizen Discount Available
 Mon.-Sat. 10-6: **425-5731**
 Sun. 12-6

WILLOW CREEK
 Apartments and Townhouses
 starting at \$445⁰⁰
728-0630
 Something for everyone

- Swimming Pool
- Clubhouse
- Dial-A-Ride
- Organized Activities
- Cable Available
- Vertical Blinds**

Newburgh Road • 1 Block South of Ford Road • Westland
 Just 2 Miles East of I-275

HOURS: MON.-FRI. 9-5, SAT. & SUN. 12-4

*SPECIAL 1 month rent FREE on 1 or 2 bedroom

Spend Less Time Driving!
 Quiet Setting in the Hub of Farmington Hills

Cordoba

Attractive 1 & 2 Bedroom Apartments from **\$475**

Minutes... from I-696 Northwestern Highway and many of the Metro areas most popular shopping, restaurant and entertainment districts.

Open Mon.-Fri. 1-6 Sat. & Sun. 12-5 **476-1240**
 Conveniently located on 12 Mile Rd. between Middlebelt & Orchard Lake Roads.
 EQUAL HOUSING OPPORTUNITY

HARD TO FIND EASY TO LOVE

"Call For Details On Our Fall Specials"

642-2500

- Spacious Floor Plans of 850-1200 Sq. Ft.
- Abundant Closet Space
- Extra Storage Space of 8'x10'
- Central Air Conditioning
- Clubhouse/Swimming Pool
- Excellent, Convenient Location
- Restricted Entry Areas
- Private Covered Parking
- Small Pets Welcome
- Security Deposit only \$200
- Vertical Blinds Provided

Cranbrook Centre
APARTMENTS
 Located on the west side of Southfield Rd. at 12 1/2 Mile Rd.
 Office Hours: Mon.-Fri. 9-6 p.m. Saturday 12-5 p.m.

400 Apts. For Rent
DEARBORN HEIGHTS DEARBORN CLUB APARTMENTS
 1 Bedroom \$450
\$200 Security Deposit
FREE HEAT
 Ceiling Fans - Cable Ready
 On In-Later just North of Ford Rd.
 Mon.-Fri. 12-7pm Sat. 12-4pm
561-3593

400 Apts. For Rent
DEARBORN - Very quiet, very clean, newly redecorated 1 bedroom & air-conditioning apartments. All utilities except electricity. Cable ready. Very reasonable. Call between 12 noon-6pm any day of the week. 848-0882
FENTON ST. - one & 2 bedroom apts. 1 bedroom - \$295, 2 bedroom starts at \$485 includes heat & water. 253-0073

400 Apts. For Rent
FARMINGTON
 Beautiful, well maintained apartment is available in downtown Farmington. Walking distance to shopping district. Easy access to I-696 freeway. Rent includes heat, vertical blinds, and much more. No security deposit required. Call between 10-6 Mon. thru Fri. 474-4888

400 Apts. For Rent
GRAND RIVER - MIDDLEBELT GREAT LOCATION CEDARIDGE
 Deluxe 1 & 2 Bedroom Units
FROM \$510
FALL SPECIAL
 LIMITED TIME OFFER
 1 month free rent with 13 month lease. New tenants only.
INCLUDES:
 Vertical blinds, carpeting, patio or balcony with doorwall, hotpot appliances, security system, storage within apartment.
 Enter on Tulsane 1 block W. of Middlebelt on the S. side of Grand River.
 Near Botford Hospital, Livonia Mall & downtown Farmington.
471-5020
 Model open daily 1-8
 OFFICE: 775-8206

400 Apts. For Rent
 DEARBORN - Very quiet, very clean, newly redecorated 1 bedroom & air-conditioning apartments. All utilities except electricity. Cable ready. Very reasonable. Call between 12 noon-6pm any day of the week. 848-0882

400 Apts. For Rent
 FENTON ST. - one & 2 bedroom apts. 1 bedroom - \$295, 2 bedroom starts at \$485 includes heat & water. 253-0073

400 Apts. For Rent
FARMINGTON
 Beautiful, well maintained apartment is available in downtown Farmington. Walking distance to shopping district. Easy access to I-696 freeway. Rent includes heat, vertical blinds, and much more. No security deposit required. Call between 10-6 Mon. thru Fri. 474-4888

400 Apts. For Rent
GRAND RIVER - MIDDLEBELT GREAT LOCATION CEDARIDGE
 Deluxe 1 & 2 Bedroom Units
FROM \$510
FALL SPECIAL
 LIMITED TIME OFFER
 1 month free rent with 13 month lease. New tenants only.
INCLUDES:
 Vertical blinds, carpeting, patio or balcony with doorwall, hotpot appliances, security system, storage within apartment.
 Enter on Tulsane 1 block W. of Middlebelt on the S. side of Grand River.
 Near Botford Hospital, Livonia Mall & downtown Farmington.
471-5020
 Model open daily 1-8
 OFFICE: 775-8206

Looking For A Great Apartment?

It's as easy as...

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- 3** ASK US ABOUT...

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OPEN 7 DAYS
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Cable TV Available
 Convenient to Westland Shopping Center
 Thru-unit design for maximum privacy & cross unit ventilation
 Swimming Pool & Clubhouse
 Storage in apartment
 Balcony or patio
 Air conditioning
 Dishwashers available

ATTRACTIVE 1 & 2 Bedroom Apartments from \$400

THE LANDINGS
 Located on Warren Rd. between Wayne & Newburgh Rds. in Westland
 Open Mon. - Sat. 10-6, Sun. 12-6
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 EQUAL HOUSING OPPORTUNITY

MAINCENTRE
 Apartment Living on the Grand Scale...

... in Downtown Northville
 Experience MainCentre's unique one & two bedroom and loft apartments

(313) 347-6811
 Open Mon.-Sat. 9-5 Sun. 11-5
 Located at the corner of Main & Center Streets in downtown Northville
 A Singh Development

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FARMINGTON HILLS
 1 & 2 bedroom apts. available for immediate occupancy. Country living, yet only 1 mile from expressway access. Come visit SPRING VALLEY apartments located on Halsted Rd. at Eleven Mile. Private entrance, individual washer/dryer, carport, verticle blinds, microwave, fireplaces, vaulted ceilings, pool, sauna, tennis and much more! Short term leases and small pets welcome. Rentals start at \$615
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FARMINGTON HILLS
 Orchard Creek Apartments
 1300 sq. ft. 2 bedroom/2 bath with individual entrances, gas fireplace, GE appliances, including washer/dryer, monitored fire & intrusion alarm, plus much more
 "ASK ABOUT OUR FALL SPECIAL"
855-1250
 Located on Orchard Lake Rd. 1/2 mile South of 14 Mile
 Mon.-Fri. 9-5 Sat. 10-5

IMMEDIATE OCCUPANCY APARTMENTS BY CONSOLIDATED INVESTMENTS
 2 locations to serve you
GARDEN CITY & PLYMOUTH
 Starting at \$390
 Spacious 1 & 2 bedrooms • 24 Hour Maintenance • Carpeting • Appliances • Laundry & Storage Facilities • Cable TV
 OFFICE AND MODEL HOURS
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DIAMOND FOREST APARTMENTS
From \$640 and up
 Call for our Specials

- Complete Kitchens with microwave
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SUPER SPECIAL
 Spacious 1 Bedroom **ONE MONTH FREE**
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 Daily 9-7 Sat.-Sun. 12-4
WESTGATE VI
ONE BEDROOM SPECIAL 1 MONTH FREE
From \$475 Includes Carport
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 Off Pontiac Trail between West & Beck Roads
 Minutes from I-696 and I-275
 Daily 9-7 Sat.-Sun. 12-4

FRANKLIN SQUARE APARTMENTS
 UNBELIEVABLE!
 A quaint & quiet apartment community in Livonia, close to great shopping, restaurants, I-96 access & Metro Airport.

Reduced Security Deposit!
 Attractive 1 and 2 Bedroom Apartments
 from **\$315-\$415*** **\$385-\$485***
HEAT AND VERTICAL BLINDS INCLUDED
 Located on 5 Mile Rd. Just East of Middlebelt in Livonia.
OPEN 7 DAYS 427-6970

*100 off 1 & 2 bedrooms for 1st month
 of 1 yr. lease - new residents only.

APARTMENTS

400 Apts. For Rent

BEST APARTMENT VALUE

FARMINGTON HILLS

TIMBERIDGE

DELUXE 2 BEDROOM UNITS \$565

FALL SPECIAL

1 month free rent with 13 month lease. New tenants only. Limited time offer.

Includes appliances, vertical blinds, carpeting, pool, close to Farmington Hills location.

Enter East off Orchard Lake Rd. on Folsom St. of Grand River. Model Open Daily 9-5 Except Wednesday

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FARMINGTON HILLS

\$899 Moves You In (ON SELECTED UNITS)

New 1500 sq. ft. 2 & 3 bedroom townhouses. 2 1/2 baths, spacious master bedroom, suite, washer, dryer, blinds & covered parking.

Foxpointe Townhouses

473-1127

Managed by Kaffan Enterprises

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NEAR DOWNTOWN FARMINGTON

Super Location

Very large 1 bedroom units with patio - \$485

Includes: carpet, all appliances, carpeting, verticals, sliding glass door. Shopping nearby.

LIMITED FALL SPECIAL

1 Month Free Rent With 13 Month Lease (New tenants only)

474-2552

400 Apts. For Rent

STONERIDGE MANOR

Freedom Rd. W. of Orchard Lake

478-1437 775-8206

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FARMINGTON/LIVONIA

ASK ABOUT SPECIALS

DELUXE LARGE 1 & 2 BEDROOM APPTS.

HEAT INCLUDED

New white formica kitchen & vanity

- Vertical Blinds
- Intercom
- Dishwasher, Self-cleaning Oven & Range, Frost-free Refrigerator, Microwave
- Swimming Pool - Clubhouse

Merriman Rd. (Orchard Lake Rd.) Just 1 blk. S. of 8 Mile Rd.

MERRIMAN PARK APPTS.

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FARMINGTON MANOR

Newly decorated 1 bedroom studio apartment from \$400, now available. Carpeted, vertical blinds, central air appliances. No pets. Carpet free for 1 year. Call.

FARMINGTON-Quiet complex near downtown Farmington. 1 bedroom, \$455/mo. includes heat & water. Call 9am-5pm, Mon.-Fri. 477-5650

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LIVONIA

HEAT INCLUDED - RENT FROM \$495 SECURITY DEPOSIT \$150

Spacious 1 & 2 bedroom apts. with plush carpet, vertical blinds, self cleaning oven, frostfree refrigerator, dishwasher, ample storage, intercom, carpet, club house, sauna, exercise room, tennis courts, heated pools.

On Joy Rd. W. of Newburgh

459-6600

*On selected units only

400 Apts. For Rent

LIVONIA'S FINEST LOCATION

Merriman corner 7 mile

Large deluxe 1 bedroom unit with washer/dryer in unit

- All Appliances
- Vertical blinds
- Pool
- Nearby shopping

\$575/mo.

MERRIMAN WOODS

Model open 9-5 except Thursday

477-9377 Office: 775-8206

Madison Heights

FALL SPECIAL

CONCORD TOWERS

1 & 2 BEDROOM APARTMENTS

Includes:

- Stove & refrigerator
- Dishwasher
- Carport
- Intercom
- Newly decorated
- Smoke detectors
- Sprinkler system

FROM \$405

1-75 and 14 Mile Next to Abbey Theater

589-3355

400 Apts. For Rent

GARDEN CITY

Ford/Middlebelt Area

Spacious 1 bedroom apartments.

Amenities include:

- Owner Paid Heat & Water
- Central Air
- Intercom System
- Garbage Disposal
- Laundry Facilities
- Window Treatments/Mini Blinds

From \$410 monthly

CALL ABOUT OUR FALL SPECIALS

GARDEN CITY TERRACE

522-0480

400 Apts. For Rent

LIVONIA

ONE-DERFUL!

If you've been searching for a terrific 1 bedroom apt. we have just the one! And wait till you see all the extras that come with it. 2 bedrooms. 2 full baths also available.

- Spacious living
- Vertical blinds
- Fully equipped kitchens
- Covered Parking

Call now while they last!

477-6448

400 Apts. For Rent

WOODRIDGE

Great location near Livonia Mall

477-6448

400 Apts. For Rent

NORTHVILLE GREEN

LARGE, beautiful 1 & 2 bedroom apartments. On Randolp at 8 Mile 1/2 Mile W. of Sheldon Rd. Walk to downtown Northville.

RENT FROM \$520

SECURITY \$200

Includes carpet, plush carpeting, appliances, walk in closets

349-7743

400 Apts. For Rent

NORTHVILLE

1 & 2 bedroom apts and townhomes. Private entrances, individual washer/dryers, microwaves, carpets, vertical blinds, pool, jacuzzi, tennis, exercise equipment. Small pets welcome! Come visit the peaceful, quiet & beautiful CEDAR LAKE Apartments located on Six Mile between Haggerty & Northville Rd. Call for specials

349-1830

400 Apts. For Rent

NORTHVILLE - 7 Mile Rd.

1 & 2 bedroom apartments.

Amenities include:

- 2 bedrooms/2 baths
- New carpeting
- Walk-in closets
- Vertical blinds
- Intercom security
- Laundry facilities
- Free basic cable

Located on beautiful Swan Lake

SWAN HARBOR

349-8844

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FREE APARTMENT LOCATOR

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Save Time & Money

Open 7 Days

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All Areas & Prices

Turn 3 Days into 30 Minutes

Over 100,000 Choices

400 Apts. For Rent

NOVI

NOVI'S AWARD WINNING COMMUNITY - SAGECREEK

Invites you to take your place in the winners circle.

OPEN SAT & SUN. 11AM-5PM

Call today for your private showing of our extraordinary 1 & 2 bedroom terrace homes.

Located on Novi Rd. between 9 & 10 Mile, just S. of 12 Oaks Mall.

N. ROYAL OAK.

One bedroom \$420 per mo. heat & water included, turnkey occupancy by 754-3438 or 641-0205

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\$70 PER MO. RENT REBATE SPECIAL

Call for Details

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791-8444

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ANN ARBOR

677-3710

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400 Apts. For Rent

APARTMENTS UNLIMITED

The Easiest Way To Find A GREAT PLACE!

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GET RESULTS

Classified Ads

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TREE TOPS

"New Concepts in Living for Today's Life Style"

Get in on the ground floor of the newest concept in apartment living. This renovated all new 1 bedroom apartment community offers features not available elsewhere. Large master suite kitchen with all appliances including microwave in apartment laundry, covered parking & a bonus "Studio Room" suitable for many uses including a second bedroom. EHO.

Novi, Meadowbrook & 10 Mile

\$650 per month

Ask About Our Special

SNEAK PREVIEW

Open Sat. 10 - 4, Sun. 12 - 5

THE BENECKE GROUP

347-1690 348-9590

400 Apts. For Rent

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STOP LOOKING!

We have what you've been looking for! Spacious 1 and 2 bedroom apts. & fabulous 2 bedroom townhomes.

- Vertical Blinds
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- Close School System
- Aerobics in the clubhouse

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On 10 Mile between Novi Rd. & Meadowbrook.

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OPEN MON. & THURS. TILL 8PM

OAK PARK

2 bedrooms, carpet, blinds, appliances, heat, hot water, air. \$495. Leave message. 547-9727

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PLYMOUTH - AFFORDABLE Senior Citizen Specials

Spacious 1 & 2 bedroom apartments in quiet adult community. Walk to shopping. Central air, dishwasher, vertical blinds, carpet, pool. Available to qualified applicants.

453-8811

400 Apts. For Rent

PLYMOUTH - Absolutely fantastic apt. Deck, washer/dryer, all appliances, central air, spacious, \$650/mo.

400 Apts. For Rent

PLYMOUTH - available Nov 1

Spacious, 1 bedroom upper apt. walk to shops, \$425/mo plus security, no pets

452-0760

400 Apts. For Rent

FIVE BILLS YOU'LL NEVER HAVE TO PAY

- Gas Heat
- Cooking Gas
- Hot & Cold Water
- Sewer
- Trash Service

455-3880

Plymouth

400 Apts. For Rent

PLYMOUTH - BROUGHAM MANOR APPTS.

1 Bedroom \$445
2 Bedroom \$485

Year Lease, Heat & Water Paid
Adults. No pets

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400 Apts. For Rent

PLYMOUTH - DOWNTOWN

Spacious, luxurious 2 bedroom suite, 1,200 sq. ft. painted & remodeled throughout. Appliances, air. Safe & Quiet. Best location in town. No pets. \$625 + security & utilities. Also 2 bedroom duplex. 452-1907

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WESTLAND HAWTHORNE CLUB

SUPER SPECIAL

FROM \$260 \$425 including Heat

- Vertical Blinds
- Microwave
- Ceiling Fans
- Picnic Area & Pool
- Park & Golf Course View

7560 Merriman Rd.

Between Warren & Ann Arbor Trail

Daily 9-7; Sat.-Sun. 11-5

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400 Apts. For Rent

LAKE POINTE VILLAGE APARTMENTS

PLYMOUTH MICHIGAN

ONE & TWO BEDROOM APARTMENTS

rent from \$482 per month

INCLUDES:

- Free Gas Heat and Water
- Porch or Balcony
- Swimming Pool
- Community Bldg.
- Basement Storage

Call Manager at: **453-1597**

OPEN DAILY AND SUNDAY

400 Apts. For Rent

NOBHILL APARTMENTS

rent from **\$395**

Microwave Oven
Air Conditioning
Pool & Tennis

Paid Gas Heat
Great Location
Spacious Rooms

1 & 2 Bedroom Apartments
1 1/2 Bath in 2 Bedroom

373-5800

Walton Corner at Perry
Adjacent to Auburn Hills

Mon.-Fri. 8-5 Weekends 12-5

400 Apts. For Rent

Autumn Ridge

SPACIOUS 1 & 2 BEDROOM APARTMENTS

EXCITING NEW FITNESS CENTER INCLUDING AEROBICS

- Pets Welcome
- Swimming Pool
- Vertical Blinds
- Washer/Dryer hook-up
- Self-cleaning oven

397-1080

400 Apts. For Rent

THE GATE TO GREAT LIVING!

Golden Gate APARTMENTS

FROM \$380

- Great Location
- Spacious Apartments
- Swimming Pool
- Central Air Conditioning
- All this and More... Come and See for Yourself!

On Pontiac Trail just West of Beck Road

Mon. - Fri. 9-6 • Sat. 10-5 • Sun. 11-5

624-1388

*Rental Office at Bristol Square Apartments on Beck Road just North of Pontiac Trail

EQUAL HOUSING OPPORTUNITY

400 Apts. For Rent

Now Open...

PARKCREST APARTMENTS

Westland's Newest Complex

On Warren Ave., E. of Newburgh

1/2 Mile W. of Westland Mall & other major shopping

1,000 sq. ft. of luxury space, offering 2 bedrooms, 1 or 2 baths, designed for privacy if wishing to share Private laundry rooms, vertical blinds, dishwashers & Whirlpool appliances. Balconies or patios. Cats allowed.

Ask About Our Specials!

Senior Citizen Discount Available

Mon. Sat. 10-6
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Stone Ridge

"On the Water"

1 and 2 Bedroom Apartments from \$375

"Less than 5 minutes from Novi & Farmington Hills"

- Convenient to Twelve Oaks Mall
- Cable TV Available
- Dishwasher
- Pool
- Private Balcony/Patio
- Variety of Floor Plans Available
- Air Conditioning

624-9445

Open Monday - Friday, 10 - 6 Weekends 11 - 5

EQUAL HOUSING OPPORTUNITY

400 Apts. For Rent

NOBHILL APARTMENTS

rent from **\$395**

Microwave Oven
Air Conditioning
Pool & Tennis

Paid Gas Heat
Great Location
Spacious Rooms

1 & 2 Bedroom Apartments
1 1/2 Bath in 2 Bedroom

373-5800

Walton Corner at Perry
Adjacent to Auburn Hills

Mon.-Fri. 8-5 Weekends 12-5

400 Apts. For Rent

WAYNEWOOD APARTMENTS

1991 Special (Limited Time)

\$75 OFF*

1 & 2 Bedroom Apartments

NOW \$395 & \$470

Bright, Airy, Extra-large Rooms. Heat & Vertical Blinds Included Ceiling Fan Bedroom or Dining Area

6737 N. WAYNE RD. WESTLAND

South of Westland Mall

FURNISHED MODEL ON DISPLAY

MON.-SAT. **326-8270**

*\$75 off for 1st 6 months of 1 year lease for new residents only

400 Apts. For Rent

WOW!

ENDLESS SUMMER

Let the warm waters of our indoor heated pool tempt you along with these fine features:

- 1 & 2 Bedroom High-Rise Apartments With Exceptional Balcony Views
- Vertical And Mini-Blinds
- Indoor Heated Pool
- Tennis Courts
- Community Room
- Within Walking Distance Of Westland Mall
- Controlled Access TV And Intercom System

Models Open Daily

WESTLAND TOWERS

Located One Block West of Wayne Road. Between Ford And Warren Roads.

721-2500

Windemere Apartments

LIVING YOU CAN AFFORD TO ENJOY

- Central Air Conditioning
- Convenient To Shopping And Expressways
- Cable TV Available
- Private Balcony / Patio
- Kitchen With Open Bar Counter
- Dens Available
- 1 1/2 Baths Available
- And More... Visit Us And See For Yourself!

On Haisted 1/2 Mile North of Grand River In Farmington Hills

FROM \$475

OPEN Mon. - Fri. 9 - 6; Sat. 10 - 5; Sun. 12 - 5

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400 Apts. For Rent

Clarita Park Apartments

Live leisurely in a park-like setting and enjoy the natural wooded areas of Clarita Park. Centrally located near excellent schools, shopping, recreation and major highways.

2 Bedroom, 1 & 1/2 Bath Apartments, Featuring:

- Fully Appliance Kitchens
- Balcony/Patio
- Washer/Dryer Hook-up
- Large Walk-in Closets
- Vertical Blinds
- Cable Ready
- Private Entrances

Call Today For More Information **473-0690**

Monday - Saturday, 9:30 a.m. - 3:30 p.m.

29566 Clarita Avenue

Off Middlebelt, Just South of Seven Mile

Managed By **The FOURMIDABLE Group**

400 Apts. For Rent

NOBHILL APARTMENTS

rent from **\$395**

Microwave Oven
Air Conditioning
Pool & Tennis

Paid Gas Heat
Great Location
Spacious Rooms

1 & 2 Bedroom Apartments
1 1/2 Bath in 2 Bedroom

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Walton Corner at Perry
Adjacent to Auburn Hills

Mon.-Fri. 8-5 Weekends 12-5

400 Apts. For Rent

WAYNEWOOD APARTMENTS

1991 Special (Limited Time)

\$75 OFF*

1 & 2 Bedroom Apartments

NOW \$395 & \$470

Bright, Airy, Extra-large Rooms. Heat & Vertical Blinds Included Ceiling Fan Bedroom or Dining Area

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Let the warm waters of our indoor heated pool tempt you along with these fine features:

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- Vertical And Mini-Blinds
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- Community Room
- Within Walking Distance Of Westland Mall
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Models Open Daily

WESTLAND TOWERS

Located One Block West of Wayne Road. Between Ford And Warren Roads.

721-2500

Coach House Apartments

Attractive 1 & 2 Bedroom Apartments & 2 Bedroom Townhouses Available

from **\$515**

Security Deposit \$200 on selected units only

HEAT INCLUDED • VERTICAL BLINDS

FEATURING

- Clubhouse
- Sauna
- Air Conditioning
- 2 Swimming Pools

29600 Lampighter Lane on Providence Drive just North of W. Nine Mile Rd. in Southfield (one block West of Greenfield Rd.)

Open Daily **557-0810**

*on selected units only

The Springs APARTMENTS

Where We Have Something For Everyone!

You choose the amenities you want.

- HEAT INCLUDED
- 12 UNIQUE FLOOR PLANS
- WASHER & DRYER IN APARTMENT

New 1 & 2 Bedroom Lakefront Apartments from \$415

LOCATED IN NOVI ON PONTIAC TRAIL 1 MILE EAST OF BECK ROAD

OPEN DAILY 9-6 • SUNDAY 12-5

669-5566

EQUAL HOUSING OPPORTUNITY

REAL ESTATE NEWS

Few dark clouds settle on real estate horizon

By Doug Funke
staff writer

Favorable mortgage rates have failed to drain the supply of existing housing available to buyers.

- Fixed rates of 8% for 15 years and 6% for 30 years can work for buyers only if there's a good selection of houses for sale in the marketplace.
- And that's exactly what area realty boards report.
- The Western Wayne Oakland Association of Realtors had 10,176 active listings of houses and condominiums on its multi-list as of the end of September. That compares with 9,089 at the end of September, 1990, and 9,914 three months ago.
- The South Oakland Board of Realtors reported 1,613 houses and condos on its multi-list as September ended, a hair more than the 1,608 available at the same time in 1990.

The Birmingham-Bloomfield Board of Realtors had 1,374 active listings of houses and condos as Sept. 30 compared to 1,472 at the end of September, 1990.

JUST AS important, the prices of houses apparently haven't soared out of sight as mortgage rates have tumbled significantly and the supply has remained plentiful.

The median (half below, half above) price of houses and condos that sold through the first nine months of this year in the South Oakland area was \$78,000 compared to \$75,000 last year.

The median sales price for units sold in Western Wayne Oakland during September was \$85,000, compared with \$80,000 during September, 1990.

In Birmingham-Bloomfield, the median sales price through the first

'Perhaps these people who have been thinking about selling homes are saying, 'Maybe this is the time for me to buy, too.' The only damper I see is a lot of people are skittish about the employment thing.

— Allen C. King

nine months of this year was \$162,000 compared with \$166,500 for the similar period last year.

"It's our observation that the listings available currently are significantly greater than was available three to four years ago," said Warren Gould, executive director of the

Birmingham-Bloomfield board. "The size of our (multi-listing) book is much larger."

The areas with the most listings so far this year are Bloomfield Township, West Bloomfield and Birmingham, Gould said.

LISTINGS WERE up in Septem-

ber compared to September of 1990 in every Observer community served by the Western Wayne Oakland board.

Specific numbers, including houses and condos, with 1990 figures listed in parenthesis, follows:

- Canton — 309 (257).
- Farmington/Farmington Hills — 739 (704).
- Garden City — 154 (133).
- Livonia — 481 (429).
- Plymouth, city and township — 305 (270).
- Redford — 299 (164).
- Westland — 429 (381).

Listings are down this year compared to last in Southfield, Troy, Beverly Hills and Lathrup Village, the South Oakland board reported.

"For a prospective buyer, today's price and terms show an excellent

market," said Maurice Richards, executive vice president of the South Oakland board. "Supply is good. Choice is good. I would say all prices are available which is unusual."

"I think you have a very stabilized marketplace," said Allen C. King, president of the Western Wayne Oakland board and an agent with Prudential Great Lakes Realty in Farmington Hills.

"There's a good balance between supply and demand. You're still getting an inflationary increase (in value), still building equity. Again, the supply of money is keeping interest rates low."

"Perhaps these people who have been thinking about selling homes are saying, 'Maybe this is the time for me to buy, too.' The only damper I see is a lot of people are skittish about the employment thing," King said.

Determine useful life of common elements to set reserve

I am a board member and want to establish some sort of reserve so that we don't need to levy additional assessments as has been the case in the past. How do I go about doing this?

It is important for every well run association to establish an adequate replacement reserve for repairs to the common elements so that it will not be necessary to levy additional assessments in the future to meet pressing needs. To do this, a study should be undertaken by the associa-

tion to ascertain the scope and magnitude of the problems that are likely to occur at the condominium. To do that, you must determine what the useful life of the common elements is going to be and amortize sufficient funds on a yearly basis to meet those needs, considering interest and a certain percentage for depletion of the reserves. That study should be undertaken with the assistance of an architect or engineering firm and the association's accountant. The condominium act requires that each association have a reserve



condo queries

Robert M. Meisner

for major repair or replacement of at least 10 percent of the budget, non-cumulative, but that is generally inadequate to meet the realistic needs of the association.

There is a condominium adjacent to a resort area. I am concerned about the leasing agent who is also tied in with the developer. How do I know that I am going to get a fair shake. Apparently there is no competition from this leasing agent.

As with many resort condominiums in areas where there are not a number of real estate entities that are on a competitive bases, you are at the mercy of the developer. The developer is attempting to sell or lease his units. If his leasing agent

is involved in leasing your unit, you may be second fiddle, so to speak. I would talk to other members of the association who have purchased units or are leasing them to determine whether this leasing agent is charging a fair price and is willing to do a reasonable job. Obviously, to the extent that his compensation is based upon leasing the unit, he will have an incentive to help. But the fact that the developer is selling or leasing his own units may be a factor. Make sure that there are no other leasing agents in the area who

do not have a vested interest and might be available to assist you.

Robert M. Meisner is a Birmingham attorney concentrating his practice in the areas of condominiums, real estate and corporate law. You are invited to submit topics you would like to see discussed in this column by writing Robert M. Meisner at 30200 Telegraph Road, Suite 467, Birmingham Farms 48025. This column provides general information and should not be construed as legal opinion.

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THERE'S NO BETTER TIME TO BUY

If you've been thinking about moving from your current residence to the house of your dreams or from an apartment to a starter home, this is the time to do it.

- The selection is excellent.
- Low interest rates are available.
- There are many financing options available.



Go ahead, make the move. Now is the right time to buy a home.



NOW is the right time to Buy a Home!

Purchasing a home has always been a wise decision, but current market conditions are making it even more attractive to buy now.

EXCELLENT FINANCING IS AVAILABLE NOW

Interest rates are lower, and mortgage lenders are offering a wide variety of financing options. Low interest rates mean you can get more for your money.

- 30-year fixed mortgages are still available as well as many other financing alternatives.
- First time buyers are encouraged to purchase now through financing packages offering small down payments.

YOUR HOME IS YOUR BEST INVESTMENT

Purchasing a home is the best way to build a solid financial foundation. A home not only provides you with warmth and comfort, it also serves as a secure investment.

- Today, homes in the area continue to be a wise investment.
- Equity in your home can be used as collateral, thus providing you with additional financial security.
- Home ownership provides you with a sizable tax advantage because interest paid on mortgages is fully deductible. Property taxes can also be deducted.

This message brought to you by the Classified Advertising Department of...

Observer & Eccentric
CLASSIFIED ADVERTISING

644-1070 Oakland County 591-0900 Wayne County 852-3222 Rochester/Rochester Hills
DEADLINES: 5 P.M. TUESDAY FOR THURSDAY EDITION'S P.M. FRIDAY FOR MONDAY EDITION



500 Help Wanted

HAIR SALON ASSISTANT needed, part time, Livonia area, good opportunity, good pay. Call 453-7339

500 Help Wanted

HAIR STYLIST - Full and part-time openings, at high volume Fantastic salon. Farmington, Plymouth, Grosse Pointe, Warren & Westland. Call Glenn Stone & Associates 595-7727

500 Help Wanted

POSITION OPEN for commercial area customer service rep. Must have experience, sound product knowledge. Must be able to rate all lines. Computer friendly & customer oriented. Call Frank Harwood Agency 478-1177

500 Help Wanted

INSURANCE-EXPERIENCED ONLY insurance agencies seek for help in finding personal & commercial lines. CRR producers & marketers, so we need you now. Statutes to \$40,000. Company Paid Fees. Ann Bell Personnel, Inc. (Insurance Specialist since 1975) 30600 Telegraph Rd, Suite 2375, Singwood Farm, MI 48025 540-3355

500 Help Wanted

LEASES-EXPERIENCED ONLY help wanted. Must have experience, transportation. 538-3800

500 Help Wanted

LIGHT MECHANIC Service organization seeks individuals to perform light maintenance work on large service vehicles. Dependable, hard working, must be able to work weekends. Call Mr. Lelby 423-1000

500 Help Wanted

MAINTENANCE A large St. Louis Missouri contractor automated metal product fabricator has immediate openings for a Bargaining Unit Maintenance Technicians. To be considered you must be a journeyman mechanical with 4-8 years experience as a millwright, mechanic and electrician. Wages commensurate with skills and experience in addition to full benefit package. Send resume and credentials to Mr. Collins, Industrial Containment Products, Inc. 2391 Cassens Dr. Fenton, Missouri 63028 NO PHONE CALLS PLEASE!

500 Help Wanted

MANAGER- mature person with retail or management experience wanted for A.J. Cheers card center in Oakland Mall. Call for appointment. 855-289-0225

500 Help Wanted

MANICURIST needed for busy salon. Some clientele preferred. Tuesdays thru Saturdays. Please call 681-7979

READY TO WORK? CALL KELLY!! Kelly Temporary Services needs highly motivated individuals to work today and work right away!

KELLY Temporary Services An Equal Opportunity Employer

Light Industrial Men and Women Long-term and short-term assembly and production assignments available. No experience necessary. Auburn Hills and Rochester area.

ENTECH SERVICES, INC. 377-4980

106 Heating & Cooling

HEATING-A/C, HUMIDIFIERS Sales, Service & Installations. Free est. Reasonable. Licensed. 837-0785

129 Landscaping

AN ATTRACTIVE OUTDOOR ENVIRONMENT FOR YOUR HOME Grow Right Design & Service has 18 yrs. professional experience. We specialize in: creative & innovative design, custom brick & stone patios & walkways, landscape renovations, retaining walls, plantings.

135 Lawn Maintenance

ALL LAWN MOWING Tree & Shrub Trimming. Clean-ups. Reasonable. Fotis Landscaping Since 1954 437-1174

165 Painting/Decorating

AAA-PETARS Interior/Exterior Paint Wallpaper, Drywall, Repairs. Set. 247-0065

165 Painting/Decorating

FIRST RATE Custom Painting Inc. Drywall, Plaster Repair Work. Wallpapering-20 Years Experience. 247-9079

200 Plastering

AA PLASTER SPECIALIST Small Water Damage Repair. 35 Years Experience. Licensed. Call Roy 828-2733

233 Roofing

ALL ROOF LEAKS STOPPED New Roofs, Seamless Gutters. Vents, Flashing, Drip Ledges, Valleys. Guaranteed, References. Free Est. Licensed. 828-2733

253 Snow Removal!

SNOW BUSTERS! WANTS YOU! Snow plow drivers with own truck and at least 1 yr. experience. 583-9233

277 Upholstery

BARB'S UPHOLSTERY Fall Sale. Save on Fabrics & Labor. Free Pickup & Delivery. 862-9103

Blue Grass Lawn Supplies

50% off Fall Special! 65¢/yard PICK-UP ONLY 10650 W. 7 MILE RD. 348-1880

Mick White Trucking

TOPSOIL Special! 7 Yards Screened Top Soil Del. \$95 Picking - Grading - Tractor Work. Randall Landscape Farm & Nurseries 855-7005

GET RESULTS Classified Ads

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Steve's Painting Service

50% off Interior/Exterior Painting & Wallpapering. 669-4975

180 Piano Tuning

Repair - Refinishing PIANO TUNING BY JOHN MACCRACKEN 3000 W. Grand River East of Kalamazoo 467-5468

Steve's Painting Service

50% off Interior/Exterior Painting & Wallpapering. 669-4975

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902-Loat & Found
FOUND: 10/16 coffee set, vicinity of
Westville & Adams. 640-9479
LOST: Brown & white beagle puppy,
1 year old, wearing collar. 530-5306

700 Auction Sales
BURCROFF
PUBLIC AUCTION
New Furniture - Household - etc.
Tables & Chairs Sets - Sofa Beds

702 Antiques
ANN ARBOR ANTIQUES MARKET
THE BRUSHING SHOW
Sunday, Oct. 20, 10:00 AM to 5:00 PM

704 Rummage Sales & Flea Markets
RUMMAGE SALE
Oct. 18, 9-11 AM
15400 Rockwood Rd.

706 Garage Sales: Oakland
BLOOMFIELD HILLS - Fri. 9-8
4284 Cooper Ridge, Long Lake &
South & North

706 Garage Sales: Wayne
NOW OPEN - Children's Pleasure &
Southeast, 1511 Westwood, 1511
Westwood, 1511 Westwood

707 Garage Sales: Wayne
CANTON: Steampunk, waterbed &
pedestal dressers, baby items, toys,
misc. Fri. Sat. 9-5, 4644 N. Lincoln

707 Garage Sales: Wayne
CANTON: 46317 Brunetta, at Canton
Center & Station Center. Sat.
10-5 Sun. 11-4. Baby, home items.

707 Garage Sales: Wayne
LYONIA - Oct. 18-19, 9-4pm, multi
family sale. Clothing, books, adult &
baby items to size 4. Baby items,
crayons, art supplies, clean stuffed toys

603-Health - Nutrition
WEIGHT LOSS
FREE WATER
VIC TANNY Lillian VIP Member
VIC TANNY President's Membership
VIC TANNY President's Membership

604 Announcements
Meetings/Seminars
"ORPHANED" PARENTS are those
children who live far away.
"Orphaned" Parents Workshop
"Orphaned" Parents Workshop

703 Crafts
CHRISTMAS HOME DECORATING
ARTS & CRAFTS SHOW
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Absolute Nursery Auction
Sat., October 19, 8:00 AM
Open to the General Public
Vidosh Landscape Supply Center
27400 Beck Rd.
Novi, MI 48374

700 Auction Sales
ANTIQUE SHOW - Sat. Oct. 19-10, 10-4
Lyonia Elys Hill, 3117 Plymouth
Rd. - 1 bk of Merriman, rent \$20 +
up - 1 bk of Merriman. 621-2541

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MANCHESTER ANTIQUE MALL
Antiques & Collectibles
216 E. Main, Manchester
315-216-9357

ANTIQUE WANTED
FOR UPcoming AUCTIONS
We buy old furniture and
complete estates also.
CAMPBELL'S AUCTION

NORTHVILLE ANTIQUES SHOW
Oct. 26, 27
Fri & Sat. Noon 12-9 p.m.
COMMUNITY CENTER
303 W. MAIN ST. - NORTHVILLE, MI

Mahogany Grand Father Clock
5-piece Wash Stand Set
Dining Room Table, 4 chairs.
Royal Doulton, Dikens' Village,
Nippon.

To place an ad in this
directory, please call
Nancy at
591-2300 ext. 2096

MARKET PLACE

708 Household Goods Oakland County

A Beautiful Pair Of Browne Estate Sales
Oct. 18-19, 10am to 4pm

SALE #1:
32272 Heartstrings, Farmington Hills, E. of Farmington Rd., bet. 12 & 13 Miles.

Loads of antiques here, ice cream chairs, antique cased rocking chairs, antique hanging stool, antique cherry table, etc. Also, several more, desk with hutch, dachon's bench, wicker loveseat & coffee table, wicker washbasin & dryer, antique desk with drawers, silver, silver-plated, pewter, hand-painted china, glassware, costume jewelry, Victorian chair, clothing, and more. Don't miss!

SALE #2:
8200 Tammeron, Lake Woodspur West of Union Lake, bet. Commerce & Richwood (Onward Lake to Commerce, West to Union Lake, South to Woodspur)

Super large Hammond organ, Victorian highback bed, lovely milk and fox coat, good clothing, king bed, Casho call register, lobby shop chest of drawers, reproduction antique doll items, 3 pc. sectional sofa, costume jewelry, Victorian chair, and much more. Our numbers at 9:30am Friday at both sales.

SALE #3: Open Sunday, 10-4
SALES BY DIANNE BROWNE
New Telephone Number 360-8191

AN ESTATE SALE

SAT. OCT. 19TH, 10-5
4115 COLONIAL, ROYAL OAK
Between Woodward & Greenfield N. of 12 Mile

Braze tea cart, microwave, TV sets, dinette set, assorted living room furniture, lamps, mirrors, and a household misc. assorted kitchen misc.

HOUSE #2 AT 9AM

ANTIQUE ESTATE SALE

Thurs-Fri, Oct 18-19, 8:30-4PM
23720 Hudson - Dearborn (S. of Cheryll) take Rockford E. off Telegraph 2 blocks to Highland then S. to Hudson

Fabulous sale! Mahogany pieces include Duncan Phyllis dining room set, drop-front hutch, desk, w. drawers, gentleman's desk & MORIE's Forster stermaster, lamp & serving pieces, Lalique, Baccarat, Cranberry glass, Healy, Royal Doulton figurines, Sterling silverware & serving pieces, Milton, Royal Worcester & Healy's china sets, beautiful spinning wheel, large Fairbanks grain scale & many more antiques. Nearly new all major appliances, full household, 1930's Berkeley-Gay 4 poster bedroom set, old books, records & radios, console TV, w. warranty, antique 1940s blonde bedroom set. Oil paintings, old books, vacuum electric organ. Bring jewelry (from this estate), antique white gold diamond ring. Don't miss this one! Our numbers at 8am.

Yellow Rose SHIRLEY ROSE 425-4826

AUTOMATIC ZIG ZAG
Sewing machine. Reconditioned. Take over payments of \$5.50 a month or cash guarantee.

UNIVERSAL SEWING CENTER
2570 Dixie Hwy.
874-6479

BABY CRIB - by Simmons, excellent condition, natural color, wicker rocker.
644-6486

BABY CRIB - & chest of drawers, full size - \$75 both.
437-9622

BAR - Rosewood & leather, beige crushed velvet couch with embroidered cushions, 7 ft. Box springs & mattress, double.
751-2733

BEAUTIFUL contemporary 3 sectional well upholstered beige leather, 8' x 6', \$500. Lx-2dr. cherry maple finish, navy blue country upholstery, \$100; velvet sofa, velour rocker, \$50; upright freestanding piano, \$100; wood grain sofa, \$100. 851-3192

BEAUTIFUL (6) custom decorator dining room chairs (mahogany), \$600. Charming antique iron crib with attached bassinets, \$120. Pair of maple and tables, \$50. 2 yellow rug. After 5pm
851-9889

BEDROOM FURNITURE solid oak. Complete set or will sell separately.
673-3553

BEDROOM set dark green, double. Twin girls bedroom set, French provincial, light green. Entertainment center, 11x17 braided rug, marble top tables, French Provincial.
645-9937

Bloomfield Hills: Fox Hills Sub. Books, toys, trunks, tools, ping pong table, clothes, household items, stereo, records, furniture, metal desk/w typing return & chair. Miscellaneous, 2048 Post House Cir., 638 Sedgewick Dr. (off of Co-dye between Squares Lk. Rd. and S. Blvd. Fr.) 9-3pm, Sat. 9-12-30.

BOYS 5 pc. bedroom set, solid oak. From Hudson's \$650 or best offer.
673-0474

BUFFET HUTCH - Lx, beveled glass silverware drawer, 5' x 6'8", \$300 or best. 644-4961 or 258-1180

By Owner - MOVING OUT OF STATE. Crystal chandelier, furniture, accessories, 1st ch. Tumbler exercise bike, area rug, clothing 12-14, Thurs-Sat. 10-4, 27820 Berkwood Lane #2, Farmington Hills. Middlebelt & 12 Mile. 851-1488

COMPLETE APARTMENT furniture. Herndon dining set, R Way bedroom set, living room, complete set, misc tables & lamps.
851-5028

COMPLETE mahogany bedroom set, sleep sofa, and tables, lamps, dresser, china cabinet & side chairs.
Eve: 628-8383

CONTEMPORARY Rosewood dining table with white lacquered legs, \$150; wicker chairs, w. wicker seats, \$120/best. 334-3070

COUCH, loveseat & chair. \$400. Pink velvet Art Deco sectional, \$1,000. Girl's daybed, \$100. Excursion size desk & chair with hutch, \$450. All good condition. 852-4172

CRIB & dressing table, baby accessories. TV, stereo, refrigerator, pictures, lamps & more. Showen Sun. Oct. 20, 12pm-3pm. 1204 Riverwood, W. of Crooks, N. on Writless (Woodland Sub. Pennrose to Bradbury).

DEMOLITION sale/everything in cottage goes. Sat. 10-4, 9888 Country Dr., Off Greenlawn, 531-3012
Bloomfield, off Greenlawn.

708 Household Goods Oakland County

CERTCO, INC.
ESTATE SALES
+ HOUSEHOLD SALES
+ APPRAISALS
- AUCTIONS

We also buy out partial or complete estates.

PATRICIA STEPMER 522-1736
Childcraft natural oak, dresser with hutch, excellent condition. \$475. Grace high chair, new. \$20. 474-3859

CLASSIC JOHN WIDDICOMBS dresser, mirror, 2 nightstands, custom made dresser, approximately 40 yrs. old. \$100. 751-9535

CURIO CABINETS, 3 beveled glass & wood, excellent. 473-2973 \$1500. After 6pm

DESK, roll top with chair, \$125. Solid oak dining table - \$100. P.cker recliner - \$50. 677-6963

QUALITY FURNITURE MOSTLY NEW in decorator home, misc. east, north & richland. Modern many brands, custom sofa, 1 carmelback wing chairs, others.

Tea table, curio, oak & cherry bedroom with armoire - queen, king, full - cherry with poster bed. Also, Queen Anne including dining table, etc. 852-4284

DINING ROOM SET, Dressal. Beautiful traditional set includes, 4 chairs, wood legs, 8 steel back with upholstered seats. Round table, buffet to large oval with 2 leaves. Opened 4 drawers, 2 large drawers, 2 pull-out drawers, distressed oak, new, priced \$3500, will sell for \$700. Call after 6pm @ 650-7887

DINING ROOM TABLE, 4 chairs & china cabinet. Maple, like new, \$450. Call 647-7367, leave message.

DINING ROOM TABLE - brand new. Pennsylvania House, Queen's cherry, Must sell. 653-3262

DINING TABLE imported Spanish table & 8 carved chairs. Oak 2 section cabinet room divider. 338-3001

DYNAWAVE - direct vent gas heater. \$650. Easy install, 1 season. 28 x 20 inch. 2 burner, temperature control. 30,000 BTU. 641-3442

5125 Royal Vale Lane Fairlane Wood's (going E. on Ford Rd. 1 mile W. of Southfield freeway, turn right on Auto Club Dr., then right on Fairlane Woods to Royal Vale).

EARLY AMERICAN Upholstered family room set, sofa, loveseat, chair, ottoman. 549-3619. 558-8808

ENTERTAINMENT CENTER, contemporary oak, 4'x5', 2 yrs. old. Farmington Hills. \$375. 661-4518

ESTATE SALE - antiques, china, books, jewelry, etc. 2500+ items. Dresser (Hamilton-Liveroni) Rochester Hills.

ESTATE SALE - I am selling the contents of my Mother's will cared for home on 7000 W. of E. of Lakeside Mall. Antiques, victorian & colonial reproductions, chaise lounge, clocks, dishes, crystal, silver, etc. Sun. Oct. 18-20, 10am to 5pm. No pre sales. 13737 Bayview, Lakeside Village Condo. Steering Hts. of Schoenher, N. of Canal off S. Cove.

ESTATE SALE - over 70 yrs. accumulation (including 2 butcher blocks, antique cash register and other antiques). Everything must go. Thurs., Fri. & Sat. Oct. 17, 18, & 19, 9am to 5pm. 23861 Sherman, Oak Crest. (between 9 & 10 Miles).

ESTATE SALES BY IRIS
4223 PINECROFT CT.
(take Maple, 1 traffic light, W. of Orchard Lake to Pinecroft Ct., go E. 2 1/2 blocks to Pinecroft Ct. to address.)
Magnificent contemporary dining room set with glass table & 6 ultra suede & steel chairs + Plexiglas games table with 4 matching ultra suede chairs + beautiful leather sofa, leather lounge chair & ottoman + several tables & lamps + country dinette set with 6 ladder back chairs + several TVs + stereo + washer/dryer + large Ray-Marcian's or mother's. \$17,000. Call after 6pm. 971-4911

IRIS KAUFMAN 626-6335
Associate Member
International Society of Appraisers

ESTATE SALE
SOUTHFIELD
Oct. 18-19-20, Fri. 9am-6pm, Sat. & Sun. 10-4

28550 GLASGOW (S. off 12 Mile, W. of Greenfield).
50 yr. Accumulation includes: Large & small appliances, bedroom, dining room, kitchen furniture, upholstered piece antique vintage & collectible items, pots, pans, dishes, glassware, yarn & craft supplies, metal wardrobe, table, baby furniture, garage, misc. tools, much more! Call for information call:
HERITAGE HOUSE ESTATE SALES, Thurs & Fri. 254-2150
Chairs not admitted.

ESTATE SALE, Antiques, entire household. Thurs-Sat. 9-3, 16190 Amhurst, Beverly Hills, 5 Bks. N. of 13, E. off Pierce.

EXECUTIVE OFFICE FURNITURE 2 complete sets, desk, credenza, wicker chair, side chairs, sofa, will sell separately!
645-3819

EXTRAORDINARY ESTATE SALE EXTRAVAGANZA
By
EVERYTHING GOES
973 Orchard Lake Rd.
(S.E. corner of Orchard Lk. & Telegraph)

Next to West East Restaurant
IMAGINE 10 ESTATE SALES AT WEST ONE STORE 5,000 SQ. FT. WAREHOUSE PACKED W/ESTATE & HOUSEHOLD FURNISHINGS, POWER TOOLS, MOTOR SPORTS EQUIP. & DESIGNER CLOTHING.
FEATURING: Glass & lucite dining table with all lucite chairs, marble table with lacquer chairs, marble custom formal king platform bed room set with entertainment center, 2 lacquer dining room tables & chairs, 10 piece custom white sectional sofa with chaise, dining and bedroom sets, several sofas & love seats, china & curio cabinets, chandeliers, 3 size lamps & table lamps, well suited & entertaining furniture, stereo, electronics, office furnishings, accessories galore, power & air tools, compressors, generators & hand tools, building supplies, 2 ATVs, bikes, exercise equip., sporting goods, designer women's children's clothing. See jewelry and much more! This is only a partial list. EVERYTHING GOES 855-0053

FULL BEDROOM SET - Queen size 8 mos. old, black & white. Must sell before 9/30/91. \$1700. Please call between 8am-5pm. 522-1322

FURNITURE SALE-Thurs-Sun. 1-6pm. Name brands, good buys. Nearly new at 50% off. Sofas, beds, chairs, etc. 851-5500

GIRLS' MEDIUM wardrobe tanquy with 3 drawers, dresser & mirror. \$500/best. After 6pm weekdays. 8am-5pm weekdays. 477-5305

GRAND piano, sofa, wicker set, wrought iron dinette, more. \$450. Call for details. Downtown Milford. Sat.-Sun. Oct. 19-20, 10-5

708 Household Goods Oakland County

ESTATE SALE
Sunday, October 20, 10am-5pm
Walkers, crutches, foam bed pads, refrigerator, washer & dryer, small appliances, sofa/foam bed, coffee table, and tables, dinette set with 6 chairs, dinette table, bedroom suite (box spring, mattress, matching headboard, night stand, 2 dressers, 2 mirrors, mirror, household appliances, etc. etc. all in excellent condition. \$250. 450-3284

BEAUTIFUL Franciscan pottery "Desert Rose Pattern", complete service for 8, extra post. Address other household items. 400-3284

BEAUTIFUL Thomasville dining set, table & pads, 6 chairs, china cabinet, and tables, gas BBQ, range, 2658 Bradford Dr. 440-7480

BEDROOM SET - Traditional 6 piece with queen bed. Good condition. Reasonable. After 4:45-10:15
859-1915

HENHOLD mahogany dining room set, couch, & 1 wing back chair. Call after 4pm.
651-1778

BROTHER electric typewriter AX22, \$95; wicker & glass table 7/2 chairs, \$120; wicker & cloth bar stool \$85; glass & ceramic chess set. \$75; Wood's bank type vacuum cleaner, \$60; Sears stereo cabinet, \$65; belton chair. After 4pm.
425-4488

CHILD'S BEDROOM SET Light oak, desk, dresser, bookcase top, desk, \$225. 348-2929

CHINA CABINET - PA House style, 52 in wide, lightest top, glass doors, \$1200/best. After 4pm.
425-4488

CHIPPENDALE SOFA, blue green, 3 cushion, walnut legs. \$650 or best offer.
288-1337

KING WATERBED, Oak, bookcase headboard, 12 drawer base. \$275. Farmington Hills. 643-7905

KING WATERBED, Oak, bookcase headboard, 12 drawer base. \$275. Farmington Hills. 643-7905

KITCHEN SET - 48 inch round custom formal table with 4 upholstered chairs. Like new. 873-5553

LATHRUP VILLAGE - Moving sale, 9 pc. sectional sofa, loveseat, chair, dining table, chairs, hutch, chairs, accessories. 559-0986

LIGHT FIXTURES (12) - antique brass finish. Beveled glass & chrome. Chandeliers, sconces, lamps, wall scones. Perfect condition. \$1600 for all. 855-3176

LIVONIA, Moving 6895 Henry Ruff, Plymouth & W. Chicago. 627-3275

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Furniture - Antiques - Accessories
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CONSIGNMENT CO.
588-0390

MOVING SALE. Excellent household furniture, kitchenware, pictures, antique working clock, lawn, lawn tractor. Reasonable or best offer. Wed. 3-5pm, Sat. 9am-12pm, Sun. 11am-4pm. 625-4138

NEON BEDROOM SET, 1st \$900 take; antique 3 piece wicker set, \$450. Misc. 363-4005

ORIENTAL RUGS, furniture, lamps, matching set of 8 oak padded back chairs, brass & chrome, 10/16, 10/18, 2pm-5pm, Sun. 10/19, 9am-5pm, & Sun. 10/20, 12pm-5pm.

ORIENTAL RUGS GALORE, hand-made Serouk 9x12 & room size Karastan oriental rug, quality mahogany porte bed, quality mahogany dining room table with band of inlay, small drop leaf dining room table with inlay, gorgeous mahogany Dunham dining room table with band of inlay, elegant Queen Anne dining room table cabinet, buffet table & 6 chairs, china cabinets, buffets & servers, sets of 2, 4, 6, & 8 mahogany Chipwood dining chairs, 12 mahogany bedroom sets, camelback sofa & Dunham Phyllis sofas, several mahogany 9 piece dining room sets (china cabinet, buffet, table & 6 chairs) secretary desks, nightboys, & executive desks.

MAHOAGANY INTERIORS
508 S. Washington, Royal Oak
545-4110

ORIENTAL TABRIZ 10 x 10 rug, cream background with salmon tones, 5-6 yrs. old. \$1800 258-5678

OUTSTANDING outdoor sculptures by Tony Cuda, 60's dining chairs (6), other misc. 399-1070

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NEDWOOD DECK FURNITURE - table, benches, chairs, cushions and lazy susan table. 651-8327

REMODELING - G range, newer model, top & bottom self-cleaning ovens, attached to side, all options, 1981 condition, gold, \$450. Chaise lounge, upholstered, light blue, like new, \$100. Evenings: 375-0203

REMODELING - 4 rooms of carpeting, 12'x12' tile, stair carpet, 12' x 14', 9' x 12', 10' x 11'. 348-0995

ROCHESTER Moving Sale, 264 First St. (1 blk. W. of Main St.) 100's of items-electric organ, tools, kitchen items, bedrooms, bookcases, etc.
SANTO 3 cycle apt. size washer - 1150. Zanussi top-loading TV - \$175. Organ with chair - \$250. Mahogany china cabinet, glass doors - \$200.
SCANDINAVIAN FURNITURE
Catalog sales, save big, appointments, only weekdays 10am-6pm. Branch Associates. 477-7800

708 Household Goods Wayne County

ANTIQUE ARMOUR - Unique style, excellent condition, perfect for entertainment center; 13 ft. color TV. \$375. Oriental rug - brand new. Mount framed prints. Call 548-2591

SASSET OVAL dining room table, 60x44" w/2 1/2" thick. Walnut, w/custom made pad & 8 chairs. Plymouth area. \$1300 459-2394

BEAUTIFUL Franciscan pottery "Desert Rose Pattern", complete service for 8, extra post. Address other household items. 400-3284

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SCANDINAVIAN FURNITURE
Catalog sales, save big, appointments, only weekdays 10am-6pm. Branch Associates. 477-7800

708 Household Goods Wayne County

ESTATE SALE - antiques, clothes, cup & saucers, furniture, depression glass, etc. Large size women's clothes, bedroom set, etc. and misc. items. Fri. & Sat. 9am to 5pm. 18522 W. Parkview, 5 Bks. E. of Telegraph, 1st house N. of Franklin.

JUST MOVED SALE, Thurs, Fri, Sat, 10-4. Lowery Organ \$400, 12 piece mahogany piano set \$200. Misc. household items. Everything must go. 28273 Acadia, Livonia. 273-3109

LIVING ROOM furniture, chairs, couches, tables, lamp, some antique. Dining room furniture, table & 6 chairs, charrwood 348-0515

MELON charrwood couch, gold side chairs, coffee table, Lucite accessories, telephone answering machine. Sameville legage 554-5251

PLYMOUTH - MOVING SALE: Living room, 3 piece, 5 MO. Misc. furniture, women's clothing. 458-0484

QUEEN-size waterbed with bookcase, wicker, like new, cost \$2000/selling \$150. 477-1180

REDECORATING - china cabinet, \$350. Beams best electric shaver, kitchen cleaning oven, 3/yr old - \$350. Flexsteel sofa/sleeper - \$200. Two mahogany chairs - \$89 each. Charrwood odds & ends. Garage sale Sun. 12-4, 37801 Ford Rd. Call between 9-5 sat. for Joan
721-6000

Building Scene

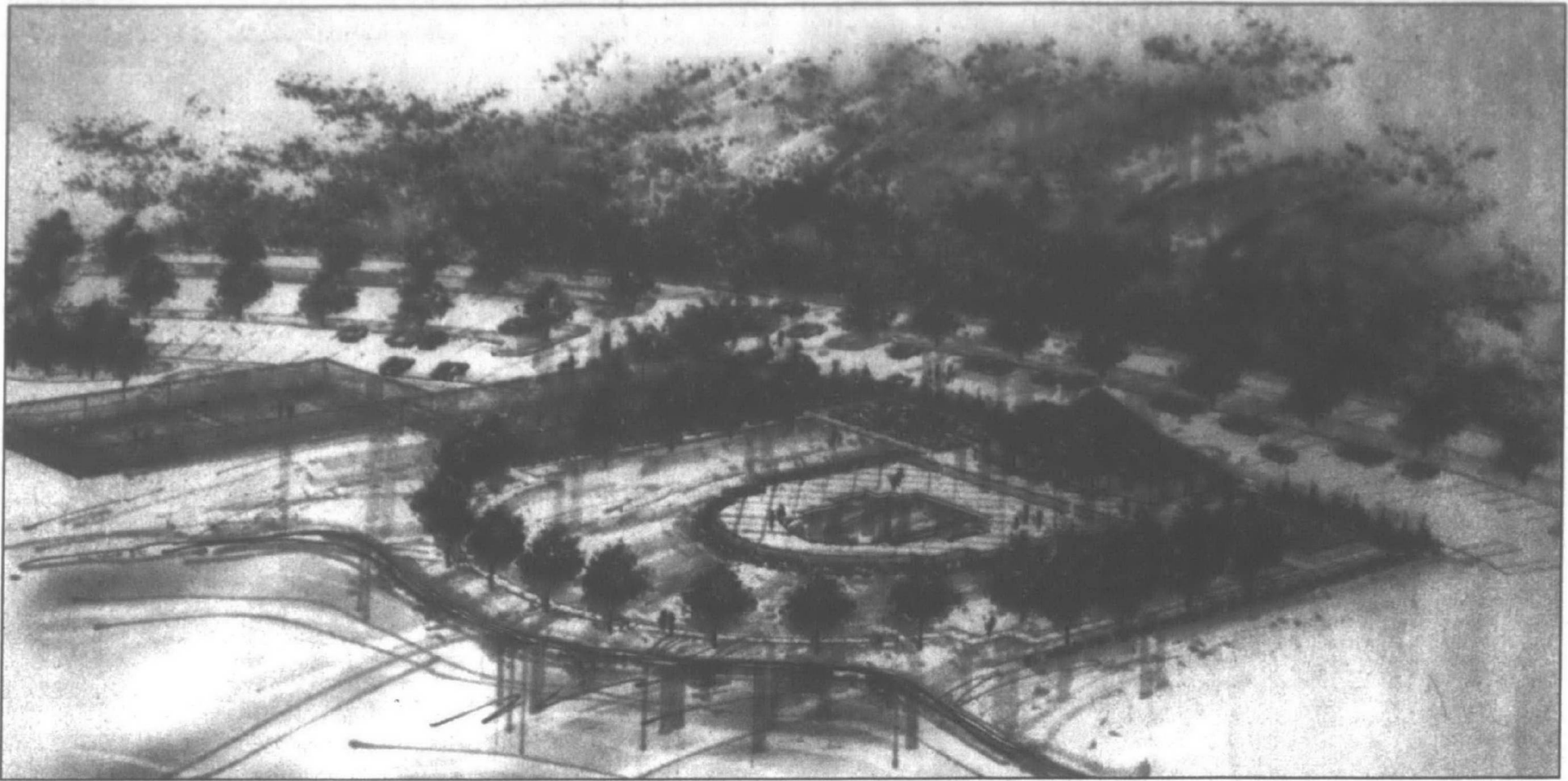
CLASSIFIED ADVERTISING



Marilyn Fitchett editor/953-2102

Thursday, October 17, 1991 O&E

★ ★ 10



This landscape plan for the Country Club Village Community House in Northville Township, designed by Gibbs Planning Group in Bloomfield Hills and developed by Haggerty Hills Limited Partnership, includes several formal landscaping elements. Large

trees, benches and ornamental lighting surround and capture the space in the courtyard. Shrubbery, fencing, lighting and flowers surround the pool deck, separating it from the courtyard lawn area.

Flower beds mark paths to the tennis courts and a formal garden to the side of the clubhouse. Trees line the parking areas, and elaborate flower beds (not depicted) frame the front entrance.

Landscape architecture: just a formality

By Gerald Frawley
staff writer

Formal gardens and landscaping, once the pride of kings and queens, have fallen by the wayside in recent years.

For the last decade, natural and informal landscaping have been the norm. The goal of the landscape architect was to make the trees, shrubs, flowers and lawns look so natural that people would believe a building sprang up in a clearing overnight, and there was no need to hire someone to keep it that way.

But formal landscaping could be on the verge of making a comeback.

Bob Gibbs, president of Gibbs Planning Associates in Bloomfield Hills, said although he hasn't seen a

rush toward formal landscaping requests, when he presents ideas to his clients there has been a keen interest in the concept.

"The new formal landscaping is really a hybrid of the natural landscape and formal gardens," Gibbs explained. From the natural landscapes, site plans borrow the use of indigenous materials; from the formal gardens, site plans borrow design styles.

In formal landscaping, plant materials are not positioned to simulate random growths; they are designed to achieve a variety of effects, he said. In addition to being pleasing to look at, a well-designed formal landscape can direct the vision, capture space and create the illusion of space.

NATURAL LANDSCAPING, Gibbs said, was being driven by several factors, primarily the ease of maintenance and the belief that naturalism is better.

In the past, maintenance of formal landscaping required a great deal of time and labor, Gibbs said. Old formal landscaping sometimes meant weekly lawn mowing, flower cultivating, shrub trimming and leaf raking.

Much formal landscaping also included exotic plantings that required special treatment to survive in the Michigan climate, he said.

Today, botanists have developed slow-growing, hardy varieties of trees, shrubs, turf and other plant materials, Gibbs said. These, he said, need little maintenance — at most

one or two trimmings a year.

"A lot of shrubs are being bred as dwarves . . . new techniques of planting . . . new varieties of plants and choosing the right kinds of maples, evergreens and shrubs have made a big difference."

As for the other driving force behind the growth in natural landscaping — natural is better than man-made — Gibbs said people have become bored with it and are looking for something different.

Gibbs said he doesn't know exactly what the appeal is in formal gardens, but people recognize and appreciate organization.

The drive to formal landscape is also partially driven by architecture, Gibbs continued. "Architecture is getting much more interesting — nowadays people are buying homes with far more detail."

Since the house's architecture is so well designed — and looks it — it is only natural that the landscape should be as equally well-designed. Architects and landscape architects are frequently working together in designing homes and surrounding sites, Gibbs said.

MIKE LEHMANN, president of the Lehmann Design Group Inc. in

Huntington Woods, said he's doing more formal landscaping than he once did. "I'm seeing more people looking for more variety in work."

People in southeastern Michigan, he explained, seem to be fairly conservative and traditional so formal landscaping appeals to them.

"They tell me they don't want to look like the guy next door — they don't know exactly what they want, but they know the guy next door is boring."

That's where the landscape architect comes in, he said. "Part of my

Please turn to Page 3



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Brokers Welcome

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Savoy earns international industrial designation

Jon G. Savoy of Signature Associates, Southfield, has received the SIOR industrial designation award from the Society of Industrial and Office Realtors, an international association of professional commercial real estate brokers.

He is an associate real estate broker with 13 years of experience and specializes in sales and leasing of industrial real estate in Farmington Hills, Novi, Wixom and Commerce Township.

Grubb & Ellis, a Southfield property management company, has tripled the size of the assets it manages in Michigan with the addition of three projects. In Detroit, it has add-

ed the Gateway Industrial Center. The former Massey Ferguson plant at Southfield and I-96 is being converted to multi-tenant occupancy. The complex comprises nearly one million square feet. The company also has been named the leasing and property manager for Sheffield Plaza, Troy, a four-building office complex of 750,000 square feet. The third is Jackson Square, 167,000 square feet in Jackson.

Three employees of local companies have been named officers of the Michigan chapter of the American Society of Interior Designers. They are Sandra Johnstone with a business bearing her name, Birmingham;



Jon Savoy

Lisa Hildorf of Minoru Yamasaki Associates, Troy; and Sherry B. Innes of TMP Associates, Bloomfield Hills.

Three others have been named board members at large. They are Robert C. Carr of Lawrence Technological University, Southfield; Bon-

building news

nie Meyer of Meyer Interiors, West Bloomfield; and Susan Zinger, Michigan Design Center, Troy.

Environmental Data Resources of Southport, Conn., and TOXICHECK Environmental Information Services of Birmingham have merged to form an environmental data services company under the Environmental Data Resources' corporate name.

Products and services will be nationally marketed under the TOXICHECK trademark.

Mark Carlini of West Bloomfield has been named director of project development and Jerry Gaudet of Livonia has been named director of project administration at Jon Greenberg & Associates, a Southfield retail design and architectural firm.

Irv Rich has been named execu-

tive vice president of Winston-Traitel Realty, a Farmington Hills company specializing in commercial, industrial and investment real estate. Previously, Rich had been senior vice president of Schostak Brothers and president of his own company.

Planterra Tropical Greenhouses of West Bloomfield won a national merit award from Associated Landscape Contractors of America. The environmental improvement award is for the atrium in the Gateway offices building, Farmington Hills. The plants were installed in 1987.

August was a poor month for both Wayne and Oakland counties for new residential building starts. Oakland recorded 7 percent fewer starts compared to July; Wayne 43.8 percent. For 1991, both counties are lagging 1990 figures. Oakland is down

35.1 percent and Wayne 33 percent, according to the Michigan Association of Home Builders.

Frank Calabro has been named vice president and director of the commercial division of Jack Christenson Inc., Troy. He is founder of Calabro Properties, a Rochester development, commercial investment leasing and brokerage services company.

Germano Management Co., Livonia, has completed the final phase of the \$5.1 million, 394-unit Inverness manufactured housing community in Bedford Township, Monroe County.

The Apartment Association of Michigan is hosting its first industry trade show 4-8 p.m. Tuesday, Oct. 29, at the Northfield Hilton, Troy. Show exhibitors are companies who supply goods and services to the residential property management industry including media, landscape and computers firms. Free tickets are required for admission and can be obtained only in advance by calling 737-4477.

Residential construction spending spurs growth

AP — Construction spending rose 0.3 percent in August, the second straight advance, government said today. But only residential spending increased as non-residential and government outlays fell.

"The overall construction sector is far from ready to rebound with continued signs of an overbuilt commercial real estate market and tight credit constraints by banks," said economist Michael P. Niemira of the Mitsubishi Bank in New York.

The Commerce Department said residential, non-residential and government spending totaled a seasonally adjusted annual rate of \$406.2 billion, up from \$404.9 billion in July.

The revised July figure showed that spending was a bit stronger than first estimated, rising 1.7 percent rather than the 1.6 percent reported earlier. Outlays had dipped 0.2 per-

cent in June. Still, the value of construction put into place was 9.7 percent below that of August 1990.

Residential spending rose 3.5 percent, to \$167.3 billion, after gaining 2.1 percent the previous month.

SPENDING ON single-family units jumped 5.9 percent, to \$102.2 billion, on top of a 5.0 percent advance a month earlier.

But spending on multi-family units continued to slide, down 0.7 percent to \$13.6 billion after falling 7.4 percent in July.

The value of non-residential construction also declined, down 3.9 percent to \$90.0 billion following a 0.5 percent drop the previous month.

Government spending, reflecting tight budgets, fell 1.2 percent, to \$110.3 billion, after rising 4.0 percent a month earlier.

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John Richards' exclusive new single-family subdivision, Birmingham Club Estates, represents a rare offering of ten secluded homesites tucked away in a wooded enclave bordered by Oakland Hills Country Club and the Birmingham Athletic Club. Residents of this private oasis will enjoy access to Bloomfield Hills schools and other distinct advantages. Model offers opportunity for early occupancy. Walk-out homesites available for custom design. Priced from the mid \$400's.

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Hidden in clusters around the ancient pines and thick woods off Long Lake Road and Lahser Road in Bloomfield Township, 12 unattached condominium homes are taking shape. All are meticulously designed with enormous master suites, vaulted ceilings, gourmet kitchens and other outstanding features. Homes from \$730,000.

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New plant varieties ease garden upkeep

Continued from Page 1

job (as a landscape architect) is education — I have to let them know what the options are."

Function is also a driving force in formal landscaping. "How we use a yard or setting dictates (the need for) a manageable setting."

"People have practical needs — that might mean screening neighbors, giving privacy, providing open spaces, giving vistas, making open areas for children or animals, showing color or adding texture."

Informal or natural landscaping can't do that, he said. "People can spend thousands and thousands of dollars and get nothing for it."

PEOPLE ARE more knowledgeable about what they want and what they can get. Lehmann said the misconception about high maintenance formal landscaping is no longer accepted without question.

"If it's planned well, designed well and sited well, there are aspects of low maintenance in formal gardens," he said. Planned well means choosing the right materials, designed well means assembling them correctly and sited well — which is perhaps the least understood — means looking at the site as a micro-environment.

"It means taking a very good look at exposure, how much light and wind will it get, on-site water, potential water sources off-site — that all relates directly to what I can do."

Planning what materials should be used in formal landscaping is also critical — not only from the plants' chances for survival, but because of the appearance. "There are a couple of dozen plants that have been heavily used — ashes, junipers, red maples — these are very over-used."

"Landscaping in this area is not anywhere as professional as it should be — I see it slowly turning around, but it is very slowly," he said.

"There are hundreds of thousands of plants available and (a good landscape architect has to) take advantage of that," Lehmann said.

JAMES SCOTT, president of James C. Scott &

Associates in Bloomfield Hills, said a requests for formal gardens are directly related to how much money a client has to spend.

"There's nothing more expensive than a formal English garden," he said. Whether a client wants formal landscaping depends on individual tastes. "Much of what we do in the Grosse Pointes is more formal than what we do in Bloomfield Township."

Residential landscaping — at least on an individual home scale — is more likely to be formal than informal. Offices, light industrial parks, and commercial projects are more likely to opt for natural, informal landscaping.

Formal landscaping may be on the rise, but Scott said it's doubtful it will become as popular as informal landscaping if for no other reason than maintenance.

"It (formal landscaping) looks nice if a tree doesn't die or something, but if something happens, it could ruin the whole effect," Scott said.

Scott said it's the duty of the landscape architect to point out the potential pitfalls and pluses of either style. Maintenance is no longer the problem it once was, but formal landscape still requires more maintenance than informal landscape.

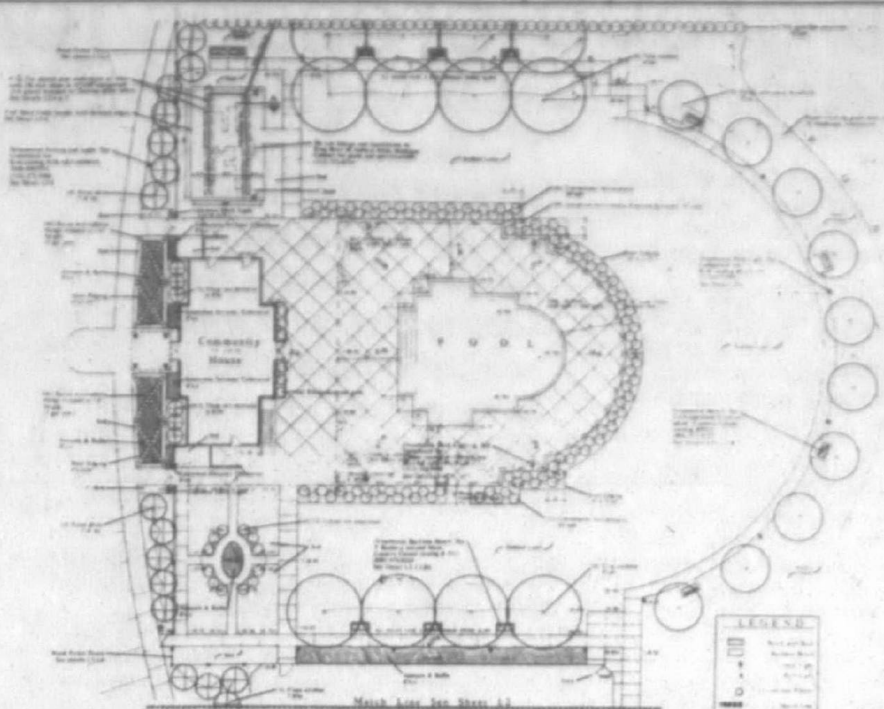
"The more maintenance that is done, the better the formal landscape is going to look," he said. "It's almost like a finely manicured putting green."

"Random, free form, loosey goosey landscape architecture," he said, "can (aesthetically) survive with less work."

Scott said landscaping and styles are always evolving and speculated that many projects will probably be a combination of formal and informal elements — neither will be exclusively used.

"Something like a formal hedge running through an informal, rolling landscape," he said. "The berms and boulders — they're getting a little overdone."

"People will be saying to themselves, 'Why not get into a more orderly landscape plan?'"



This planting plan shows the details of the Country Club Village Community House grounds.

Sales figures contradictory

AP — New home sales jumped 6.7 percent in August to their highest level in a year, after having retreated a month earlier, the government said.

All regions posted gains except the West, where the number of sales was unchanged. Sales soared in the Midwest, up 24.7 percent to a 101,000 annual rate and wiping out a 15.6 percent loss a month earlier.

The report contrasted with a National Association of Realtors' survey last week that found sales of existing homes had fallen 2.1 percent in August, the second straight decline.

The Realtors had attributed the decline to "uncertainty over if and when the economic recovery is coming," despite mortgage rates that have declined nearly one percentage point in the last year.

The Departments of Commerce and of Housing and Urban Development said sales of single-family homes nationally totaled a seasonally adjusted annual rate of 540,000, up from a revised 506,000 in July.

The departments first had estimated July's decline at 8.5 percent rather than the 2.7 percent drop in today's report. But June's initial 4.0 percent advance was revised down to a 2.6 percent gain.

The August increase was the sixth gain in new home sales since they dropped to 414,000 last January, the trough of the housing recession. And the August level was the highest since a 541,000 rate in July 1990.

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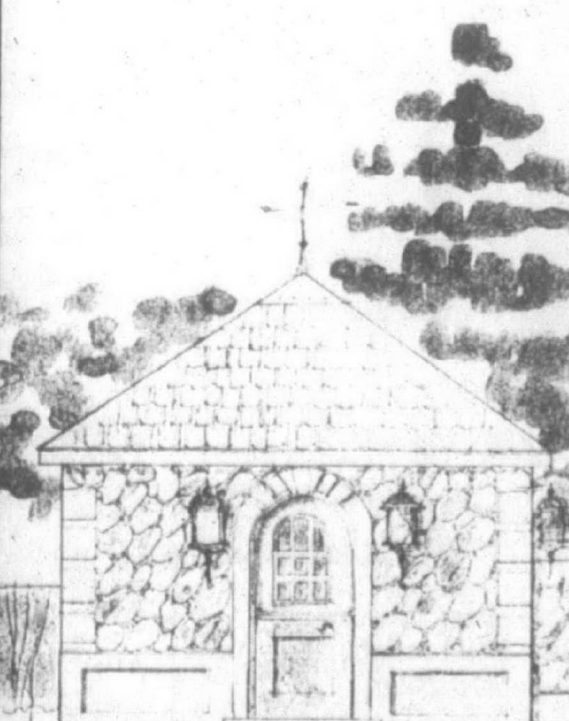
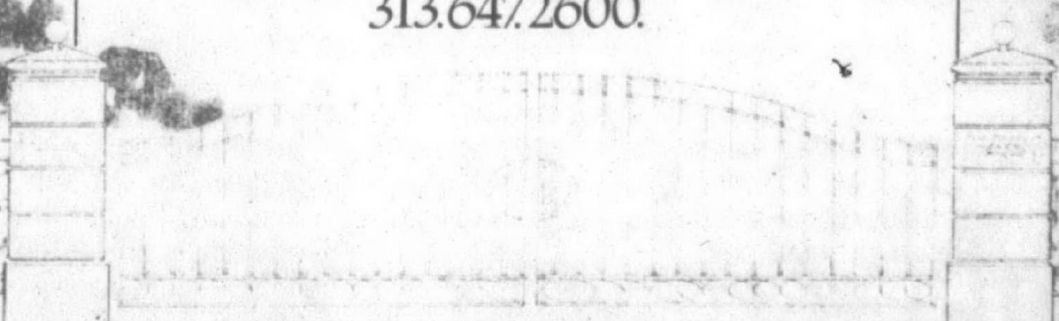
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Builders group presses for incentives

The National Association of Home Builders has a simple solution for a stalled economy: Ease credit for builders and increase incentives for buyers.

The national organization and its local affiliate, the Builders Association of Southeastern Michigan, believe a revitalized building industry would pump new life into a lethargic economy that has prospective home buyers hesitating.

"I think there is nothing like construction to spark plug the economy," said James Bonadeo, a Plymouth-based builder and BASM president.

The national organization's 1,800-member board supports a series of banking, legislative and regulatory actions. These range from additional tax credits for home owners to revisions of banking laws.

Another BASM official believes that allowing developers access to money is among the most important.

"I think easing credit is vital to the economic recovery," said Irvin H. Yackness, BASM vice president and general counsel. He said he was encouraged by recent statements on the subject by President George Bush.

Bonadeo noted that many developers with long-standing credit ratings are being denied access to cash they need to fund projects.

Strict federal relations are part of the problem, Bonadeo said. "They've got these bankers so scared that developers can't get money."

NATIONALLY, the NAHB is projecting about one million housing starts for 1991, the lowest level since 1945.

The National Association of Home Builders supports a series of banking, legislative and regulatory actions that range from additional tax credits for home owners to revision of banking laws.

Locally, through August, the number of new residential units is down 36 percent from the previous year in Oakland County, and 33 percent in Wayne County.

Bonadeo says that the flat market doesn't mean buyers aren't interested. They are. They're hesitating, despite favorable mortgage rates, fearing a downturn in the economy.

"They're scared to sign. They just don't know what's going to happen."

The NAHB is calling on the Bush Administration and Congress to:

- Establish a tax credit for moderate-income, first-time buyers.
- Allow tax- and penalty-free withdrawals from IRAs and other retirement plans for downpayments on homes.
- Extend the low-income housing tax credit and mortgage revenue bond programs.
- Repeal passive loss restrictions for real estate agents.
- Reinstate a capital gains rate differential for real estate and other assets.

The NAHB wants Congress to revise the Financial Institutions Reform, Recovery and Enforcement Act, and to pass legislation to grant a phase-in of capital requirements for banks and savings and loans. The organization is also seeking a strengthening the Federal Home Loan Bank System.

Yackness and Bonadeo said easing credit would allow builders the loans they need to begin new projects. This has a trickle down effect, Bonadeo said, providing jobs and providing home shoppers with a wider selection of new homes.

"The economy needs a new infusion of capital," Yackness said.

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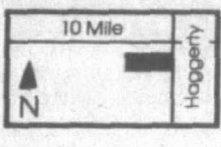
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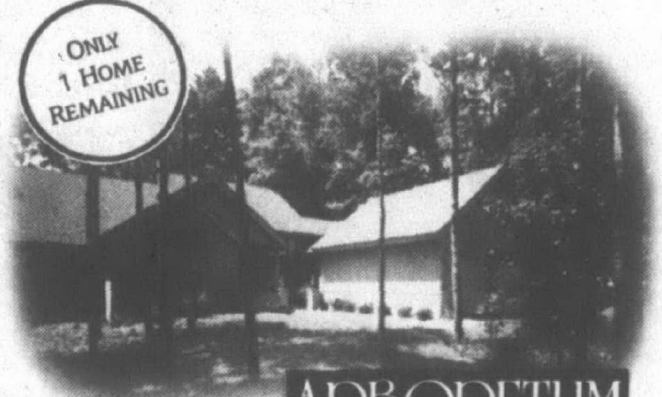
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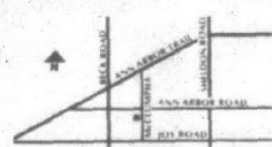
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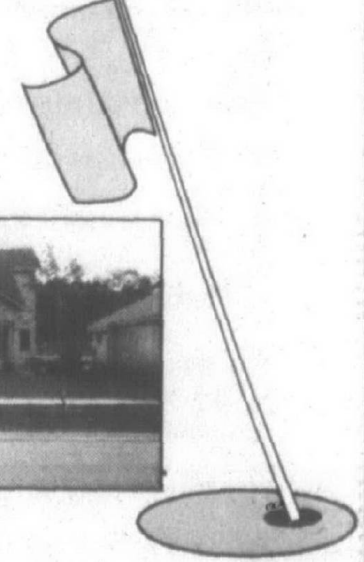
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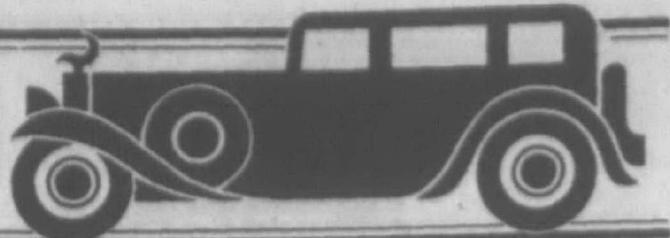
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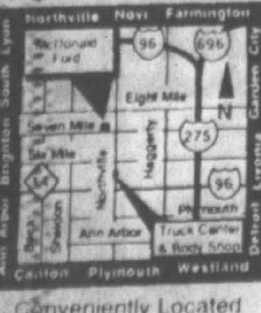
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<p>\$1000 CASH BACK or FINANCING FOR UP TO 48 MONTHS Annual percentage rate 4.8% ** 1992 PROBE 14 AVAILABLE</p>	<p>1992 PROBES Air conditioning, automatic transmission, aluminum wheels, cruise control, power locks, defroster, tinted glass, am/fm cassette, premium sound system, power antenna, much more WAS \$16,063 DISCOUNT \$2064 REBATE \$1000 Now \$12,999* Stk. #2129</p>	<p>1992 PROBES Air conditioning, automatic transmission, aluminum wheels, cruise control, power locks, electric defroster, tinted glass, am/fm cassette, premium sound system, power antenna, much more LEASE \$306** FOR 24 months "The Arithmetic" BASE MONTHLY PAYMENT \$204.80, MONTHLY USE TAX \$12.24, TOTAL MONTHLY PAYMENT \$217.04, REFUNDABLE SECURITY DEPOSIT \$25. TOTAL OF PAYMENTS \$7360.24. TOTAL DUE AT INCEPTION FROM CUSTOMER \$65.79 PLUS \$1000 REBATE, TITLE & PLATE FEES, 30,000 MILES ALLOWED. RELEASE PENALTY \$11 PER MILE. CLOSED END LEASE. Stk. #2129</p>	<p>\$750 CASH BACK or FINANCING FOR UP TO 48 MONTHS Annual percentage rate 7.9% ** 1992 CROWN VICTORIAS 18 AVAILABLE</p>	<p>1992 CROWN VICTORIAS Air conditioning, power windows, power locks, ix. pkg., power seat, cast aluminum wheels, illuminated entry system, cornering lamps, full size spare, electric defroster, am/fm stereo cassette, much more WAS \$22,113 DISCOUNT \$3864 REBATE \$750 Now \$17,499* Stk. #2038</p>	<p>1992 CROWN VICTORIAS Air conditioning, power windows, power locks, ix. pkg., power seat, cast aluminum wheels, illuminated entry system, cornering lamps, full size spare, electric defroster, am/fm stereo cassette, much more LEASE \$377** FOR 36 months "The Arithmetic" BASE MONTHLY PAYMENT \$177.88, MONTHLY USE TAX \$13.11, TOTAL MONTHLY PAYMENT \$190.99, REFUNDABLE SECURITY DEPOSIT \$400. TOTAL OF PAYMENTS \$41,648.92. TOTAL DUE AT INCEPTION FROM CUSTOMER \$22.97 PLUS \$700 REBATE, TITLE AND PLATE FEES, 48,000 MILES ALLOWED. RELEASE PENALTY \$11 PER MILE. CLOSED END LEASE. Stk. #2038</p>
<p>\$750 CASH BACK or FINANCING FOR UP TO 48 MONTHS OR \$500 CASH BACK ON LX, AND STD MODELS Annual percentage rate 7.9% ** 1992 ESCORTS 62 AVAILABLE</p>	<p>1992 ESCORT LX 2 DR Power steering, power brakes, am/fm stereo, front wheel drive, dual electric mirrors, rear defroster, light group, cloth reclining seats, cup tray, body side moldings, tinted glass, cargo area cover, power doorchild release, 5 spd. transmission WAS \$10,168 DISCOUNT \$1469 REBATE \$500 Now \$8199* Stk. #2081</p>	<p>1992 ESCORT LX 2 DR Power steering, power brakes, am/fm stereo, front wheel drive, dual electric mirrors, rear defroster, light group, cloth reclining seats, cup tray, body side moldings, tinted glass, cargo area cover, power doorchild release, 5 spd. transmission LEASE \$193** FOR 36 months "The Arithmetic" BASE MONTHLY PAYMENT \$189.88, MONTHLY USE TAX \$7.74, TOTAL MONTHLY PAYMENT \$197.62, REFUNDABLE SECURITY DEPOSIT \$25. TOTAL OF PAYMENTS \$7247.82. TOTAL DUE AT INCEPTION FROM CUSTOMER \$65.79 PLUS \$500 REBATE, TITLE AND PLATE FEES, 48,000 MILES ALLOWED. RELEASE PENALTY \$11 PER MILE. CLOSED END LEASE. Stk. #2081</p>	<p>\$500 CASH BACK or FINANCING FOR UP TO 48 MONTHS NON 6 CYL. Annual percentage rate 7.9% ** 1992 TEMPOS 24 AVAILABLE</p>	<p>1992 TEMPO GL 4 DR Air conditioning, automatic transmission, tilt wheel, interval wipers, dual electric mirrors, electric rear defroster, am/fm stereo cassette, power windows, power locks, much more WAS \$13,247 DISCOUNT \$2548 REBATE \$500 Now \$10,199* Stk. #2250</p>	<p>1992 TEMPO GL 4 DR Air conditioning, automatic transmission, tilt wheel, interval wipers, dual electric mirrors, electric rear defroster, am/fm stereo cassette, power windows, power locks, much more LEASE \$229** FOR 36 months "The Arithmetic" BASE MONTHLY PAYMENT \$238.88, MONTHLY USE TAX \$12.24, TOTAL MONTHLY PAYMENT \$251.12, REFUNDABLE SECURITY DEPOSIT \$25. TOTAL OF PAYMENTS \$9247.82. TOTAL DUE AT INCEPTION FROM CUSTOMER \$65.79 PLUS \$500 REBATE, TITLE AND PLATE FEES, 48,000 MILES ALLOWED. RELEASE PENALTY \$11 PER MILE. CLOSED END LEASE. Stk. #2250</p>
<p>\$500 CASH BACK or FINANCING FOR UP TO 48 MONTHS Annual percentage rate 7.9% ** 1992 MUSTANG 8 AVAILABLE</p>	<p>1992 MUSTANG Air conditioning, automatic transmission, sun roof, power windows, power locks, cruise control, electric defroster, am/fm cassette, graphic equalizer, cast aluminum wheels, light group, much more WAS \$14,981 DISCOUNT \$2582 REBATE \$500 Now \$11,899* Stk. #2154</p>	<p>1992 MUSTANG Air conditioning, automatic transmission, sun roof, power windows, power locks, cruise control, electric defroster, am/fm cassette, graphic equalizer, cast aluminum wheels, light group, much more LEASE \$285** FOR 24 months "The Arithmetic" BASE MONTHLY PAYMENT \$288.88, MONTHLY USE TAX \$13.43, TOTAL MONTHLY PAYMENT \$302.31, REFUNDABLE SECURITY DEPOSIT \$25. TOTAL OF PAYMENTS \$7247.82. TOTAL DUE AT INCEPTION FROM CUSTOMER \$65.79 PLUS \$500 REBATE, TITLE AND PLATE FEES, 30,000 MILES ALLOWED. RELEASE PENALTY \$11 PER MILE. CLOSED END LEASE. Stk. #2154</p>	<p>\$500 CASH BACK or FINANCING FOR UP TO 48 MONTHS Annual percentage rate 7.9% ** 1992 TAURUS 30 AVAILABLE</p>	<p>1992 TAURUS GL 4DR Power windows, power locks, cruise control, air conditioning, full size spare tire, electric rear defroster, cast aluminum wheels, am/fm stereo cassette, light group, much more WAS \$18,805 DISCOUNT \$3206 REBATE \$500 Now \$15,099* Stk. #2090</p>	<p>1992 TAURUS GL 4DR Power windows, power locks, cruise control, air conditioning, full size spare tire, electric rear defroster, cast aluminum wheels, am/fm stereo cassette, light group, much more LEASE \$346** FOR 24 months "The Arithmetic" BASE MONTHLY PAYMENT \$346.66, MONTHLY USE TAX \$13.26, TOTAL MONTHLY PAYMENT \$359.92, REFUNDABLE SECURITY DEPOSIT \$25. TOTAL OF PAYMENTS \$9632.20. TOTAL DUE AT INCEPTION FROM CUSTOMER \$65.79 PLUS \$500 REBATE, TITLE AND PLATE FEES, 48,000 MILES ALLOWED. RELEASE PENALTY \$11 PER MILE. CLOSED END LEASE. Stk. #2090</p>

SAVE EVEN MORE ON THESE 1991'S

FESTIVA	ESCORT LX 4DR	MUSTANG LX 3DR	TEMPO GL 4DR	TAURUS STATION WAGON	F150
<p>WAS \$7167 Discount \$768 Rebate \$1000 Now \$5399* Stk. #1507</p>	<p>WAS \$11,763 Discount \$2364 Rebate \$400 Now \$8999* Stk. #11090</p>	<p>WAS \$13,987 Discount \$3088 Rebate \$400 Now \$10,499* Stk. #1556</p>	<p>WAS \$12,734 Discount \$3135 Rebate \$400 Now \$9199* 2 to choose from Stk. #11243</p>	<p>WAS \$19,298 Discount \$4199 Rebate \$400 Now \$14,699* Stk. #11243</p>	<p>WAS \$11,733 Discount \$2334 Rebate \$500 Now \$8899 Stk. #T11354</p>
<p>ESCORT LX 2DR WAS \$10,500 Discount \$2101 Rebate \$400 Now \$7999* Stk. #11138</p>	<p>ESCORT GT WAS \$13,959 Discount \$2760 Rebate \$600 Now \$10,599* Stk. #11199</p>	<p>TEMPO 2DR WAS \$9796 Discount \$1397 Rebate \$400 Now \$7999* Stk. #1688</p>	<p>TAURUS GL 4DR WAS \$17,624 Discount \$3925 Rebate \$400 Now \$13,299 Stk. #11148</p>	<p>RANGER SUPER CAB WAS \$15,085 Discount \$3686 Rebate \$400 Now \$10,999* Stk. #T11013</p>	<p>AEROSTAR 7 PASSENGER WAS \$19,309 Discount \$4010 Rebate \$400 Now \$14,899* Stk. #T1306</p>

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between Northville Rd. & Sheldon Rd.



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**With approved credit by Ford Motor Company.



AUTOMOTIVE

<p>866 Ford CROWN VICTORIA 1985 - one owner, 19,000 miles, Only \$3999. McDonald Ford 550 West Seven Mile, Northville The Nice Place To Shop 349-1400</p> <p>ESCORT 1983 - 4 speed, air, cruise, \$800 or best offer. 477-1439. Leave message.</p> <p>ESCORT 1984, 2 door automatic, Gramp's car, 3850 original miles, \$2900. 537-6766</p> <p>ESCORT 1985 1/2, blue, am-fm stereo, 78,000 miles, new clutch, good transportation. Call 526-1469</p>	<p>866 Ford ESCORT GT 1989 flash red, sharp, only \$5995. FOX HILLS Chrysler-Plymouth 455-8740 981-3171</p> <p>ESCORT 1984 - Excellent condition, 4 speed, power steering/brakes, new tires, AM/FM cassette stereo, interior in good condition. Asking \$750/best. 478-7552</p> <p>ESCORT 1984, 51,800 miles, 2 door, automatic, air, am-fm cassette, new tires & exhaust, excellent condition, \$1,400. 451-0188</p> <p>ESCORT 1985 - Diesel wagon, new timing belt, good tires. Best offer. 437-3478</p>	<p>866 Ford ESCORT 1985 - Runs good, dependable, high mileage, \$700/best offer. Leave message. 397-0938</p> <p>ESCORT, 1985 1/2 - Runs great, 4 speed, alarm & superior sound system. \$2250 negotiable. 425-8598</p> <p>ESCORT, 1985, 4 Speed, 55,000 miles. Good transportation. Asking \$750. After 5pm 348-1148</p> <p>ESCORT 1986 hatchback - air, rear defrost, am-fm, clean, 80,000 low miles, \$1350. 562-9448</p> <p>ESCORT 1990 WAGON - automatic, air, cassette, luggage rack, 20,000 miles, \$6695 Hines Park Lincoln-Mercury 453-2424 ext.201</p>	<p>866 Ford ESCORT 1988 WAGON - one owner, 38,000 miles, Only \$2999. McDonald Ford 550 West Seven Mile, Northville The Nice Place To Shop 349-1400</p> <p>ESCORT, 1986, WAGON - 4 speed, clean, low miles, new tires & exhaust, \$1,899. 525-3585</p> <p>ESCORT 1988 GT, dark blue, loaded, 64,000 miles, excellent condition, \$4200/best. 356-8301</p> <p>ESCORT 1989 - 2 door, 4 speed, rear defog, stereo/cassette, warranty, 42,000 miles, \$2700. 968-1176</p>	<p>866 Ford ESCORT 1987 - automatic, burgundy with matching interior, radial tires, \$2,095. TYME AUTO 455-5566</p> <p>ESCORT, 1988 GT - 42,000 mi, 1 yr. transferable extended warranty, sunroof, cruise, air, premium sound, floor mats front & rear, new tires, rust proofed, impeccable condition, \$5300. 455-2979</p> <p>ESCORT 1991 LX - 5 speed. Sale Price Only \$7999 McDonald Ford 550 West Seven Mile, Northville The Nice Place To Shop 349-1400</p>	<p>866 Ford ESCORT 1988 42,000 Miles, automatic, sharp, \$3895 North Brothers Ford 421-1378</p> <p>ESCORT 1989 GT - Like new, sharp! Only \$5999. McDonald Ford 550 West Seven Mile, Northville The Nice Place To Shop 349-1400</p> <p>ESCORT 1989, white, emergency sale, 41,000 miles, maintenance papers & rustproofed, \$5100. 569-0119</p> <p>ESCORT 1990 GT, air, 5 speed, cruise, tape, sunroof, red, sharp, 41K mi, \$5,995/must sell. 426-0358</p>
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100 Cars & Trucks Must Be Sold This Week

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1992 MODELS

Monday & Thursday until 9:00 pm; Tuesday, Wednesday & **OPEN SATURDAY, OCTOBER 19 FROM 10:00 A**

TOP DOLLAR FOR TRADE INS BUY LEASE WE WILL NOT BE UNDER

\$1000 CASH BACK
or
FINANCING FOR UP TO 48 MONTHS
4.8%* Annual percentage rate
1992 PROBE
14 AVAILABLE

1992 PROBES
Air conditioning, automatic transmission, aluminum wheels, cruise control, power locks, electric defroster, tinted glass, am/fm cassette, premium sound system, power antenna, much more
WAS \$16,063
DISCOUNT \$2064
REBATE \$1000
Now \$12,999*
Stk. #2129

1992 PROBES
Air conditioning, automatic transmission, aluminum wheels, cruise control, power locks, electric defroster, tinted glass, am/fm cassette, premium sound system, power antenna, much more
LEASE \$306⁵⁰* FOR 24 months
"The Arithmetic"
BASE MONTHLY PAYMENT \$36.50, MONTHLY USE TAX \$3.25, TOTAL MONTHLY PAYMENT \$39.75, REFUNDABLE SECURITY DEPOSIT \$325, TOTAL OF PAYMENTS \$780.24, TOTAL DUE AT INCEPTION FROM CUSTOMER \$62.78 PLUS \$1000 REBATE, TITLE & PLATE FEES, 30,000 MILES ALLOWED, MILEAGE PENALTY 11¢ PER MILE, CLOSED END LEASE.
Stk. #2129

\$750 CASH BACK
or
FINANCING FOR 48 MONTHS
7.9%* Annual percentage rate
1992 CROWN VICTORIA
18 AVAILABLE

\$750 CASH BACK
or
FINANCING FOR UP TO 48 MONTHS OR \$500 CASH BACK ON LX, AND STD MODELS
7.9%* Annual percentage rate
1992 ESCORTS
62 AVAILABLE

1992 ESCORT LX 2 DR
Power steering, power brakes, am/fm stereo, front wheel drive, dual electric mirrors, rear defroster, light group, cloth reclining seats, cup tray, body side moldings, tinted glass, cargo area cover, power decklid release, 5 spd. transmission
WAS \$10,168
DISCOUNT \$1469
REBATE \$500
Now \$8199*
Stk. #2081

1992 ESCORT LX 2 DR
Power steering, power brakes, am/fm stereo, front wheel drive, dual electric mirrors, rear defroster, light group, cloth reclining seats, cup tray, body side moldings, tinted glass, cargo area cover, power decklid release, 5 spd. transmission
LEASE \$193⁵⁸* FOR 36 months
"The Arithmetic"
BASE MONTHLY PAYMENT \$193.58, MONTHLY USE TAX \$7.74, TOTAL MONTHLY PAYMENT \$201.32, REFUNDABLE SECURITY DEPOSIT \$225, TOTAL OF PAYMENTS \$7247.52, TOTAL DUE AT INCEPTION FROM CUSTOMER \$446.32 PLUS \$500 REBATE, TITLE AND PLATE FEES, 48,000 MILES ALLOWED, MILEAGE PENALTY 11¢ PER MILE, CLOSED END LEASE.
Stk. #2081

\$500 CASH BACK
or
FINANCING FOR 48 MONTHS NON
7.9%* Annual percentage rate
1992 TEMPO
24 AVAILABLE

\$500 CASH BACK
or
FINANCING FOR UP TO 48 MONTHS
7.9%* Annual percentage rate
1992 MUSTANG
8 AVAILABLE

1992 MUSTANG
Air conditioning, automatic transmission, sun roof, power windows, power locks, cruise control, electric defroster, am/fm cassette, graphic equalizer, cast aluminum wheels, light group, much more
WAS \$14,981
DISCOUNT \$2582
REBATE \$500
Now \$11,899*
Stk. #2154

1992 MUSTANG
Air conditioning, automatic transmission, sun roof, power windows, power locks, cruise control, electric defroster, am/fm cassette, graphic equalizer, cast aluminum wheels, light group, much more
LEASE \$285³⁸* FOR 24 months
"The Arithmetic"
BASE MONTHLY PAYMENT \$285.38, MONTHLY USE TAX \$1.41, TOTAL MONTHLY PAYMENT \$296.79, REFUNDABLE SECURITY DEPOSIT \$300, TOTAL OF PAYMENTS \$7122.96, TOTAL DUE AT INCEPTION FROM CUSTOMER \$316.79 PLUS \$500 REBATE, TITLE AND PLATE FEES, 30,000 MILES ALLOWED, MILEAGE PENALTY 11¢ PER MILE, CLOSED END LEASE.
Stk. #2154

\$500 CASH BACK
or
FINANCING FOR 48 MONTHS
7.9%* Annual percentage rate
1992 TAURUS
30 AVAILABLE

\$500 CASH BACK
or
FINANCING FOR UP TO 48 MONTHS
7.9%* Annual percentage rate
1992 AEROSTARS
40 AVAILABLE

1992 AEROSTARS
7 passenger, power windows, power locks, air conditioning, power mirrors, privacy glass, cruise control, tilt wheel, electric defroster, rear wiper washer, am/fm stereo cassette, much more
WAS \$19,032
DISCOUNT \$2933
REBATE \$500
Now \$15,599*
Stk. #T2237

1992 AEROSTARS
7 passenger, power windows, power locks, air conditioning, power mirrors, privacy glass, cruise control, tilt wheel, electric defroster, rear wiper washer, am/fm stereo cassette, much more
LEASE \$366²¹* FOR 24 months
"The Arithmetic"
BASE MONTHLY PAYMENT \$366.21, MONTHLY USE TAX \$4.64, TOTAL MONTHLY PAYMENT \$370.85, REFUNDABLE SECURITY DEPOSIT \$400, TOTAL OF PAYMENTS \$13,710.60, TOTAL DUE AT INCEPTION FROM CUSTOMER \$606.65 PLUS \$500 REBATE, TITLE AND PLATE FEES, 45,000 MILES ALLOWED, MILEAGE PENALTY 11¢ PER MILE, CLOSED END LEASE.
Stk. #T2237

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SAVE EVEN MORE

SAVE EVEN MORE ON THESE

FESTIVA WAS \$7167 Discount \$768	ESCORT LX 4DR WAS \$11,763 Discount \$2264	MUSTANG LX 3DR WAS \$13,987	TEMPO GL 4DR WAS \$12,734	TAURUS WAS
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91 CLOSEOUT

36/36
NEW 1991 AEROSTAR XL WAGON

\$950 REBATE



7 passenger, with dual captain chairs, air conditioning, privacy glass, speed control/tilt steering wheel, automatic overdrive transmission, clearcoat paint, electric rear window defrost, electric AM/FM stereo/cassette/clock, power convenience group, power steering, power brakes, tinted glass, anti-lock, spoiler, interval wipers, convenience group, instrumentation, super-cooling, rear washer/wiper. Stk. #9964T.

WAS \$19,157
NOW \$15,052*

36/36
1991 TAURUS GL STATION WAGON

\$950 REBATE



V-6, manual air conditioning, stereo radio with cassette, speed control, rear window defroster, light group, fanned wheel covers, remote fuel door release, power convenience group, automatic overdrive transmission, rear window wiper/washer, rear facing third seat, cast aluminum wheels, clearcoat paint, power steering, power brakes, tinted glass, child safety locks, exterior accent group, luggage rack, body side molding, courtesy lights, dual electric remote control mirror. Stk. #9062.

WAS \$18,743
NOW \$14,444*

36/36
1991 PROBE GT

\$1500 REBATE



Convenience group, walk-in passenger seat, rear washer/wiper, cargo tie down net, electronics group, illuminated entry, dual illuminated visor mirror, manual air conditioning, power side windows, speed control, power door locks, AM/FM stereo, flip-up open air roof, variable assist, speed sensitive, tinted glass, power 4 wheel disc brakes, fog lamps, rear spoiler, body side molding, 15" aluminum wheels, cargo cover, console, performance instrument cluster, light group, rear window defroster, automatic adjusting suspension handling package. Stk. #9580.

WAS \$17,946
NOW \$13,966*

36/36
NEW 1991 THUNDERBIRD

\$900 REBATE



Power steering, power brakes, tinted glass, body side molding, console, remote mirror courtesy light, reclining bucket seats, side window defogger, instrumentation, interval wipers, electronic AM/FM stereo w/cassette, 6-way power driver's seat, luxury group, power antenna. Stk. #9058.

WAS \$17,125
NOW \$13,711*

ALL EXPLORERS AT LOWEST PRICE OF THE YEAR!!

36/36
NEW 1991 MUSTANG LX 2 DOOR HATCHBACK

\$750 REBATE



Power equipment group, dual electric remote mirrors, power side windows, power lock group, front floor mats, speed control, electric AM/FM radio w/cassette, clock, clearcoat paint, rear window defroster, power steering, power brakes, body side molding, paint stripe, console, cargo area cover, light group. Stk. #10057.

WAS \$12,156
NOW \$9999*

36 MONTHS - 36,000 MILES*

VALUABLE COUPON

36 MONTHS - 36,000 MILES
 COUPON COUPON COUPON COUPON COUPON

EVERY NEW 1991 CAR OR TRUCK SOLD AND DELIVERED DURING OUR "OPEN HOUSE '92" WILL INCLUDE 36 MONTH/36,000 MILE BUMPER TO BUMPER WARRANTY AT NO EXTRA COST, WHEN YOU REDEEM THIS COUPON AT TIME OF SALE. EXPIRES ON OCT. 31, 1991.

36/36
NEW 1991 ESCORT LX 4 DOOR HATCHBACK

\$700 REBATE



Power steering, light convenience group, dual electric remote mirrors, removable decklid/fuel door release, rear window defroster, automatic, air conditioning, power brakes, body side molding, AM/FM stereo, console, reclining buckets, child safety locks. Stk. #10126.

WAS \$11,172
NOW \$9080*

36/36
NEW 1991 TEMPO L 4 DOOR SEDAN

\$700 REBATE



Rear window defroster, air, power steering, power brakes, tinted glass, AM/FM stereo, body side moldings, console, illumination. Stk. #9498.

WAS \$10,498
NOW \$8844*

36/36
NEW 1991 ESCORT LX 2 DOOR HATCHBACK

\$700 REBATE



Power steering, light convenience group, light group, dual electric remote mirrors, remote decklid and fuel door release, rear window defroster, clearcoat paint, manual air conditioner, AM/FM stereo, power brakes, tinted glass, body side moldings, console, cargo area cover, reclining bucket seats. Stk. #9819.

WAS \$10,228
NOW \$8181*

36/36
NEW 1991 FESTIVAL GL 2 DOOR

\$1200 REBATE



Rear window defroster, power brakes, body side moldings, cargo cover, console, gauges, courtesy lamps, reclining bucket seats, AM/FM stereo, rear window wiper. Stk. #9211.

WAS \$7943
NOW \$6136*

36/36
NEW 1991 FESTIVAL L 2 DOOR

\$1200 REBATE



Rear window defroster, power brakes, body side moldings, console, gauges, courtesy lamps, reclining bucket seats, side window demister, rack and pinion steering. Stk. #8572.

WAS \$7103
NOW \$5363*

*Plus tax, title, license & destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. Sale end 10/31/91.



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